



Prime Foundations.
Boundless Opportunities

MANATEQ

Future Trade & Investment Opportunities
In Qatar

Mohamed Hassan Al-Malki
Chief Planning & Business Development Officer





Strategic/Business Drivers & Objectives

- Founding Principles
- Strategic Objectives
- Economic Growth
- Overall Economic Impact



WHY THE NEED FOR ECONOMIC ZONES?

Why Manateq?

Gaps in the Qatari economy

(e.g. Lack of local Industrial supply in specific sub-sectors where investment would add value to economy and to investors)

Lack of Private and Foreign investment in various sectors

(With exception of hydrocarbon)

Deeply rooted regulatory and infrastructure challenges

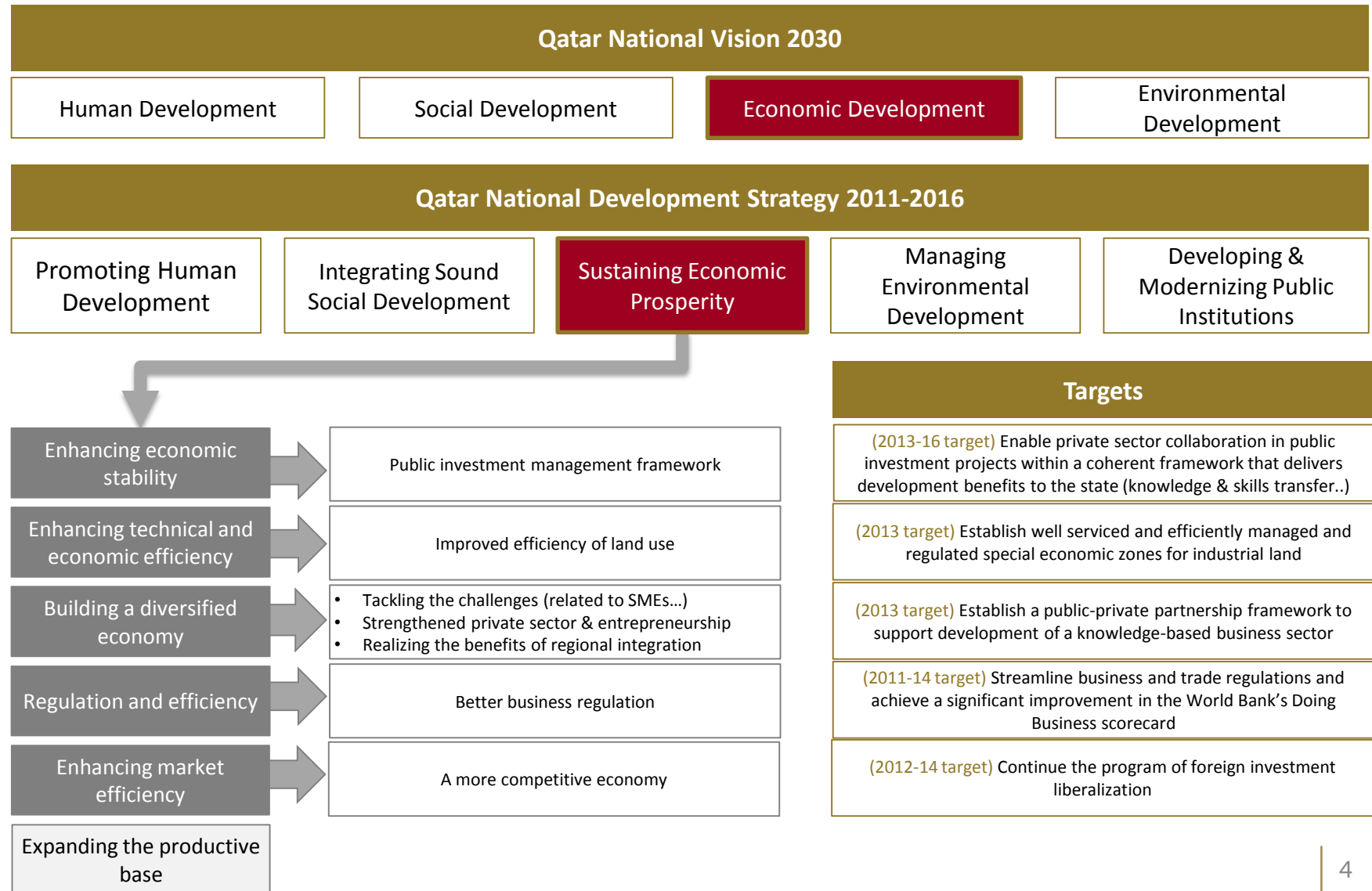
“ As a catalyst for change, Manateq is the easiest approach to resolve these issues in the medium term and to enable private & foreign investment ”



FOUNDING PRINCIPLES

LINK TO NATIONAL STRATEGY

Manateq's founding principles clearly link its mandate to both Vision 2030 and the National Development Strategy 2011-2016 with particular priority given to developing SMEs:

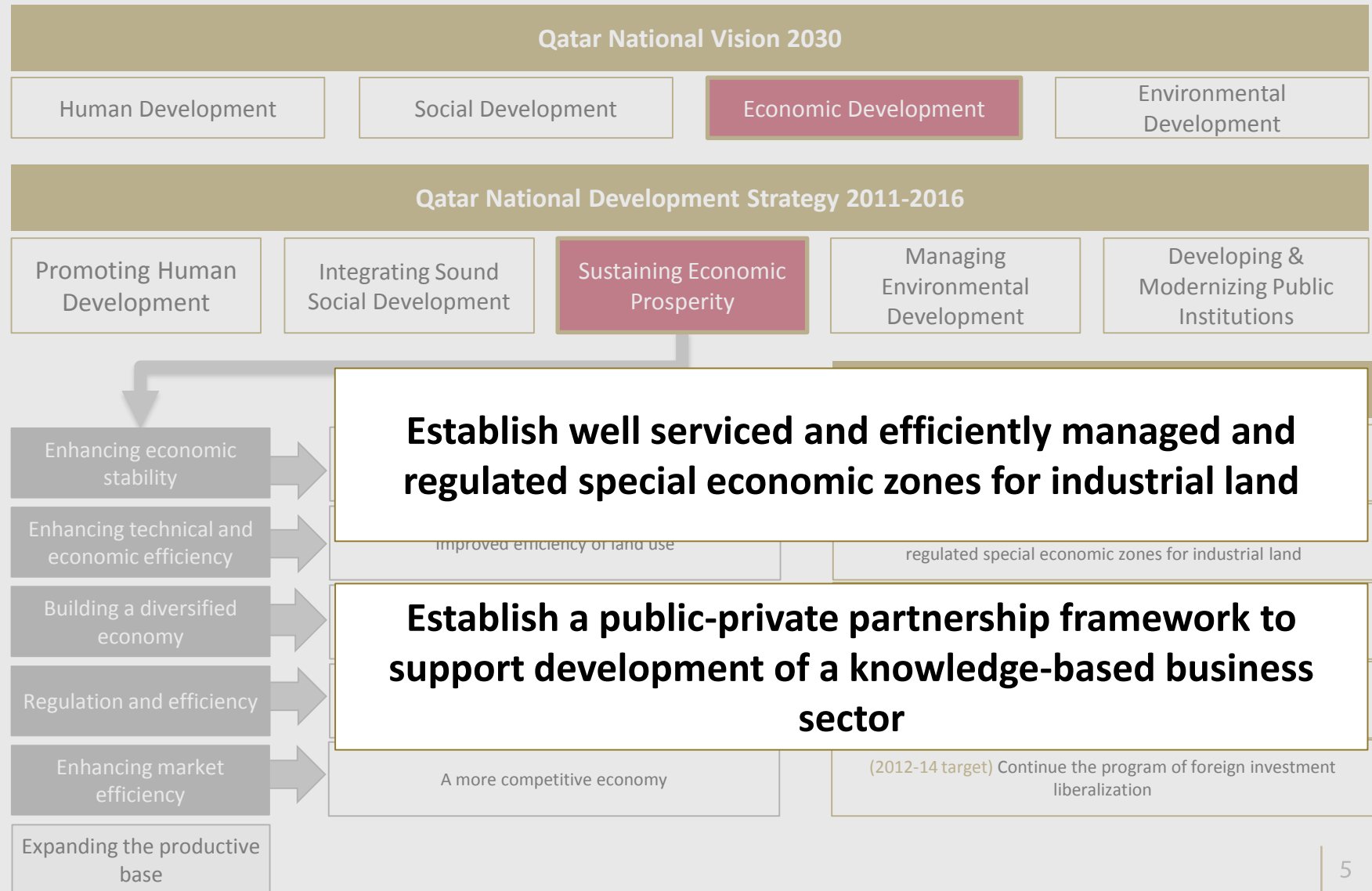




FOUNDING PRINCIPLES

LINK TO NATIONAL STRATEGY

Manateq's founding principles clearly link its mandate to both Vision 2030 and the National Development Strategy 2011-2016 with particular priority given to developing SMEs:

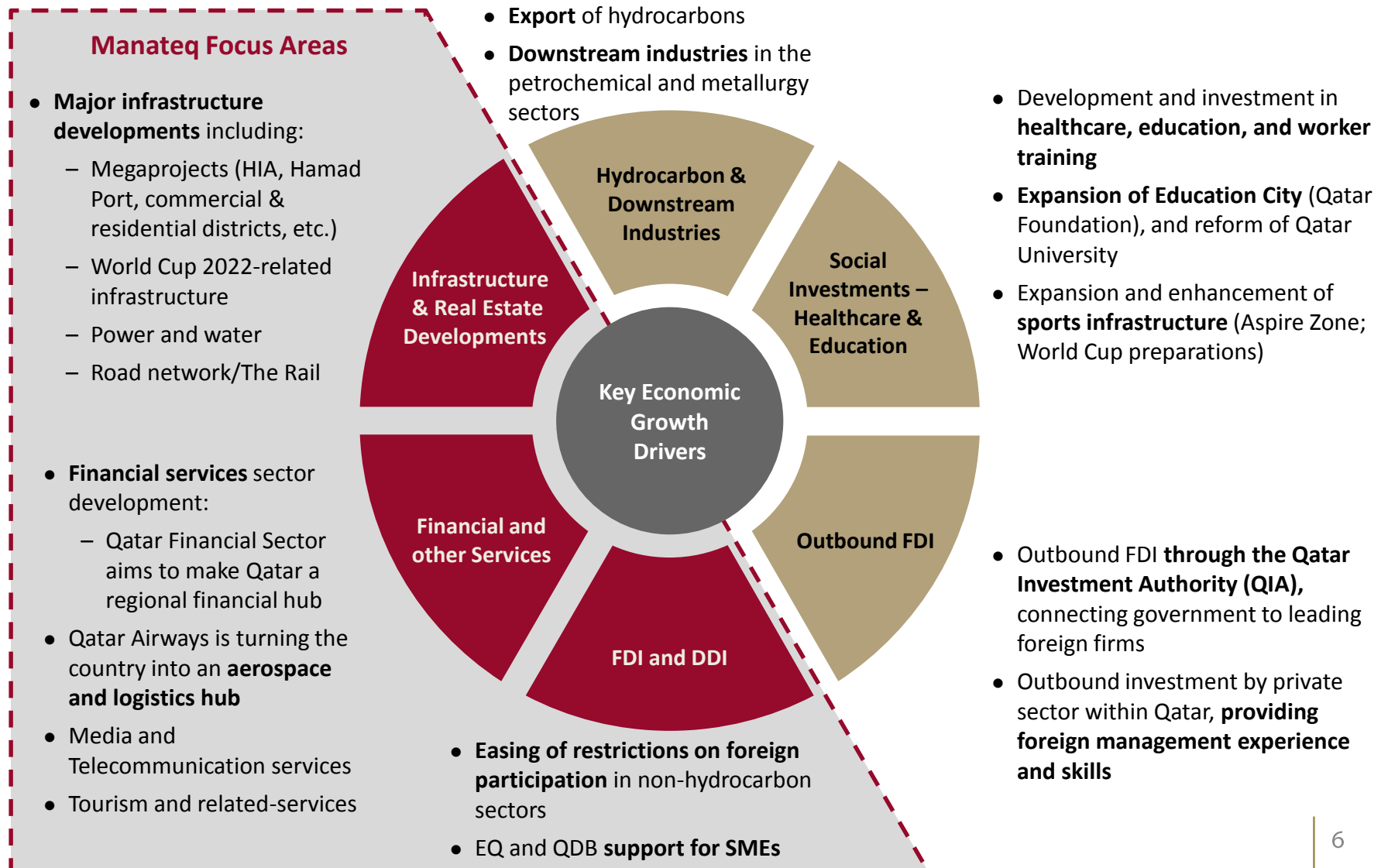




ECONOMIC GROWTH IN QATAR

KEY DRIVERS – MANATEQ’S ROLE

There are six key drivers of economic growth within the economy of Qatar, of which three will impact and be impacted by Manateq:





WHAT DO WE STAND FOR?

VISION

By 2020, Manateq To Become

Qatar's trusted provider of Economic Zones

Services Delivering
Streamlined
property and
business

Customers To Domestic
and foreign
investors,
SME's and
national
champions

Markets In Qatar
Middle east
International



WHAT DO WE STAND FOR?

MISSION

Our job at Manateeq is to

Do whatever is needed

Customers

To enable domestic and foreign investors



Services

To deliver value added products and services



Where

To Local, regional and international markets



WHAT'S IN IT FOR INVESTORS?

POTENTIAL BENEFITS AND ADVANTAGES

FDI regulations

Efficient centralized administration

Suitable Infrastructure

Market Stability & potential

Access to Financing



ECONOMIC ZONE LOCATIONS



3.9 km²

**Ras BuFontas Special
Economic Zone**



EZ2

Salwa Road



38.49 km²

**Al Karaana Special Economic
Zone**



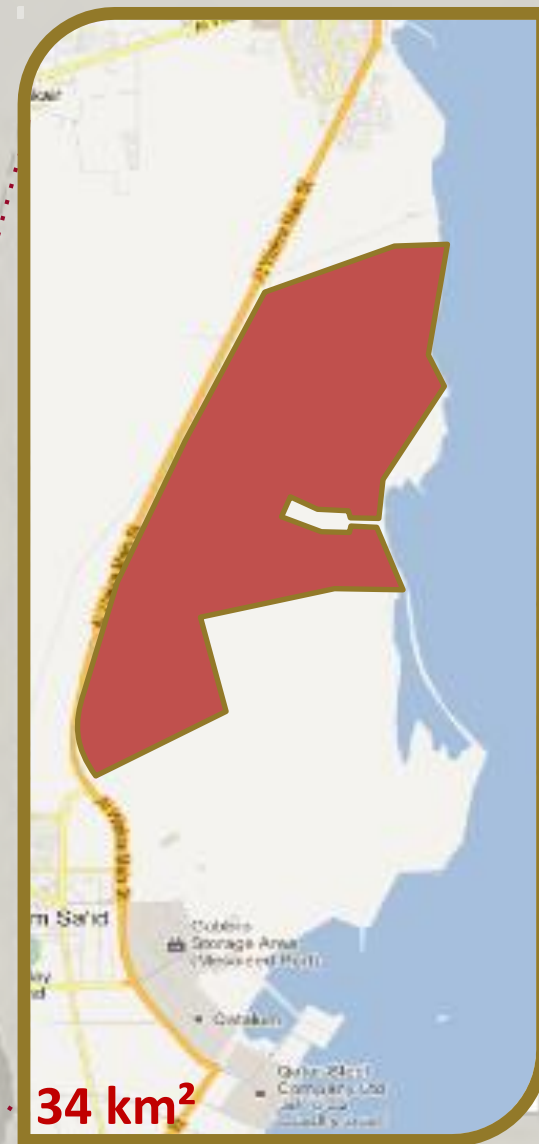
EZ1

Doha
Airport



EZ3

Mesaieed



34 km²

**Um AlHoul Special Economic
Zone**



EZ1 Ras Bufontas

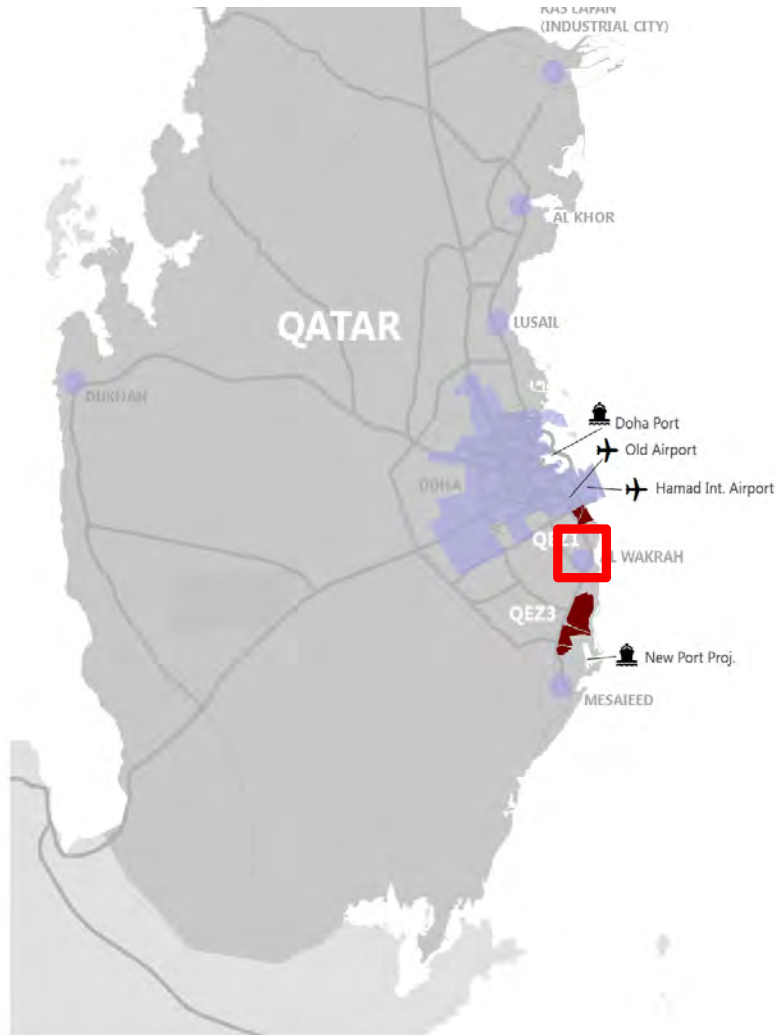


ras bufontas

منطقة اقتصادية خاصة، من مناطق
SPECIAL ECONOMIC ZONE, BY MANATEQ



RAS BUFONTAS SPECIAL ECONOMIC ZONE OVERVIEW – LOCATION



Zone locations – Detail Map of EZ1





RAS BUFONTAS SPECIAL ECONOMIC ZONE OVERVIEW

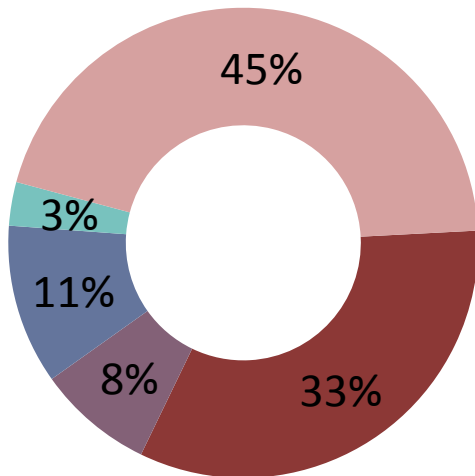
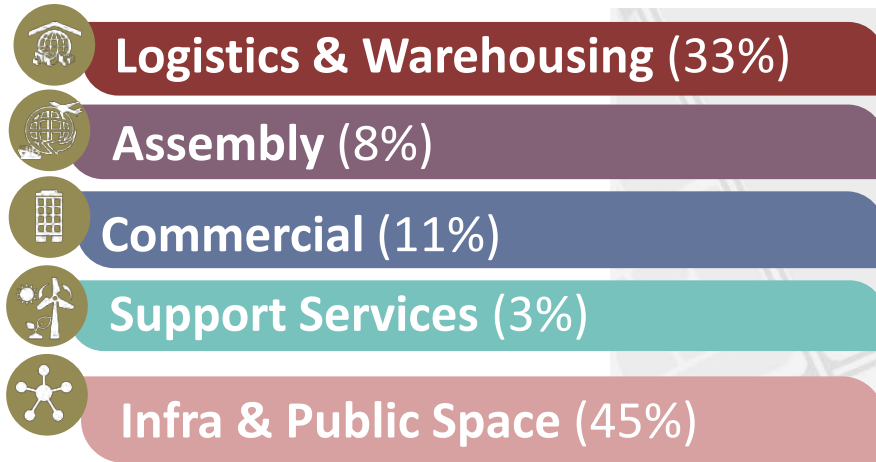


Rendering of overall master plan



RAS BUFONTAS SPECIAL ECONOMIC ZONE

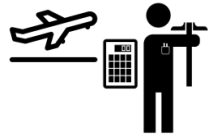
LAND USE MIX





RAS BUFONTAS SPECIAL ECONOMIC ZONE

TARGET SECTORS



Advanced
Manufacturing



Technology



Logistics



Business Services



Healthcare &
Medical Devices



Global
Marketplace



RAS BUFONTAS SPECIAL ECONOMIC ZONE

MASTER PLAN - LAND USE AND SUBDIVISION PLAN

KEY

- QEZ-1 Site Boundary
- Road Network
- Commercial Retail
- Hospitality
- Light Industrial - Warehouses + Logistics
- Light Industrial - Assembly
- Showroom Commercial
- Service Hubs
- Labour Accommodation
- Mixed Use Development
- Public Realm Easement
- Open Space
- Utilities
- Manateq Headquarters





RAS BUFONTAS ECONOMIC ZONE PROJECT PHASING

Area	Completion Date
------	-----------------

1.2 km ²	Mar-2017
---------------------	----------

1.5 km ²	Apr-2018
---------------------	----------

1.3 km ²	Jun-2019
---------------------	----------





EZ3 Um Alhoul



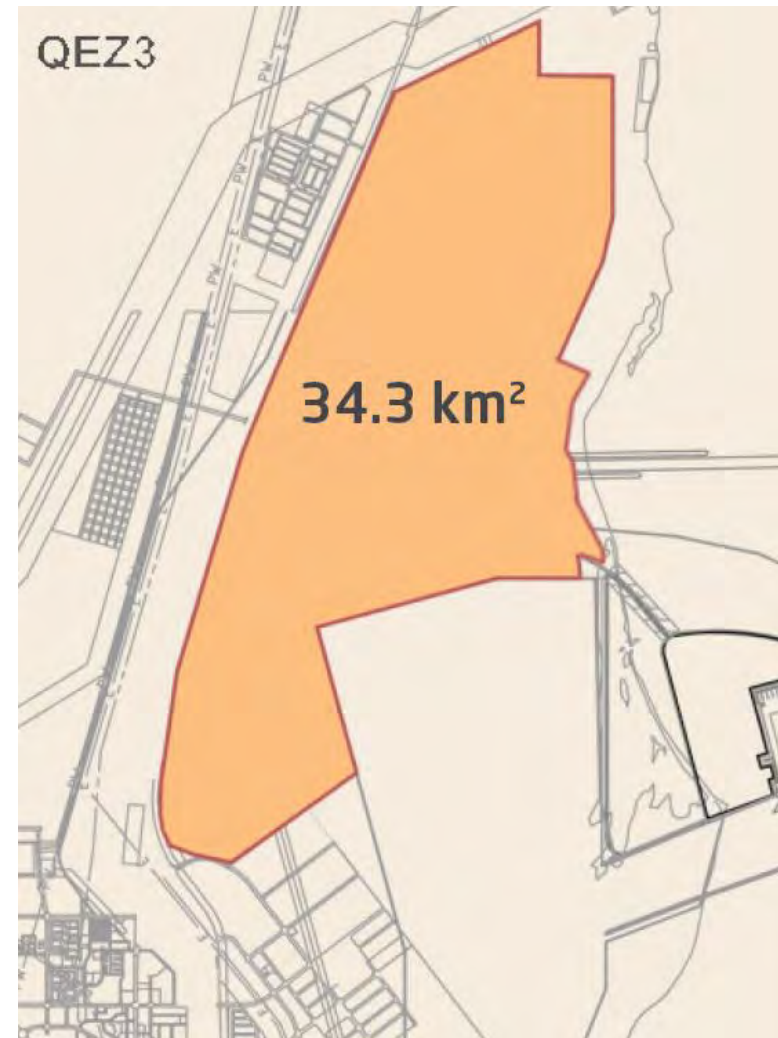
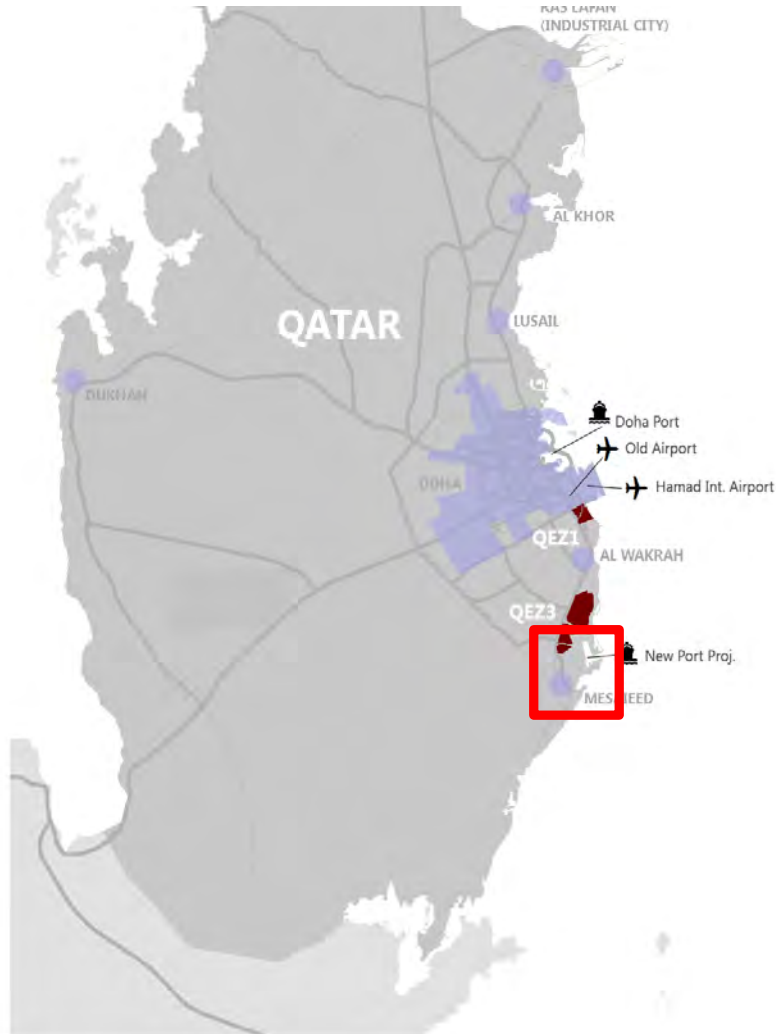
um alhoul

منطقة اقتصادية خاصة، من مناطق

SPECIAL ECONOMIC ZONE, BY MANATEQ



UM ALHOUL SPECIAL ECONOMIC ZONE OVERVIEW – LOCATION



Zone locations – Detail Map of EZ3



UM ALHOUL SPECIAL ECONOMIC ZONE OVERVIEW

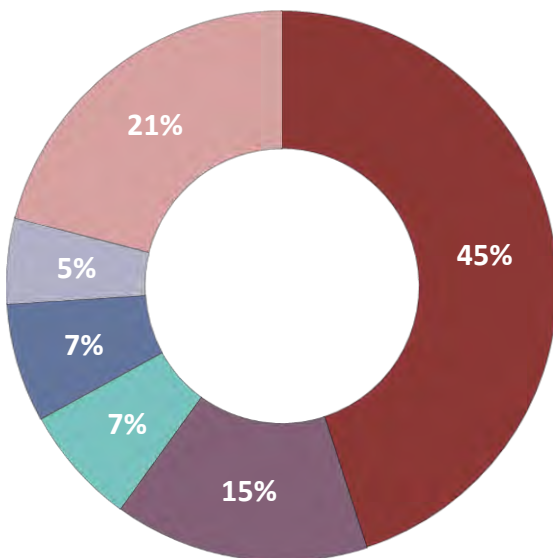
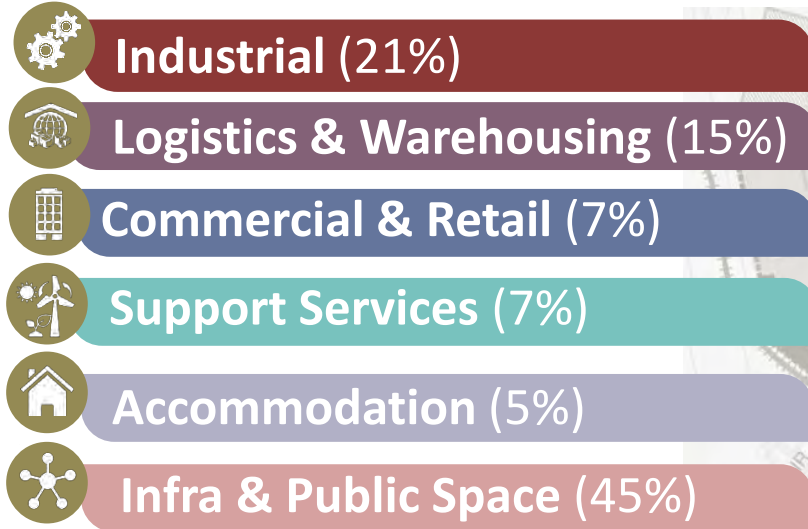


Rendering of overall master plan



UM ALHOUL SPECIAL ECONOMIC ZONE

LAND USE MIX





UM ALHOUL SPECIAL ECONOMIC ZONE

TARGET SECTORS



**Metal Processing
& Machinery**



Food & Beverage



Construction



Logistics



Marine

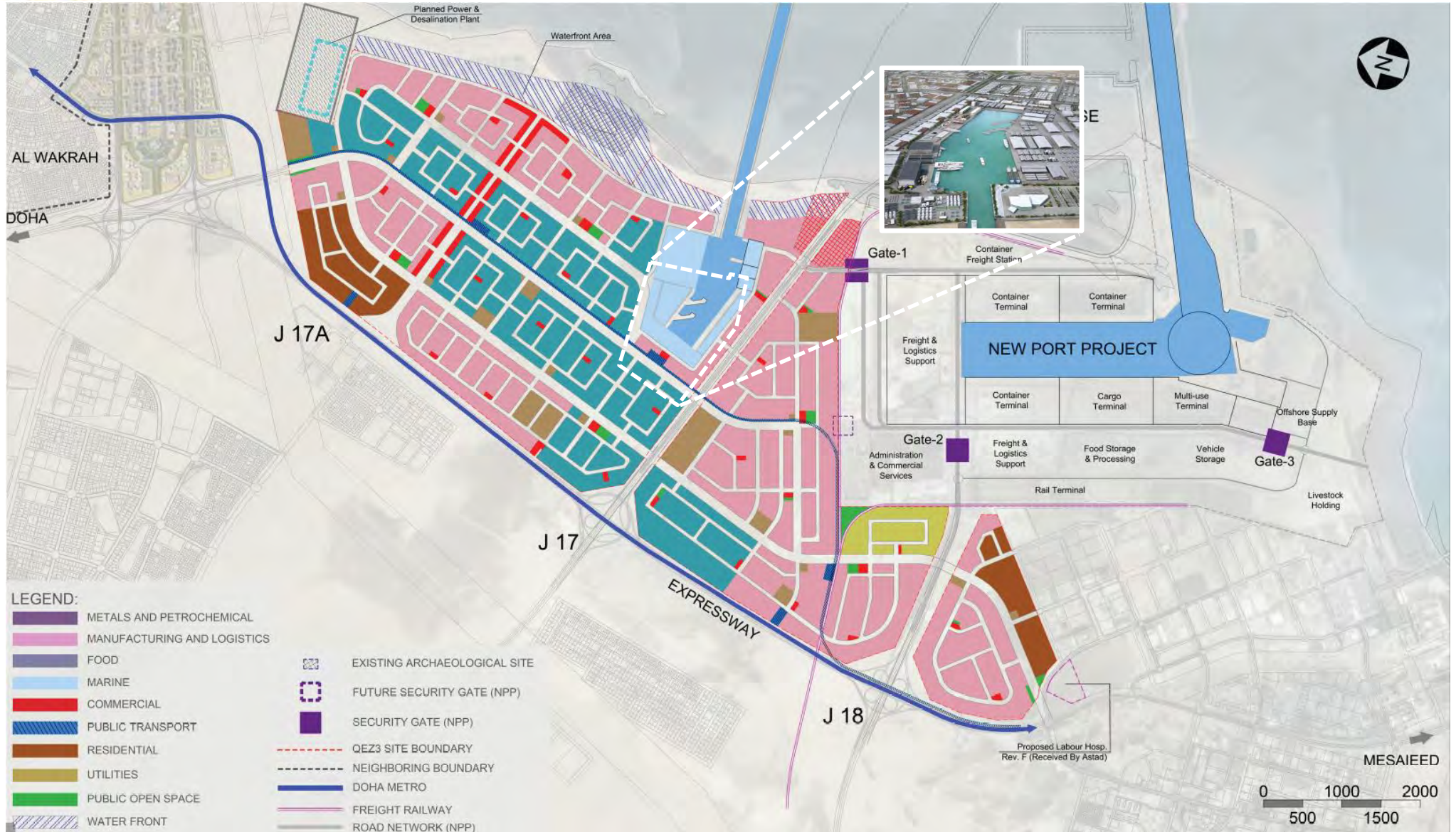


**Downstream
Petrochemicals**



UM ALHOUL SPECIAL ECONOMIC ZONE

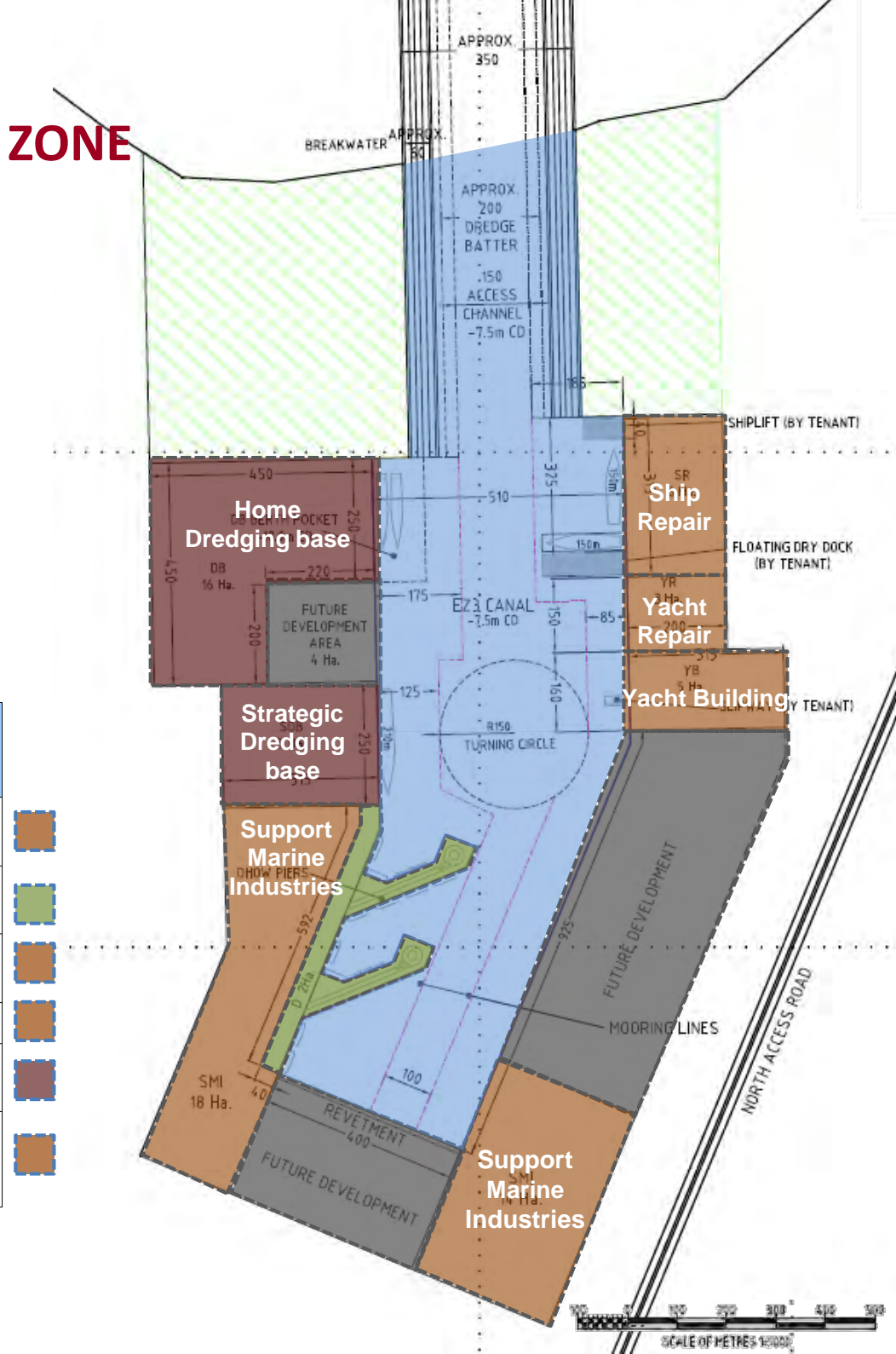
MASTER PLAN





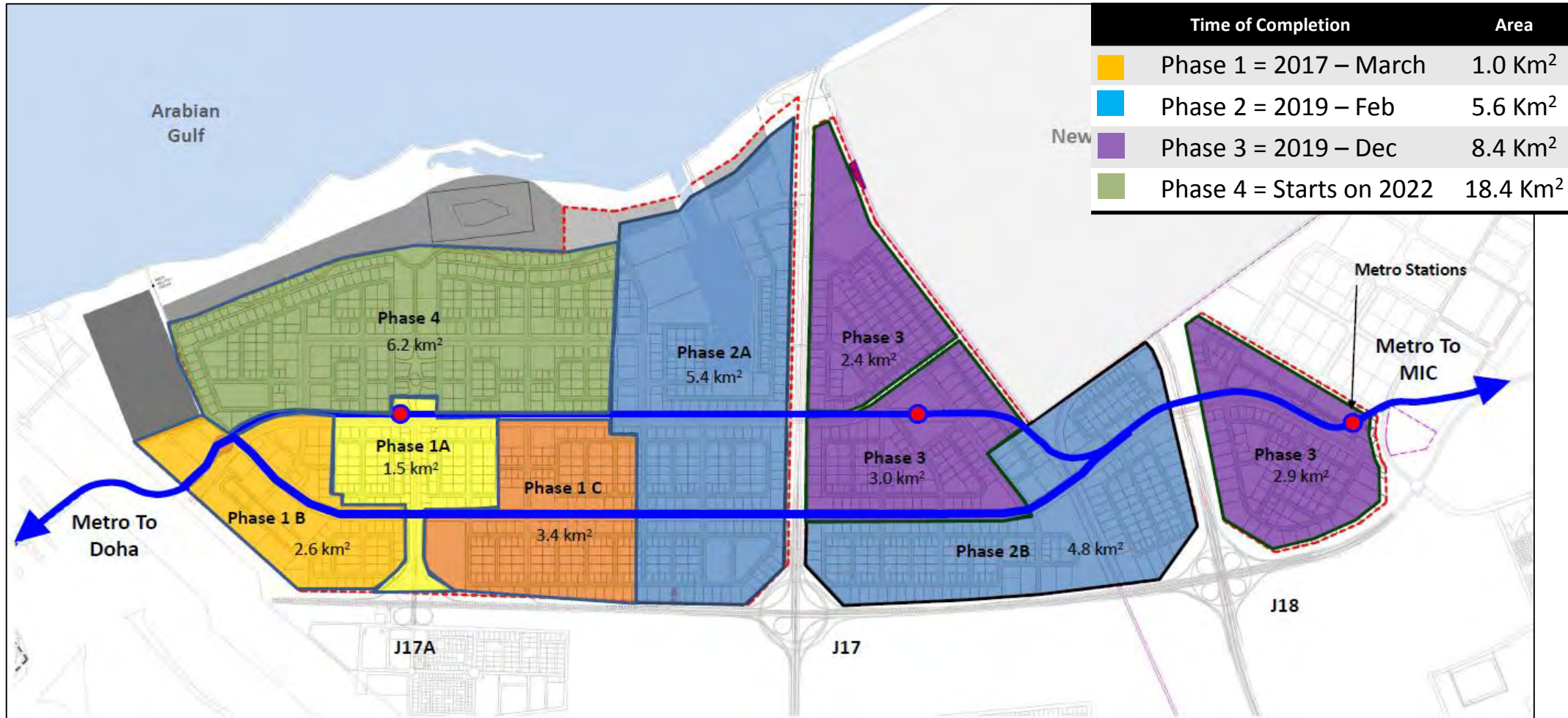
-  **Dredging activities**
-  **Commercial activities**
-  **Dhow Repair**
-  **Future Development**

Maritime Cluster Industry	Characteristic	Water Front Length	Plot Area	Vessel Draft
Small vessel Repair	5,000 to 10,000 dwt vessels	310m	6ha	5.5 – 6m
Dhows	To accommodate Dhow traffic at Doha port	510m	2ha	2.7m
Yacht Building	Luxury yachts and boats up to 25 m	160m	5ha	3.5m
Yacht Repair	Luxury yachts and boats up to 25 m	150m	6ha	3.5m
Dredging Base	To accommodate one company	440m	15ha	5.4m
Supporting Marine industries	To support the marine industry sector	Not Required	32 ha	NA





UM ALHOUL SPECIAL ECONOMIC ZONE PHASING PLAN



An abstract graphic design on a brown background. It features large, white, stylized letters that appear to be 'M' and 'B' intertwined. Overlaid on these letters are several red geometric shapes, including squares and L-shapes, some of which are solid and others are outlines. Thin white lines also crisscross the composition, creating a grid-like structure.

Thank You