

# GRIMALDI GROUP

Tradition, Responsibility, Innovation

**REINVENTING AND CHAMPIONING THE INTERMODAL LOGISTICS SUPPLY  
CHAIN AND MOBILITY RESILIENCE THROUGH INTERMODAL  
TRANSPORTATION REVOLUTIONS**



GRIMALDI GROUP

# History

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Founded in 1947, the Grimaldi Group is a multinational integrated logistics multinational group, highly specialized in maritime transport of cars, rolling cargoes, containers and passengers.

**Entirely owned by the Grimaldi family**, the Company combines a global vision of the market with traditions, innovation and sustainability.

**Today**, with a work force of around **20.000 employees**, the Grimaldi Group is:

- **Italy's largest ship owning group**
- the European leader for the “**Motorways of the Sea**”
- **world leader in the maritime transport of cars and rolling stock (Ro-Ro)**
- it is also active in the passenger (Ro-Pax) and container transport sector



The Group adopts a **long-term oriented industrial growth strategy** that aims to create value through horizontal and vertical business integration and ensure an integrated supply chain. This is based on **3 fundamental elements**:

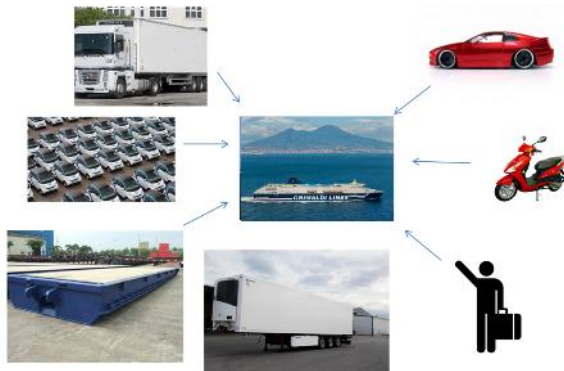
- **FLEET** → the Group operated a fleet of over **140 ships** (133 owned) in a network connecting over 150 ports in 60 countries and 5 continents
- **PORT TERMINALS AND LOGISTICS COMPANIES** → **25 port terminals** in the Mediterranean, Northern, Europe, the Baltic Sea and West Africa and **4 owned logistics companies**
- **COMMERCIAL AGENCIES** → over **90 worldwide branches** (32 of which are directly owned) in Europe, Africa, North and South America



# Our philosophy



➤ Mediterranean born, worldwide operations since 2023



➤ Rolling cargo: our main business



➤ Intermodality. The best door to door solution

# Our investments in fleet: 154 vessels in 2026

The Grimaldi Group makes important investments in increasingly eco-friendly ships, such as those belonging to the new GG5G and Superstar classes. The Grimaldi ro-ro ships of the **GG5G (Grimaldi Green 5th Generation)** class are the largest ro-ro ships in the world and the most sustainable in terms of CO2 emissions, reducing emissions by 7 times if compared to previous generation ships.

The Grimaldi Group was among the first players to choose to install cutting-edge devices on board its ships aiming at targeting the goal of "zero emissions in port".

## **NEW** 20 new ultra-modern ships by 2027

Thanks to recent investments for a total of approximately **2.5 billion dollars** the Grimaldi Group will take delivery:

- 17 PCTC Ammonia-ready
- 1 Multipurpose ro-ro of the new "G5" class
- 2 Hybrid ro-ro of the GG5G series

## **NEW** Finally, the latest news is the 9 new ro-pax vessels of our Group.

*- NEXT GENERATION MED -*



2 NEW RO-PAXFOR  **MINOAN LINES**  
a Grimaldi Group company

3 NEW RO-PAXFOR  **Finnlines**  
a Grimaldi Group company

4 NEW RO-PAXFOR  **GRIMALDI LINES**

## **Our investments in infrastructures**



- Grimaldi Group acquires the majority of the **Port of Igoumenitsa**
- Grimaldi Group acquires the majority of the **Port of Heraklion**
- Grimaldi Group established the new **Grimaldi Brindisi Maritime Agency Srl**
- Grimaldi Group acquires **Terminal Darsena Toscana TDT of Livorno**
- Grimaldi Group acquires a new terminal in the **Port of Amsterdam**
- Grimaldi Group has obtained the concession for the berth in the **Port of Ravenna**

## **Our investments and upgrade in services**



- **Upgrade of Marghera-Bari-Igoumenitsa-Patras** line with 2 Eco Vessels
- **Upgrade of Brindisi-Igoumenitsa** line with 2 ropax vessels: Mn Europalink and Kydon Palace to improve capacity cargo and pax
- Starts to operate with ropax vessel Finnfellow on the **new line Malmo-Swinoujscie** with daily departure
- **New strategic connection** between the ports of **Helsinki and Kotka (Finland)** with **Sheerness (United Kingdom)**
- **New service** on the **Trieste-Ambarli-Gemport**, with 2 Eco vessels and from February 2025 we will improve our service **with 3 VESSELS**



# Our Network

A	ATLANTIC CONTAINER LINE AB (ACL)	It manages maritime lines mainly dedicated to container traffic that connect North America, Northern Europe and West Africa.
B	GRIMALDI EUROMED SPA	It is specialised in passenger transportation in Mediterranean sea, the transportation of rolling stock between Northern Europe and the Mediterranean ( <b>Euromed</b> ), on the <b>Motorways of the Sea</b> in the Mediterranean ( <b>Short Sea</b> ), and freight transport between the Mediterranean and North America ( <b>Car carriers / MED-AME</b> ).
C	GRIMALDI DEEP SEA SPA	It transports rolling stock and containers between ports of North Europe, the Mediterranean, West Africa and South America ( <b>Deep Sea services</b> ).
D	FINNLINES PLC	It transports goods and passengers between countries on the Baltic and North Sea coasts (Finland, Germany, Belgium, Sweden, Denmark and Poland), as well as Spain and Great Britain.
E	MINOAN LINES S.A.	It provides short-sea shipping of goods and passengers between Crete, the islands of the Cyclades and continental Greece.
F	MALTA MOTORWAYS OF THE SEA (MMOS)	It is the shipping company that owns four ships used mainly for links between Malta, Sicily and Greece.
G	TRASMED GLE S.L.	It is the Spanish company specialising in the transport of passengers and goods between the Iberian Peninsula and the Balearic Islands.

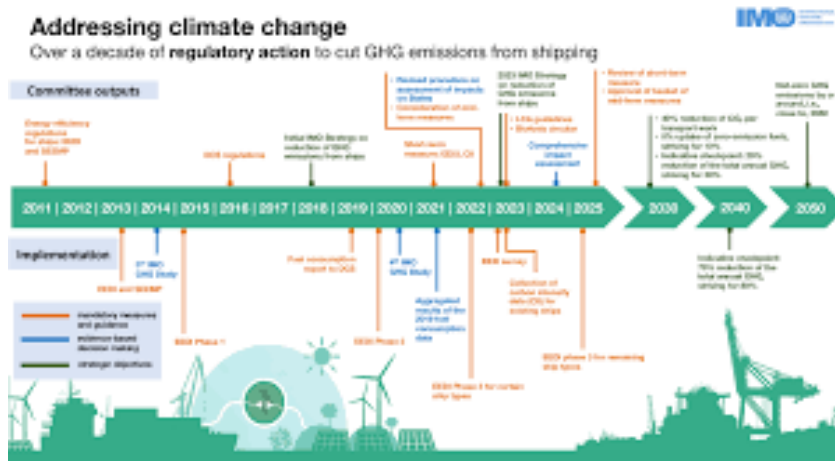
# 7 Brand





## The challenges

- **Geopolitical uncertainty: Tariffs, wars and territorial conflicts**



- **Change in consumer habits : Mobility as a service, anti-globalization movements**



- **Enviromental regulations: UE, IMO, local authorities**

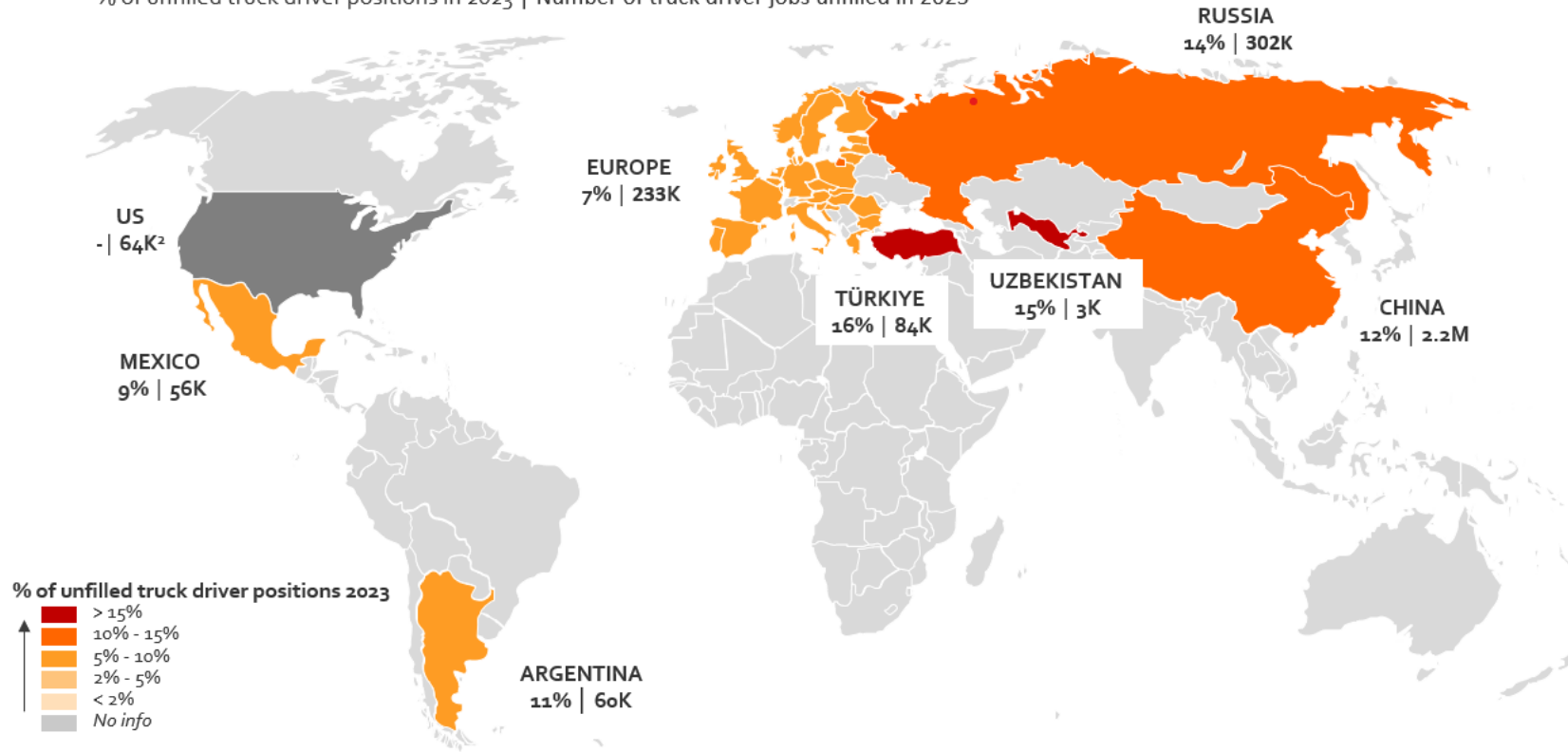


# The opportunities

- Short sea shipping as a solution for:
  - Drivers shortage (IRU report 2023)

## Truck driver shortages 2023

% of unfilled truck driver positions in 2023 | Number of truck driver jobs unfilled in 2023<sup>1</sup>





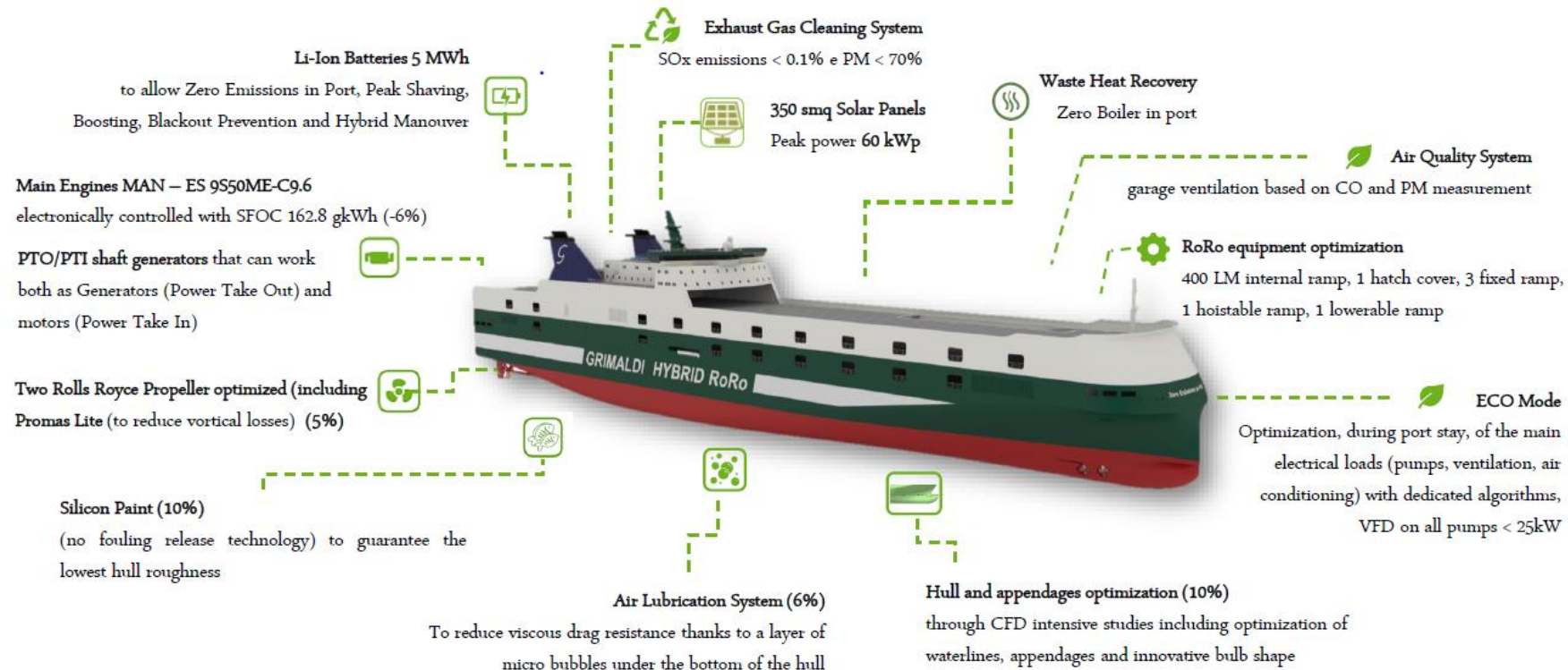
# The opportunities

## ➤ Short sea shipping as a solution for:

### ➤ Enviromental challenges

## GRIMALDI GREEN 5<sup>th</sup> GENERATION

Innovative technological solutions



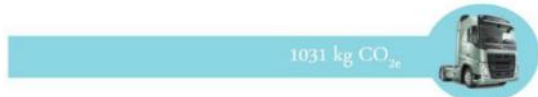
# The opportunities

- Short sea shipping as a solution for:
- Enviromental challenges

CO<sub>2</sub> emission  
reduction thanks to  
deployment  
of G5GG



CO<sub>2</sub> Saved choosing new G5GG ships of Grimaldi Lines  
for your Trailer instead Truck Euro VI between:  
**Livorno – Barcelona**



CO<sub>2</sub> ↓ - 66%  
(- 679 kg CO<sub>2e</sub>)

\*CO<sub>2</sub> calculation procedure validated by 

CO<sub>2</sub> emission  
reduction thanks to  
deployment  
of G5GG



CO<sub>2</sub> Saved choosing new G5GG ships of Grimaldi Lines for  
your Trailer instead Truck Euro VI between:  
**Valencia – Savona**



CO<sub>2</sub> ↓ - 61%  
(- 705 kg CO<sub>2e</sub>)

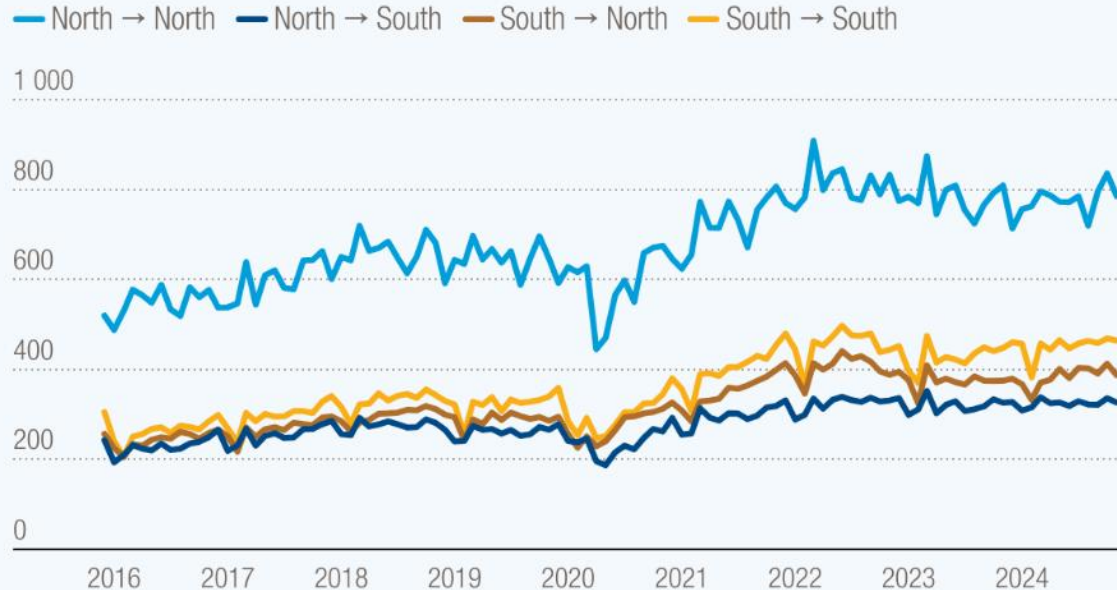
CO<sub>2</sub> calculation procedure validated by 

# The opportunities

- Short sea shipping as a solution for:
  - Growth of South to South trade

## ➤ Global trends: South–South trade has been increasing

Monthly exports of goods by trading partner groups, billions of dollars,  
December 2015 – November 2024



Note: UN Trade and Development (UNCTAD) based on the IMF Direction of Trade Statistics database.



# SHORT SEA NETWORK



 **140 MOTORWAYS**  
OF THE SEA AND MARITIME LINKS

## THYRRENIC

GENOA | SAVONA | LIVORNO | CIVITAVECCHIA | SALERNO | NAPLES

## ADRIATIC

BARI | BRINDISI | TRIESTE | RAVENNA | VENICE | ANCONA

## SICILY

PALERMO | CATANIA

## SARDINIA

CAGLIARI | OLBIA | PORTO TORRES | ARBATAX

## SPAIN

BARCELONA | VALENCIA | SAGUNTO | IBIZA | PALMA | ALCUDIA | MAHON

## GREECE

CORFÙ | IGOUMENITSA | PATRAS

## TURKEY

AMBARLI | GEMPORT

## TUNISIA

TUNISI

## MALTA

LA VALLETTA

## BALTIC

HELSINKI | ZEEBRUGGE | ROSSLARE | MALMO | TRAVEMUNDE |  
ROSTOCK | HANKO | NAANTALI | KAPELLSKÄR | UUSIKAPUNKI | TURKU |  
GDYNIA | BILBAO | AARHUS | ŚWINOUJŚCIE | SHEERNESS



GRIMALDI GROUP

# GREECE LINES

## 📍 From/to PATRASSO

VENEZIA: 3 DEPARTURES PER WEEK

BARI: 3 DEPARTURES PER WEEK

## 📍 From/to IGOUMENITSA

ANCONA: DAILY SERVICE

RAVENNA: 3 DEPARTURES PER WEEK

BRINDISI: 28 DEPARTURES PER WEEK

## 📍 From/to CORFU

SUMMER SCHEDULE

ANCONA: 4 DEPARTURES PER WEEK

BRINDIS: 6 DEPARTURES PER WEEK



**NEW**

**UPDATE BRINDISI – IGOUMENITSA LINE** with M/N EUROPALINK and KYDON PALACE.

M/N EUROPALINK Ro-Pax vessel with the largest hold capacity in the Mediterranean Sea. Up to 220 trucks per departure (+ 60 trucks per departure respect previous vessel)



# HIGHLIGHT: TRIESTE – PATRAS - AMBARLI - GEMPORT LINE



- **Start:** September 2024
- **Two weekly departures from each port**
- **Two Eco-class units:** Eco Mediterranea and Eco Malta
- Not only a **regular** and **reliable transport solution** between two strategically located ports but also a **potential intermodal transport offer**
- Thanks to the **train-ship connections offered by our partners from Monaco**, the port of Trieste allows to facilitate the movement of goods and to reach important destinations such as Turkey **without creating load interruptions, avoiding road congestion** and by **reducing the environmental impact in terms of Co2 emissions**.
- The addition of the **port of Gemlik (Gempport)** to the Trieste-Patras-Ambarli ro-ro line represents an important step not only for the new line but in general for the group's Motorways of the Sea, now also extended to the Asian part of the country.



From February 2025 our Group will improve our service **with 2 VESSELS**



GRIMALDI GROUP



# SPAIN LINES

## 📍 From/to BARCELONA

SAVONA: 10 DEPARTURES PER WEEK

CIVITAVECCHIA: DAILY SERVICE

LIVORNO: 10 DEPARTURES PER WEEK

PORTO TORRES: 2 DEPARTURES PER WEEK ,  
WITH 8 DEPARTURES IN SUMMER THE SUMMER TIME

## 📍 From/to SAGUNTO

SALERNO: 4 DEPARTURES PER WEEK

CAGLIARI: 4 DEPARTURES PER WEEK

PALMA DI MAIORCA: 4 DEPARTURES PER WEEK

PALERMO: (VIA SALERNO) 4 DEPARTURES PER WEEK

CATANIA: (VIA SALERNO) 4 DEPARTURES PER WEEK



## 📍 From/to VALENCIA

LIVORNO: 10 DEPARTURES PER WEEK

SAVONA: 10 DEPARTURES PER WEEK

CIVITAVECCHIA (VIA BARCELONA): 10  
DEPARTURES PER WEEK



# FOCUS: LONG BRIDGE Turkey - Spain

NEW



Thanks to **our important Network** and the **new line Trieste – Bari – Patras – Gempport- Ambarli**, now is possible to connect through the LONG BRIDGE services the port of **Ambarli** with the main Spain ports of **Barcelona, Sagunto/Valencia** through the important ports of **Savona, Livorno, Civitavecchia and Salerno**.

**Focus:** **NEW**  
**LONG BRIDGE Turkey – Baltic**

# Finnlines network

We provide the access to intermodal transportation options that seamlessly connect the Grimaldi Group's Mediterranean ports with the Baltic Sea, enabling efficient, long-distance logistics.





# 2023 Financial Results of The Group

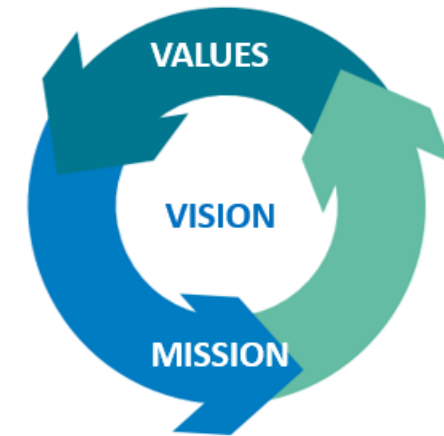
TURNOVER  
**€ 5.1 BILLIONS**

EBITDA  
**€ 1.8 BILLIONS**

NET PROFIT  
**€ 1.3 BILLIONS**

These important achievements are due to the work of many years.

- The constant growth of assets thanks to the **REINVESTMENT POLICY**
- **CONSUMPTION REDUCTION** of fuel
- **RESEARCH AND DEVELOPMENT** activity and the detailed study of all new ships



**Net profit and cash flow generation will be vital in the coming years for self-financing all the environmentally friendly investments needed to achieve the zero emissions goal.**



**THANKS  
FOR  
YOUR  
ATTENTION !**



GRIMALDI GROUP