

The Biggest Annual Ports and Logistics Event on the African Continent

The Beira Corridor and its Significance in Improving Regional and Cross

Border Economic Trade

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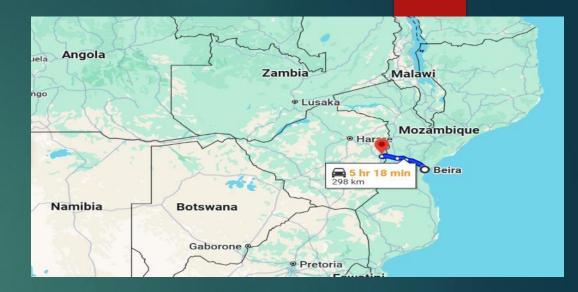
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Presentation Outline

- Brief Introduction for Mutare Dry Port
- The Beira Corridor
- Strategic Importance of the Beira Corridor
- The role of Beira Port
- Impact on Cross Border Trade
- Facilitation in the Hinterland Minerals boom
- The BC as an Energy Corridor
- An Agrarian Corridor
- Humanitarian Corridor
- Transforming from a Logistics corridor to a development corridor
- Intermodal Infrastructure
- Key challenges
- Future prospects

Introduction

- MDP is a bonded Intermodal Facility in Mutare Zimbabwe
- It is in the heart of the Beira Corridor 7 KM from the Border.
 - As such well placed view of the Corridor and its impact
- We are a logistics terminal offering Dry Port facilities within the Beira Corridor
- The company provides services for handling and temporary storage for Containers, general and/or bulk cargo (including Warehouses)
- Customs controlled Truck Parking Facilities
- Receives up to and over 300 trucks per Day





The Beira Corridor

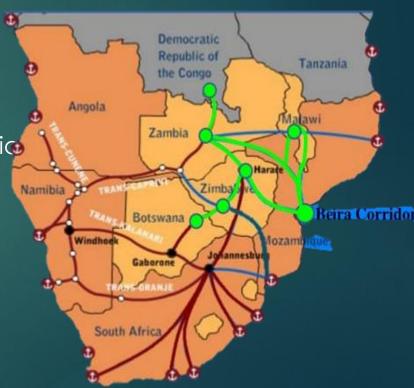
 A strategic transport and trade route linking landlocked SADC countries (Zimbabwe, Zambia, Malawi, DRC) to the Port of Beira in Mozambique supported by road, pipeline, rail, and port infrastructure.

Historical Background:

- Key Trading Port for the hinterland for over 100 years.
- Established to support the Portuguese colonial economies and warfare activities.

Why is it Important for SADC?

 Facilitate regional trade, reduce transport costs, and boost economic integration in Southern Africa.



Strategic Importance of the Beira Corridor

- Alternative to South African Ports: Reduces Dependency on South African Ports especially Durban. Spreads logistics related risks for the regional economies.
- Inter-Modal Connectivity: Combines road, rail, pipeline and ports for efficiency.

•Trade Efficiency:

- Improved intermodal connectivity will strengthen trade links within the SADC region.
- Faster movement of goods, lower logistics costs.

•Economic Growth:

- Enhanced infrastructure will attract new businesses and investors, leading to sustained economic growth
- Increased exports for Zimbabwe (tobacco, minerals), Malawi (agriculture),
 Zambia (copper) & DRC (cobalt).



Strategic Importance of the Beira Corridor

- · Logistics Risk Management
 - Alternative to North-South Corridor
 - Reduces Dependency on South African Ports especially Durban. Spreads logistics related risks for the regional economies.
 - Alternative to Dar es Salaam/Central Corridor
- Key Route for Increased Trading with the Far East (China)
 - Beira's Presence on the East Coast with its ocean freight connectivity has become a key access point for Southern Africa's growing trade with the worlds 2nd Largest Economy in China
- · Regional Economic Integration:
 - Logistics Infrastructure and transport capacity on Beira Corridor is shaping the backbone for increased regional trade and supporting regional trade agreements
 - Supports SADC Free Trade Area (FTA), COMESA and AfCFTA goals,
 - Improved intermodal connectivity will strengthen trade links within the SADC region.
 - Faster movement of goods, lower logistics costs.

•Economic Growth Enabler

- Enhanced infrastructure will attract new businesses and investors, leading to sustained economic growth
- Increased exports for Zimbabwe (tobacco, minerals), Malawi (agriculture), Zambia (copper), DRC (Cobalt)
- Beira Corridor is now an ideal focal point for industrialisation and value addition of commodities – Mega Market



The Role of Beira Port

Current Capacity:

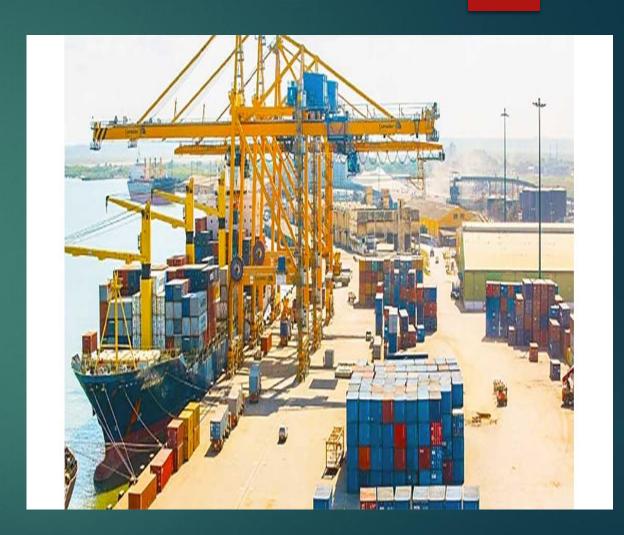
- Handles 10 million tons annually.
- Key exports: coal, sugar, tobacco, minerals.
- Key imports: Fertilizer, grain, Mining & Agric equipment, containerised consumables

Recent Upgrades:

- Expansion of container terminals
- Dredging to allow larger vessels.

•Future Plans:

• Public-private partnerships (PPPs) for further expansion & modernization.



| Year | Incoming | Outgoing |
|------|----------|----------|
| 2021 | 91 399 | 94 221 |
| 2022 | 104 644 | 117 611 |
| 2023 | 116 297 | 126 804 |
| | | |
| 2024 | 151 157 | 172 506 |
| 2025 | 75 471 | 88 660 |

- Demand for goods & services
- · Trade expansion.
- · Cross Border trade:

FORBES TRAFFIC VOLUMES



Impact on Cross-Border Trade

Infrastructure

- While International Trade Traffic is the catalyst for infrastructure investment on corridors. This logistics infrastructure also benefits crossborder traders
 - Growth in infrastructure on Beira Corridor on the back of International Trade provides opportunities for regional cross border traders
- Better Road Infrastructure
 - Machipanda-Beira-12 hours now 4 hours

Border Efficiency

• Forbes becoming 24-hour Border Post benefits cross traders

Truck Driver Economy

- Sheer Volume of Trucks and their movement through the corridor create an economy around trucks and their drivers.
 - Over 10 million tonnes/annum of cargo moving on the corridor
- Employment creation along the corridor at Ports of Entries, ICDs, truck stops etc



Facilitated Hinterland's Mineral Boom

Mineral Boom

- The region has experienced a surge in mining activity on the back of demand for its critical minerals with renewable energy applications.
 - Zimbabwe Lithium
 - Zambia/DRC: Copper & Cobalt
- These Minerals need to reach the market on time and cost effectively
- Beira corridor's growth has played an integral part in ensuring that the region take full advantage of increased demand in its mineral commodities
 - Beira Corridor has played a major role in Zimbabwe becoming Africa's biggest lithium exporters and the world's 4^{th.}
- The Port on the corridor is the nearest to major mining centres and the corridor's investment in capacity has ensured that these volumes are able to reach market
 - Increased Port capacity
 - In-land Depots throughout the corridor
 - Mutare Dry Port
 - Several new Depots in Beira, Harare, Copperbelt, Sakania Border DRC



Mining

| Country | Main Exports via Beira | Economic Impact |
|----------|------------------------------------|------------------------------------------|
| Zimbabwe | chrome, platinum, lithium, granite | Saves ~30% in transport costs vs. Durban |
| | | route |
| Zambia | Copper, cobalt, manganese | Reduces transit time to global markets |
| DRC | Copper, cobalt (via Zambia) | Alternative to congested Dar es Salaam |
| | | route |







An Energy Corridor

- Energy
 - The region's growth requires continued increase in energy generation, and supply
 - Beira Corridor is a key logistics corridor for energy.
 - Fuel
 - Beira is major access point for oil for Mozambique, Malawi, Zambia, Zimbabwe and DRC
 - CPMZ Pipeline from Beira to Zimbabwe
 - Energy Projects
 - The Port is entry point for major energy projects
 - Hydro projects in Zimbabwe & Zambia
 - Thermal Projects Hwange power expansion, 7, 8
 - Mines in Zimbabwe
 - Establishment of Solar Plants and related equipment -
 - Electricity Transmission
 - The corridor also holds major power transmission infrastructure
 - Carrying Mozambique's hydroelectric power surplus into the region.





An Agrarian Corridor

Agriculture

- Fertiliser Imports
 - Beira Corridor often handles 1 million tons of fertiliser a year for the region.
 - Its proximity allows for fertilisers to reach the market in time for planting season.
 - MDP involvement on handling fertiliser
- Exports
 - Agriculture is the major economic activity in southern Africa.
 - This is the largest employer industry impacting the lives of both those in commercial operations and small holders
 - Malawi & Mozambique
 - Tobacco, Pigeon Peas, Sesame Seeds, Soya Beans, & Cotton
 - Zimbabwe
 - Tobacco, Tea, growing potential for fruit & horticulture
 - Zambia
 - Tobacco, soya beans



A Humanitarian Corridor

Relief

- Every region has it's challenges; natural disasters are more prevalent due to climate change.
- Beira Corridor is an extremely pivotal humanitarian route for all countries on the corridor
- Regional Drought Relief Programs
- Beira Corridor handled relief cargo during severe droughts in Zimbabwe
 - While crisis are not requested, they are also economic drivers
 - MDP WFP warehousing services
- Medicines
 - Beira receives several critical medical/pharmaceutical supplies for the region

Food Security

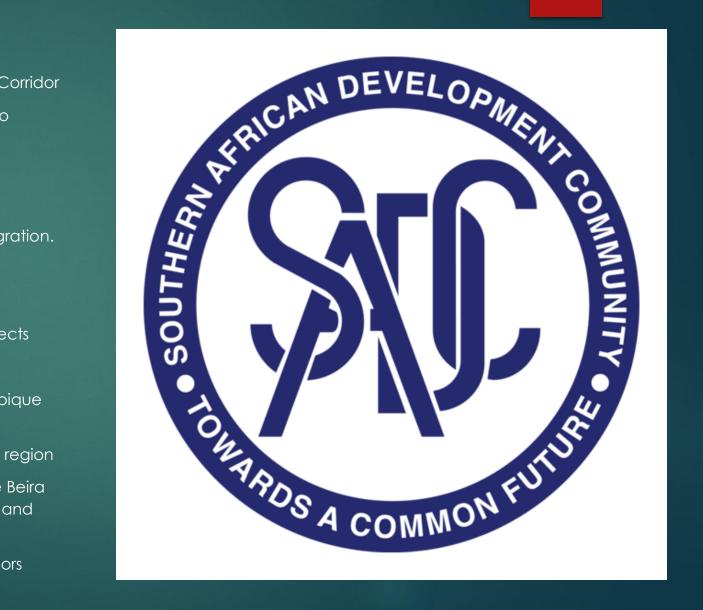
- Outside of drought relief Beira supports standard imports of staples in regional deficit
 - Wheat
 - Rice
 - Maize
 - Frozen Meat
 - BC absorbed frozen meat imports into DRC after policy changes in Namibia



Transforming from A Logistics Corridor to Development Corridor

Future Aspirations

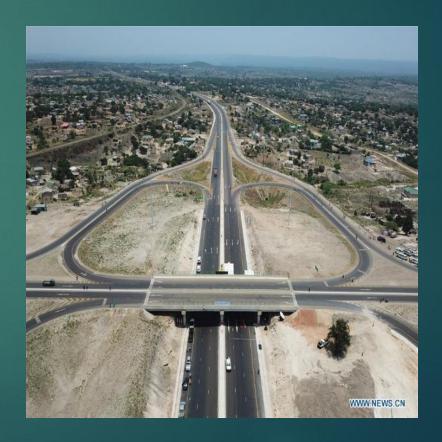
- Beira continues to show its growth potential as a Transport Corridor
- This is a challenge to policy makers and regional leaders to consider what it can do as a Development Corridor
- Regional Integration promoting
 - Intra-African Investment
 - Promoting efficiency through policy and system integration.
 - OSBPs
 - Regional customs integration
 - Shared investment in critical infrastructure projects
 - Kafue-Lions Den project
 - DRC, Zambia, Zimbabwe, Mozambique project
 - Promoting Value Addition of raw materials within the region
- It would be pleasing to see a multilateral framework for The Beira Development Corridor in the future where unity of purpose and collective effort will see it maximise its benefit to the region
 - Similar agreements have been made on other corridors



Intermodal Infrastructure Developments

- Highway (Beira to Zimbabwe):
- Mutare Christmas Pass Bypass Road project
- Rehabilitation of the Sena Line (Beira to Malawi)
- Machipanda Line (Beira to Zimbabwe):





Key Challenges

Maintenance & Financing:

 High maintenance costs of Infrastructure (ports, pipeline, rail and road networks).

Security Risks:

- Theft and vandalism on infrastructure
- Political and Civil instability

Climate Vulnerabilities:

• Cyclones (e.g., Idai in 2019) disrupt infrastructure.

Bureaucratic Border management systems:

Customs inefficiencies at borders



Future Prospects

Transformation: logistics corridor to a development corridor

Smart Corridors:

Digital tracking systems for cargo (blockchain, IoT).

Public-Private Partnerships (PPPs):

- More private investment in ports, road, pipeline and rail.
- Ports of entry upgrades

•Regional Policy Harmonization:

• SADC-led reforms to reduce trade barriers.

•Climate Resilience:

• Better infrastructure planning for extreme weather.

Obrigado

Thank You