



# YILPORT Holding

Enhancing Deep Sea Service Corridors

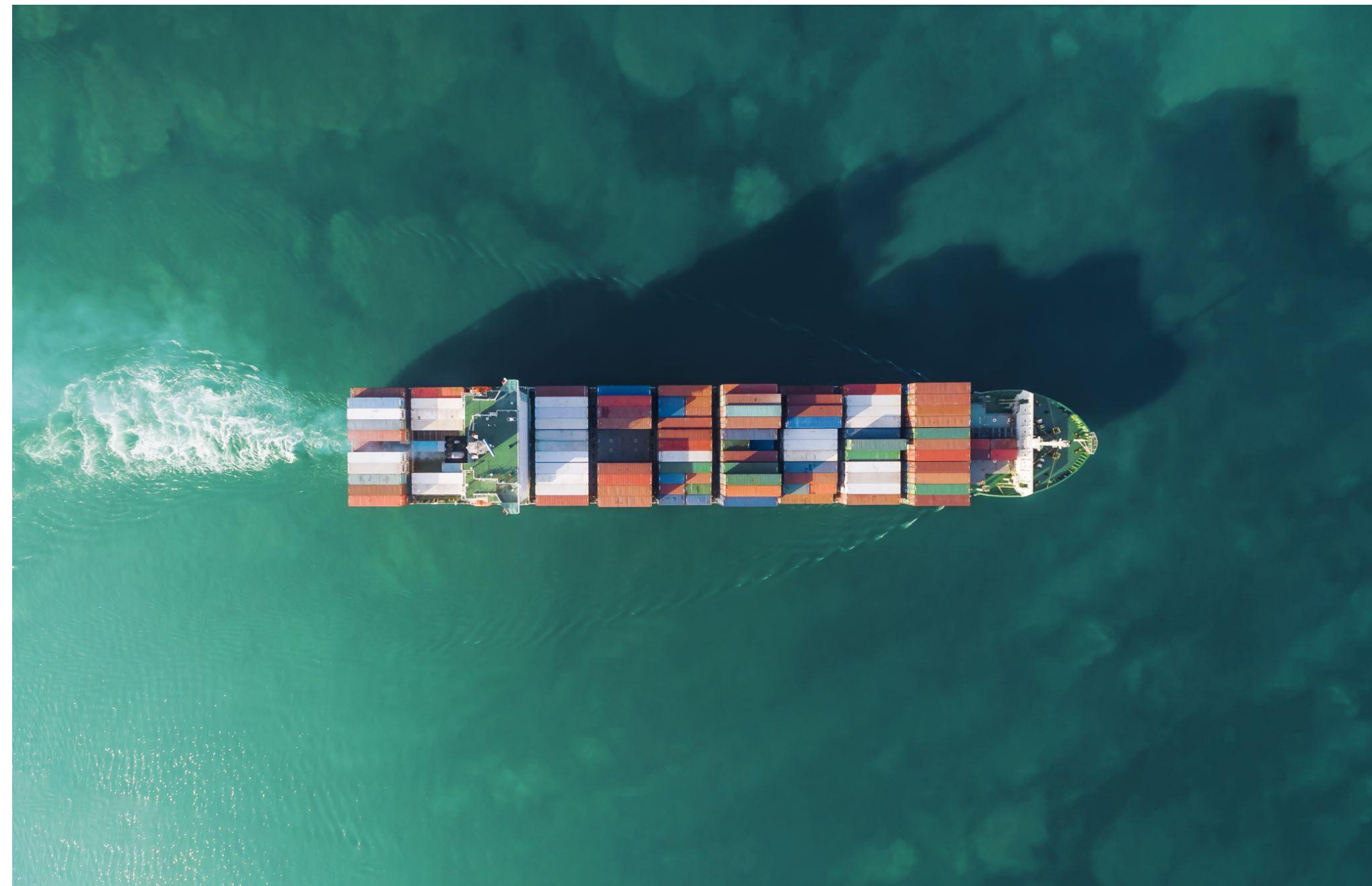
Strategic Value of Additional Transshipment Hubs

*GAME CHANGER*





# Deep Sea Corridor Pressures and Structural Limitations



## Mega-Hub Congestion Challenges

- Concentration of cargo flows in mega-hubs causes delays, port omissions, and schedule disruptions throughout supply chains.

## External Shocks Impact

- Extreme weather, labor shortages, geopolitical tensions, and regulations increase operational risks and costs for shipping lines.

## Limitations of Traditional Hub Models

- Single or dual-hub corridors reduce flexibility and efficiency for emerging markets and stretched feeder networks.

## Benefits of Multi-Hub Transshipment

- A distributed multi-hub approach redistributes cargo volumes, improves resilience, and balances corridor flows effectively.

# Concept: Additional Transshipment Hubs

## • What does expanding Hub Presence Mean?



- Introducing secondary / regional hubs along main corridors
- Creating multi-hub network architecture instead of single-node dependency
- Supporting hub-and-spoke optimisation
- Leveraging geographically strategic locations for cargo redistribution

# Network Resilience

## •Reducing Disruption Risk



- Alternative routing options in case of congestion or delays
- Improved ability to recover schedules (buffer capacity)
- Reduced operational risk from weather, labour, or geopolitical issues
- More stable service reliability for shipping lines

## Cost Efficiency

- Optimising Vessel and Feeder Economics



- Reduced deviation costs for mainline vessels
- Better utilisation of vessel capacity
- Lower feeder distances (regional redistribution)
- Potential savings in fuel consumption and port costs

# Service Flexibility & Frequency

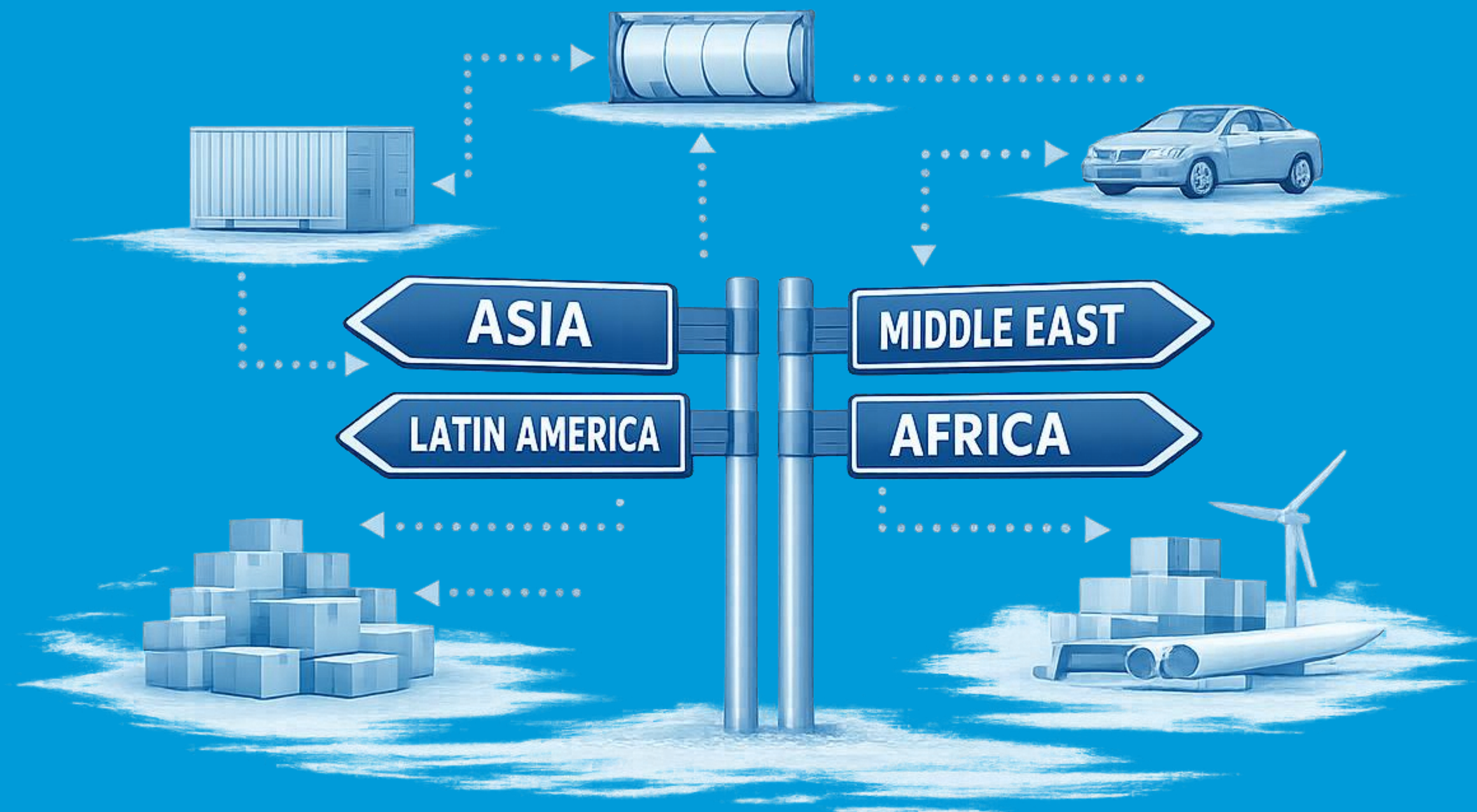
- Improving commercial offer to Customers



- Increased service frequency in secondary markets
- Faster cargo transit times via optimal routing
- Ability to customise services per trade lane demand
- Greater competitiveness vs. rival alliances/networks

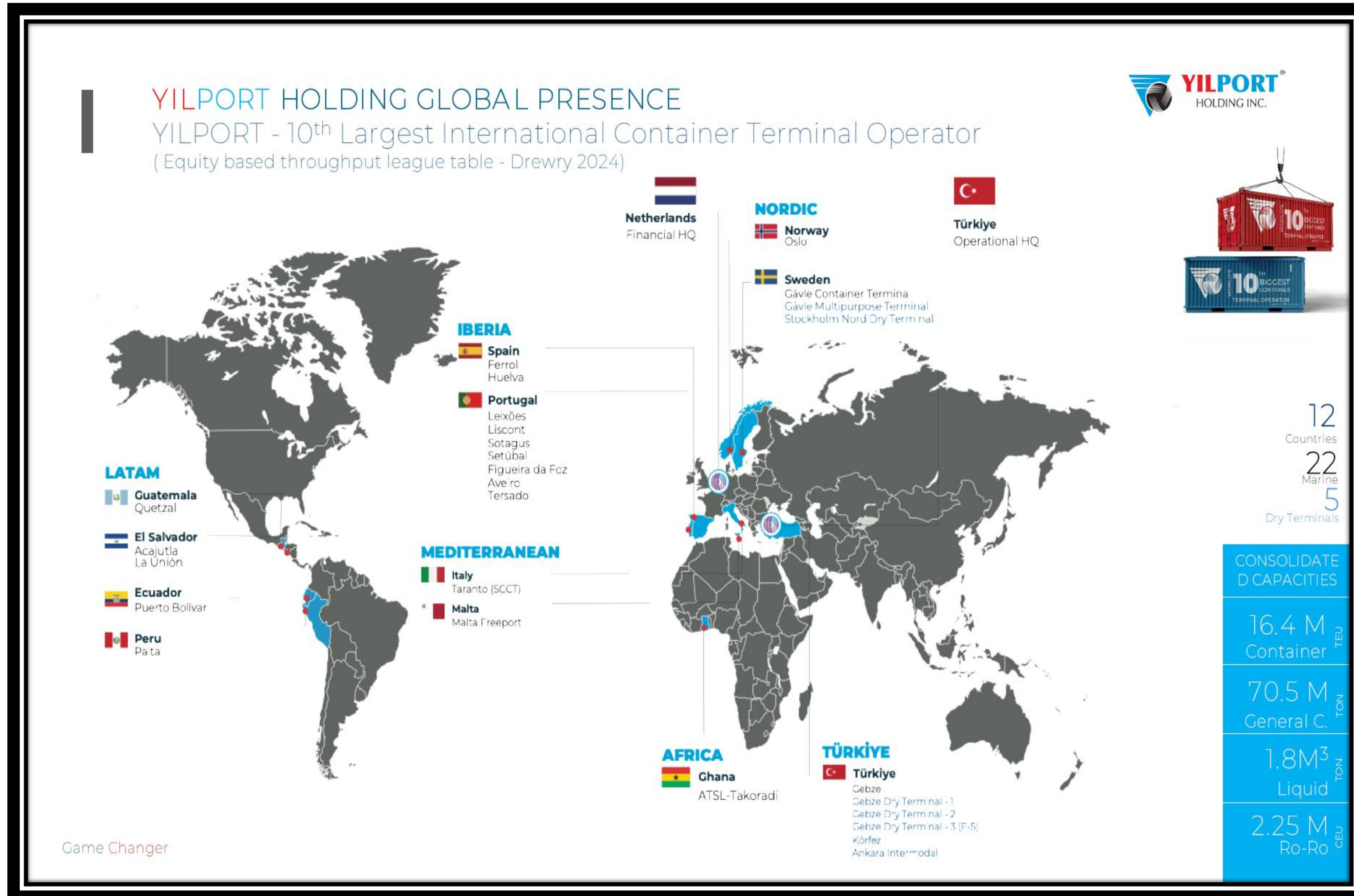
# Market Expansion

## •Unlocking New Cargo Opportunities



- Improved access to emerging markets and regional ports
- Development of transshipment-driven volumes
- Attraction of new shipping line services
- Strengthening hinterland connectivity and cargo capture

# Why a Multi-Hub Strategy Aligns with YILPORT's Network DNA?



## Global Multi-Hub Network

YILPORT's terminals across multiple regions form an integrated transshipment network enhancing shipping corridor performance.

## Core Strengths Leveraged

Operational flexibility, ULCV-ready infrastructure, and strong feeder connections drive YILPORT's competitive advantage.

## Strategic Regional Hubs

Key hubs like Taranto, Malta, Lisbon, and Takoradi support resilient and cost-efficient shipping service strings.

## Network-Centric Value Proposition

YILPORT's approach emphasizes network optimization over single-terminal performance, supporting alliance risk diversification.



**THANK YOU**