



Port - Hinterland connectivity

*“from data fragmentation
to integration”*

NFident

2 major topics to increase your business competitive position



**HINTERLAND CONNECTIVITY
BETWEEN PORTS AND
LOGISTIC HUBS**



**THE FINANCIAL BUSINESS MODEL
FOR YOUR DIGITAL
TRANSFORMATION**

1st major topic.....siloed operations affecting the supply chain



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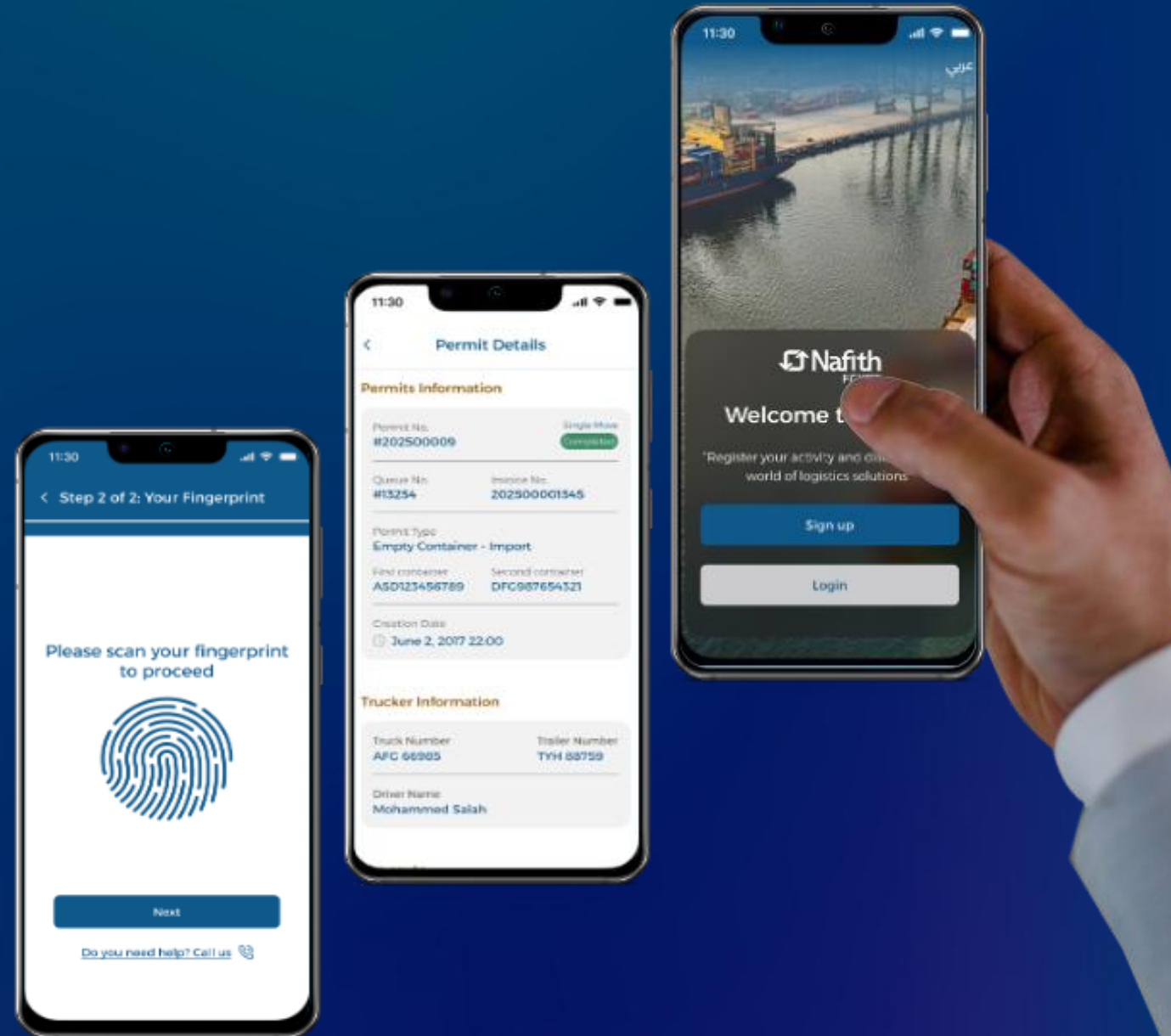
**THE FINANCIAL BUSINESS MODEL
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NEXUS – Hinterland Community System



Your App is your gate – benefits for you

- ✓ Connecting terminals and hinterland by using the smartphone
- ✓ Fully manage the truck dispatching process
- ✓ Secure and ISPS compliant terminal access
- ✓ Eliminate congestions and reduce emissions
- ✓ Seamless integration - Registration Communication – Permitting - Notifications



HCS – what's in it for you ?



**Higher
Visibility**



**Flexible
arrival**



Synchronization



**Flattening
the curve**



**Min. truck
turn-around
time**



**Less Carbon
Footprint**



**Fluent
transactions**



**Better Yard
Capacity**

2nd major topic.....it is all about the money



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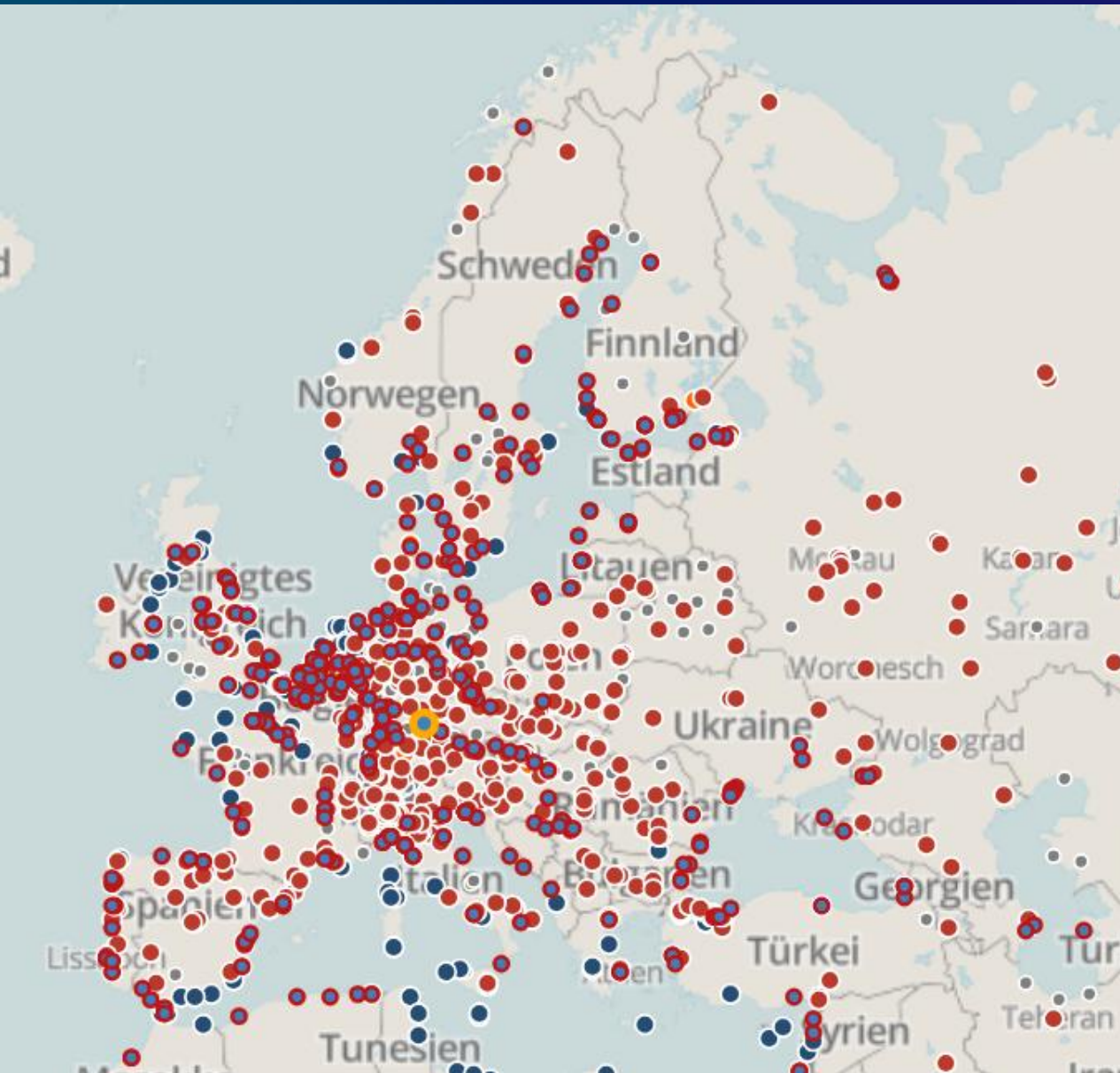


**THE FINANCIAL BUSINESS MODEL
FOR YOUR DIGITAL
TRANSFORMATION**

> 65%

INTERMODAL AND INLAND WATERWAY TERMINALS

- ✓ Lack of real-time visibility
- ✓ Data inaccuracy caused by human error
- ✓ Mainly hinterland areas and small logistic hubs
- ✓ Digital transformation must be reachable for “all” stakeholders in the supply chain



"SYSTEM AS A SERVICE" MODEL

LEVELS OF ENJOYING THE DIGITALIZATION ERA



- ✓ Different levels entering the digitalization era
- ✓ No upfront payments
- ✓ No investment is needed
- ✓ Manage the financial risk in a better way by spreading costs over time
- ✓ The Total Cost of Ownership (TCO) includes the HW, SW licenses, human capital, support system
- ✓ Free up cash flow that the client can spend on other projects/investments

"PUBLIC PRIVATE PARTNERSHIP" MODEL



- ✓ For authorities to catalyze infrastructure growth
- ✓ Stimulate economic development
- ✓ Improve the quality of life for citizens
- ✓ Access to private sector innovation
- ✓ Cost-sharing, risk-sharing
- ✓ Accelerates infrastructure development

EGYTRANS AND NAFITH INTERNATIONAL PARTNER WITH SUEZ CANAL ECONOMIC ZONE TO REVOLUTIONIZE TRUCKING OPERATIONS AT WEST PORT SAID



Source: General Authority for the Suez Canal Economic Zone.
February 2025

Time for recap



NEXUS HCS

YOUR APP IS YOUR GATE

I PORTALS – WIM – E SEAL – RFID – TMY

**SAAS & PPP
FINANCIAL MODELS**

“That’s all Folks!”

WE ARE NOT SELLING “THE THING”, WE ARE SELLING “THE RESULT”
OF WHAT THE THING CAN DO...