

Product / Custom Solution



KION Group at a Glance

One of the world leaders in industrial trucks and supply chain solutions



Joint Offering



- Industrial trucks
- Automated warehouse solutions
- Services

€ 11.7bn

Order intake in FY 2025

€ 11.3bn

Revenue in FY 2025

#1 & #2

#1 in industrial trucks
in EMEA¹

Global #2 in industrial
trucks²

€ 789m / 7.0%

Adj. EBIT and adj. EBIT
margin in FY 2025

#1

in **supply chain solutions**
globally³

> 42,000

Employees as of
Dec 31st, 2025

1. Based on units sold in 2024 (source: Interact Analysis, Global Forklift Market 2025)

2. Based on revenue in 2024 (source: Modern Material Handling Top 20 lift truck suppliers 2025, August 2025)

3. Based on revenue in 2024 – source: Interact Analysis, The Future of Warehouse Automation 2025 (incl. hardware, software and maintenance/servicing provided by systems integrators, excl. airport baggage handling)

KION South Asia at a Glance

Strong sales and service network for a global customer base



Regional Headquarters in Singapore

Regional Parts Distribution Centre in Singapore
& Hong Kong

Direct presence in 6 countries

~80 Sales & Service network in over 20 countries

Over 1,000 Service Personnel

Solutions Offering

A broad offering of integrated supply chain and material handling solution

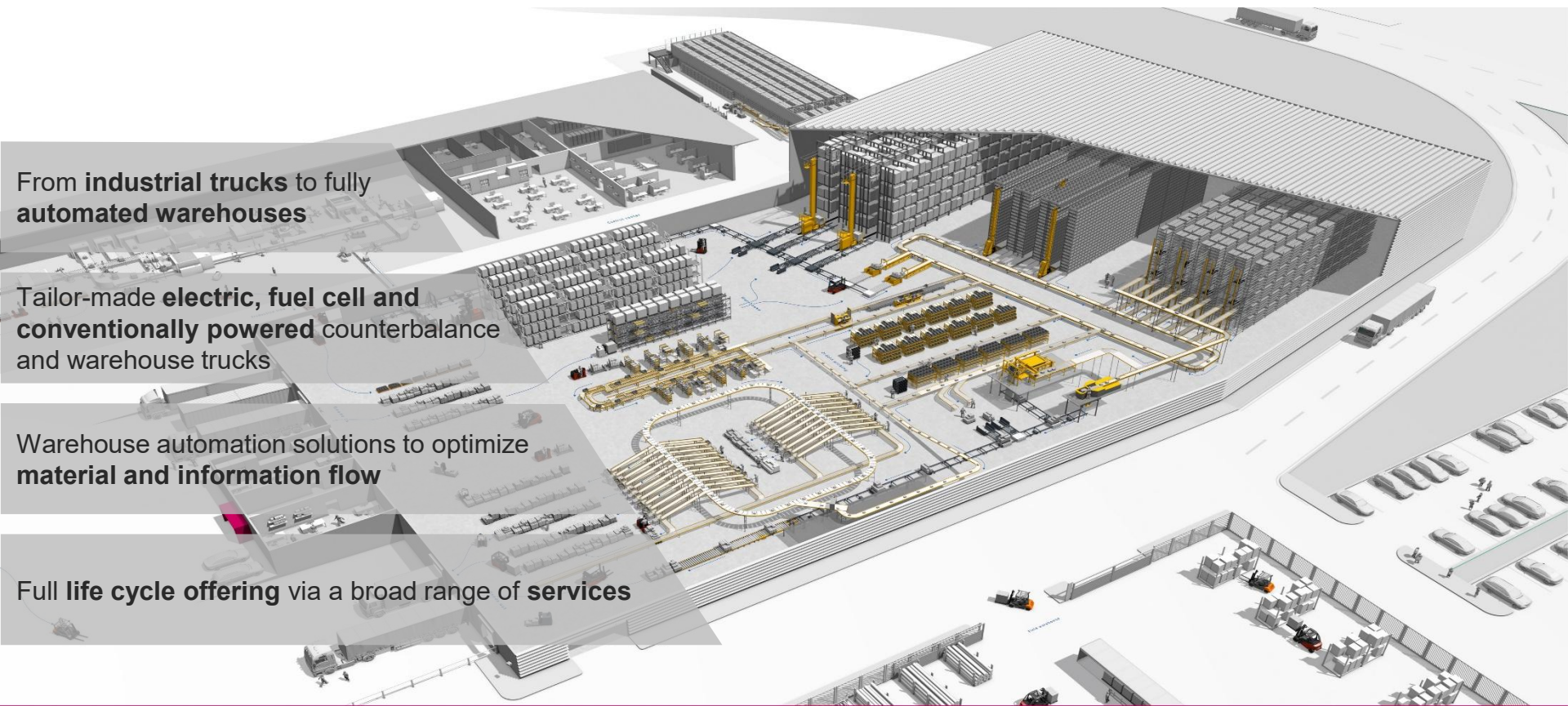


From **industrial trucks** to fully **automated warehouses**

Tailor-made **electric, fuel cell and conventionally powered** counterbalance and warehouse trucks

Warehouse automation solutions to optimize **material and information flow**

Full life cycle offering via a broad range of **services**



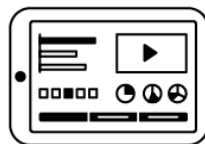
Solutions Offering

How the KION Group adds value to customer operations and warehouses



Intelligent trucks

- Trucks equipped with electronic control unit
- Increased efficiency also from driver assistance systems



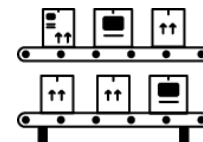
Cloud based fleet data management

- Fleet data services connect trucks with management tool
- Financial and security benefits



Automated trucks

- Broad range of automated series trucks
- Enable automation of the entire material flow



Automation systems

- Customized integrated soft- and hardware intralogistics solutions
 - Solutions for robotic piece picking
-

Linde Heavy Trucks portfolio

Load Capacity 6-35T

Linde Material Handling

Linde

6-8 ton

396



- H60D
- H70D
- H80D

8-10 ton

1408



- HT80D
- HT100D

10-18ton

1411



- HT100D/600
- HT120D/600
- HT140D/600
- HT150D/600
- HT160D/600
- HT180D/600
- HT100D/1200
- HT120D/1200
- HT140D/1200
- HT150D/1200
- HT160D/1200
- HT180D/900

20-35ton

1412



- HT200D
- HT220D
- HT250D
- HT280D
- HT300D
- HT320D
- HT350D

I
C
C
B

E
C
B

1479



- E60HP
- E70HP

1479



- E80HP
- E100HP
- E80HP/900

1471



- Xi100/600
- Xi120/600
- Xi140/600
- Xi150/600
- Xi160/600
- Xi180/600
- Xi100/1200
- Xi120/1200
- Xi140/1200
- Xi150/1200
- Xi160/1200
- Xi180/900

1482



- Xi200
- Xi220
- Xi250
- Xi280
- Xi300
- Xi320
- Xi350

Linde Heavy Trucks portfolio

Customised Solutions – Safe Handling

Why the Right Tool Matters (and what we deliver)

- **Challenge:** odd-shaped, non-palletized loads create unstable lifts, higher risk of cargo damage, and operational delays.
- **Our solution:** custom engineered spreaders, multi-point rigs and below-the-hook attachments, designed & certified for >10 t operations.
- **Business outcome:** safer lifts, predictable cycle times, fewer incidents, lower insurance & downtime.

Non-palletized heavy lifts (>10 t) change lift dynamics:

- Centre-of-gravity shifts, asymmetric loading, and creates potential for sudden load movement.
- Improvised rigging increases probability of failure and claims;
- Custom engineered tools minimize these hazards and improve throughput.

Measurable Benefits of customs handling:

- Purpose-built tools reduce manual lashings, keep personnel out of drop zones, and enable faster, repeatable lifts with fewer errors.
- Compliance & liability: using certified, application-specific attachments aligns with EN/ISO/ASME/LEEA guidance and local port/OSHA rules — protecting operations legally and commercially.



