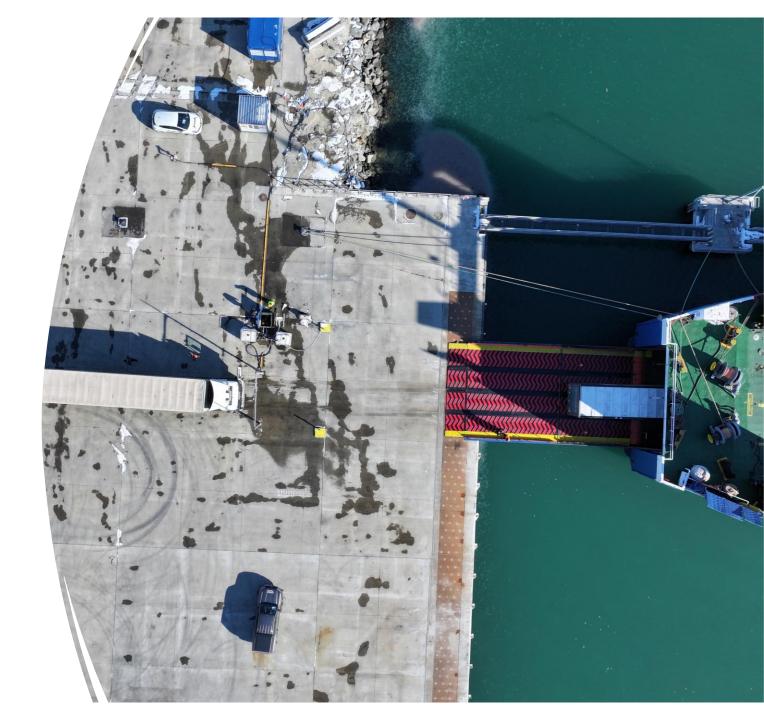
OPPORTUNITIES FOR THE BLACK SEA LOGISTICS AT BMF PORT BURGAS

Mr. Vihren Zahariev

March 2025 Shekvetili, Georgia



PORT BURGAS - GATEWAY TO CENTRAL & EASTERN EUROPE

Domestic links



Starting point of the most developed railway line of Bulgaria / Burgas – Sofia /



Starting point of the **Trakia Motorway** - quick connection the most economically developed region in Bulgaria

International links



120 nm away from the Bosphorus - **the closest deep-water port in the region**



European connectivity – **Orient / East-Med Corridor** of the trans-European transport
network



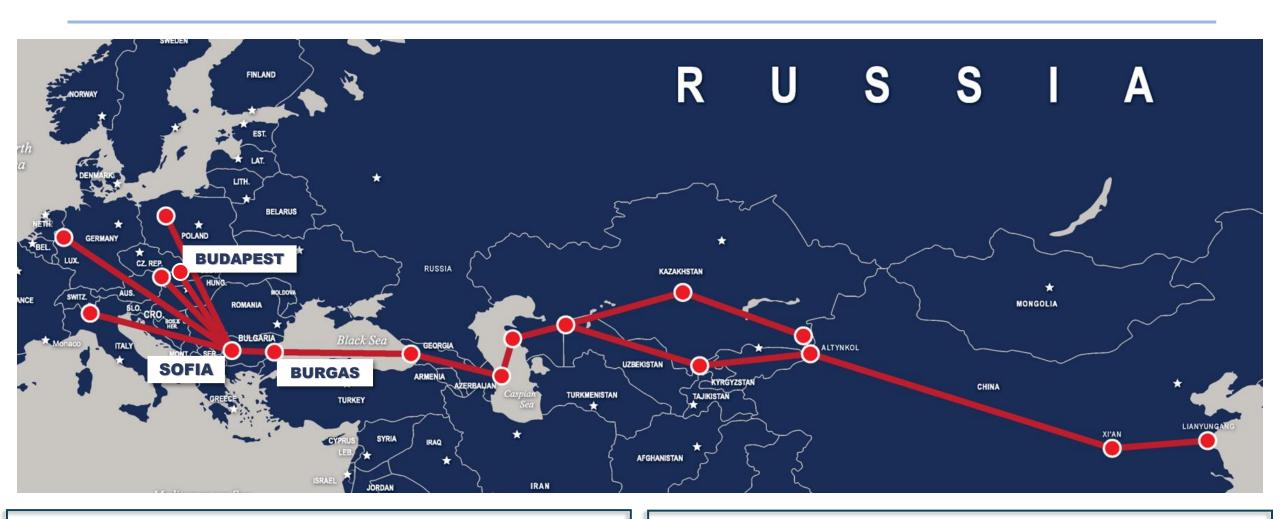
Transport Corridor Europe-Caucasus-Asia
/TRACECA/ – EU supported initiative for promoting Euro-Asian transport links



Trans-Caspian International Transport Route / a.k.a. Middle Corridor / - the so-called new Silk Way



PORT BURGAS AS A KEY POINT ALONG THE MIDDLE CORRIDOR



Railway distances in Europe:

Burgas Port - Budapest: railway distance ca. 1 190 km **Constanta Port - Budapest:** railway distance ca. 1 060 km

Trans-Caspian International Transport Route /a.k.a Middle Corridor/:

Lianyungang (PRC) - Aktau/ Kuryk (Kazakhstan) - Azerbaijan - Georgia - Turkey / Ukraine / Poland / Romania / Italy / other EU countries:

railway distance ca. 9 400 - 11 000 km

BMF PORT BURGAS – LEADING MULTIFUNCTIONAL PORT OPERATOR

Concession contract for **Port Terminal** Burgas East-2, open tender procedure

Three Seas Initiative Investment Fund purchases a significant stake in BMF Port Burgas, open tender procedure

Bulgarian enterprise

This is the Funds' first investment in a solely

Expiration of the concession contracts

Company established in Bulgaria by **Advance Properties**

Concession contract for **Port Terminal** Burgas West, open tender procedure



Terminal Operator and Concessionaire of PT "Burgas East-2"and PT "Burgas West"

Characteristic:

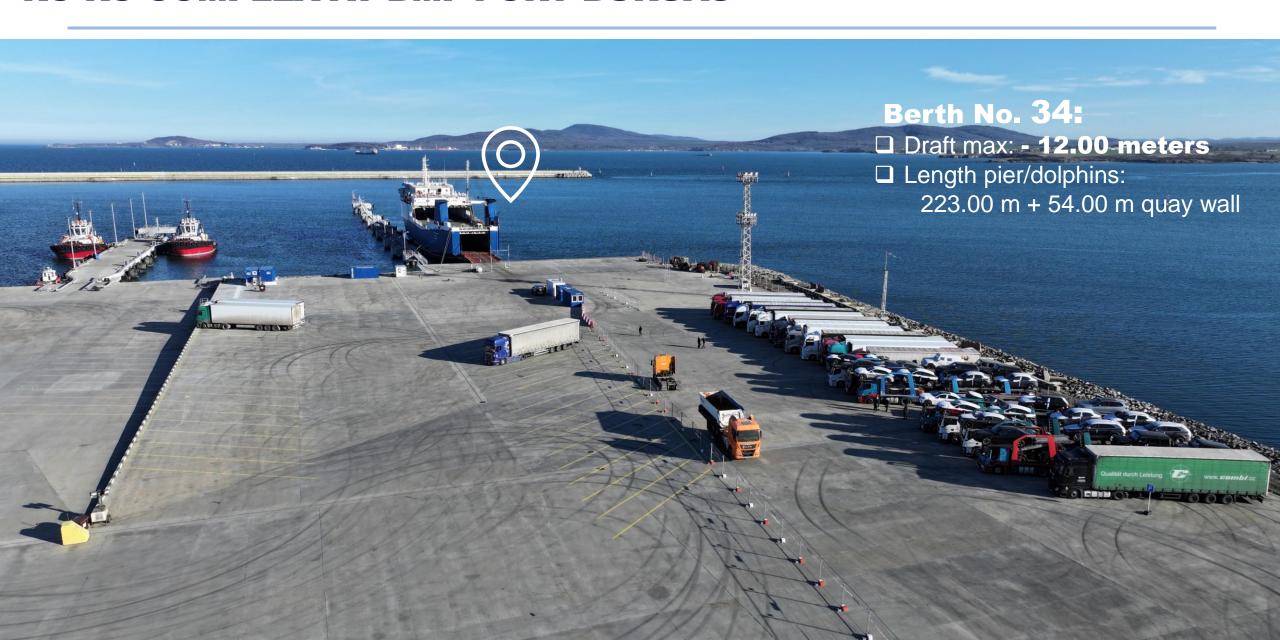
- ✓ 19 berths and piers
- **3333 m** total quay front
- **106** ha area in total
- √ 11 200 m railway tracks in total
- ✓ ca. **860** employees / the third biggest private employer in the region /

Specialized complexes:

- ✓ Liquefied Petroleum Gas
- Diesel and other fuels
- Sulphuric acid
- Copper concentrate

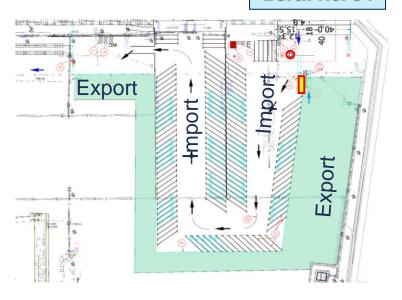
- ✓ Silos for grain
- ✓ Container terminal
- ✓ General cargo terminal

RO-RO COMPLEX AT BMF PORT BURGAS

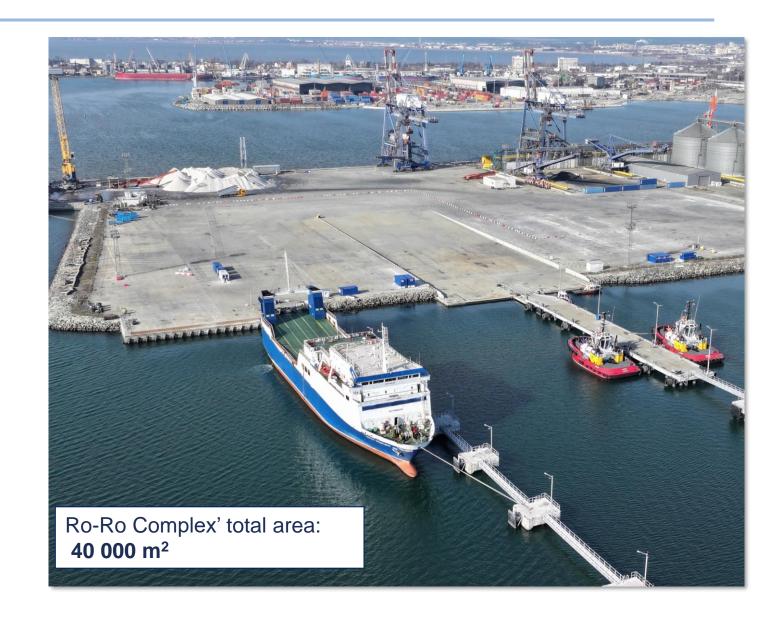


RO-RO COMPLEX - LAYOUT

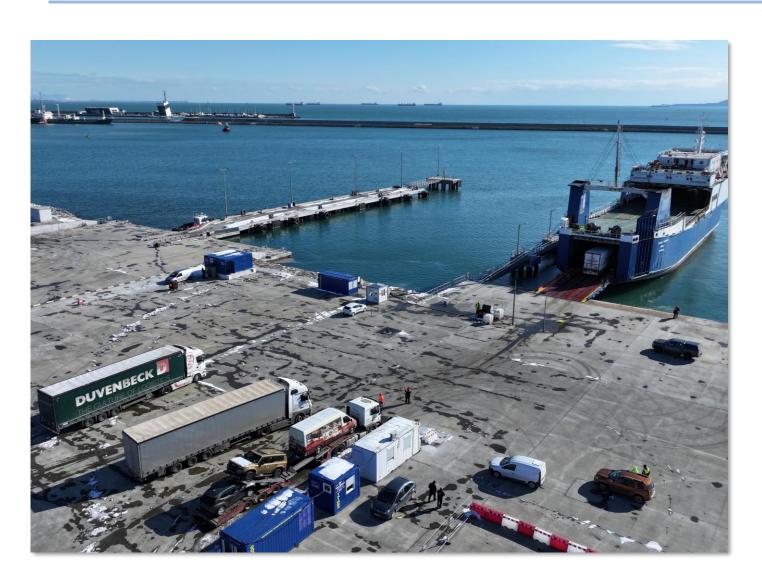
Berth No. 34



- Customs Clearance and Border Crossing Checkpoint
- Disinfection station
- Dedicated recreation area for the drivers
- Parking area: **11 000 m²** for import **4 000 m²** for export



RO-RO SERVICE – CURRENT CAPACITY





Weekly service:

- FRI/SAT departure from Georgia
- TUE/WED departure from Burgas



Current capacity:

- 50 regular trucks with trailers
- Initial capacity subject to market conditions



The port operates 24/7- all year around

RO-RO SERVICE – FUTURE DEVELOPMENT



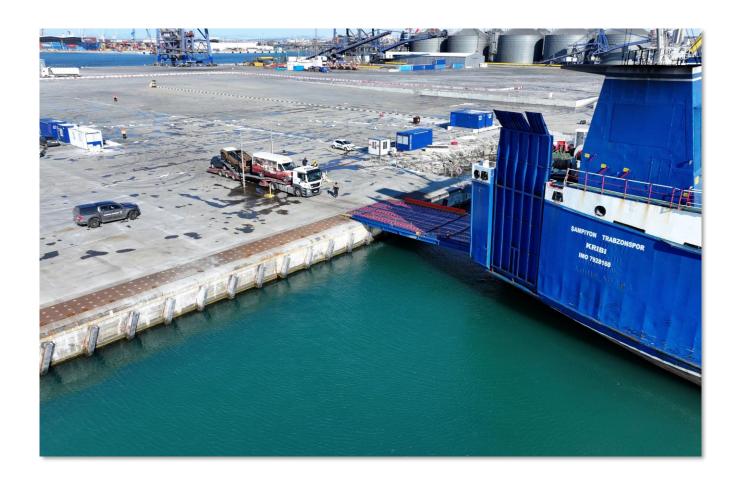
Shipping containers on designated platforms



Cargo in BB on platforms



Close to main international trade lines



FURTHER POTENTIAL FOR BLACK SEA RO-RO LINE



Potential marine routes for a Ro-Ro line from several ports in Türkiye to Burgas port

From - to	Distance (nautical miles)	Transit time (hours)
Karasu Port –Burgas Port	170	12
Samsun Port –Burgas Port	420	28
Trabzon Port –Burgas Port	557	37
Port Rize – Burgas Port	591	40
Port Hopa – Burgas Port	625	42

^{*} Transit time is calculated based on 15 miles/hour vessel speed.

Current road routes of freight traffic through Türkiye

Downsides for the carriers of the current logistics scheme:

- o Passing through Istanbul bridge # 3
- o Significant route extension when passing through Çanakkale
- Massive congestions at Kapitan Andreevo Kapıkule Border check point



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