



DP WORLD
Maputo

9th Indian
Ocean
Ports and
Logistics

**DP World Maputo
Global Approach
to Local Business**

Our Vision, Mission and Values

Our Vision

Sustainable value through global growth, service and excellence.

Our Mission

A global approach to a local business environment where excellence, innovation and profitability drive our core business philosophy of exceptional customer service.

Our Values

- Commitment to our people & our customers;
- Profitable global growth;
- Responsible corporate and personal behaviour;
- Excellence and innovation.

Vision

The DP World Vision stems from our past and our continued passion of being a unique port operator that stands out.

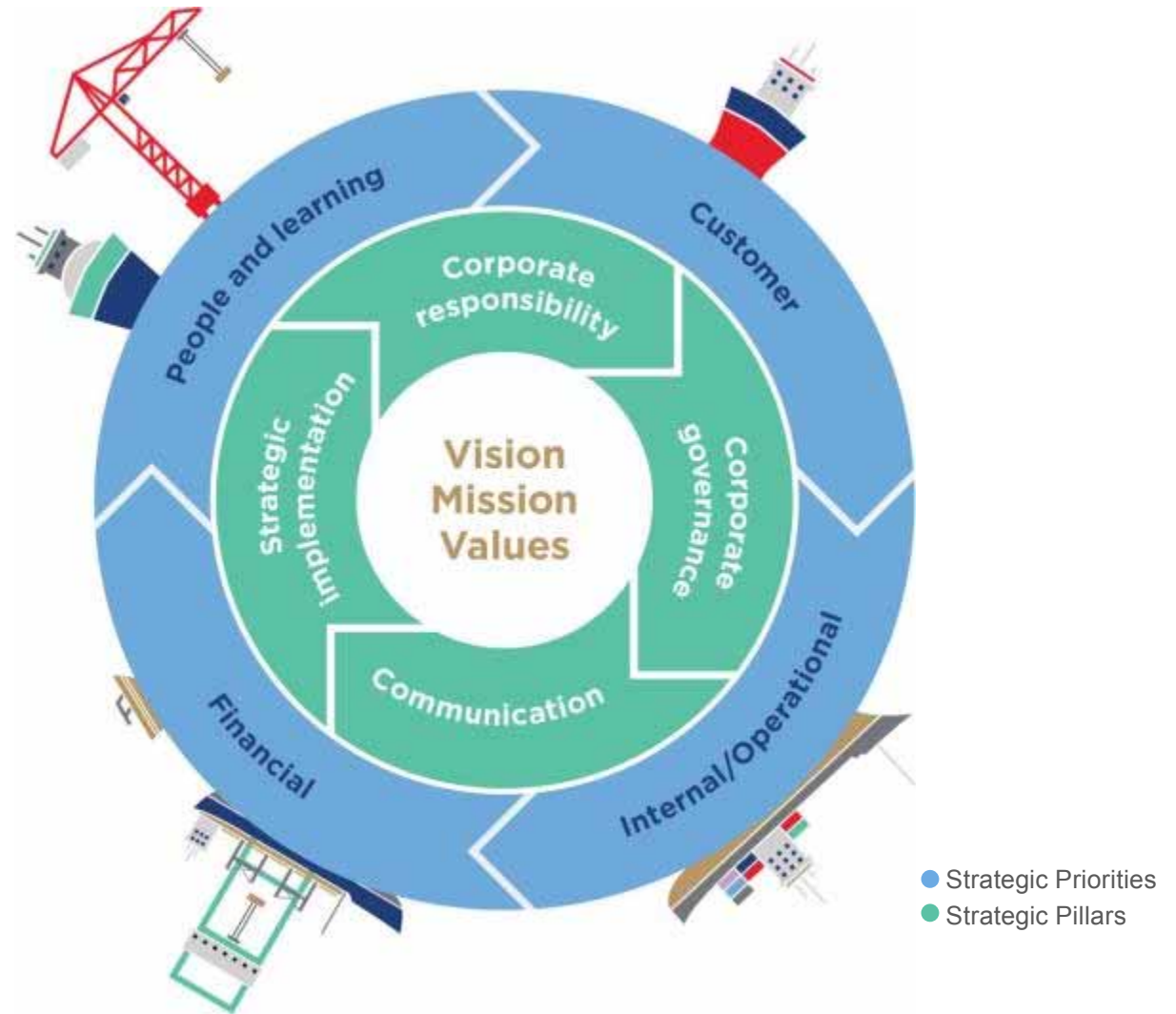
Mission

The DP World Mission is a reflection of our life long determination to serve our customers and business community.

Values

The DP World Values are the principles that form our DNA and work culture.

Strategy Roadmap



Defining Strategic Pillars

Organisation-wide Strategic Pillars, are strategic initiatives, that apply across all departments, head office, all regions and business units within the DP World Group. Four strategic objectives are defined in this category and these include:

- **Strategy Implementation**
Enable strategy implementation, through the communication of key messages and defining measurable performance milestones;
- **Corporate Governance**
Adhere to and insist on good corporate governance;
- **Communications**
Enhance internal and external communications;
- **Corporate Responsibility**
Build and sustain strong communities through strategic community investment, to leave a sustainable legacy and to lead in being a good corporate.

Defining Four Strategic Priorities

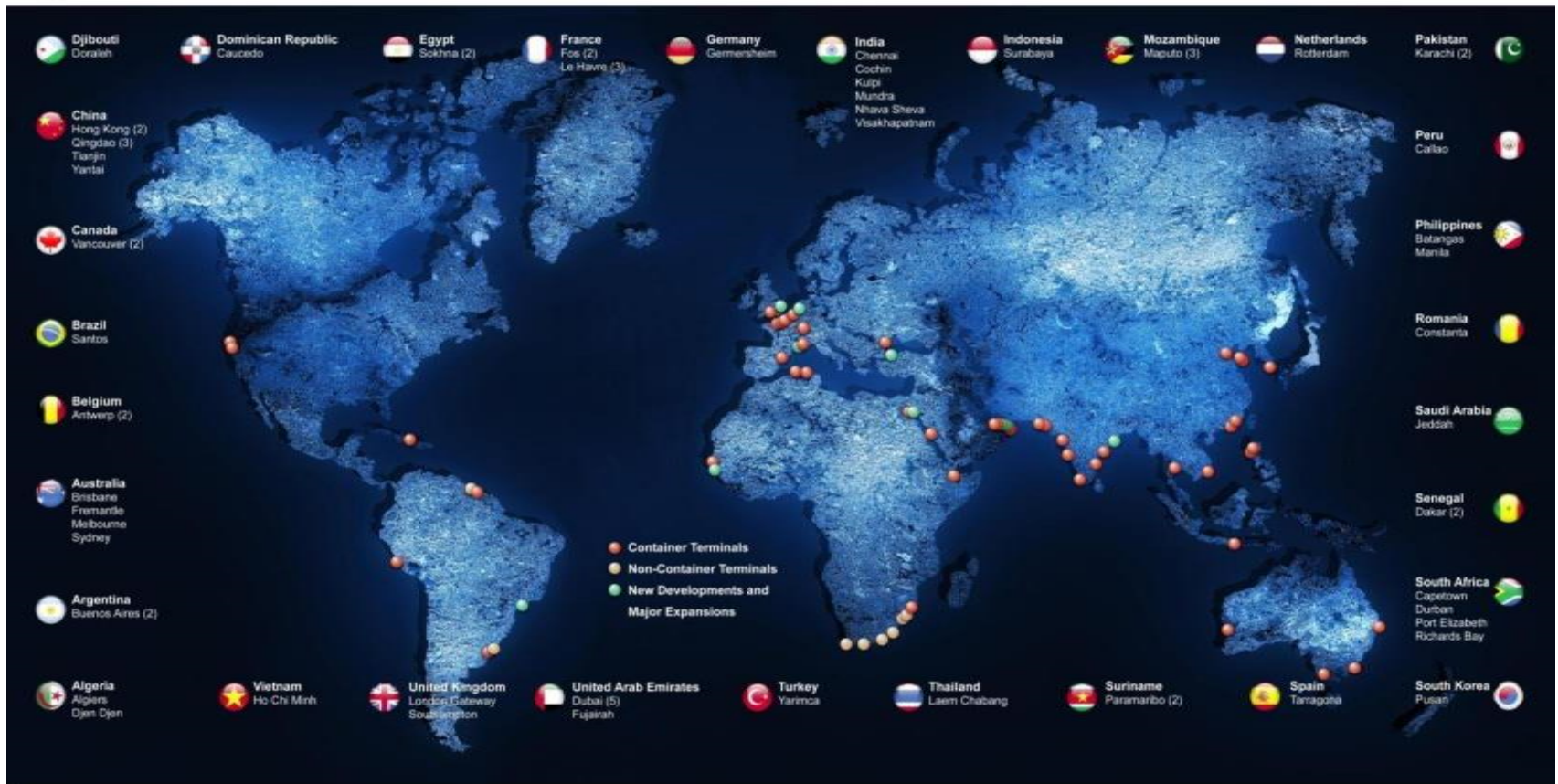
They define key performance indicators, current performance against those indicators and targets to meet in the future, to understand DP World's current positioning and the trajectory for the long term.

The four priorities are:

- 1. Financial**
Driving sustained long-term shareholder value
- 2. Customer**
Creating a satisfied and profitable customer experience
- 3. Internal/Operational**
Developing efficient, safe and secure methods of managing our operations, which impacts global trade
- 4. People and Learning**
Creating a learning and growth environment



Committed Portfolio



- Over 60 terminals across 6 continents
- Capacity set to rise to ~103 m TEU by 2020 (time dependent on market)

MEA Business Units

Container Terminals:

Algeria

DP World Djazair (30.4 ha)
DP World DjenDjen (13.5 ha)

Djibouti

Doraleh Container Terminal (31 ha)

Egypt

DP World Sokhna (42 ha)

Mozambique

DP World Maputo (13 ha)
Maputo cargo Services (ICD)

Senegal

DP World Dakar (18 ha)

Saudi Arabia

DP World Jeddah (62 ha)

Total Hectares: 209.9 No. of Berths:

OTHER SERVICES:

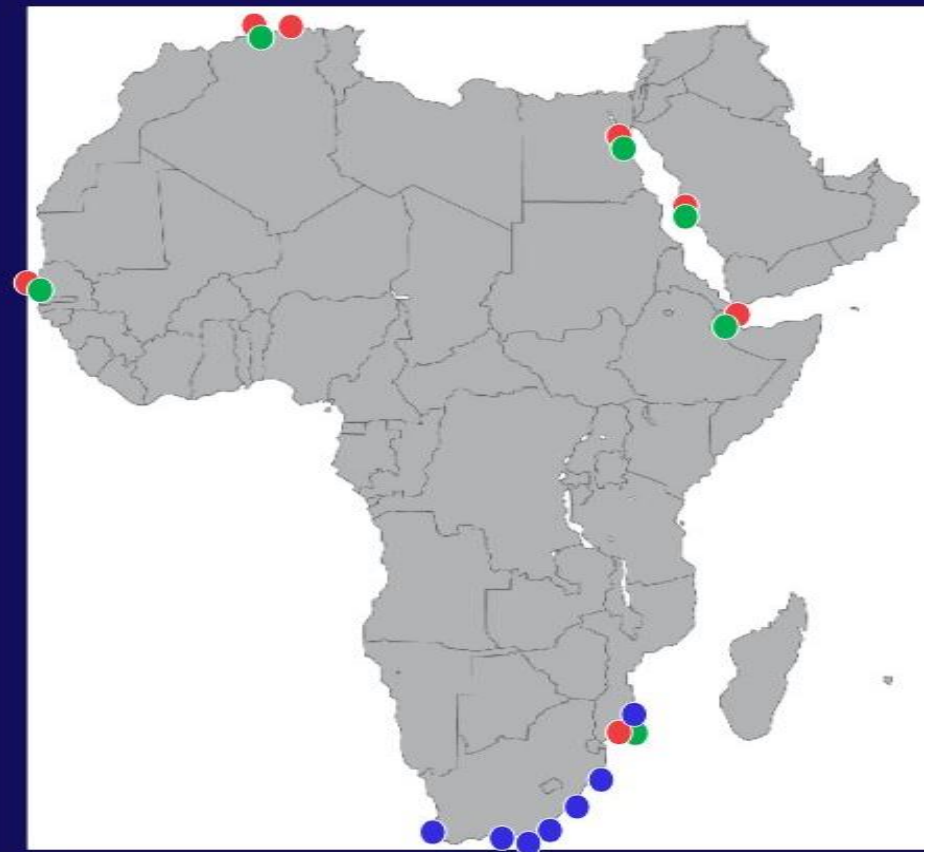
South Africa

DP World Cargo Services (Richard's Bay, Durban, Port Elizabeth, Coega, Mossel Bay and Cape Town)

Mozambique

Maputo Cargo Services (ICD)

- Container terminals
- New developments and/or major expansions (Container Terminals)
- Other Services



Local actions to meet Global priorities

Internal/Operational

Efficient, safe and secure operations – impacting trade



Local actions to meet Global priorities

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Efficient, safe and secure operations – impacting trade



Local actions to meet Global priorities

Internal/Operational

Efficient, safe and secure operations – impacting trade



Local actions to meet Global priorities

Financial

MICD – Maputo Intermodal Container Depot

Inaugurated facility for container packing/unpacking and storage



Local actions to meet Global priorities

Financial

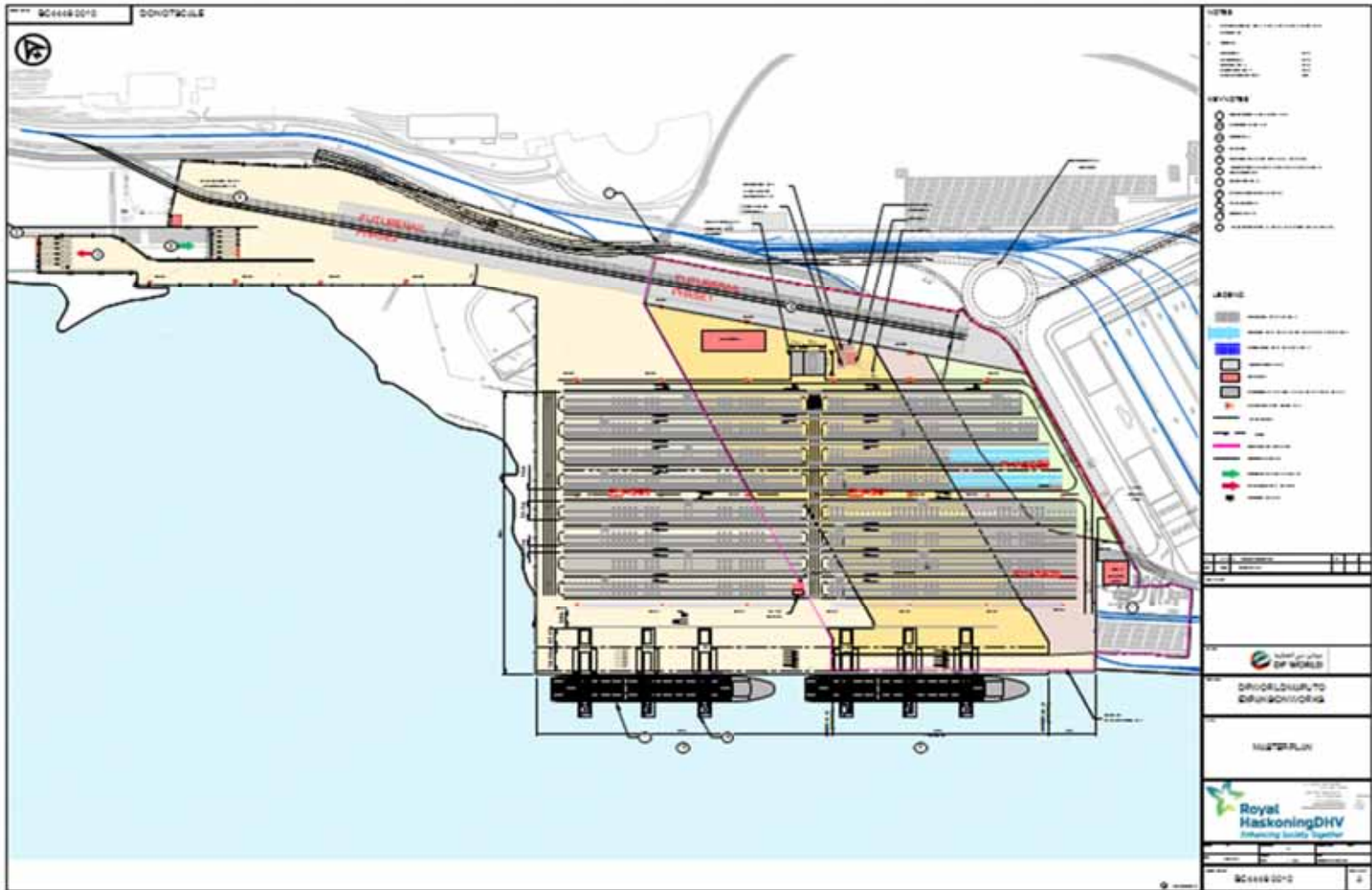
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Local actions to meet Global priorities

DP World Maputo – Phase 1 Expansion



DP World Maputo Expansion Headlines

Present Berth:	1 berth 300m
Future Berth:	2 berth 600m
Current Yard	13 Ha
Future Yard	28 Ha
Current quay equipment:	2 Gantry Crane, 3 MHC
Current Equipment:	Reachstackers/Empty Handlers
Future Equipment:	Post Panamax QCs/RTGs
Current Yard Capacity:	150,000teu
Future Yard Capacity:	500,000teu

Local actions to meet Global priorities

Expansion project commenced, orders placed for new equipment



Local actions to meet Global priorities

New equipment





DP WORLD

Local actions to meet Global priorities

Customer –Shipping line





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Local actions to meet Global priorities

Customer – Shipper/Consignee



Local actions to meet Global priorities

People and Learning

2013 – 2014. All employees trained in Terminal Operations to meet DP Global Standard



DP World Maputo: What is our Strategy?



BE THE BEST