



Trade & Transport
Facilitation In Action

International Ltd.

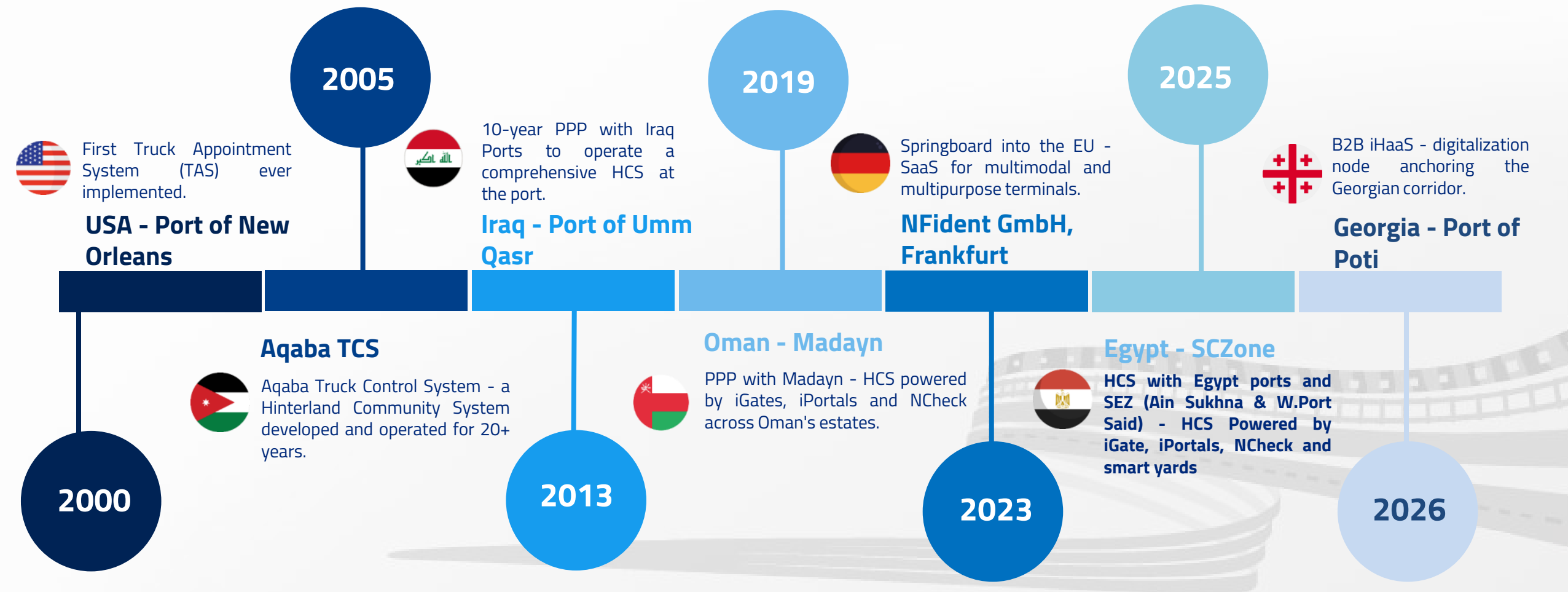
Digitalizing Corridors between Egypt Hubs at the Red Sea and the Mediterranean

Sameer Mubarak, Vice Chairman, Nafith Egypt · Transport Middle East 2026, Cairo

25 years of building trade infrastructure

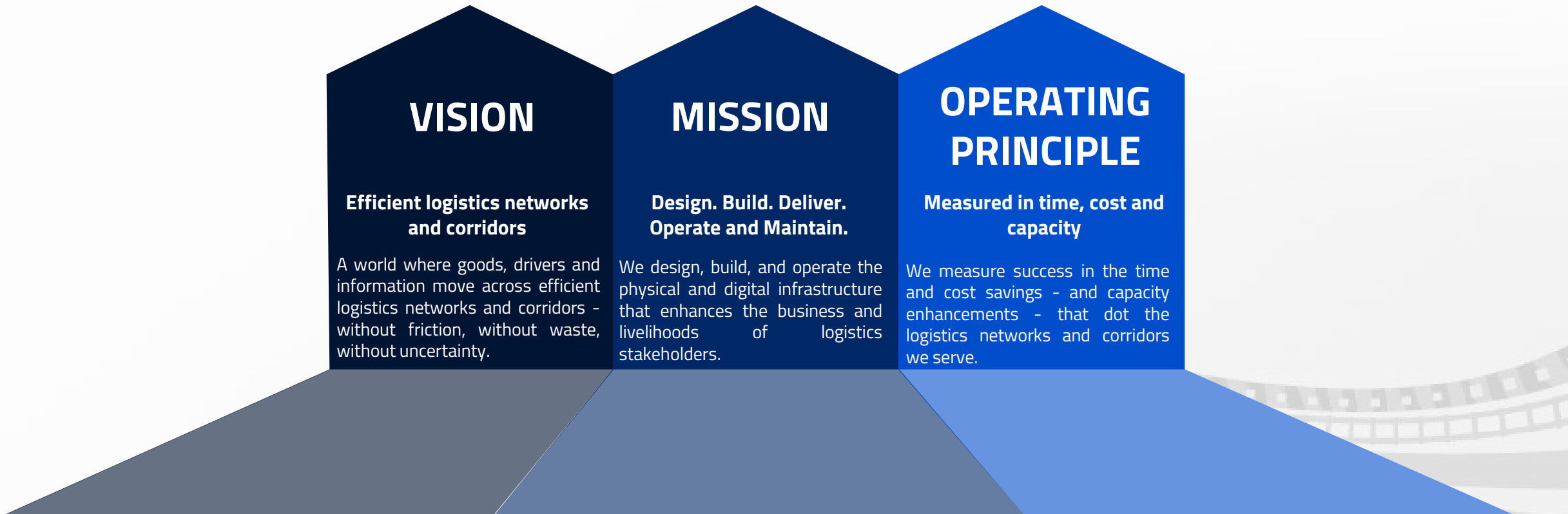
From the Port of New Orleans to Europe - pioneering Hinterland Community Systems

"Pioneer of the Truck Appointment System category - and operator of one of the longest-running HCS deployments in the world"



Why we exist, and how we measure ourselves

Trade infrastructure built for the people who move the world's goods



What this means

Every concession and every module is judged on one question: did passage time fall, did costs drop, did capacity grow?

The numbers behind 25 years of operations

A logistics hinterland-integration operator working across six countries

6

COUNTRIES

Jordan · Iraq · Oman · Egypt · Germany · Georgia

25+

YEARS

Hinterland logistics systems since 2000

13,000

TRUCKS / DAY

processed across active operations

13M+

Transactions per year

125K+

App users · 3 countries · 6 languages

\$50M+

Committed CAPEX

2

International patents
(eSeals · eWeighing)

OPERATING SCALE

What started as a single Truck Appointment System in 2000 now spans three continents and millions of daily logistics events.

National Scale projects across 6 countries

From sovereign concessions to SaaS - three distinct engagement models

Jordan

PPP CONCESSION · 18.5 YEARS

Contract with ASEZA - HCS deployed across Aqaba Special Economic Zone.

Iraq

PORT OPERATIONS · 9 YEARS

Umm Qasr port - streamlining truck flow through our HCS system.

Oman

PPP CONCESSION · 25 YEARS

HCS deployment under PPP with Madayn (industrial estates authority).

Egypt

2 PPP CONCESSIONS

25-year PPPs with SCZone at West Port Said and Ain Sokhna ports.

Germany

SaaS

S/W and Systems provided to multimodal & multipurpose terminals.

Georgia

B2B SaaS

Specialized SaaS to terminals and off-docks - B2B arrangement.

ENGAGEMENT MODELS

Three distinct project patterns: long-term concessions, port authority outsourcing, and SaaS - each scaled to the country's business case.

Technology delivered

In-house hardware and digital systems that power every Nafith HCS deployment



iGates 6th GENERATION

Automated checkpoint gates - manufactured in-house and refined across six product generations.



iPortals IMAGING PORTALS

Image trucks, rail wagons and cargo as they pass through gates and junctions.



NVision DEEP VISION

Deep-vision technology that digitizes logistics events - automatic classification of vehicles, cargo and movements.



CCC COMMAND & CONTROL

Centralized and virtualized Command & Control Centers - operating across distributed sites from one pane of glass.



eSeals PATENTED · RFID

Anti-tamper RFID eSeals - two international patents - for cargo integrity in transit.



eWeighing WIM · UNMANNED

Weigh-in-Motion and Unmanned Weighing technology purpose-built for truck operations.

BUILT IN-HOUSE

Every product is designed, developed, manufactured by Nafith - full IP ownership, no licensing dependencies.

Truck Marshalling Yards State-of-the-art

Scheduling, not queueing - turning every visit into two productive moves



Slotted, not booked SCHEDULING

Trucks are scheduled into precise yard windows that match downstream loading and unloading capacity - no arrivals without a slot, no slots without confirmed load and discharge ready.

Export in, Import out DOUBLE MOVES

Every truck visit is engineered to do two moves: drop a loaded container and pick up the next one. One trip, two productive moves - half the empty mileage, double the throughput per truck.

See it, plan against it VISIBILITY + PREDICTABILITY

Every truck, cargo and position tracked in real time - and turned into forward visibility. Operators don't just see what's happening; they know what's about to happen and plan accordingly.

OPERATIONAL OUTCOME

Scheduling + double moves + predictable visibility compress dwell time and lift throughput at every yard we run.

Part 02:

Nafith in Egypt

Digitalizing the corridor between the Red Sea and
the Mediterranean

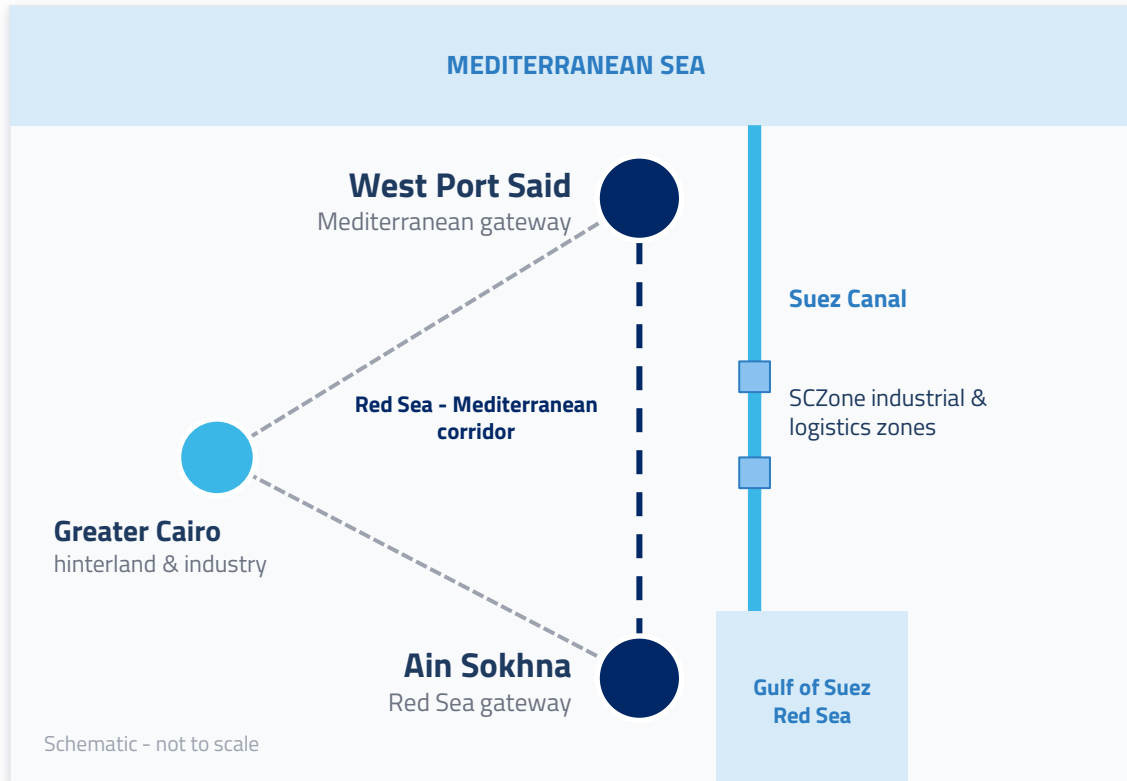
A joint venture with

EGYtrans



Two seas, one corridor

Egypt's Red Sea and Mediterranean gateways - and the hinterland in between



281,000 m²

Of smart truck yards

114,000 m² at West Port Said and 167,000 m² at Ain Sokhna

~3,000

Trucks per day

Design capacity at WPS and Ain Sokhna at full operation

+60%

Daily truck throughput

Expected increase at Ain Sokhna within two years

THE CHALLENGE

Currently, each port gate works as an island: trucks arrive unscheduled and queue, and no one sees the flow between hubs. Digitalizing the corridor links the islands into one network.

Nafith Egypt: Egytrans NOSCO + Nafith International

A joint venture built for Egypt's ports - now operating two SCZone concessions

EGYtrans

JV PARTNER

- Five decades moving Egypt's freight - forwarding, customs brokerage, heavy lift and contract logistics
- Listed on the Egyptian Exchange following the Egytrans - NOSCO merger
- Deep relationships with shippers, ports and authorities across Egypt

+

Nafith

TECHNOLOGY & OPERATING PARTNER

- 25 years building Hinterland Community Systems across 6 countries
- In-house hardware and the Nexus HCS digital platform
- Operator of long-tenor PPP concessions in Jordan, Iraq and Oman



Signing of the Ain Sokhna contract with SCZONE, 26 September 2026

"... to the Nafith team for an amazing partnership."
Egytrans NOSCO, announcing the Ain Sokhna signing

ONE COMPANY, TWO STRENGTHS

Nafith International joins Egytrans NOSCO's Egyptian logistics depth, and Nafith's hinterland technology - designing, building and operating both concessions under SCZone's mandate.

Two 25-year PPPs signed with SCZone

Public-private partnerships with the Suez Canal Economic Zone at both gateways



MEDITERRANEAN GATEWAY

West Port Said Port PPP signed February 2025

114,000 m²

Smart truck marshalling yard

EGP 250 million

Announced investment

June 2026

Driver & truck registration opened

December 2026

Launch



RED SEA GATEWAY

Ain Sokhna Port Contract signed 26 September 2026

167,000 m²

Digital truck yard

EGP 1 billion

Investment

1,100 trucks / day

Capacity at full operation

October 2026

Launch

TWO GATEWAYS, ONE PLATFORM

Both yards run on the same Nexus HCS: one registration, one set of rules and one view of truck flows across Egypt's Red Sea and Mediterranean ports.

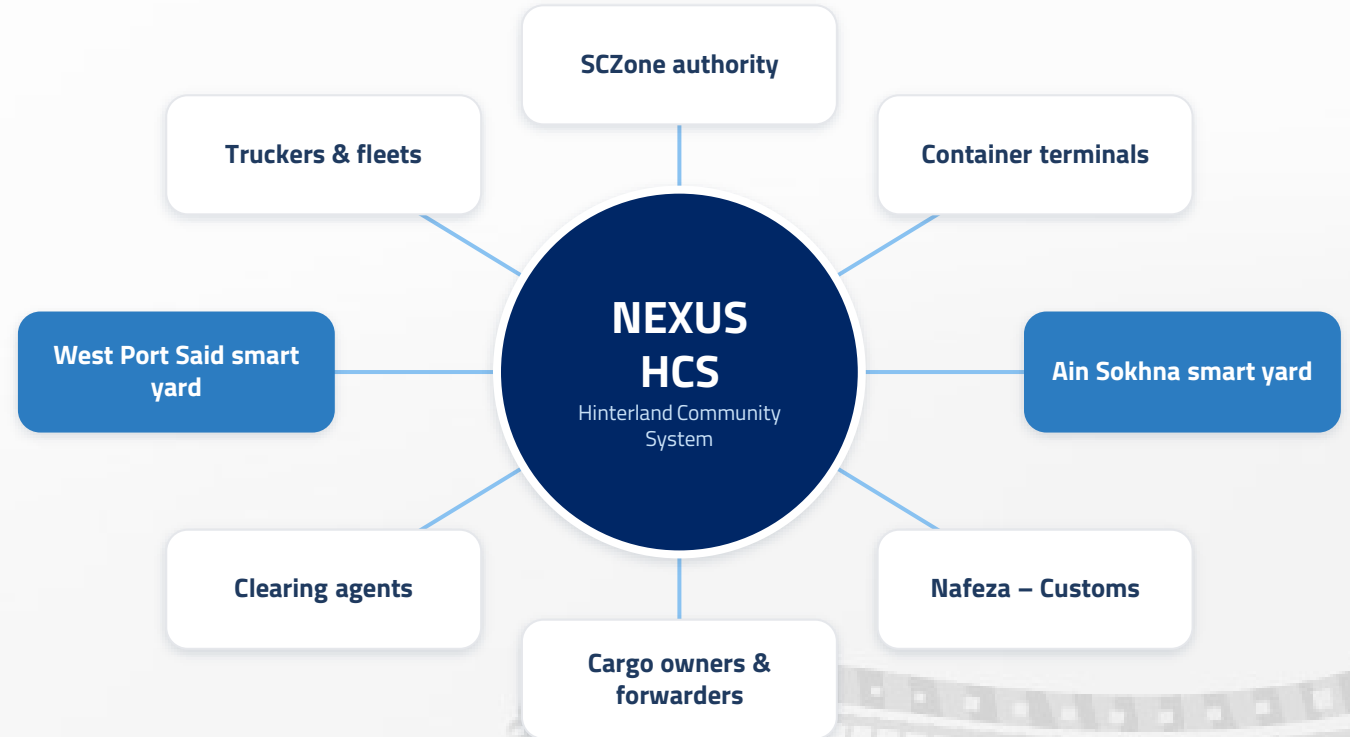
Nexus HCS: the digital layer of the corridor

A Hinterland Community System connecting every truck, gate and stakeholder across Egypt's port hubs

WHAT NEXUS HCS DOES

One platform for every truck movement

- 1 Register once**
Drivers, trucks and trailers enrolled one time and RFID-tagged - valid at every node.
- 2 Plan before arrival**
Appointments issued only for cargo already released in Nafeza.
- 3 Orchestrate in real time**
Smart yards call trucks forward to gates and terminals as capacity opens.
- 4 Share one truth**
Live data and dashboards for SCZone, terminals, customs and transporters.

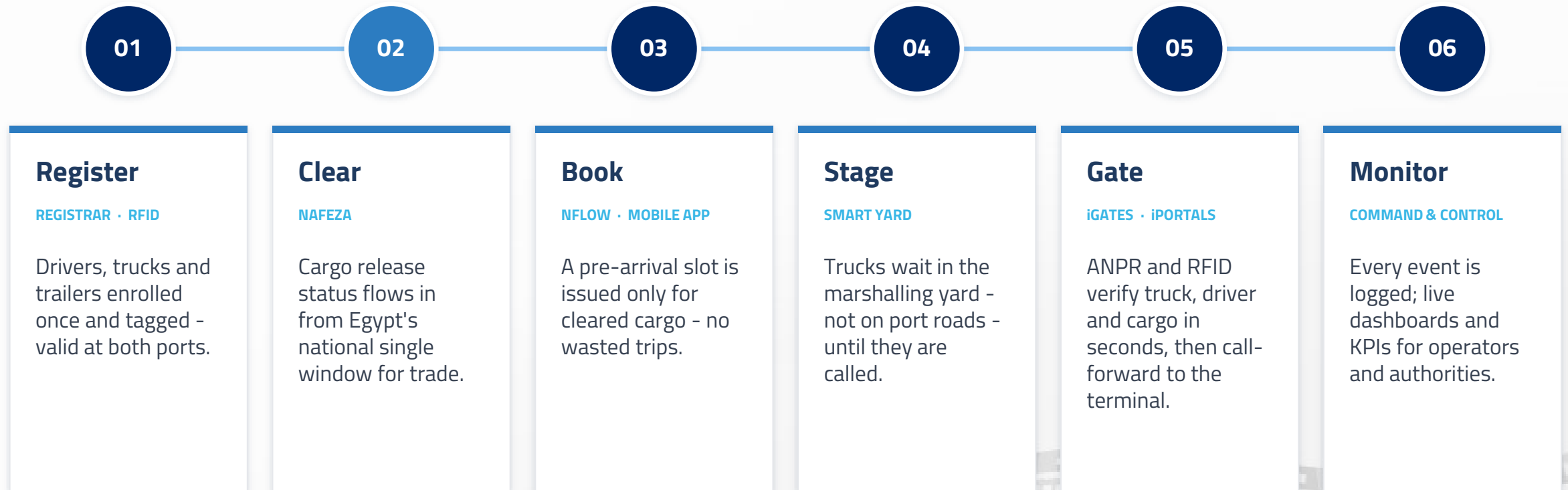


FROM NODE TO NETWORK

Each yard is a physical control point. Nexus HCS is the digital layer that links them - and every stakeholder - into one Egyptian hinterland network.

The digital truck journey

Right truck, right driver, right terminal, right time



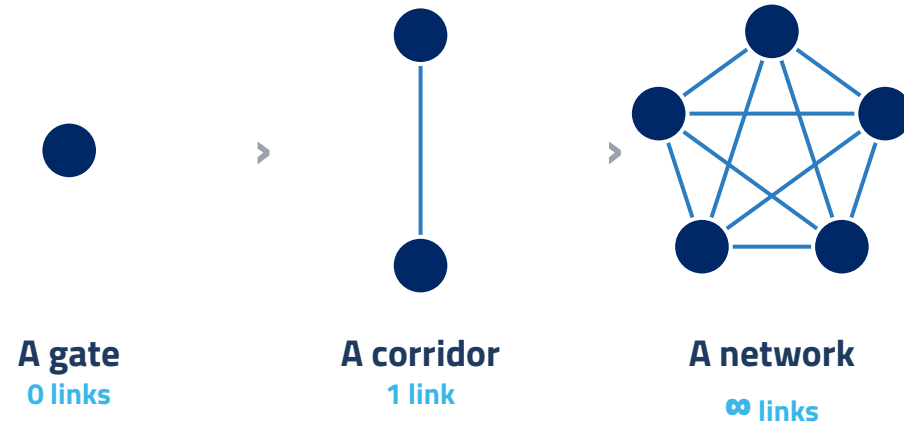
LIVE TODAY

At Ain Sokhna the Nexus HCS link is already in production: entry passes are issued only for cargo that has been cleared and released.

The network effect

From isolated gates to a connected Egyptian logistics network

WHY CONNECTIONS COMPOUND



The Nexus principle: value grows with connections, not with concrete - n connected nodes create $n(n-1)/2$ corridors.

1

Register once, move anywhere

One digital identity for drivers, trucks and trailers across the Red Sea and Mediterranean gateways.

2

Corridor-wide visibility

Operators and authorities see freight moving between hubs - and plan capacity before congestion forms.

3

Fewer empty trips

Matching inbound and outbound loads across nodes turns single moves into double moves.

4

Every new node adds value

Industrial zones, dry ports and logistics centres plug into the same platform - no new silos.

JOIN THE NETWORK

Transport companies, clearance agents and cargo owners: register once with Nafith Egypt - and move freight across Egypt's Red Sea and Mediterranean gateways.

Let's connect!

Ready to discuss smarter logistics, automation and digital transformation projects.

HEADQUARTERS

Amman, Jordan

 Cairo, Downtown Mall
New Cairo, Egypt

 smubarak@nafith.com

CORPORATE DEVELOPMENT

Partnerships & investment

For PPP opportunities,
co-investment and strategic
partnerships:

 smubarak@nafith.com

MEDIA

Press & communications

Press inquiries, interviews
and corporate communications:

 silva@nafith.com

 www.nafith.com

THANK YOU

Nafith International LLC · building hinterland integration since 2000