



# The Ipsum Magna Program: Footprint Optimization

22 FEBRUARY 2023

# OUR STORY

## FROM A FISHING VILLAGE TO...



...ONE OF THE WORLD'S BUSIEST CONTAINER TERMINALS,  
LOCATED AT THE STRAITS OF MALACCA





# GLOBAL PORTS RANKING

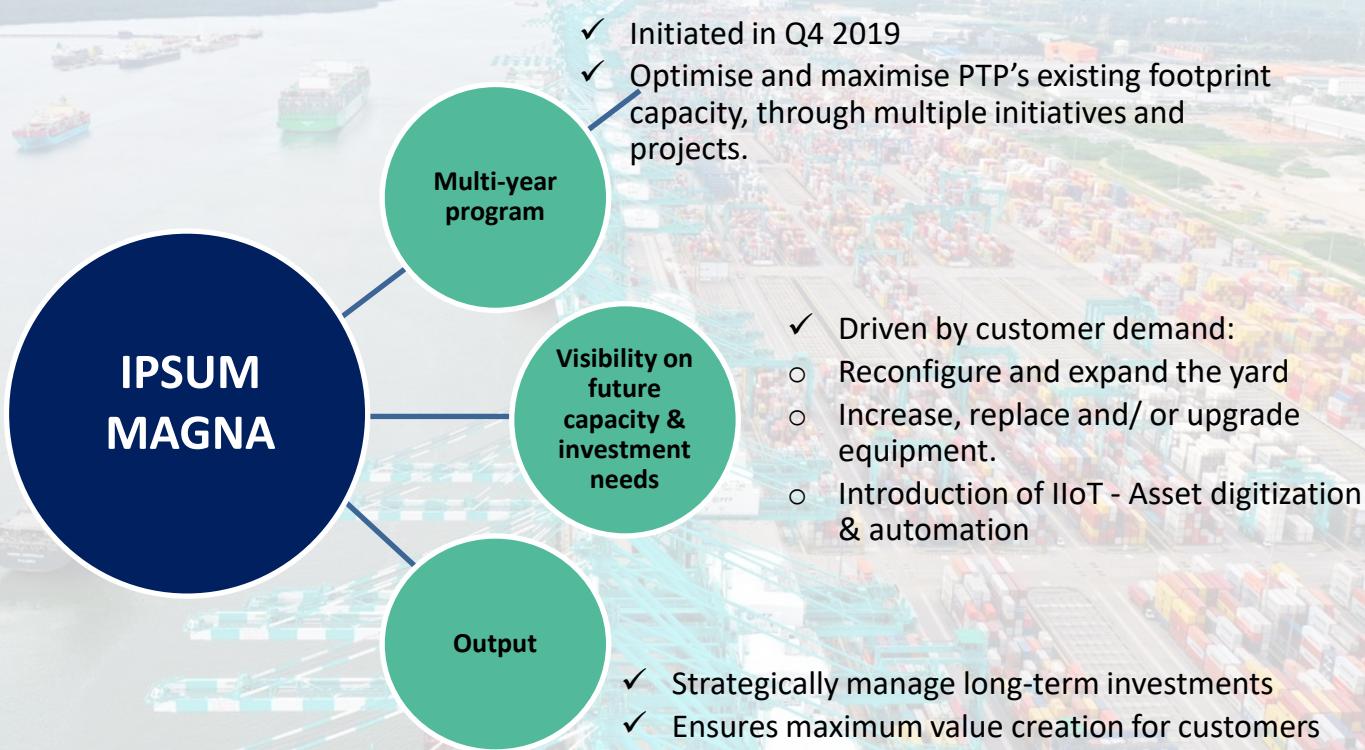


## TOP 20 WORLD PORTS

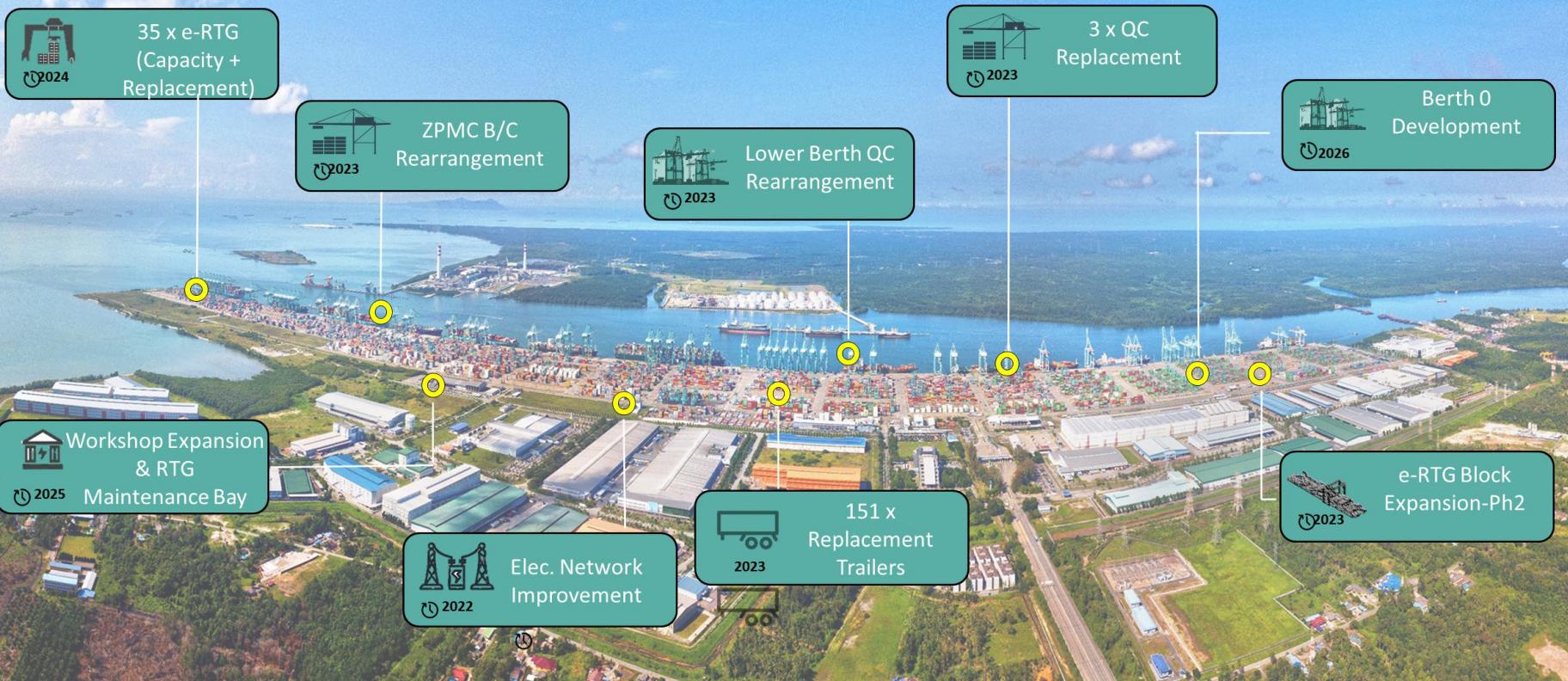
2021 RANK	PORT	FYI 2020 TEUs	FYI 2021 TEUs	FYE 2022 TEUs	VARIANCE (2020 VS 2022)
1	SHANGHAI	43.50	47.03	47.30	8.7%
2	SINGAPORE	36.87	37.60	37.30	1.2%
3	NINGBO	28.72	31.08	33.35	16.1%
4	SHENZHEN	26.55	28.77	30.04	13.1%
5	QINGDAO	22.01	23.71	25.67	16.6%
6	GUANGZHOU	23.17	24.18	24.60	6.2%
7	BUSAN	21.82	22.69	22.09	1.2%
8	TIANJIN	18.35	20.27	20.12	9.6%
9	HONG KONG	17.95	17.77	16.57	-7.7%
10	ROTTERDAM	14.34	15.30	14.66	2.2%
11	DUBAI	13.48	13.74	14.00	3.9%
12	ANTWERP	12.03	12.02	13.50	12.2%
13	PORT KLANG	13.24	13.72	13.33	0.7%
14	XIAMEN	11.41	12.05	12.43	8.9%
15	PTP	9.85	11.20	10.50	6.6%
16	LOS ANGELES	9.21	10.67	9.91	7.6%
17	KAOHSIUNG	9.62	9.86	9.66	0.4%
18	LONG BEACH	8.11	9.38	9.13	12.6%
19	NEW YORK	7.58	8.98	9.49	25.2%
20	HAMBURG	8.54	8.70	8.43	-1.3%

# WE REMAIN RESILIENT





# IPSUM MAGNA – KEY INITIATIVES



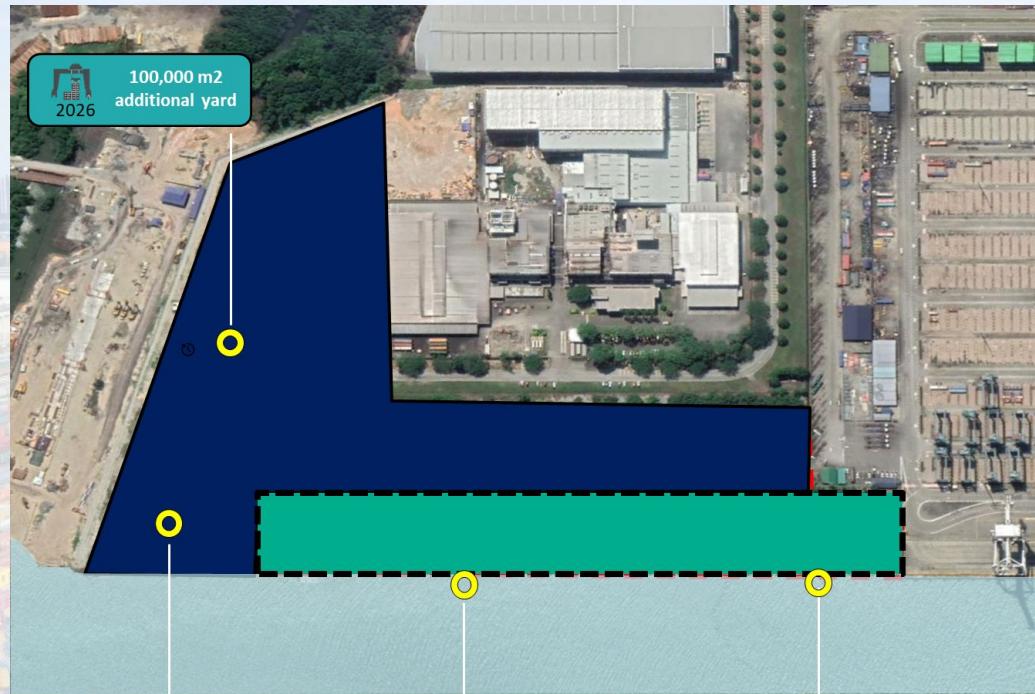
## Completed



## Added



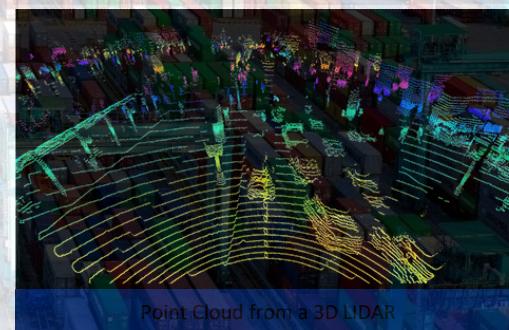
# IPSUM MAGNA – BERTH ZERO DEVELOPMENT



- ✓ Extension of phase 1 - seamless connection and integration
- ✓ Buildings: Substation, pontoon & washrooms
- ✓ Designed for 100 - 280m LOA with - 12m CD draft alongside



1. Collaboration with Terberg Tractors Malaysia (TTM) for Proof of Concept (POC) trials at PTP for Autonomous Terminal Tractor operations.
2. Hamburg Port Consulting (HPC) to provide technical support (Define necessary parameters & test protocols).
3. Test unit delivered in Oct 2022, kitted with various sensors and initial onsite setting-up started.
4. Objectives:
  - i. Demonstrate system's capability to meet real-life and mixed traffic operational needs
  - ii. Address operational scenarios using "digital twin"



## PTP Digitalization

Watch it Here



A Member of MMC Group

**Thank You  
Terima Kasih**

