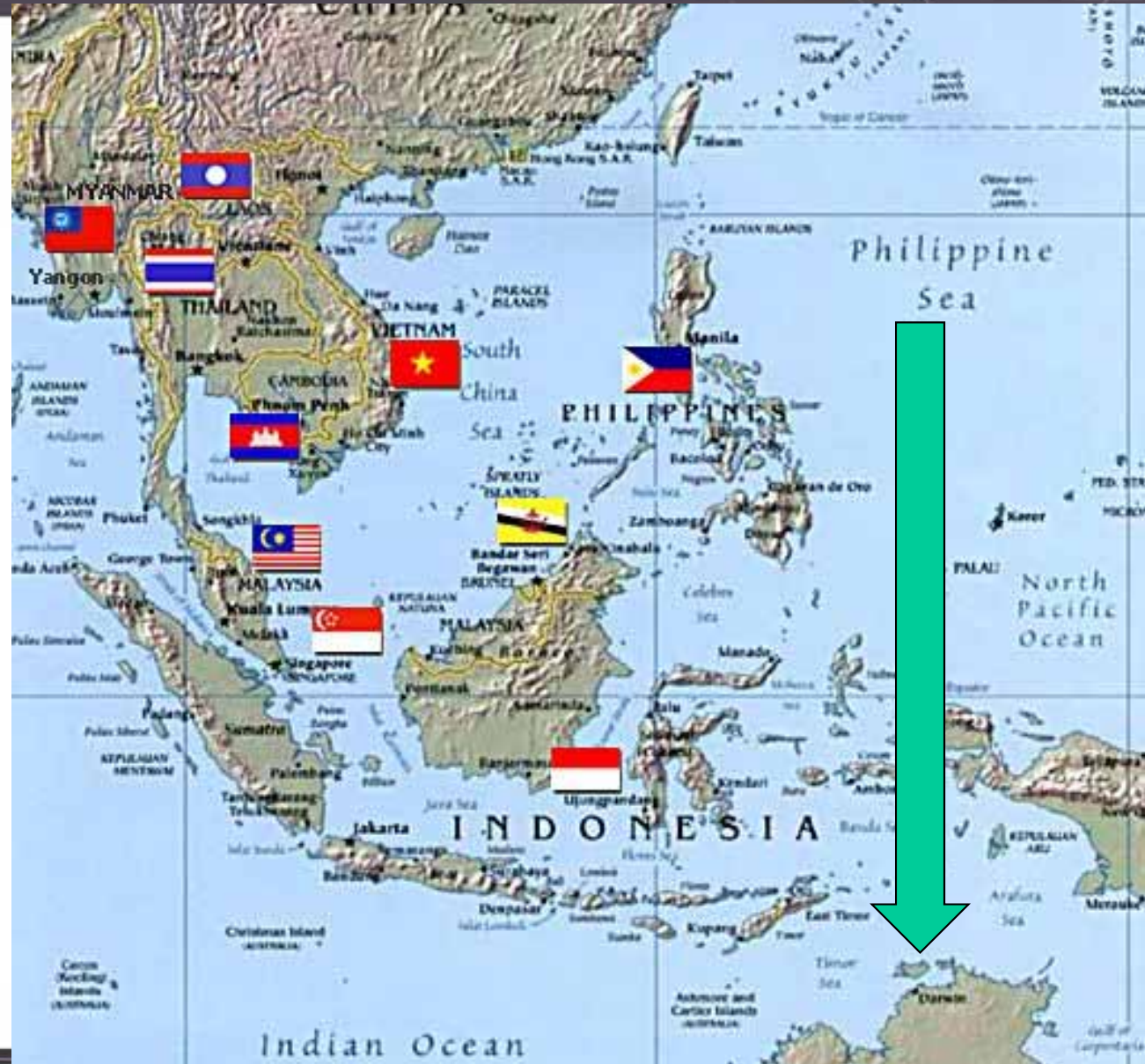


Challenges and Opportunities in Strengthening Trade Ties Between Australia and the BIMP-EAGA Region

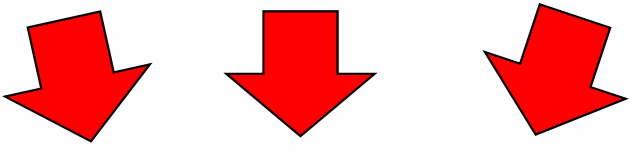
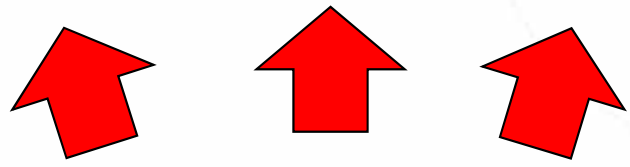
Northern Australia and BIMP-EGA

Steaming Time Darwin to :

Brunei	5.5 Days
Jakarta	4.5 Days
Singapore	5.5 Days
Manila	5 Days
Sydney	8 Days
Melbourne	9.5 Days



BIMP –EAGA and Australia





DARWIN PORT CORPORATION

Northern Australia Development



Green Paper on Developing Northern Australia

Infrastructure

- Productive new infrastructure
- Better use of existing infrastructure
- Better planning and understanding of infrastructure opportunities and benefits

Land

- Diverse and longer pastoral leases
- Flexible leases for Indigenous landholders
- Efficient native title processes
- More accessible information

Water

- New infrastructure to support industries and communities
- Comprehensive water resource assessments
- Best practice planning and management
- Water markets

Business, Trade and Investment

- Deregulation agenda for the north
- Workforce availability and skills that meet business needs
- New markets and greater trade links
- Innovative business-friendly policies

Education, Research and Innovation

- Building capabilities and skills
- Partnerships with world leading institutions
- More international students
- Effective engagement with international development in the region

Governance

- Collaboration across governments
- Effective engagement with, and presence in, northern Australia
- Efficient service delivery
- Capable and sustainable local institutions



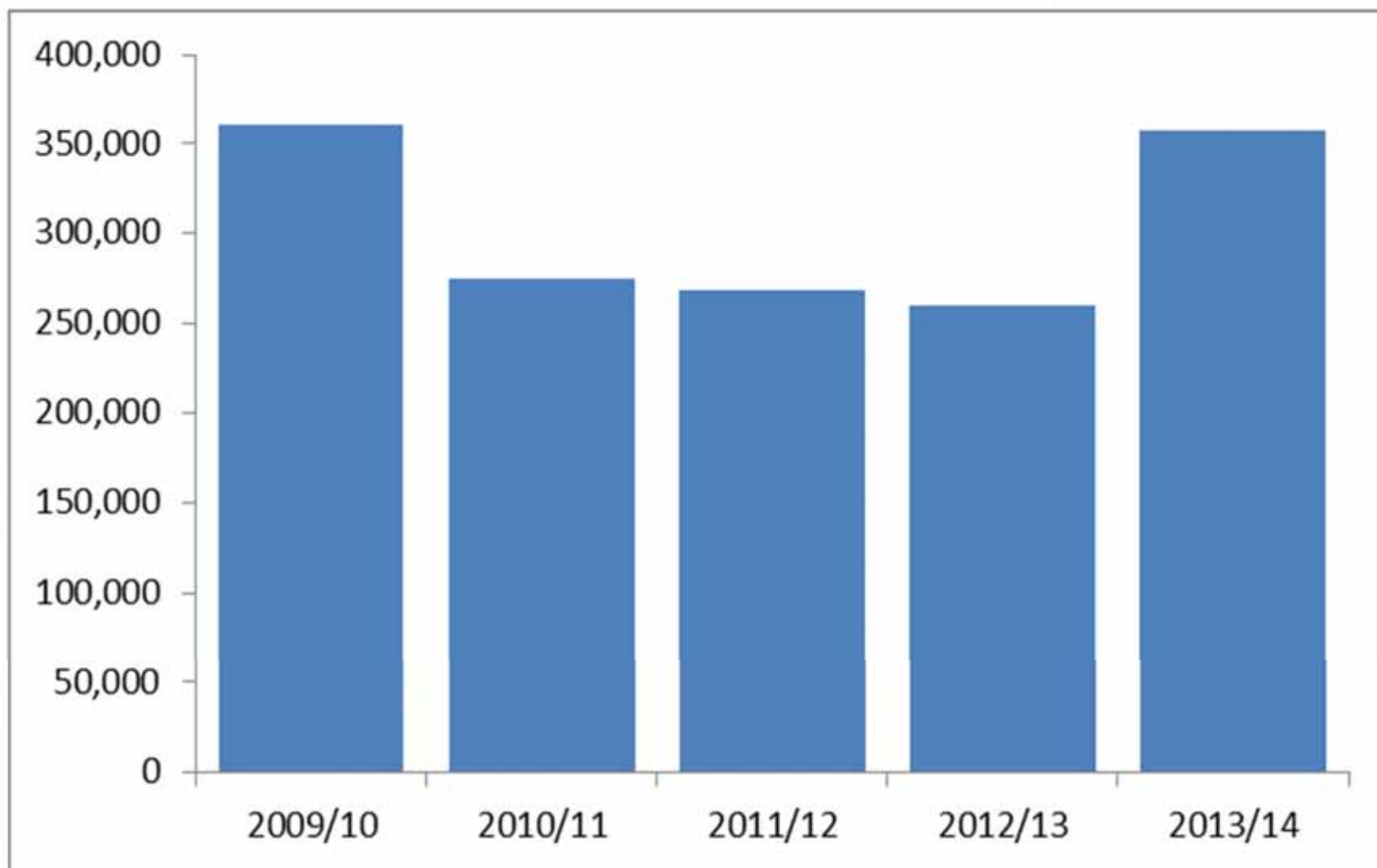
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Principal Trades



Livestock exports to BIMP-EAGA

2009/10 - 2013/14 = 1.5M Cattle



Livestock Exports

DPC's Top Livestock Customers 2013/14:

Indonesia 1st

Vietnam 2nd

Malaysia 3rd

Philippines 4th

Brunei 5th



Challenges or Opportunities?

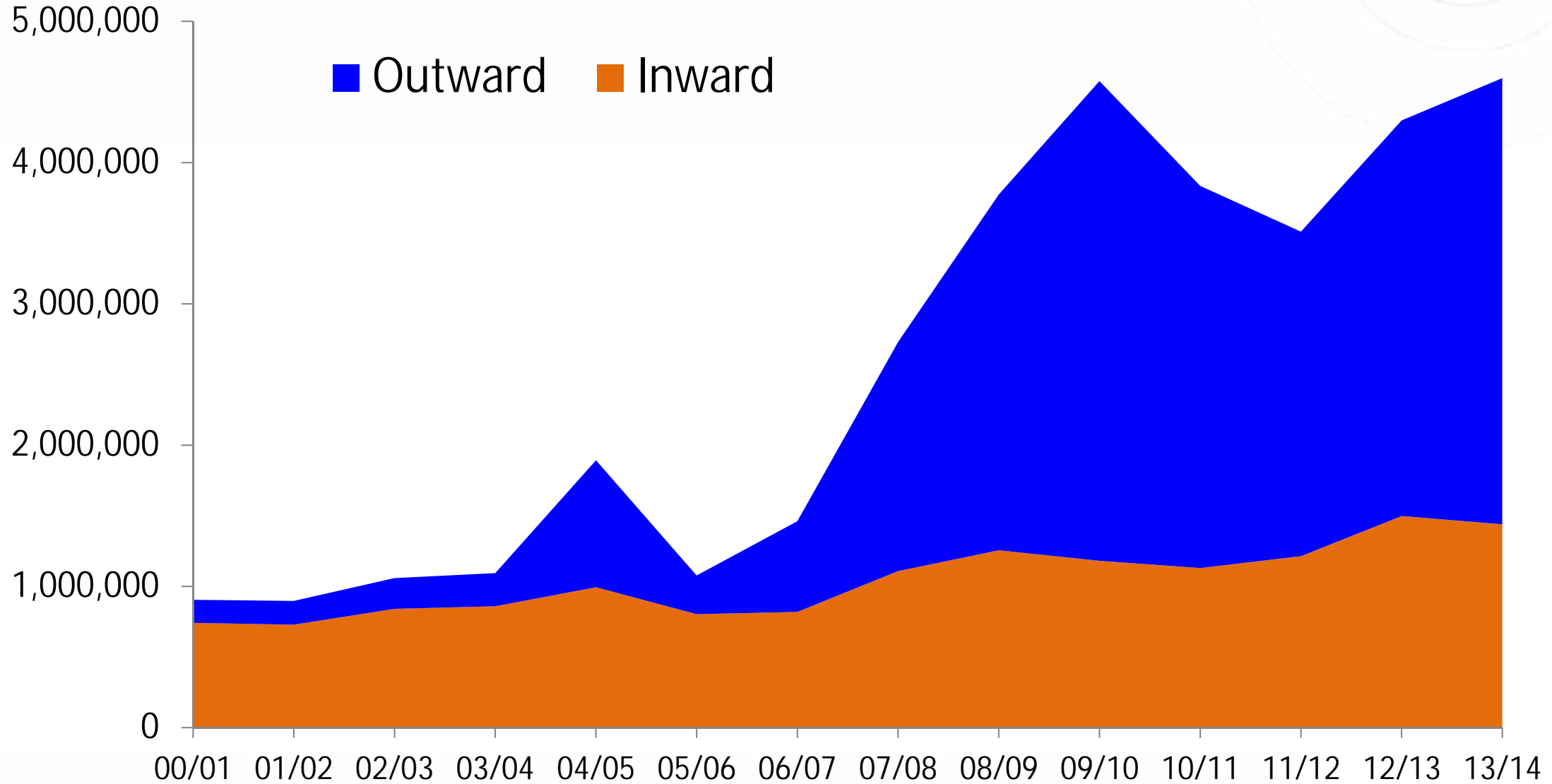
Infrastructure

Free Trade Agreements

Congestion



DPC - Historical growth





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Room to Grow





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Tourism - Cruise Ships





DARWIN PORT CORPORATION

Australia's Central Railway Corridor





DARWIN PORT CORPORATION

Marine Supply Base





DARWIN PORT CORPORATION

Northern Australia Gas Hub



PORT of DARWIN - Australia's northern gateway of choice

Thank you

