



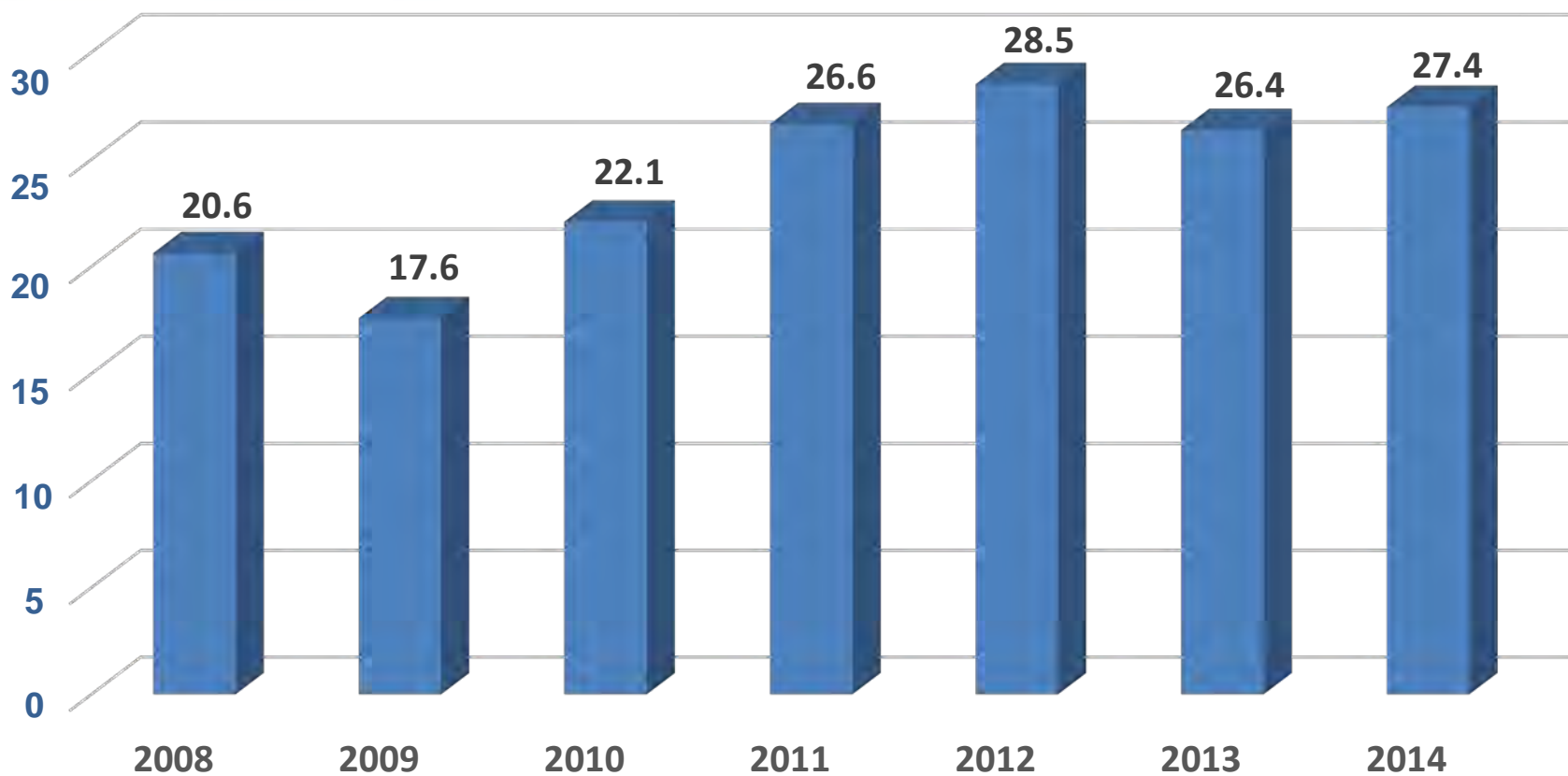
Huelva Port of Discovery

SOUTH WEST ENERGETIC REFERENCE
CONTAINERS & LOGISTICS CENTER



Traffic Statistics

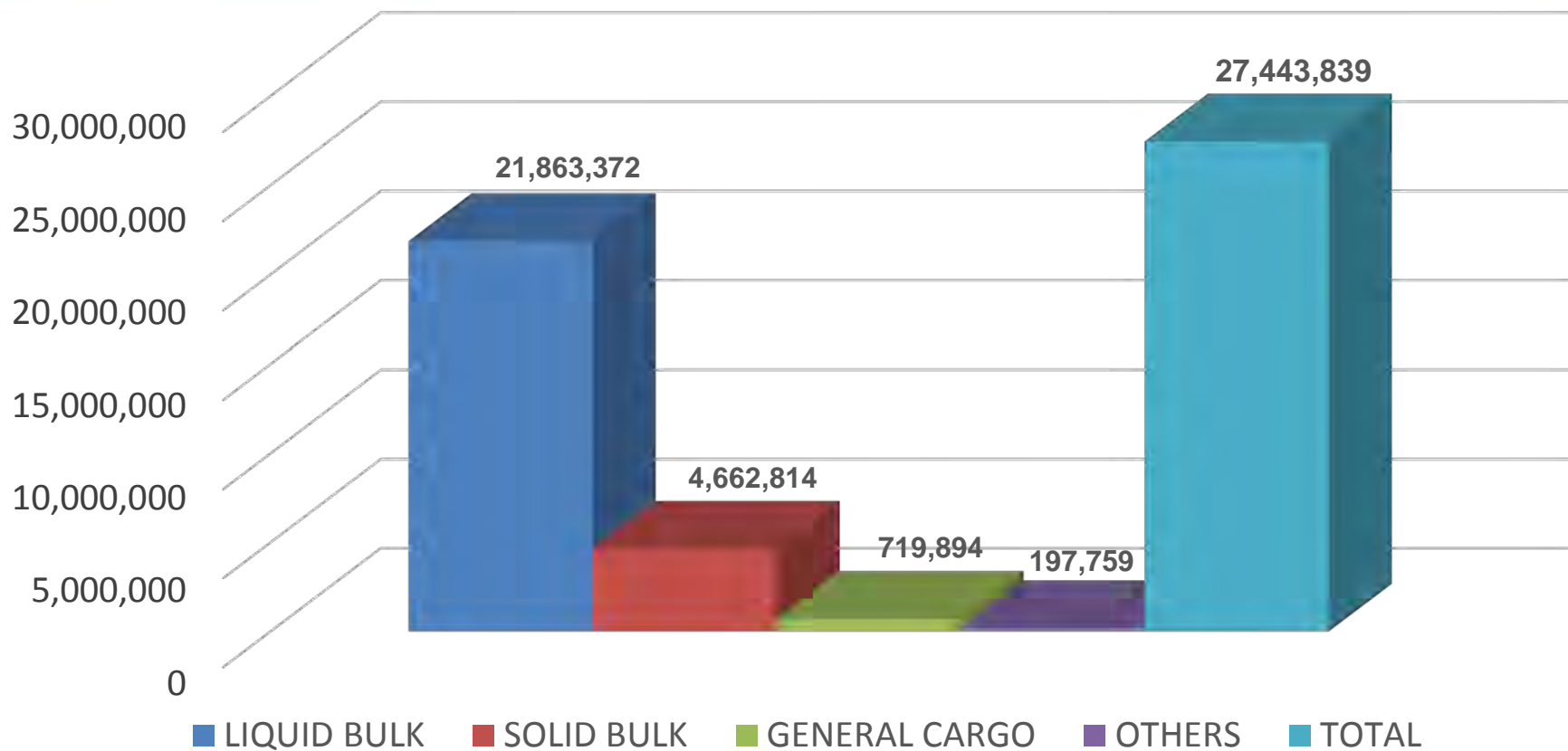
MILLIONS TONS





Kind of Goods

2014 TONS





Position

- Located in southwestern Spain under 150 nautical miles from the Strait of Gibraltar
- In the heart of the main global maritime and transshipment routes





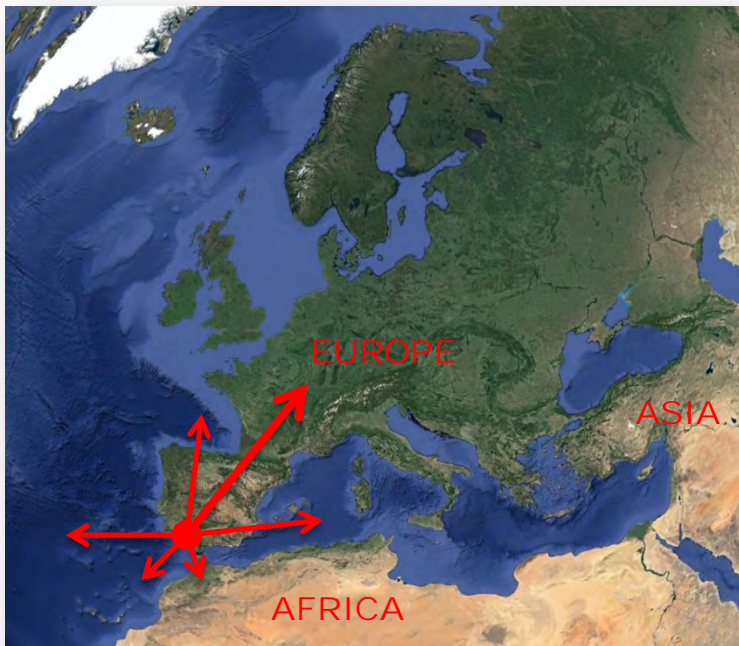
Position

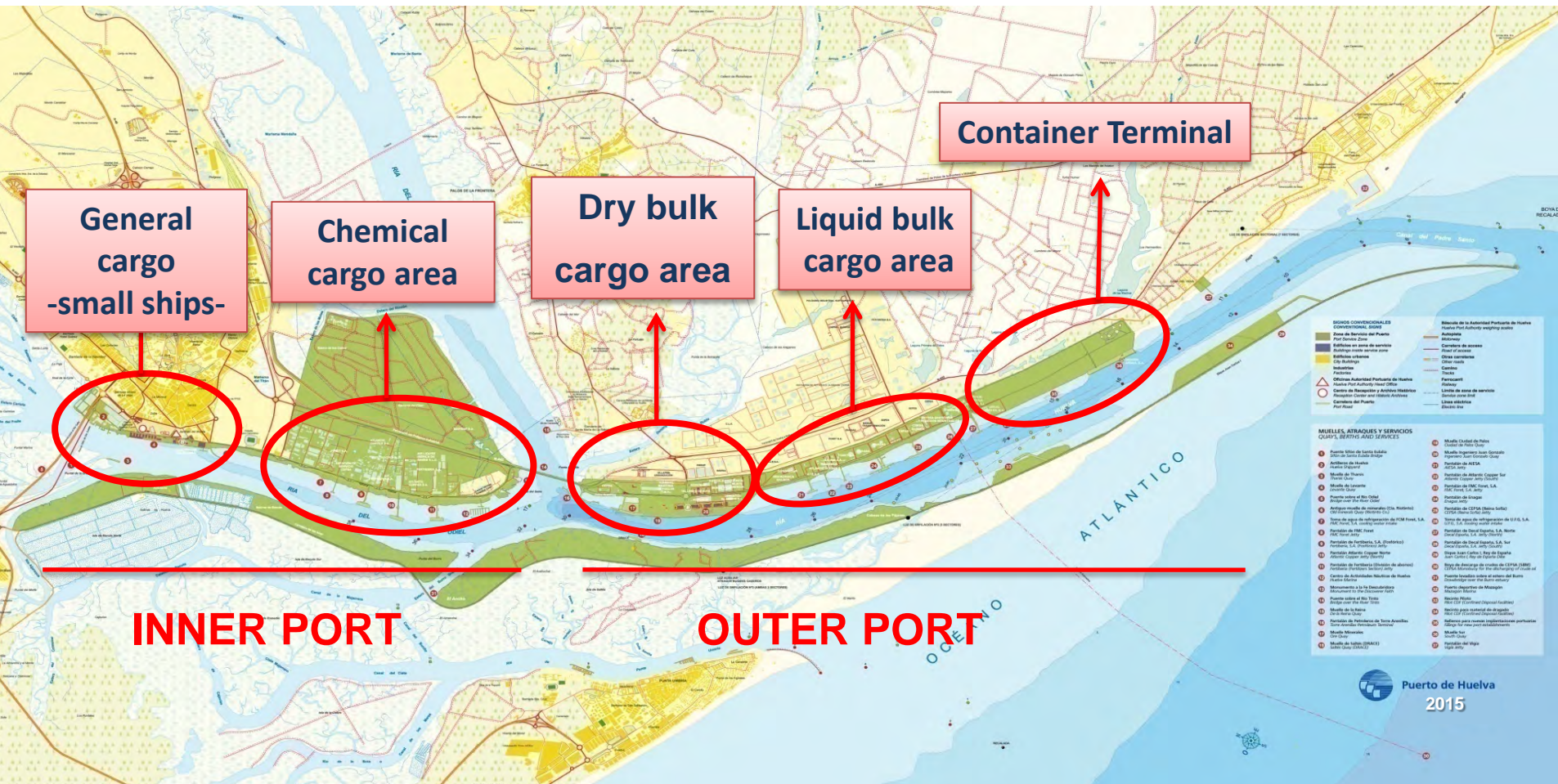




Connectivity

- Toll-free and railway throughway to the rest of the Iberian Peninsula and Europe
- Seville is 94 km away. Portugal 60 km away. (< 1 Hour)







Port Area

Area of protected waters : 1,120 Ha.

Land area : 1,700 Ha.





Solid Bulk Cargo Terminal

- Berthing line: 2,364 m. Extension of 600 m. Under construction.
- 10 mobile cranes. Outputs between 700 and 900 Mt./h.



Berthing line: 1,764 m.



Extension under construction: 600 m.





Storage Capacity

- **176,500 m² uncovered storage area**
- **16,720 m² public warehouses located inside the wharf**
- **103,231 m² private warehouses in the port area**





Sounding in MLW

**Entrance
13 Mts.**

**Dock
13 Mts.**





South Wharf

- Designed for container and general cargo handling
- 750 m. berthing line
- 13 m. depth at dock in MLW (extendable to 15 m.)
- 286,000 m² available in 1st, 2nd & 3rd zones
- Rail terminal
- The most competitive taxes and tariffs



CONCASA: Cranes

PANAMAX & POST-PANAMAX



Thanks to the 20 years administrative concession authorized by the Port Authority, CONCASA will have two new cranes “PANAMAX” and “POST-PANAMAX”. Issue that will allow to face the two phases of enlargement of the container terminal



CONCASA: Cranes

PANAMAX

FRONT OUTREACH	35.17 mts. (13 con)
HEIGHT UNDER SPREADER	25.14 mts
BETWEEN AXES	15.24 mts
REAR OUTREACH	9.268 mts
LIFT CAPACITY UNDER SPREADER	32.50 Ton
SPREADER	20 /40 / 45 ft
HOISTING SPEED	32 / 70 m/min
TROLLEY SPEED	120 m/min
TRAVEL SPEED	45 m/min

POST-PANAMAX

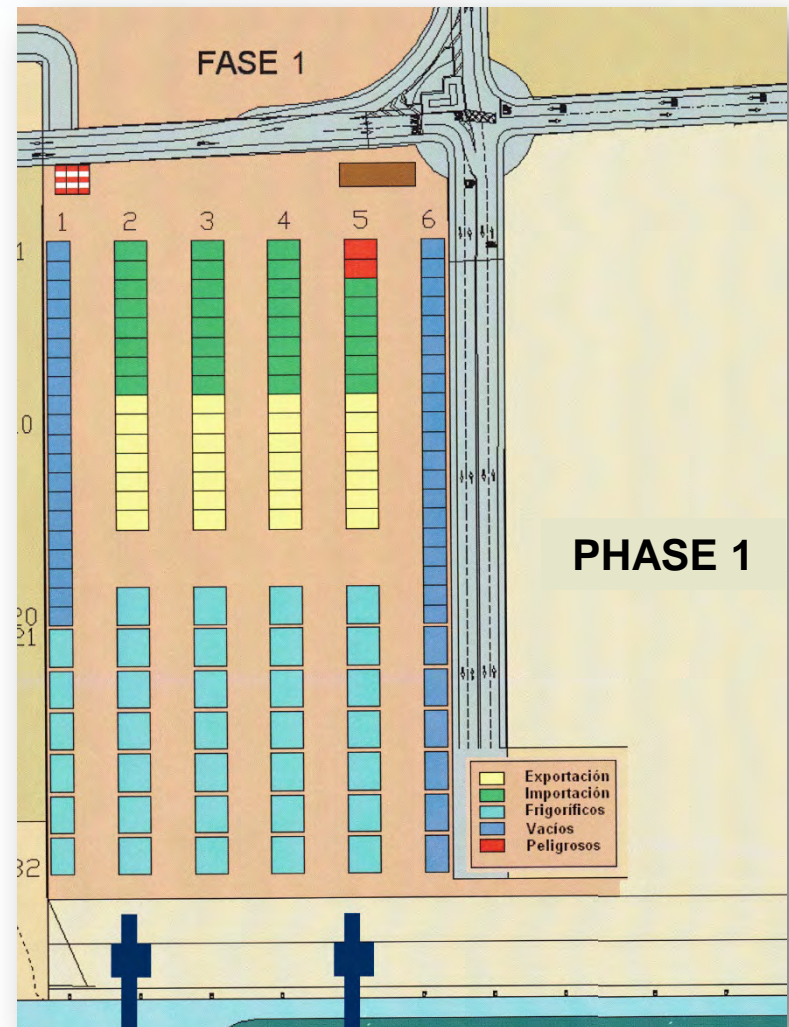
FRONT OUTREACH	41 mts. (15 con)
HEIGHT UNDER SPREADER	31.5 mts
BETWEEN AXES	15.24 mts
REAR OUTREACH	10 mts
LIFT CAPACITY UNDER SPREADER	40 Ton
SPREADER	20 /40 / 45 ft
HOISTING SPEED	52 / 120 m/min
TROLLEY SPEED	150 m/min
TRAVEL SPEED	45 m/min



CONCASA: Phase 1

30,000 m² of land with:

- 750 m. of berthing line
- Capacity for 1,864 TEUS
- Capacity for 55,360 TEUS A YEAR
- 130 power outlets

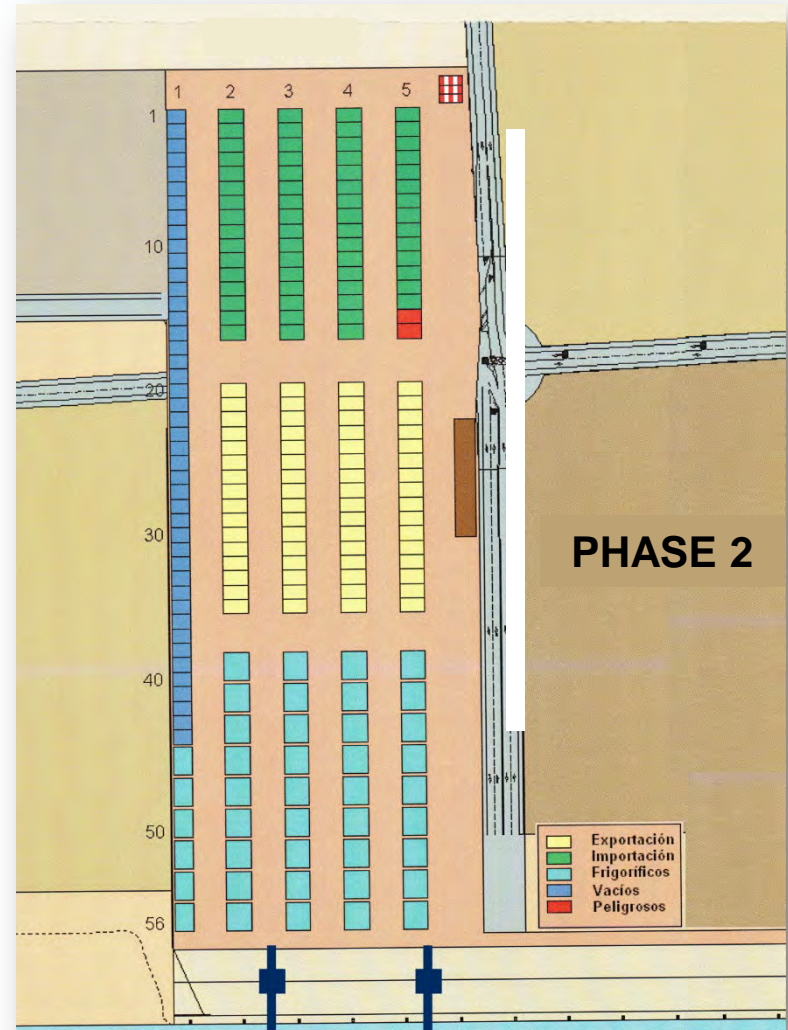




CONCASA: Phase 2

Enlargement from 30,000 m² to 45,000 m² of land with:

- 750 m of berthing line
- Capacity for 2,856 TEUS
- Capacity for 84,823 TEUS A YEAR
- 162 power outlets
- New intermodal terminal integrated into the concession with three railway tracks of 750 meters long each

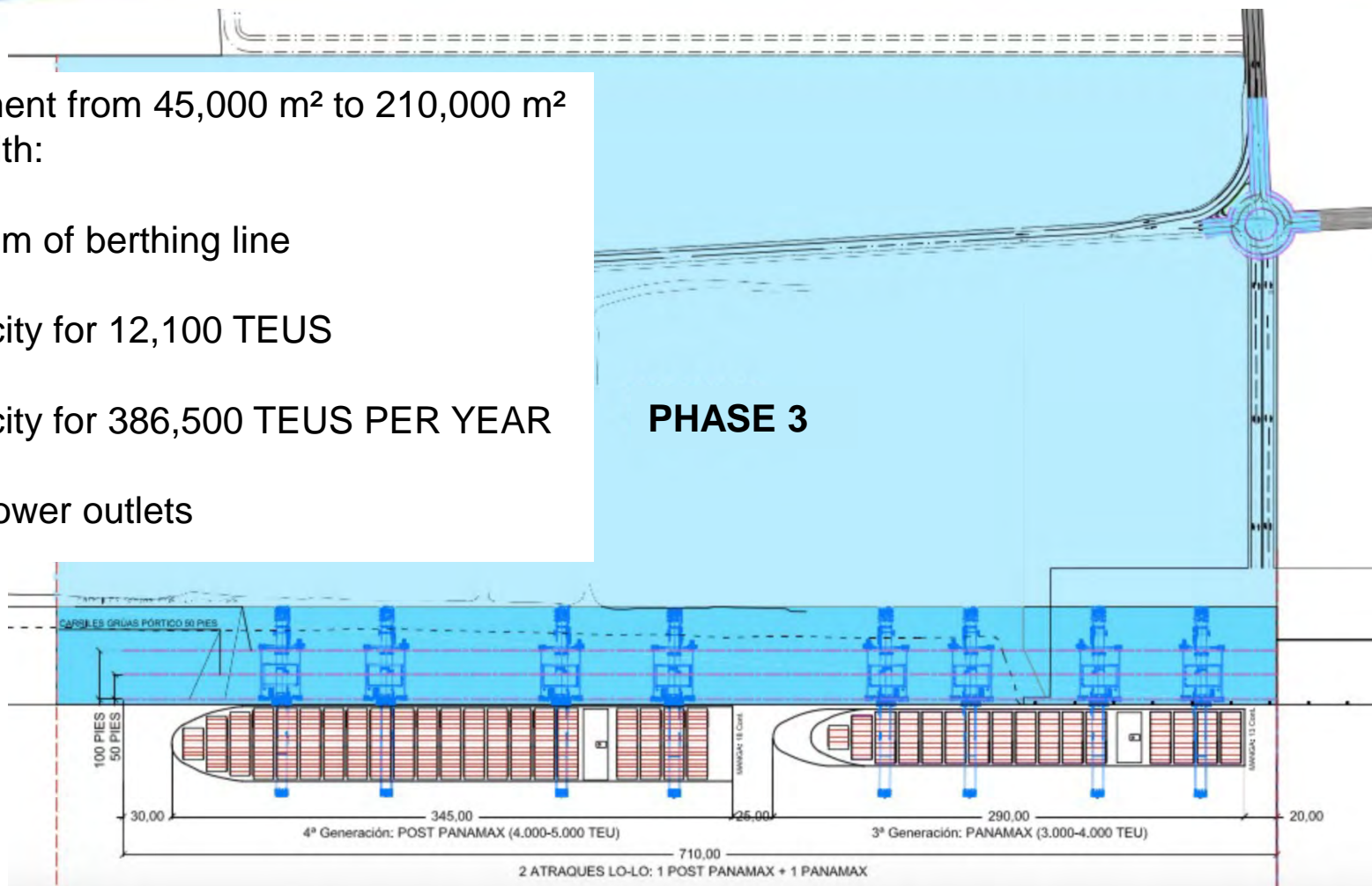




CONCASA: Possibility of enlargement Phase 3

Enlargement from 45,000 m² to 210,000 m² of land with:

- 1,100 m of berthing line
- Capacity for 12,100 TEUS
- Capacity for 386,500 TEUS PER YEAR
- 500 power outlets

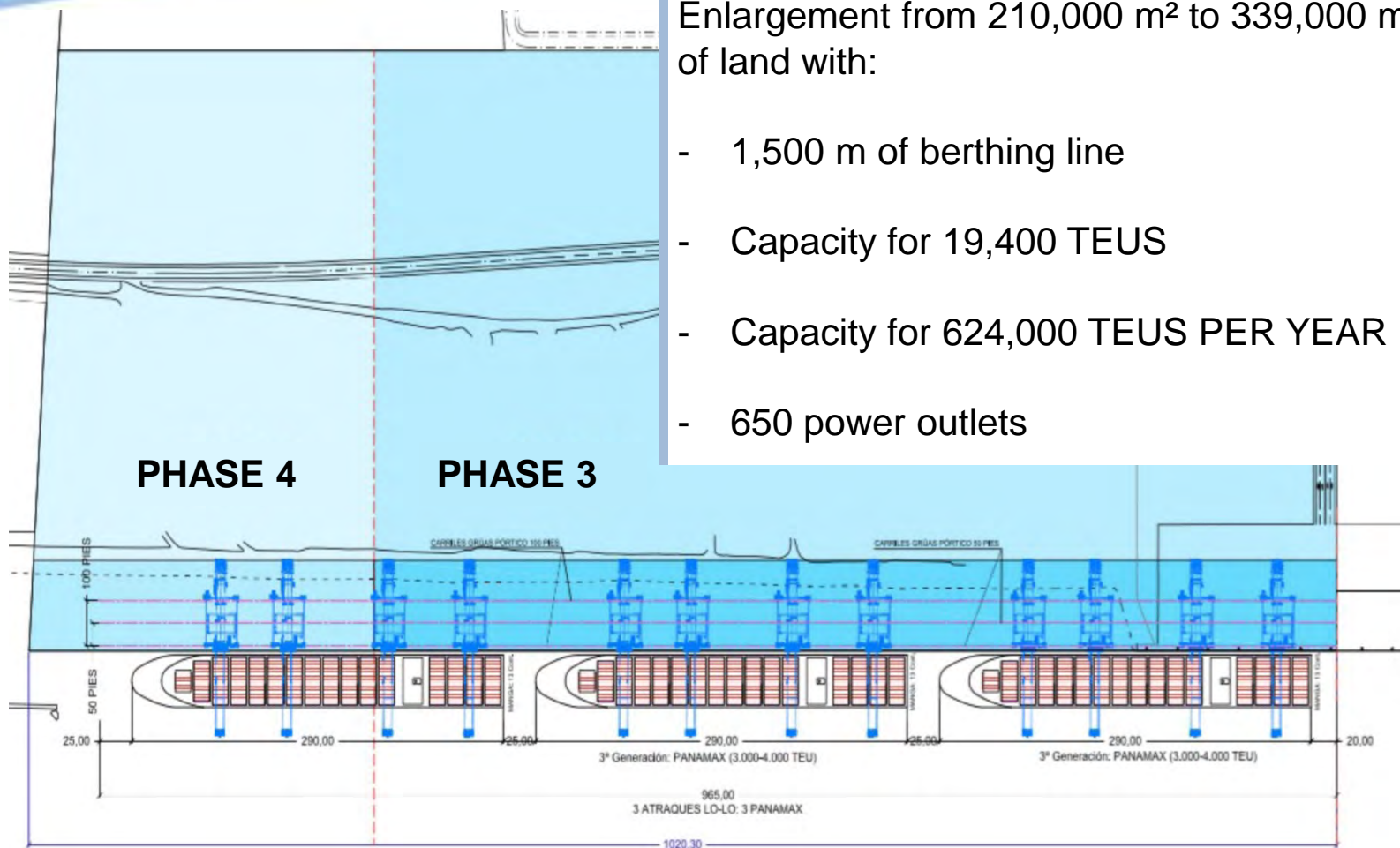




CONCASA: Possibility of enlargement Phase 4

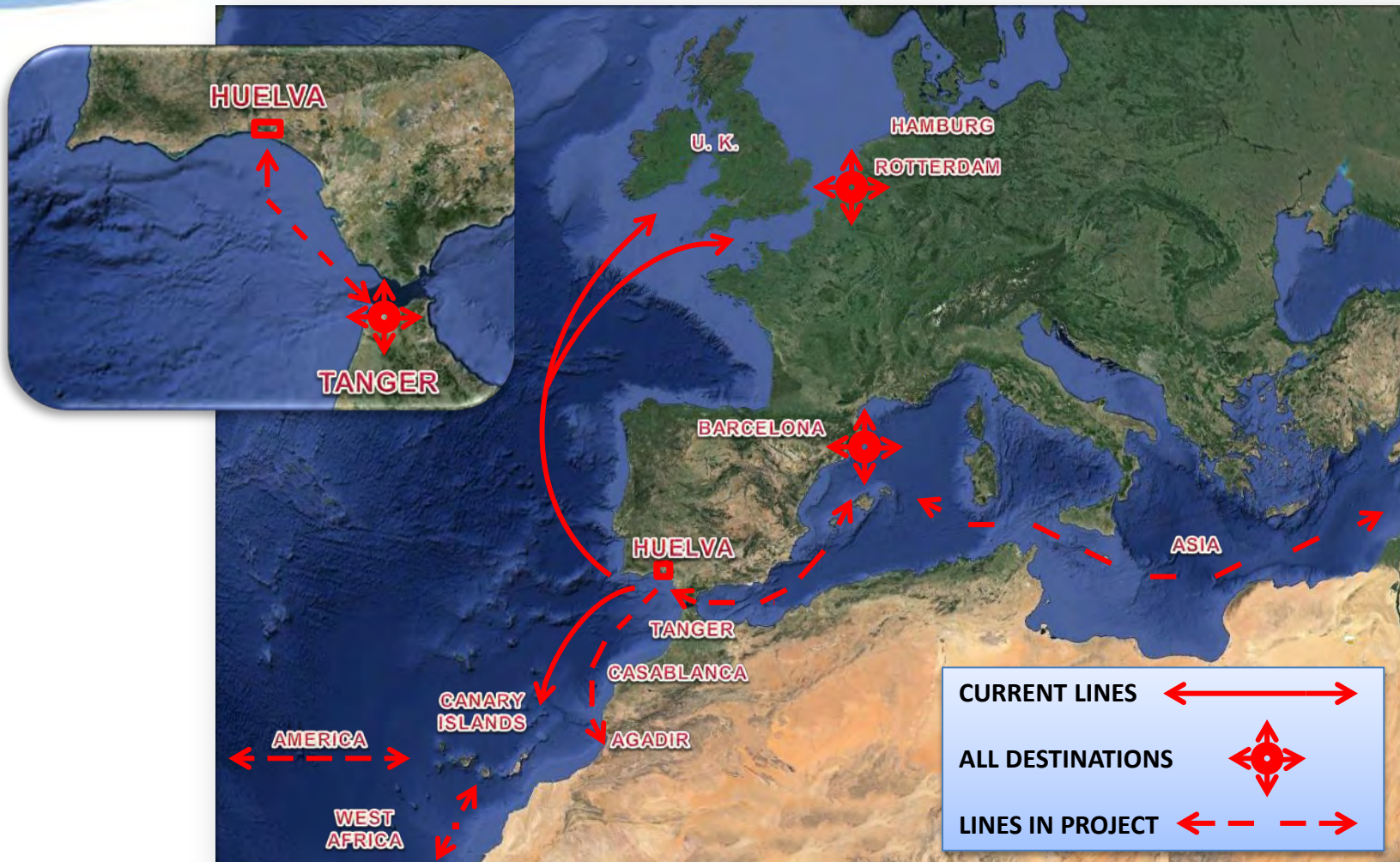
Enlargement from 210,000 m² to 339,000 m² of land with:

- 1,500 m of berthing line
- Capacity for 19,400 TEUS
- Capacity for 624,000 TEUS PER YEAR
- 650 power outlets





Maritime Connectivity





Services

- **State of the art telecommunications infrastructure installed by the Port Authority (SICP)**
- **Fresh water, drinking water, power supplies, etc.**
- **Bunkering (Fuels and LNG)**
- **Containers electric supply**
- **Shipyard**
- **Fully ISO 9001/2000 certified.**



Accessibility

- The Port of Huelva has a 13 meter deep water navigation shipping channel in minimum low water





Safety and Security

- Port Police service 24 hours
- Emergency Plans
- ISPS compliance
- Guardia Civil: Inspections with dogs and water area surveillance





Prices, Reductions and Discounts

LAND COST

- South Wharf: 2.7 € m² per year
- Container terminal: 1.9 € m² per year
- L.A.Z. Punta del Sebo: 1.9 € m² per year
- Marismas del Pinar area: 0.8 € m² per year

RATE REDUCTION

- 0.95 Cargo coefficient (reduction 5% cargo tax)
- 0.70 To passage (reduction 30% passengers tax)

DISCOUNT

- 40% Cruise traffic (ship and passengers tax)
25% Pilots // 25% Mooring
- 40% Container traffic (ship and cargo tax)
25% Mooring (first year)
- 40% Live Cuttle traffic (ship and cargo tax)
- 10% - 20% Certain bulk traffic (cargo tax)

*Delivered more than 3.4 M €
to our customers in 2013*



Prices to Container Traffic

COMPARATIVE TO OTHER PORTS



INFORMATION: BOE N° 315.
DECEMBER 2014



Conclusions



THANK YOU FOR YOUR ATTENTION
SEE YOU IN HUELVA SOON

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