



Radisson Hotel & Suites Gdansk, Poland
Tuesday 16 to Thursday 18 May 2023

THE EUROPEAN INTERMODAL RAIL BRIDGE

&

THE GLOBAL INTERMODAL SOLUTION

Milan ŠIMEK, Gdansk 17.5.2023



PORT LOGISTICS SUBGROUP

CONTAINER

- Container handling
- Container-related services (*e.g. repair and maintenance*)

INTERMODAL

- Rail & road transport services in the ports' hinterland
- Operation of hinterland terminals

LOGISTICS

- Specialist handling – dry bulk, fruit, ro-ro, etc.
- Consultancy

REAL ESTATE

- Speicherstadt, the historical warehouse district
- Port real estate
- Fischmarkt Hamburg-Altona

METRANS

2022 key figures

General information:

founded 1991, 100% HHLA

Intermodal:

over 1,4 million TEU

Depots:

over 1,2 million TEU

Employees:

2 500 (December 2022)



Profile of the METRANS Group

Terminals, Locomotives, Wagons and Repair Shops



8 HUB terminals & depots

Czech Republic, Slovakia, Poland, Hungary and Austria

13 inland terminals & depots

Czech Republic, Slovakia, Poland, Serbia & Germany

NEW MEMBER - ADRIA RAIL

NEW Office - Rijeka

NEW Terminal - Indija (Serbia)

Over 2 million m² on Depot & Terminal capacities

More than 130 locomotives

More than 3 700 wagons

2 repair shops for locomotives & wagons

Kolin (CZ) & Dunajska Streda (SK)

Offices in the ports

of Hamburg, Bremerhaven, Koper & Rijeka



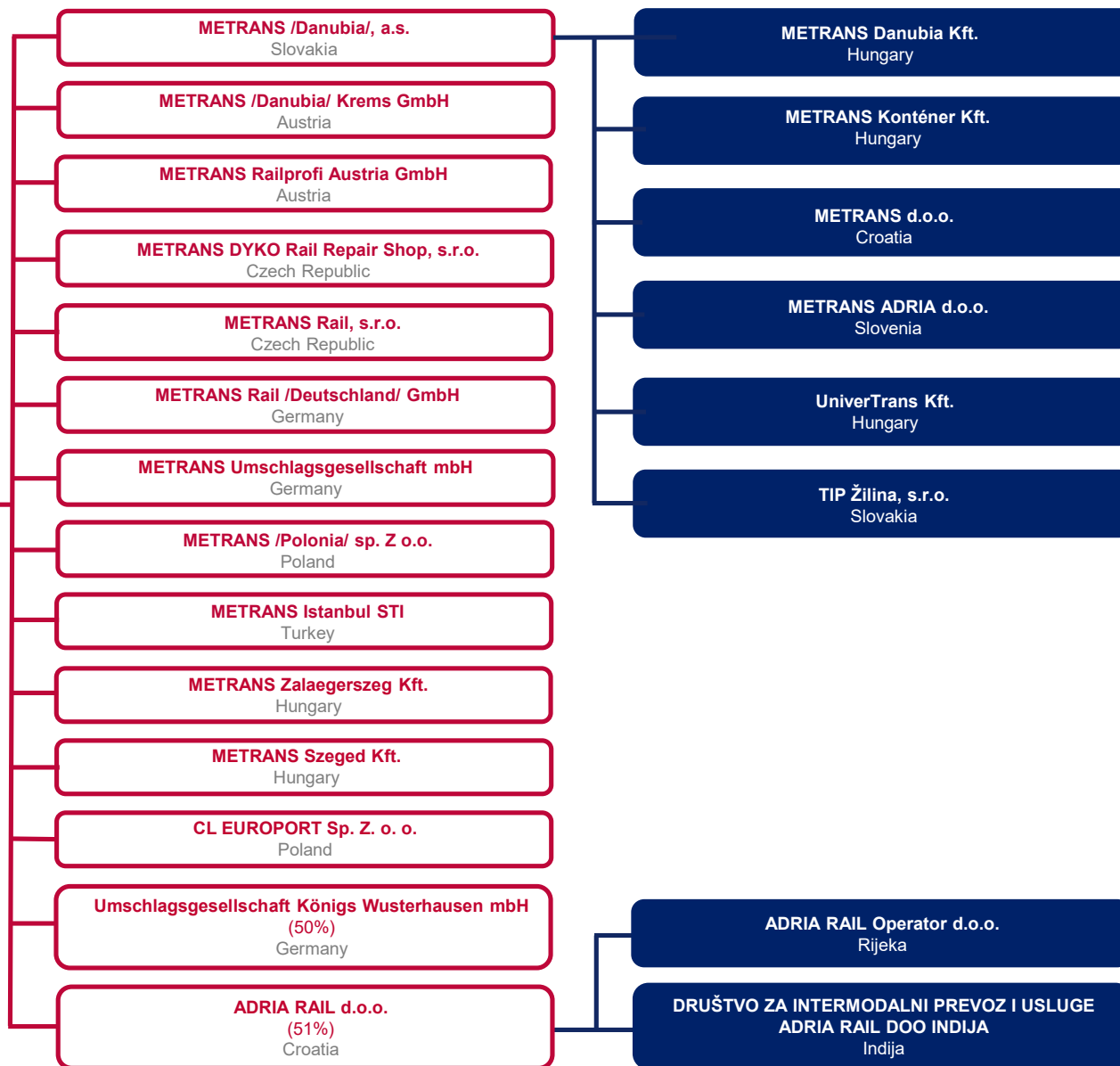
METRANS Group

Company structure



METRANS, a.s.
Prague, Czech Republic

www.metrans.eu

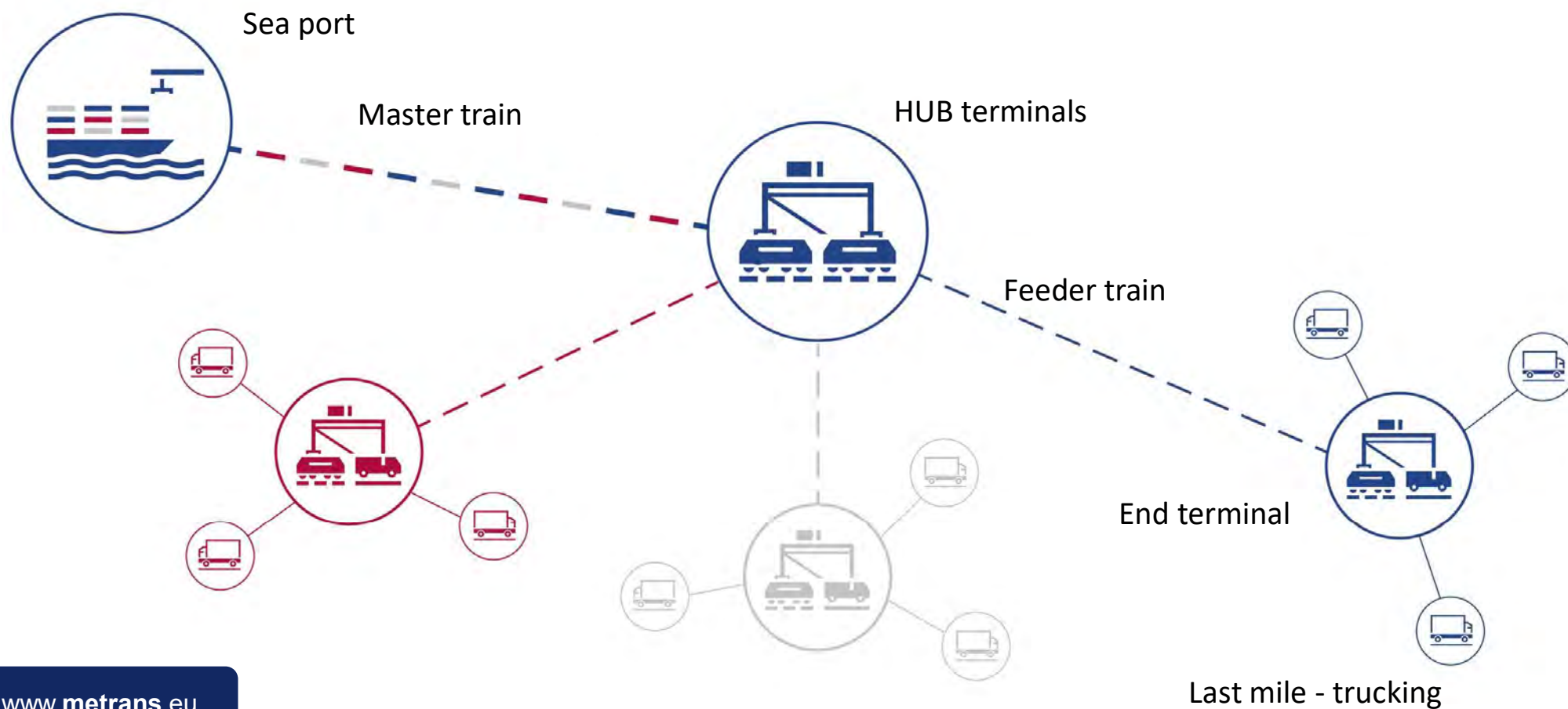


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The HUB & SHUTTLE System

The Ports are linked with a Network of HUB and Inland Terminals



METRANS

Actual rail & terminal network



8x METRANS HUB terminal

Praha & Ceska Trebova, CZ

- Krems, AT
- Dunajska Streda, SK
- Poznan & Malaszewicze, PL
- Budapest & Zalaegerszeg, HU

13x METRANS inland terminal

- CZ, SK, DE, AT, PL, HU, RO, SE

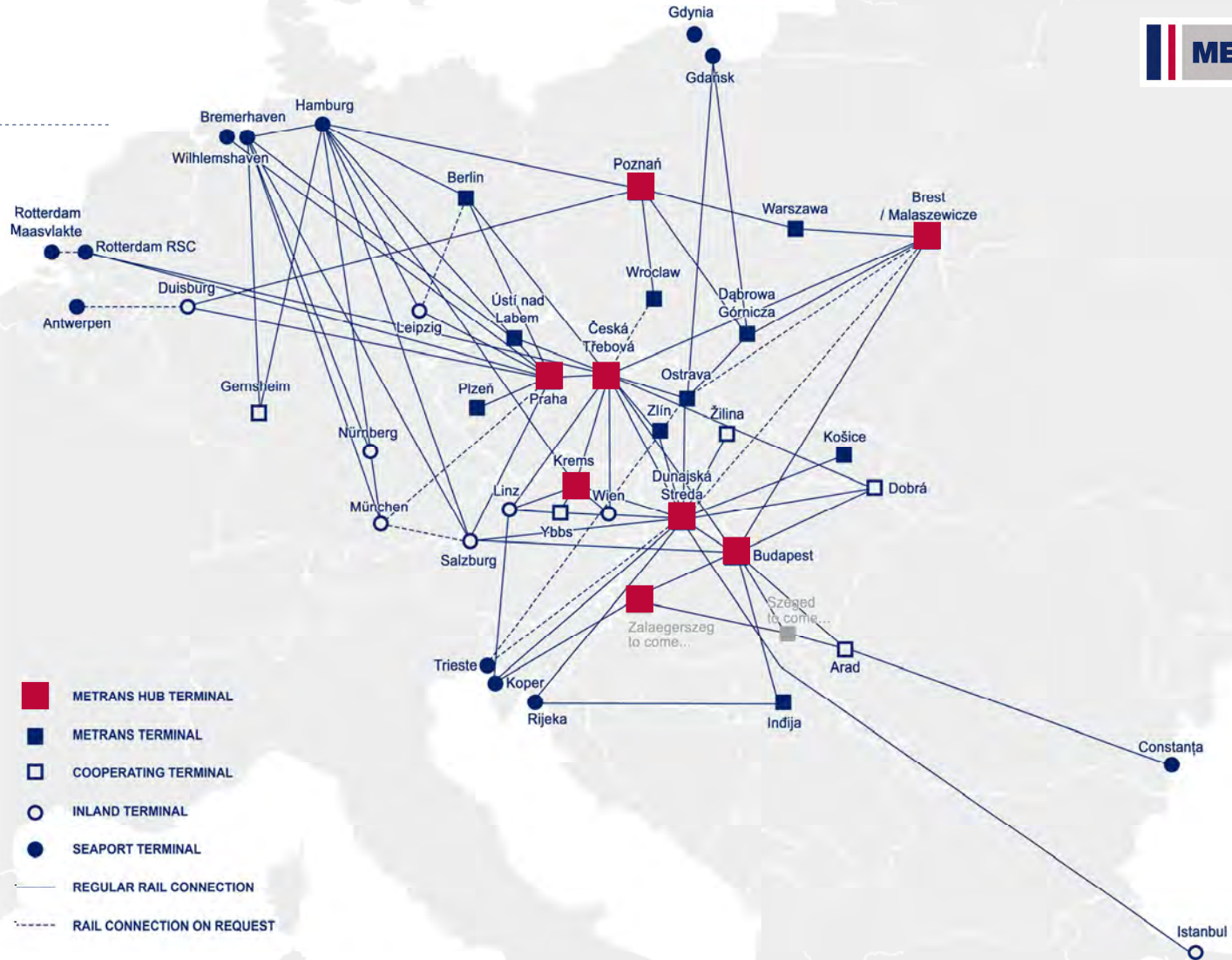
more than 130 locomotives

more than 3 700 wagons

2 500 employees (Dec. 2022)

=

over 650 regular trains per week

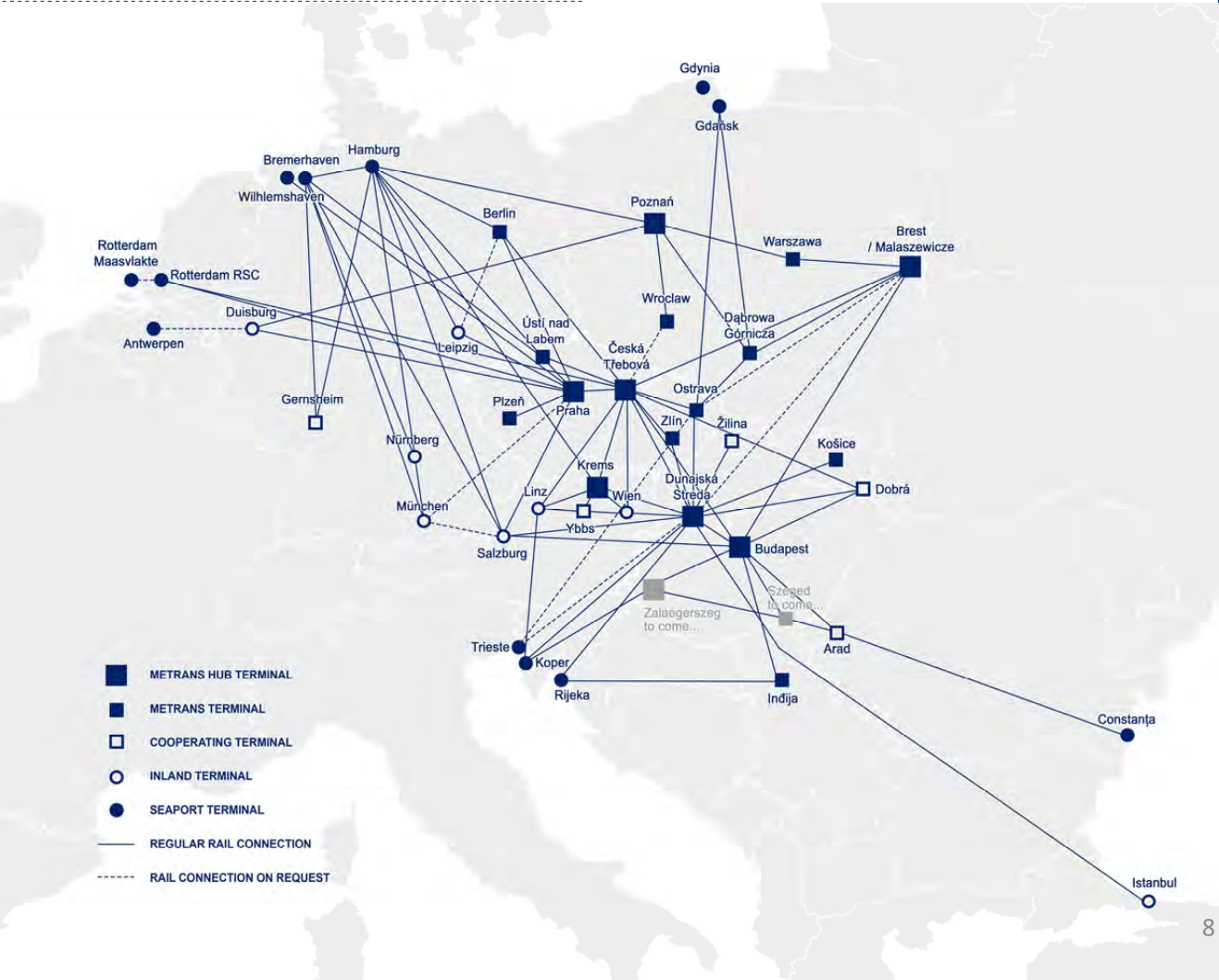


METRANS

Over 650 regular train connections per week



From/To		Trains per Week	
Hamburg	↔	Praha	54
Hamburg	↔	Ceska Trebova	32
Hamburg	↔	Dunajska Streda	14
Hamburg	↔	Salzburg	3
Hamburg	↔	Berlin	6
Hamburg	↔	Gernsheim	8
Hamburg	↔	Gadki	18
Hamburg	↔	Nürnberg	16
Hamburg	↔	München	16
Hamburg	↔	Leipzig	14
Bremerhaven	↔	Praha	13
Bremerhaven	↔	Ceska Trebova	12
Bremerhaven	↔	Dunajska Streda	6
Bremerhaven	↔	Nürnberg	6
Bremerhaven	↔	München	6
Rotterdam	↔	Praha	12
Rotterdam	↔	Ceska Trebova	6
Duisburg	↔	Praha	6
Koper	↔	Dunajska Streda	35
Koper	↔	Budapest	28
Praha	↔	Ceska Trebova	28
Praha	↔	Salzburg	9
Praha	↔	Leipzig	1
Praha	↔	Wilhelmshaven	4
Ceska Trebova	↔	Dunajska Streda	28
Ceska Trebova	↔	Kosice	4
Ceska Trebova	↔	Zlin	14
Ceska Trebova	↔	Ostrava	12
Ceska Trebova	↔	Krems	4
Ceska Trebova	↔	Linz	6
Dunajska Streda	↔	Kosice	12
Dunajska Streda	↔	Budapest	13
Dunajska Streda	↔	Krems	2
Nürnberg	↔	München	8



METRANS

Train Operator - Added Values



Why METRANS?

Today's Common KPI's:

- Fixed train schedule
- Fast transit time
- On-time deliveries
- Competitive rates
- Customer service
- Track & Trace
- EDI

METRANS Added Values:

- Train + Terminal operator
 - METRANS equipment
 - Depot services
 - Container repairs
- Combination of products:
 - Deep sea
 - Short sea
 - Silk Road
 - Intra European transports
 - Empty repositionings
 - Depot feedings
- Customs service
- Last mile (trucking) deliveries
- METRANS IT system:
 - train, container & terminal
- **OWN NETWORK → HIGH FLEXIBILITY**
 - Alternative routings
 - Follow client's & market needs



METRANS

Rail & Terminal Network

Key Operation Offices

■ PRAHA, CZ

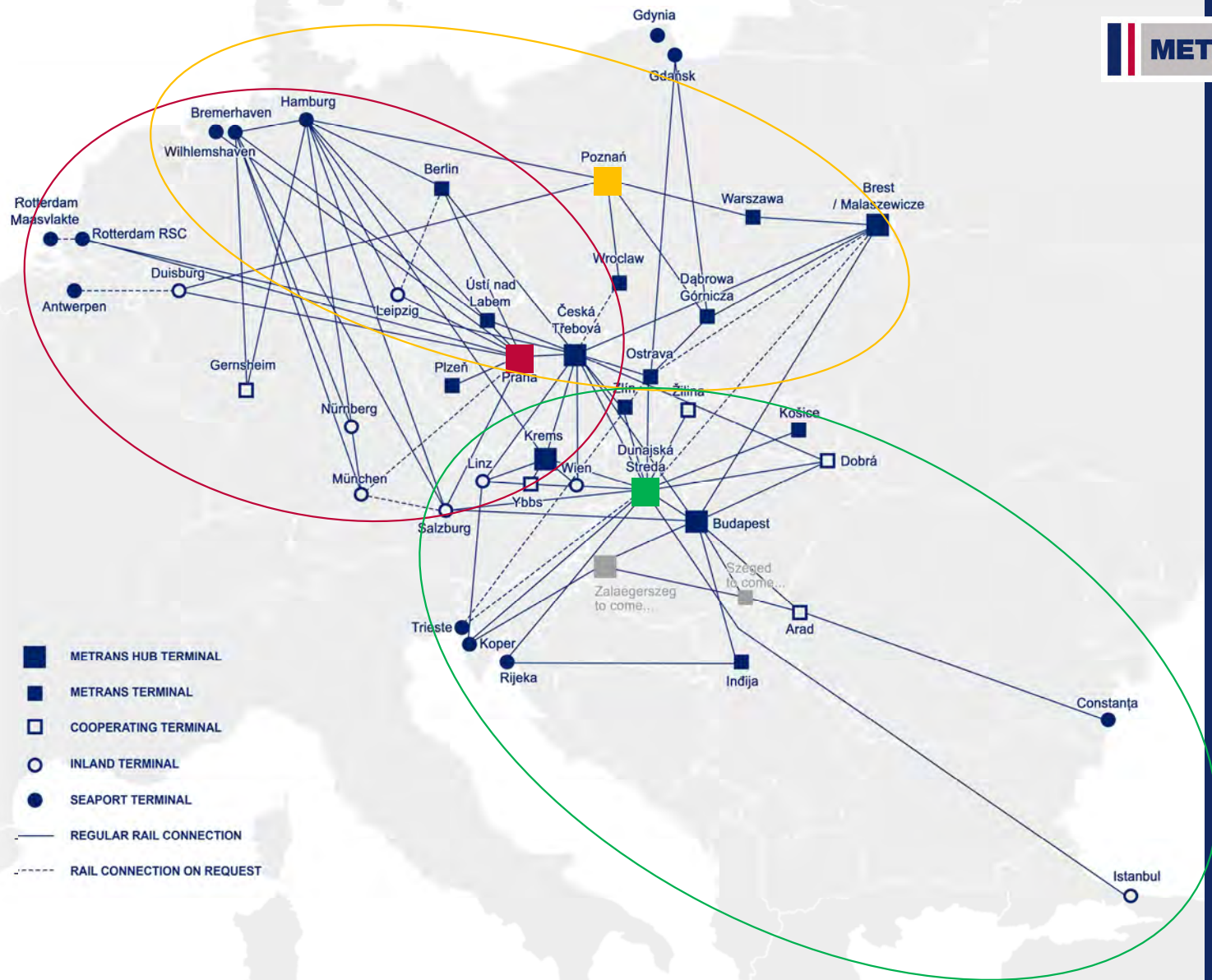
- METRANS, a.s. Head Quarter
- Operation territory
 - Ports: DE, NL, BE
 - Countries: DE, CZ

■ DUNAJSKA STREDA, SK

- Operation territory
 - Ports: DE, NL, BE, SL, IT, RO, TR, SR
 - Countries: SK, AT, HU, PL, CZ

■ POZNAN (Gadki), PL

- Operation territory
 - Ports: DE
 - Countries: PL



METRANS

The European Intermodal RAIL Bridge

Sea Ports

NORTH SEA

- Hamburg, Bremerhaven, Wilhelmshaven, DE
- Rotterdam, NL
- Antwerpen, BE

BALTIC SEA

- Gdansk, Gdynia, PL

ADRIATIC SEA

- Koper, Rijeka, HR
- Trieste, IT

BLACK SEA

- Constanta, RO
- Istanbul, TR
- Odesa, UA



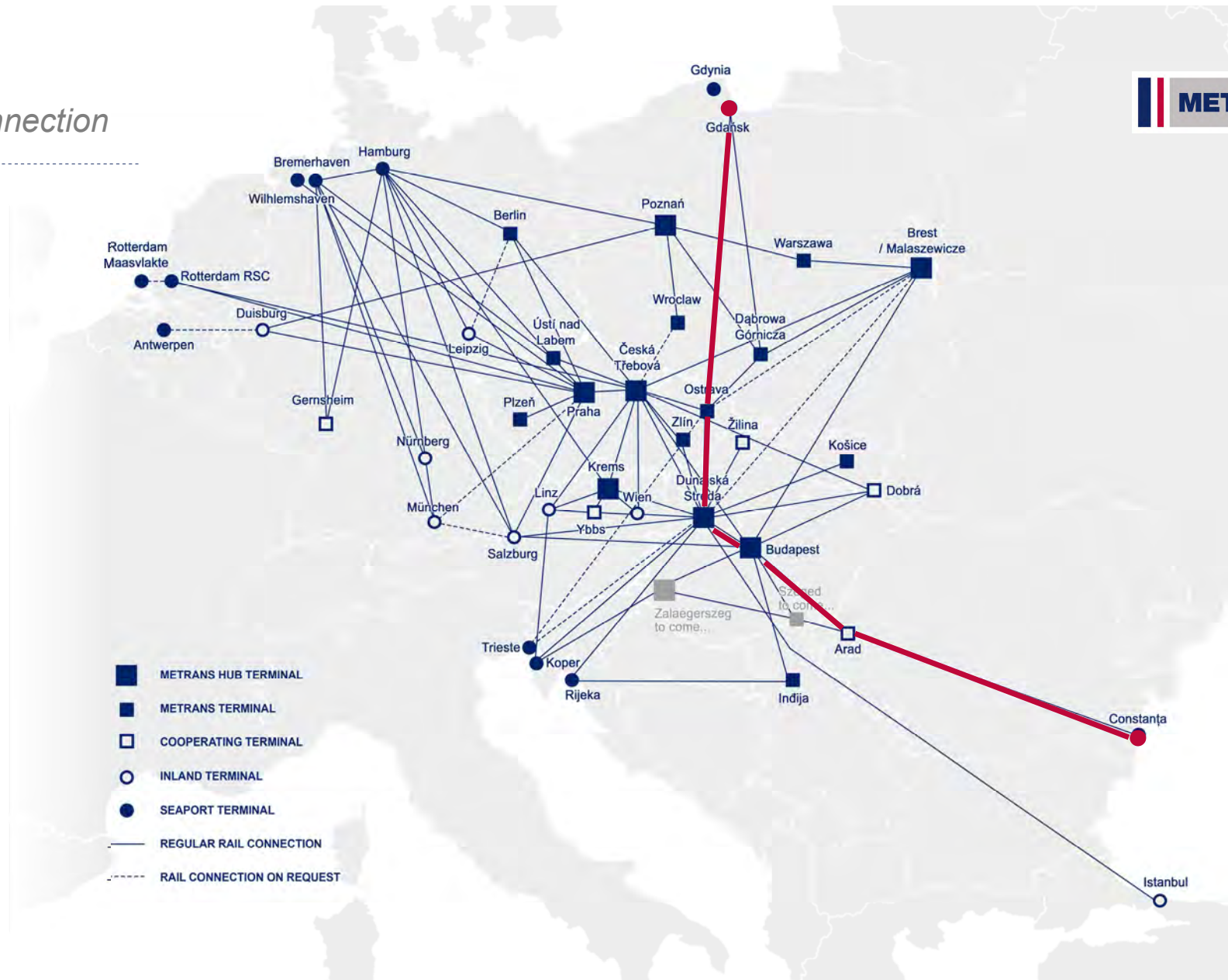
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Baltic & Black sea connection

Still a lot of pain points:

- Infrastructure
 - Quality
 - Capacity
- Customs formalities
- Several transloadings
- Estimated transit time
12 days

„Connection is in place”
„Ready to use and
develop”



New Silk Road and maritime connection - CONSTANTA

Innovative tailor made solution – network of METRANS



By moving containers on the routing through port of CONSTANTA we avoid transit through Russian territory, which gives a perfect solution to customers to use and book containers on SILK ROAD.

FULL ACCES to the network of METRANS also on this new routing.

... Plus the new connection possibilities via CONSTANTA ...

via BUCURESTI
via ARAD
via BUDAPEST



HHLA/METRANS Pure CO₂ neutral Container handling & transport

With the HHLA Pure product
METRANS offers our clients a CO₂-free
handling and also transport, and thus,
together we make a real contribution
towards climate protection.

HHLA and METRANS course of action

- Modern hybrid and electric locomotives
- Electrification at the port container terminal with electric storage crane system, electric vehicles





16-18 May 2023

Radisson Hotel & Suites Gdansk, Poland

**Meet Us At
STAND 9 & 10**




www.transportevents.com

**THANK YOU
FOR YOUR
ATTENTION!**

Milan ŠIMEK

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