

A large gantry crane at a port with a ship and containers. The crane is a complex steel structure with multiple levels and cables. The ship is a large container vessel with a dark hull. The sky is a mix of blue and purple, suggesting a sunset or sunrise. The overall scene is industrial and busy.

QTERMINALS

Who We Are

QC 13

海西重机
HXC
HAI XI HEAVY MACHINERY

QTerminals Group Overview

QTerminals is a leading international port and terminal operator that provides handling services for containers, bulk and general cargo, RORO, livestock, off-shore supply and cruise ships.

QTerminals Group's portfolio includes five business units:

- QTerminals' Flagship port - Hamad Port - State of Qatar
- Marsa Port - State of Qatar
- QTerminals Olvia Port – Ukraine
- QTerminals Antalya Port – Türkiye
- QTerminals Kramer Rotterdam - The Netherlands

2016



QTERMINALS

(Hamad Port)

2021



QTERMINALS
OLVIA

2021



QTERMINALS
ANTALYA

2023



QTERMINALS
KRAMER ROTTERDAM

2026



marsa
Operated by QTERMINALS

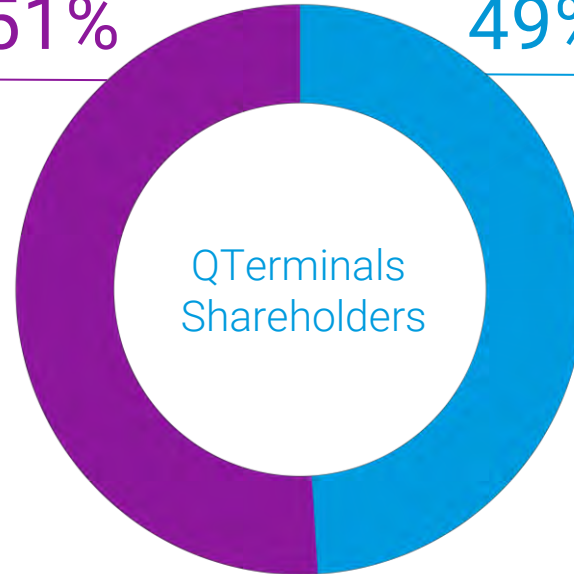
Our Shareholders



Responsible for managing the State of Qatar seaports and shipping terminals

- Direct access to Ministry of Transport
- H.E. Minister of Transport is Chairman of Mwani Qatar and QTerminals W.L.L.
- The port authority for all ports in Qatar

51%



49%



Fully integrated ports, shipping and logistics publicly listed company

- Extensive logistics experience
- Strong links with shipping business
- Synergies in maritime business connections





QTERMINALS
(Hamad Port)

QTerminals' Flagship Facility Hamad Port - State of Qatar

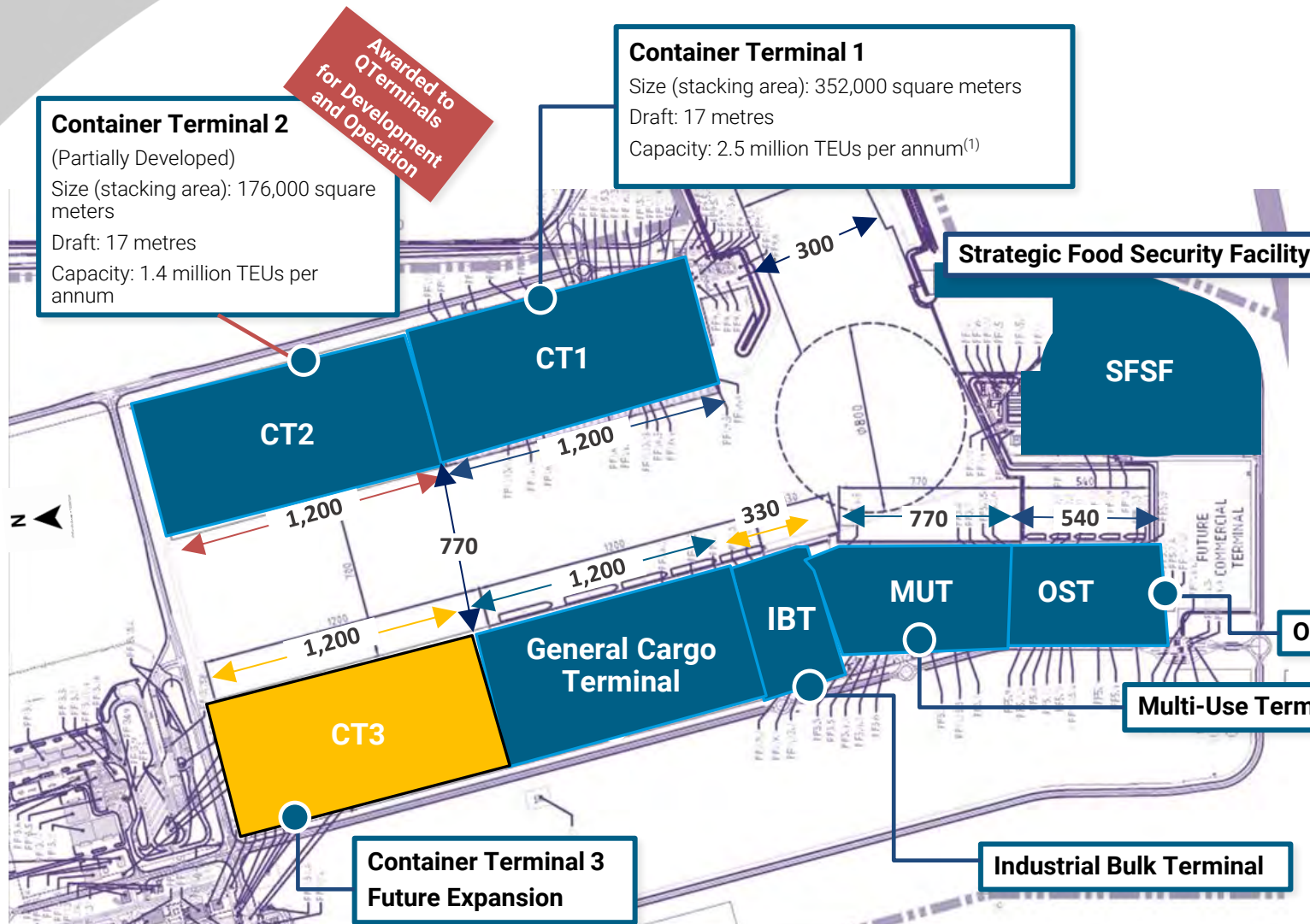
-Hamad Port is strategically located south of Doha and is one of Qatar's largest infrastructure projects. It started operations in 2016, with investments totaling QAR 18 Billion (USD 5 Billion) with a general capacity of up to 7.5 million TEUs once fully developed.

-The Port consists of two Container Terminals (CT1 and CT2), a General Cargo Terminal (GCT), a Multi-Use Terminal (MUT), an Industrial Bulk Terminal (IBT) and an Offshore Supply Terminal (OST).

-Hamad Port has been ranked as the world's third most efficient gateway by the World Bank and S&P Global Market Intelligence for the year 2023.



Hamad Port - 2024 Footprint



Awarded to QTerminals for Development and Operation

Container Terminal 2
(Partially Developed)
Size (stacking area): 176,000 square meters
Draft: 17 metres
Capacity: 1.4 million TEUs per annum

Container Terminal 1
Size (stacking area): 352,000 square meters
Draft: 17 metres
Capacity: 2.5 million TEUs per annum⁽¹⁾

QTerminals manages and operates:

- Container Terminal 1
- Container Terminal 2
- General Cargo Terminal
- Multi-Use Terminal (RO-RO & Livestock)
- Offshore Supply Terminal
- Industrial Bulk Terminal (2022)

2023 - QTerminals awarded the stevedoring contract for the Strategic Food Security Facility

Offshore Supply Terminal

Multi-Use Terminal

Industrial Bulk Terminal

**Container Terminal 3
Future Expansion**

Equipment:

- 15 STS cranes
- 52 RTGs
- 76 Forklifts
- 3 MHCs
- 103 Terminal Tractors

Operated by QTerminals
 CT2 awarded to QTerminals
 State of Qatar

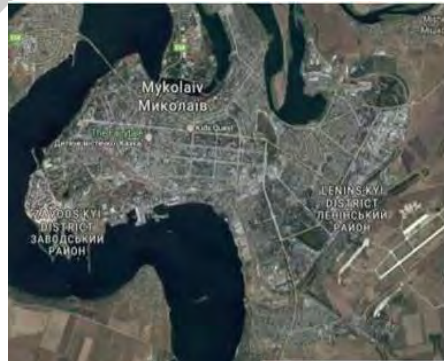


QTERMINALS
OLVIA

QTerminals Olvia - Ukraine

Competitive Advantages

Location



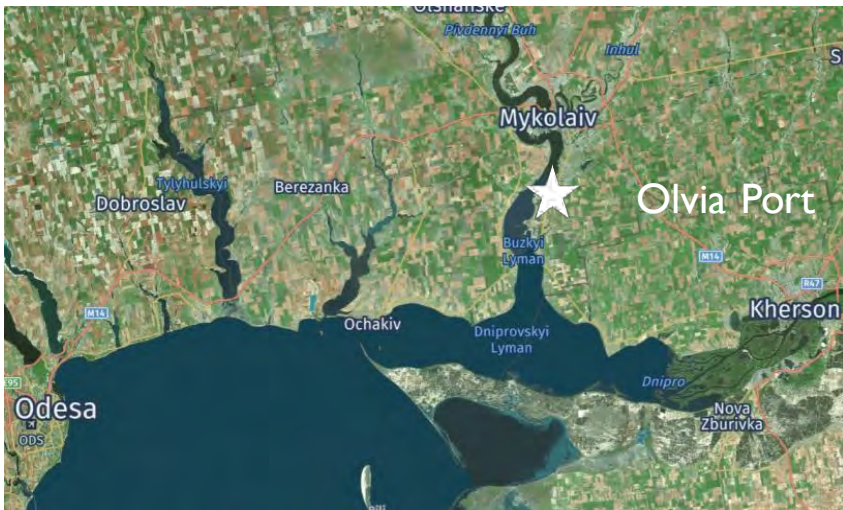
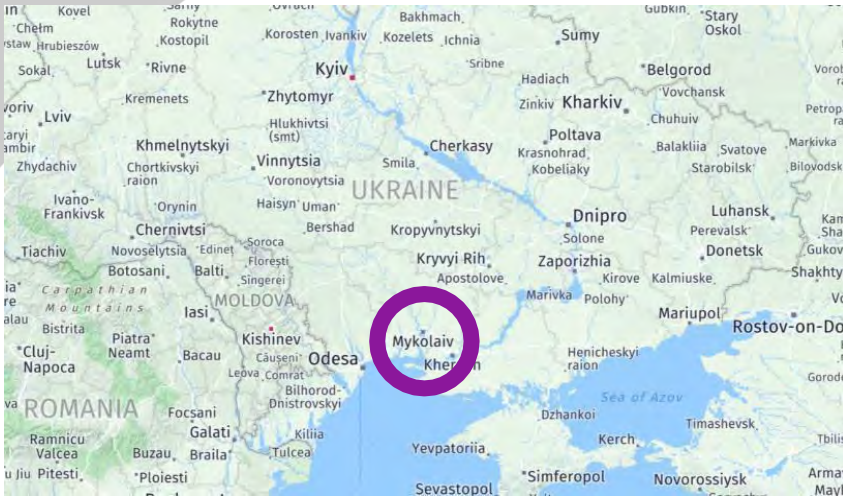
- Close to Ukraine's key agricultural and metallurgy regions → high grain and metal export potential
- Outside of urban centers → ability to operate without negatively impacting communities
- QTerminals will construct a new grain terminal with a capacity of 2 million tonnes of grain cargo per year.

Development Potential

- Large existing port area with additional adjacent land for future expansion
- Rail and road access with upgrade planned
- Infrastructure update planned to bring it in line with best in class

QTerminals Olvia - Ukraine

Key Facts



Key Statistics

Project area: 146 hectares

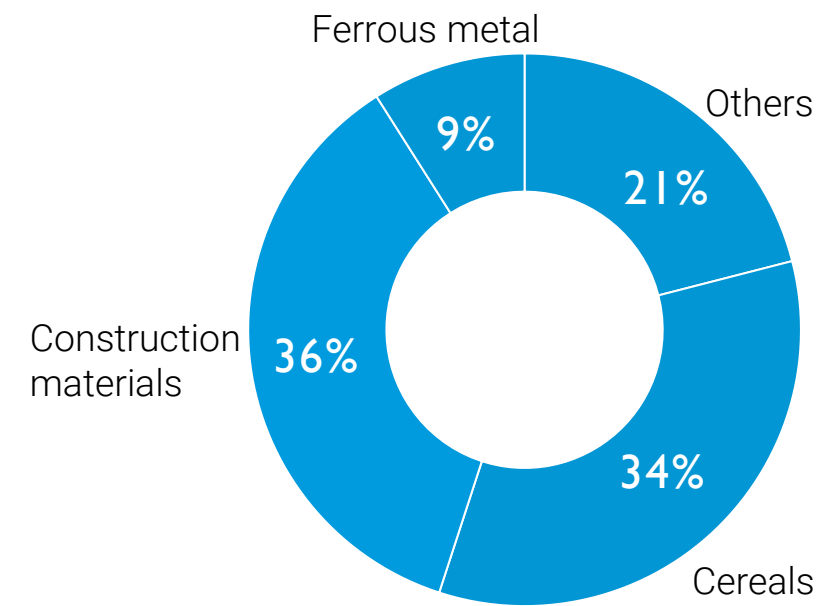
No. of berths: 7

Max. depth: 10.3 metres

Quay length: 1,530 metres

Cargo throughput: 2.5 million tonnes capacity

Cargo mix





QTERMINALS
KRAMER ROTTERDAM

QTerminals Kramer Rotterdam - The Netherlands

Operating since 1963, uniquely positioned on the Maasvlakte, in the centre of Europe's largest container cluster

Overview

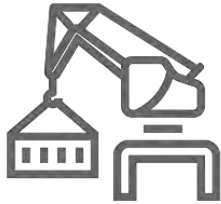
- It features an integrated container depot, terminal and logistic services provider located in the port of Rotterdam in the Netherlands and is the only independent depot at the Maasvlakte and one of a few remaining multi-user depots in the port.
- The company offers stevedoring, storage, transport and repair/cleaning services (core activities) which accounts for 96% of revenues, alongside other value-added services such as customs clearance and other services that generate the remaining 4% of revenues.
- The company operates in five different locations with network access to the principal terminals and has tri-modal transport options via rail, water and road.
- Seamark provides reefer monitoring and repair and recycling services to all the major shipping lines.



QTerminals Kramer Rotterdam - The Netherlands

Full range of port services offered

Services Offered



Stevedoring



Storage



Transport



Reefer Solutions



Repair & Cleaning



Other Services



Marsa Port - State of Qatar

Qatar Free Zones Authority and QTerminals Group signed an agreement on 19th February 2026 that entrusts QTerminals Group as the official operator of Marsa Port.



- Marsa Port is located in Umm Al Houl Free Zone, adjacent to Hamad Port, and only 20 minutes from central Doha city.
- Marsa Port has a 7.5-meter-deep draught, which serves as a base for companies from around the world to conduct various marine activities, including ocean vessel building and repair, internal design and fit-out, ship provisions supply, safety training, boat brokerage, as well as maritime research.
- QTerminals is responsible for managing and developing all operations of Marsa Port and providing an integrated package of maritime and handling services as well as managing multi-use docks to support industries and factories attracted to strategic projects in Qatar and around the globe.
- QTerminals also facilitates shipbuilding, refitting, repairs, and other marine services for yachts and other vessels.



QTERMINALS

Client Portfolio

QTerminals' Client Portfolio



The logo for QTERMINALS ANTALYA features a stylized 'Q' on the left, composed of three curved, overlapping bands in shades of blue and purple. To the right of the 'Q', the word 'QTERMINALS' is written in a bold, sans-serif font, with 'Q' in purple and 'TERMINALS' in blue. Below 'QTERMINALS', the word 'ANTALYA' is written in a smaller, bold, purple sans-serif font.

QTERMINALS
ANTALYA



Technical Specification

BERTH 1	LOA: 150 m	Drf: 9,5m
BERTH 2-3	LOA: 162 m	Drf: 6,2m
BERTH 4 Ro-Ro	LOA: 35m	Drf: 8,0m
BERTH 5	LOA: 115 m	Drf: 8,0m
BERTH 6	LOA: 175 m	Drf: 9,5m
BERTH 7	LOA: 170 m	Drf: 9,5m
BERTH 8	LOA: 170 m	Drf: 9,5m
BERTH 9	LOA: 140 m	Drf: 9,5m

No Restriction

No Aircraft

No Channel Entrance



Technical Specification

Total wharf length (Km): 1.7 (440Mt Container Quay)

Port area (m2): 210K

Max draft (m): -10

Total ship capacity (per year): 3K

Total handling capacity (TEU – Mio Ton): 350K TEU / 4Mio Ton General & Bulk Cargo

Date of Acquisition 2021

Container Slot Capacity 10K

Container Quay Cranes 4 e-MHC (Post Panamax)

Bulk&General Cargo Cranes 15units (outsourced)

Various Features Forklifts 25 Units (different capacities)

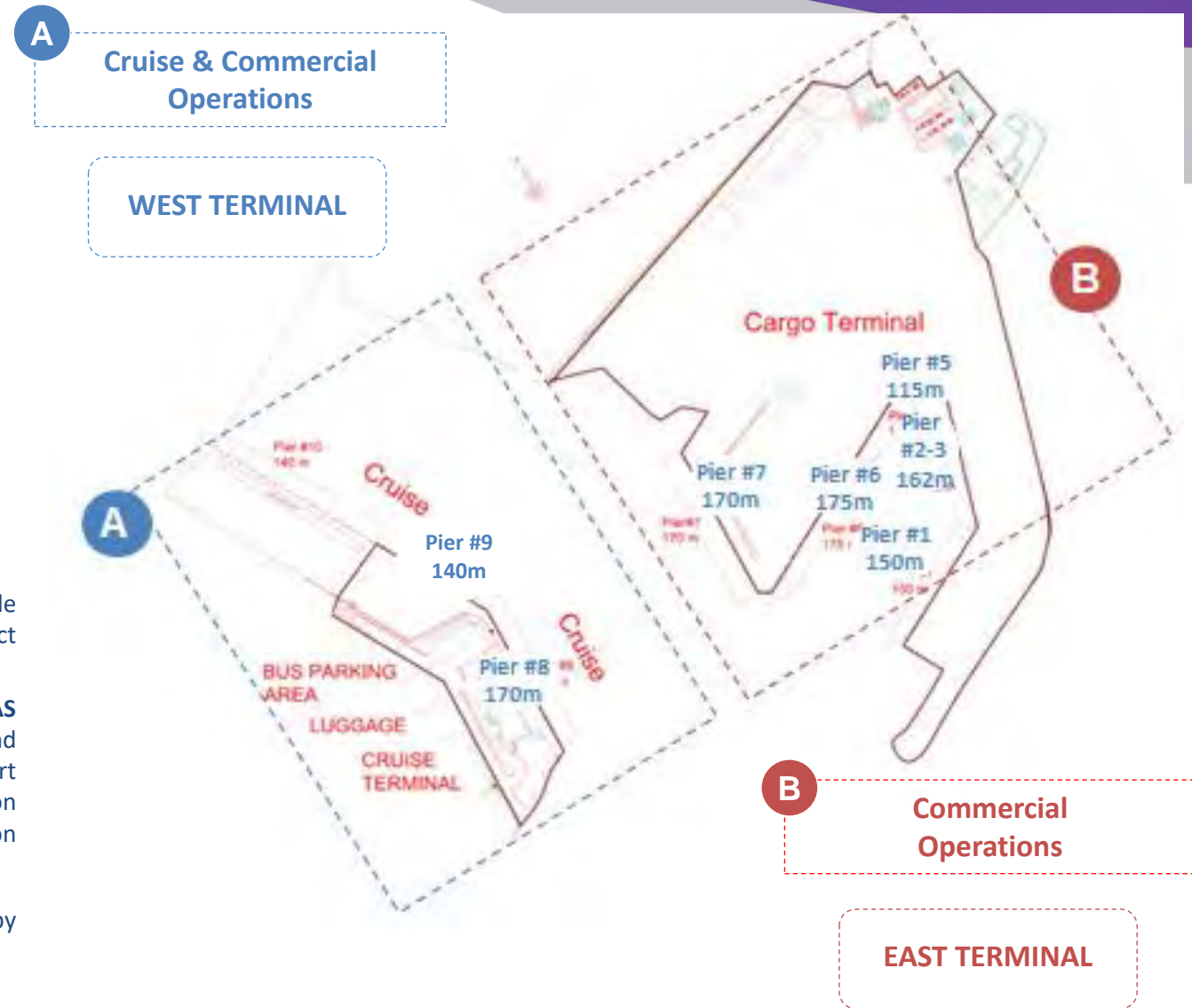
Container Handling Yard Equipments 8 Units (Full+MTY Handling)

Marina (Hired to SETUR Marina till 2028), Marble

Facilities Open Storage Area, Bonded Warehouse, Project Cargo Storage Area.

HSEQ QTerminals Antalya complianced with ISPS, **OHSAS 18001/2014, ISO 9001/2013, ISO 14001/2013**, and European Sea Ports Organisation (**ECOPORTS**). Port Akdeniz is a member of Port Operators Association of Turkey (**TURKLIM**) and International Association of Ports and Harbours (**IAPH**) as well.

History The port management started to be managed by QTerminals W.L.L company from October 26, 2021.



Shore Equipments

EQUIPMENT	CAPACITY	BRAND
HUG 1	50 Ton	SENNEBOGEN 895
HUG 2	45 Ton	SENNEBOGEN 885
HUG 3	18 Ton	FUCHS
HUG 4	8 Ton	MANTSINEN
MHC - C1	100 Ton	GOTTWALD
MHC - C2	100 Ton	GOTTWALD
MHC - C3	100 Ton	GOTTWALD
MHC - C4	150 Ton	GOTTWALD
STACKER - S1	45 Ton	SMV
STACKER - S2	45 Ton	KALMAR
STACKER - S3	45 Ton	KALMAR
STACKER - S4	45 Ton	KALMAR
STACKER - S5	45 Ton	KALMAR
STACKER - S7	45 Ton	FERRARI
SPREADER-1	1 x 45 Ton	BROMMA
SPREADER-2	1 x 45 Ton	BROMMA
SPREADER-3	1 x 45 Ton	BROMMA
SPREADER-4	1 x 45 Ton	BROMMA
SPREADER-5	1 x 45 Ton	BROMMA
SPREADER-6	1 x 45 Ton	BROMMA
FORKLIFT	2 x 3 Ton	KOMATSU
FORKLIFT	1 x 5 Ton	HYUNDAI
FORKLIFT	1 x 7 Ton	CLARK
FORKLIFT	1 x 10 Ton	KOMATSU
FORKLIFT	1 x 16 Ton	CONACRANES
FORKLIFT - F13	32 Ton	SMV
FORKLIFT - F16	32 Ton	HYSTER
FORKLIFT - F25	32 Ton	HYSTER
FORKLIFT - F28	32 Ton	CONECRANES
FORKLIFT - F14	33 Ton	KALMAR



QTerminals Antalya provides various services to all vessels depending on the demand and respond to all necessary needs with its fast access opportunity.

Marine Equipments

2 x 30 Ton Tug Boats

«Port Akdeniz 1» 30T BP, Date of Built: 2005, Eng. Pwr:2x1.100BHP, Caterpillar Marine Diesel
 «Alexander the Great» 30T BP, Date of Built: 2005, Eng. Pwr:2x1.100BHP Caterpillar Marine Diesel

1 x 45 Ton Tug Boat

«IXUS» 45T BP, Date of Built: 2007, Eng Pwr:2x1.500BHP, Caterpillar Marine Diesel

1 Pilot Service Boat

«Atlas 2020» 20KNT Service Speed, Date of Built: 2020, Eng Pwr:1381BPH, Volvo Penta Marine Diesel

1 x Mooring / Security Boats

«Güvenlik 1» Date of Built: 1989, Eng Pwr:180BHP Cummins Marine Diesel



Performances

- «Zero» marine accident in last 10 years
- There is no any Administrative Sanctions or Fee.
- Periodic maintenance being done by our own staff.
 - 98% customer satisfaction.
 - Linesman services given by port staff
- **Staff Experience** : Marine service corporate seniority average is **12 years**, professional service year is over 20 years.
- **Weather** : During the winter time sea traffic is closed aprx. 3 to 5 days totally by the Antalya Port Authority due to bad weather conditions .
 - **Additional Service** : Marine pollution prevention services.

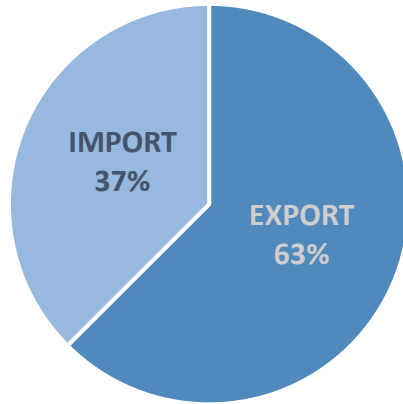
Port Pilot (4)	Machinist (5)	
Tugboat Captain (6)	Able Seaman/Seaman (11)	Oiler (3)

*Services are provided by experienced pilots and teams with maximum efforts into life safety and marine environment preservation under **Secretariat of Maritime's** confirmation and legislation.*

Cargo Potential

In handling operations consisting of three main groups such as **Bulk, General Cargo, Container** in terms of load composition; **Cement, various natural stones, especially marble, ferrochrome, alumina, barite, artificial fertilizer types, cereals, bulk coal types, clinker, peat, chipboard, wood shavings, furniture, asphalt bitumen (tar roads), industrial wood-logs, straw, packed dangerous goods, anthracite, glass** etc. many loads. The range of these cargoes are expanding day by day with the opening of new container lines, regional needs.

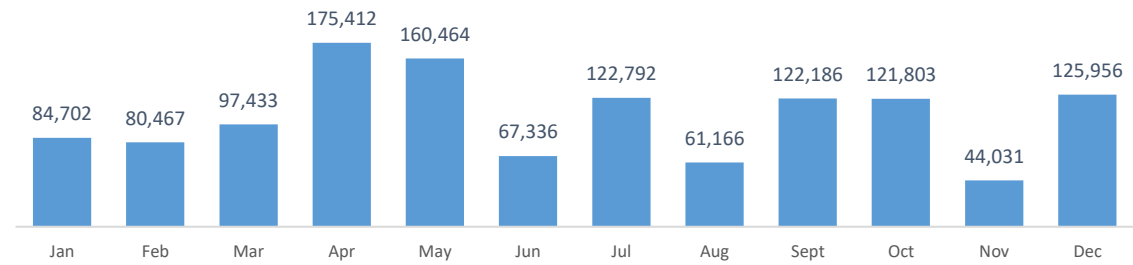
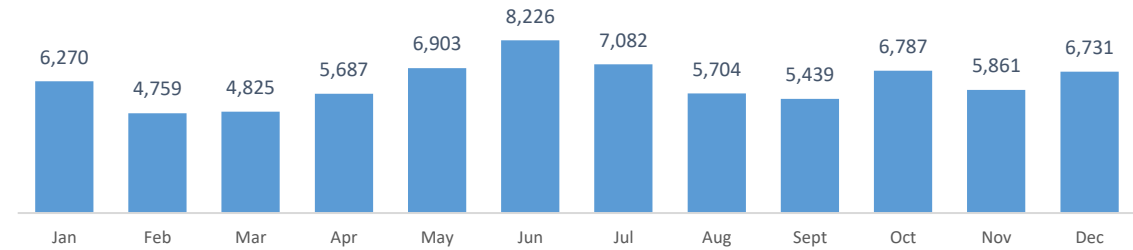
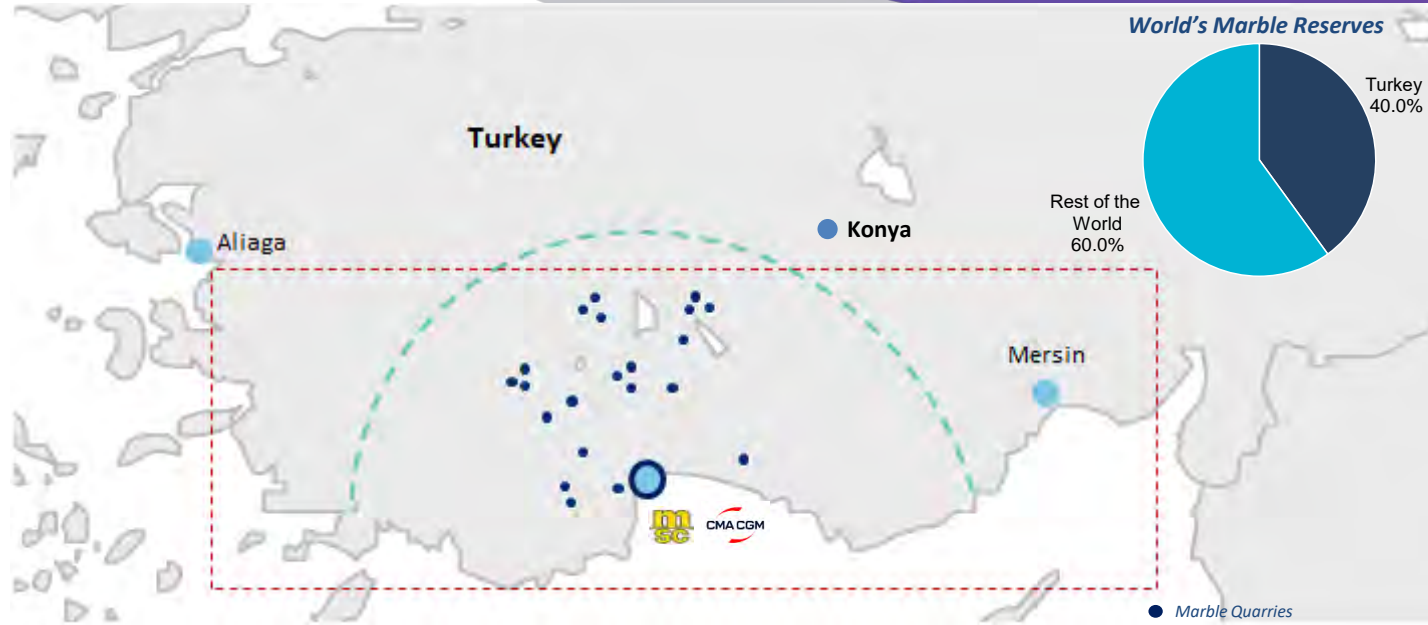
Export & Import Market Share



According to regional studies, the hinterland full export and import trade volume is approximately **250.000 TEU Full Export Import**, and **4.500.000 TON** bulk & general cargo

CONTAINER 2025
84.972 TEU
 Export 41.924 Teu
 Import 43.048 Teu

BREAK BULK 2025
2.464.889 TON
 Export 1.800.087 Ton
 Import 664.802 Ton



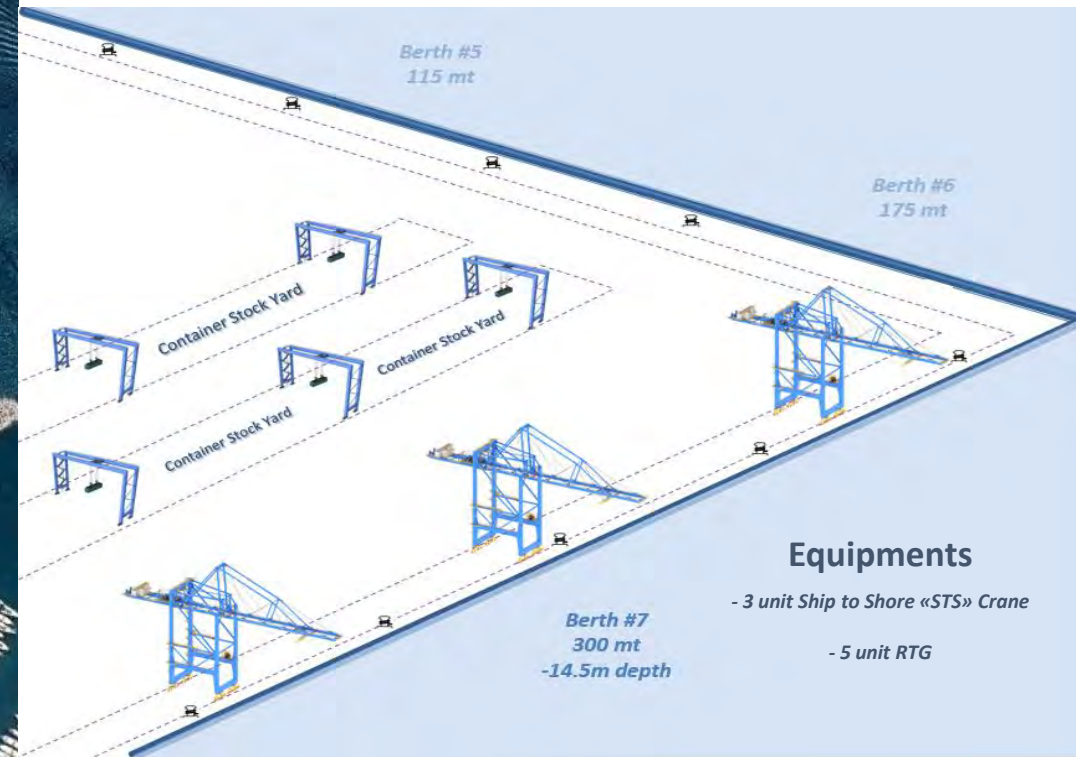
Near Future Layout

Current condition berth #7 (Loa: 170m – Drft: 9,5m)



Technical Specifications

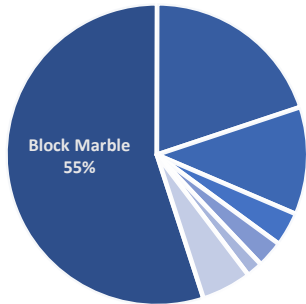
- STS «16 Rows – 65 Tons»
- RTG «6+1 / 7+1»
- Safe Draft «14m» (under kneel)
- Turning Basin «400m»



Current Container Traffic

- Marble is the major container export cargo. %20 of Turkish block marble exports to China handle in QTerminals Antalya. Republic of China is the biggest marble importer and marble is exported as block by container.
- Processed Marble is in the first place among developing industries that export to variety of countries such as USA, Arabian Gulf and Europe.

Export

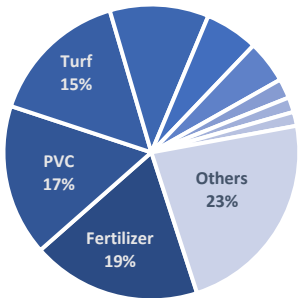


- Hardboard 20%
- Processed Marble 12%
- Ferrocchrome 4%
- Pvc 3%
- Hardboard 2%
- Others 5%

Export Country

CHINA	41%
USA	13%
INDIA	13%
CANADA	3%
OTHER	21%

Import



- Paper 11%
- Solar Panel 6%
- Folio 5%
- Melamine 2%
- Sea Food 2%
- Chemicals 2%

Import Country

CHINA	16%
USA	14%
FINLAND	8%
MALAYSIA	7%
ESTONIA	6%
ITALY	5%
BELGIUM	5%
SOUTH KOREA	5%
OTHER	35%



REGIONAL POTENTIAL

Full Export

15.000 TEU
Fresh Fruit & Vegetable

15.000 TEU
Chrome, manganese and other minerals

10.000 TEU
Various Cargo from Mid-to-distal hinterland

Full Import

30.000 TEU
Consumer Cargo

15.000 TEU
Hotel Equipments & Textile

10.000 TEU
Various Cargo from Mid-to-distal hinterland

Container Cargo Destinations

NORTH AMERICA

7% of Full Container Traffic

MDF is the main export cargo.

Agricultural Product is the main import cargo.



IM

0,2% of total
Import Teu



EX

10% of total
Export Teu

EUROPE

18% of Full Container Traffic

PVC, Ferrochrome is the main export cargo

Agricultural Products and Paper are the main import



IM

42% of total
Import Teu



EX

9% of total
Export Teu

RUSSIA

1% of Full Container Traffic

No any export cargo since 2023

Fertilizer is the main import cargo



IM

2% of total
Import Teu



EX

0% of total
Export Teu

CHINA

34% of Full Container Traffic

Marble is the main export cargo.

Paper and Fertilizer are the main import cargo.



IM

16% of total
Import Teu



EX

41% of total
Export Teu

UNITED STATES

13% of Full Container Traffic

Processed Marble is the main export cargo

PVC (Polyvinyl Chloride), Agricultural Products are the main import cargo



IM

14% of total
Import Teu



EX

13% of total
Export Teu

M.E.N.A.

9% of Full Container Traffic

Marble, Fertilizer and Wooden are the main export cargo.

Fertilizer is the main import cargo.



IM

6% of total
Import Teu



EX

10% of total
Export Teu

INDIA

10% of Full Container Traffic

Block Marble is the main export cargo.

Turf (Peat) is the main import cargo.



IM

3% of total
Import Teu



EX

13% of total
Export Teu

8% of Total Cargo traffic other countries, Sub-Saharan Africa, Australia etc...

Cruise Operations

Passenger Terminal

Free Wifi
Coffee Shop
Car Parking
Infirmary



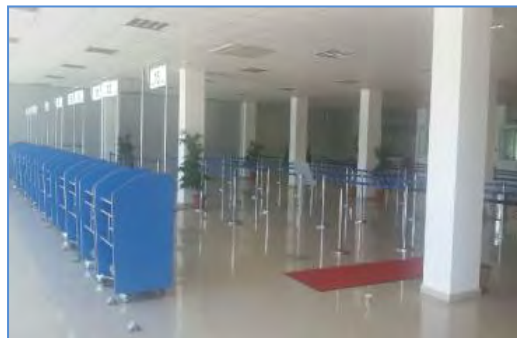
Luggage Terminal

X-Ray
7/24 Service
35 External CCTV
15 Domestic CCTV
Custom Check Points



Marine Service

Pilotage
Tugboat
Mooring Boat





Thank You

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QTerminals 2026