

LONG AN INTERNATIONAL PORT — CẢNG QUỐC TẾ LONG AN —

Initiatives for Economic Development and Green Logistics in Vietnam's Southern Region



Presented by:
Rose Castillo Yap
Head of Port Communications & Marketing

July 2, 2025, JW Marriott Hotel, Jakarta, Indonesia



Becoming an international logistics hub



Vietnam Provinces & Cities Merger

Strategic reforms in the face of global headwinds

63 to 34*

Effective from July 1, 2025.



*Under Resolution No. 60-NQ/TW ("Resolution 60") of the 11th Conference of the 13th Party Central Committee.

The Mekong Delta is set to pursue sustainable development, green growth, and climate change adaptation.

Mekong Key Economic Region

Vietnam's largest agri/aquaculture hub

Area 40.5 thousand km²
(13% of total VN area)

Population About 17.5 million people
(18% of total VN population)



Contribution to Total VN Volume (2024)

50% of rice



65%




70%



New Tay Ninh Province Potential

Strategic location connecting HCMC, southeastern Vietnam, and the Mekong Delta with the rest of the world

Robust development dynamics

	 GDP	LONG AN GRDP	TAY NINH GRDP
Q1/2025	+7.93%	+7.2%	+8.5%
2024	+7.09%	+8.3%	+8.45%
2023	+5.05%	+6.0%	+5.5%

Source: General Statistics Office (gso.gov.vn), longan.gov.vn, tayninh.gov.vn

PCI 2024: Rank (#3) (#20) / 63 in VN
PGI 2024: Rank (#6) (#28) / 63 in VN

Increasing FDI from top global brands



Cumulative as Dec '24:

Long An: **1,399** FDI projects with total registered capital of **US\$12.7 billion**

Tay Ninh: **394** FDI projects with total registered capital of **US\$10.2 billion**

Growing number of industrial parks

Total Southern Region

>200 industrial parks



Ongoing infrastructure developments

- Shortening transit times
- New Tay Ninh Province Administration Office in Long An Ward makes it convenient for LAIP's customers to process documents, etc.
- New customs border gate in Long An International Port



Addressing challenges for Southern Vietnam Ports





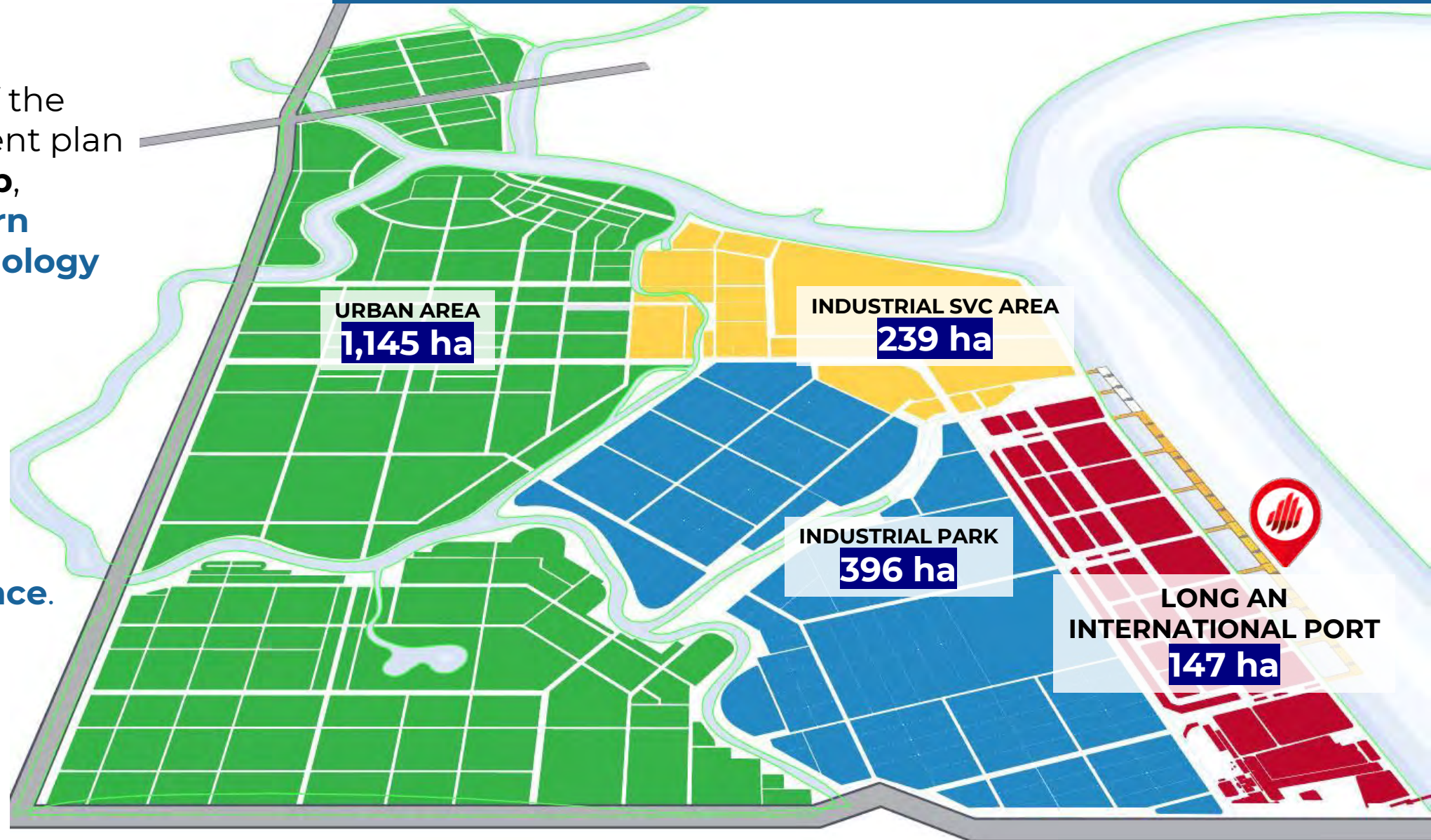
Implementing Green Port & Logistics Solutions

*Long An International Port's
comprehensive port & logistics services*

Developing an entire ecosystem

Flagship project of the master development plan of **Dongtam Group**, investing in **modern equipment, technology and systems**.

1,935 ha
in Tay Ninh Province.



TOTAL PORT AREA: 147 ha

Current: **7 berths** ♦ Future: **9 berths** ♦ Warehouses & Yard: **>1 million m²**



World-Class Equipment & Systems

6

STS

40-48m outreach



18

RTGs

5+1 lifting height



420

Reefer plugs



100

Euro 5- compliant Tractors



Reach stackers



Slewing cranes
40-ton



Empty handler



Forklifts



CATOS

Computer Automated Terminal Operating System

MOST

MULTI-PURPOSE OPERATION
SYSTEM FOR TERMINALS



Your One-Stop, Cost-Saving Port & Logistics Hub



Container Handling



Bulk & General Cargo



Warehousing & Yard Storage



Customs Brokerage



Barge & Truck Transportation



International Freight Forwarding

390m

Berth length



10ha

Cruise Complex Total Area



F&B



Entertainment



Shopping



Hotels



Other Services

Cruise Terminal Survey and Planning



In **September 2024**,
Bermello Ajamil &
Partners visits LAIP
to conduct site
survey & planning.



Partner consultant with
**over 40 years world-
class experience**



Advising major cruise
lines such as **Royal
Caribbean Group** and
designing terminals in
**New York, Miami, Hong
Kong, Singapore, etc.**

Commitment to Sustainability:

Digital and Green Transformation



Case Study: Propagating Green Energy

Through cost-effective logistics solutions

According to the national renewable energy development plan through 2035, the Mekong Delta has the potential:

>68.600
MW

onshore wind power

>31.500
MW

solar power

Committed to net-zero by 2050, the transition to green energy is a necessary shift to meet international standards.

Long An International Port has been serving the **supply chain needs** of the **world's largest wind turbine** manufacturers.



>190 WTCs
delivered

~800 MW
total capacity

As of H1 2024.

Competitive Advantages

- **Strategic location** connecting HCMC, southeastern Vietnam, and the Mekong Delta with the rest of the world
- **Key node in an Industrial Ecosystem** composed of an Industrial Park, Industrial Services, and Urban areas
- **New and modern** equipment, facilities, and huge Euro 5-compliant truck fleet
- Massive warehouse and yard space **up to 1 million m²** for varieties of cargo
- **No infrastructure surcharge**
- **Easy vessel maneuvering** with wide **400m turning radius** and **1.67km (to 2.368km) continuous berth**
- **Overall cost savings**



The only large-scale international port and logistics hub in the Mekong Delta with a design capacity of 3Mil TEU and 10Mil tons general cargo

Global cooperation for mutual growth



LOI SIGNING WITH **PORT OF LONG BEACH** (15.11.2023)



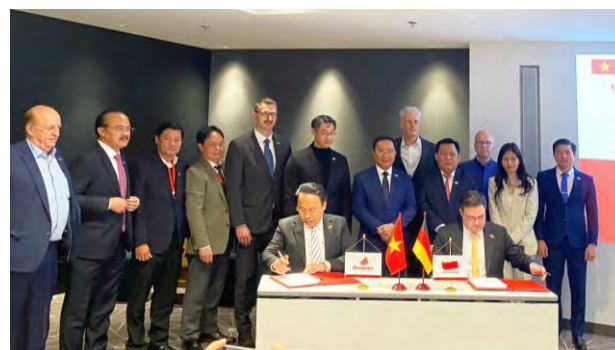
MOU SIGNING WITH **PORT OF OAKLAND** (08.08.2023)



LOI SIGNING WITH **OPASCOR CEBU PORT** (21.03.2024)



MOU SIGNING WITH **CS WIND** (10.09.2024)



MOU SIGNING WITH **QUICKPACK** (18.11.2024)



MOU SIGNING WITH **SDG BOHAIWAN PORT** (20.06.2025)



Home to the tallest flagpole in Indochina (Vietnam Record Association)



WE WELCOME INTERNATIONAL PORT & LOGISTICS PARTNERS

*for Cooperation and Investment
in Tay Ninh Province*

Xin cảm ơn! Terima kasih!
Thank you



longanport.com

Contact Us:

No 68 Provincial Road 830, Tan Tap Commune,
Tay Ninh Province. Vietnam
Tel: +84 28 3997 2979 | Hotline: 1900 63 65 65
E-mail: info@longanport.com

