

An aerial photograph of the Poti Sea Port at sunset. The sky is filled with soft, orange and pink clouds, with the sun low on the horizon reflecting on the water. Several large cargo ships are docked at the port's piers, which are illuminated by warm lights. A long breakwater extends into the sea on the left. In the background, the city of Poti is visible with its lights and buildings. The overall scene conveys a sense of industrial activity and maritime trade.

From Today to Tomorrow – the Vision for Poti Sea Port

APM Terminals Poti in numbers

770

Vessel calls in 2024

65%

Transit cargo (estimated)

4

Operated berths

9

Leased berths

APM Terminals Poti in numbers

545k

TEUs in 2024

229k

General Cargo MT in 2024

750+

Employees

2.9km

Quay

APM Terminals Poti

Current Layout

15 berths

4 operated by APM Terminals
9 leased to third parties

Min Permissible draft: 6.1m
Max Permissible draft: 9.6m

2.9km Quay

22KM Railway Tracks

39 Ha Port Area

13Ha Container Yard

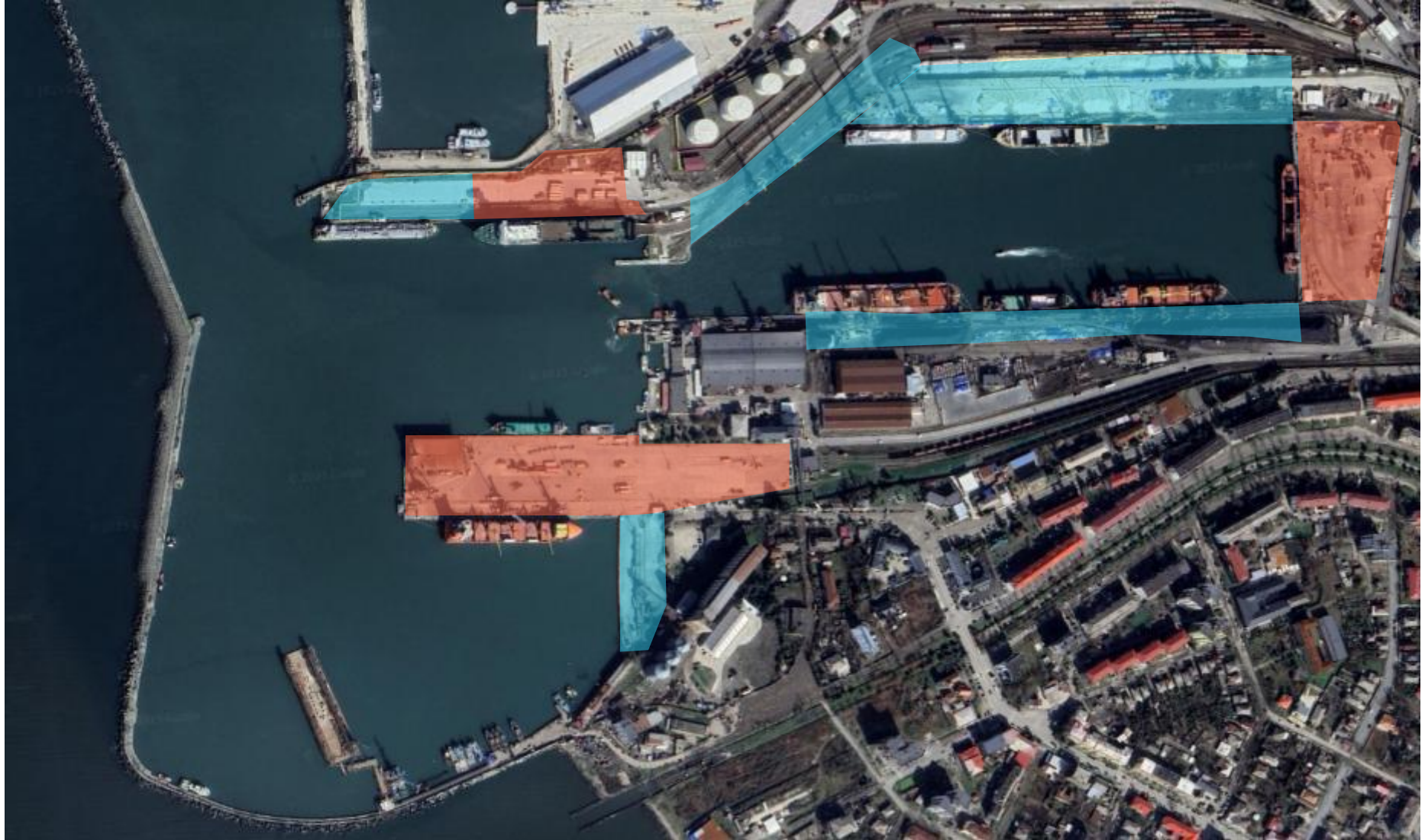
Leases run to 2028-2037

Expansion Area 100Ha

Current Capacity:

600 000 TEU

5mil Tons General Cargo



What does Poti bring to the region and its transport corridors?
... and what does the future hold?

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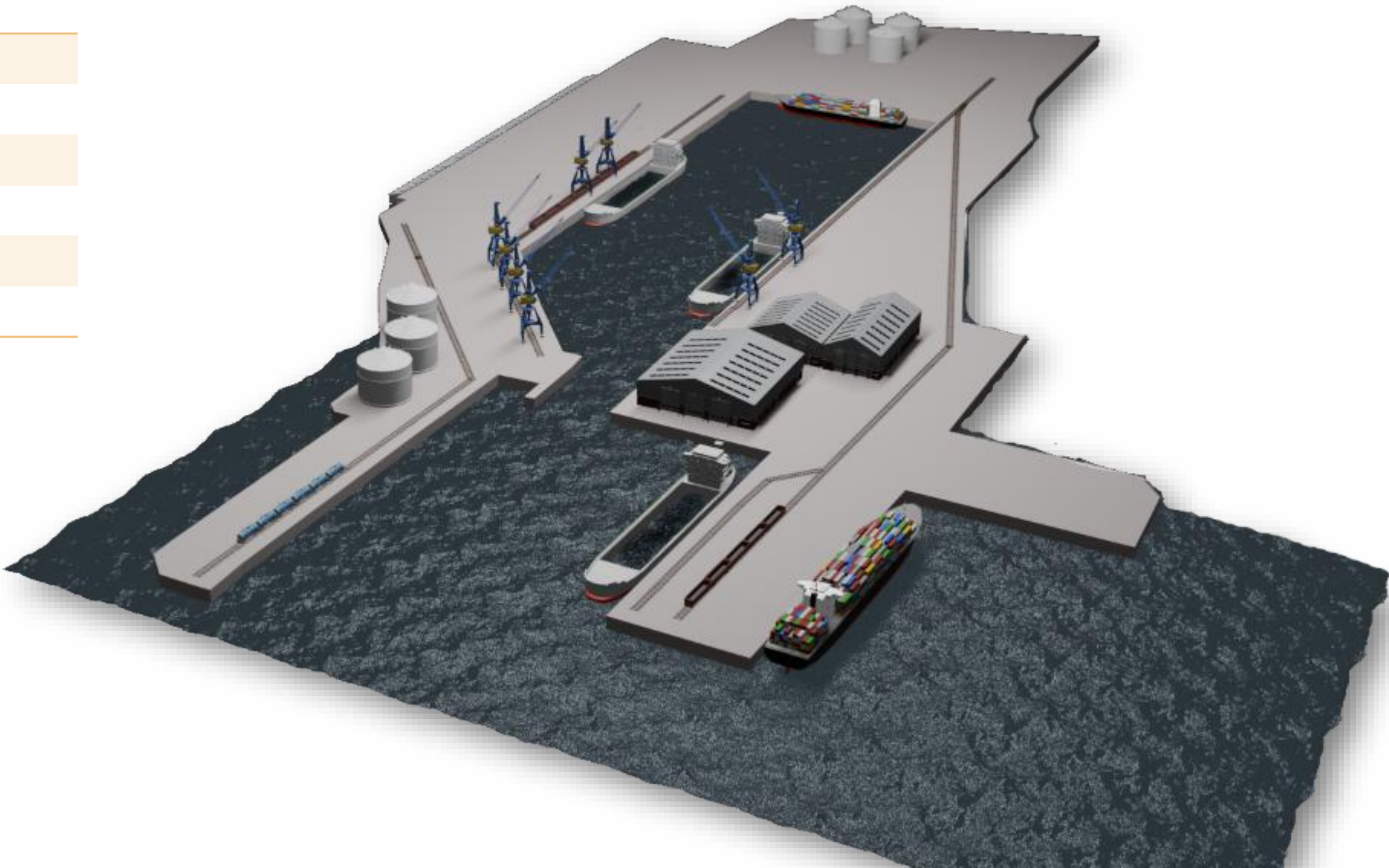
APM Terminals Poti

Capacity Enhancement

Berth #	Berth Length	Permissible Draft
Berth 3 – 6	755m	8.5 – 12.5m
Berth 7	211m	8.2m
Berth 8 – 11	798m	8.5 – 12.5m
Berth 12	264m	10.5m
Berth 14	252m	10.5m
Berth 15	155m	8.9m

Estimated Capacity:

- 1,000,000 TEU
- 10mil Tons General Cargo



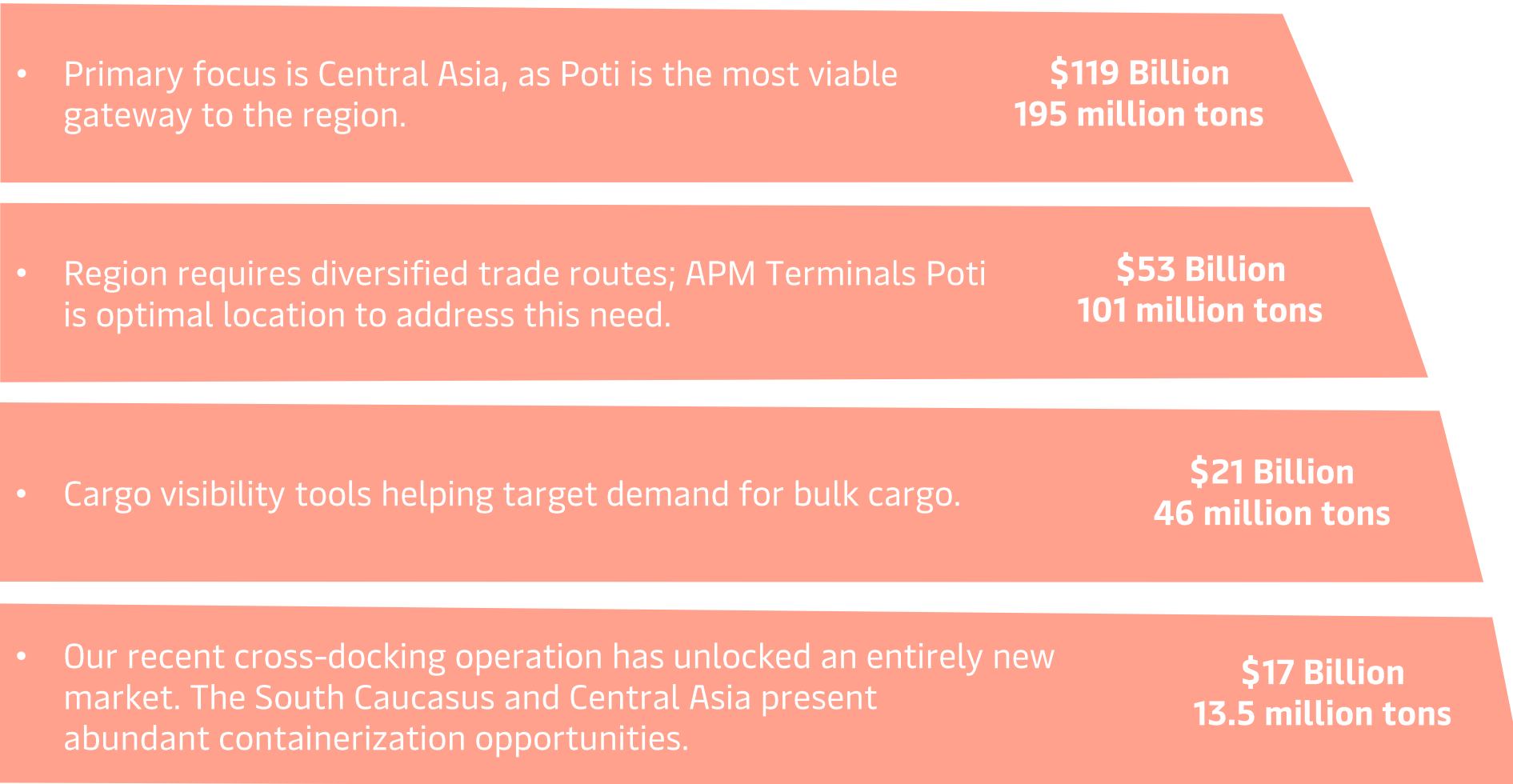


APM Terminals Poti – The Future & Vision

Full Build out based on demand

- Total new quay length: 2km
- Total quay length: 3.9km
- Container handling capacity: 3 million TEU
- General cargo handling capacity: 20 million tons
- Maximum vessel draft: 15.3m

APM Terminals Poti's Central Asia Business Development Strategy





Ensuring Growth



Strong collaboration with the Government of Georgia & Georgian Railways



Grow capacity while improving capabilities together with the rest of the actors in the primary and secondary hinterlands (The Middle Corridor)



Engage with external terminals in Poti (off-docks) to transform from purely supporting the port to improving national logistics infrastructure



Build a strong port community and work together towards building improved capabilities to handle cargo



Make Poti the most attractive gateway for the Middle Corridor supporting the need to fast-track further expansion



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