# How to get more out of your existing resources



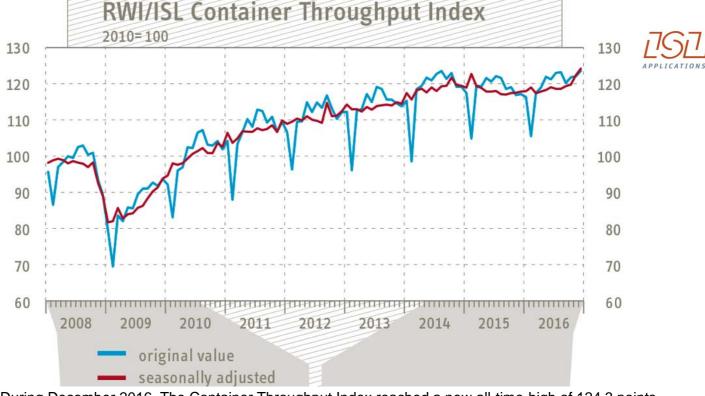
# Learn from the big ones

ger Schuett

Applications GmbH

Philippine Ports and Shipping 2017

ila, February 23<sup>th</sup> – 24<sup>th</sup> 2017



During December 2016, The Container Throughput Index reached a new all-time-high of 124.3 points. The previous record was observed in Feb. 2015 (122.8 points). The fourth consecutive increase of the index indicates that the world trade has gained momentum noticeably at the end of 2016.

#### RWI/ISL Container Throughput index

- 81 ports worldwide
- ~ 60 % of worlds throughput
- available 3 weeks in new month www.isl.org news

## **More than 25 Years Simulation Experience**



<u>1989 1991 1993 1995 199</u>8 2000 2002 2003 2004 2005 2006 2007 2008 2009 2010 **2011 2013 2015 201**3





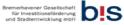
















**ASEAN Terminals, Philippines** 

Bromma, Singapore

Centerm Terminal, Vancouver, Canada

CSX, Jacksonville, USA

**DP World, Australia** 

**EUROGATE, Germany** 

HHLA, Hamburg, Germany

**HPA Hamburg Port Authority, Germany** 

HIT, Hong Kong

JadeWeserPort, Germany

Cargotec / Kalmar Industries, Finland

CMSA ICTSI, Manzanillo, Mexico

**MCT**, Gioia Tauro, Italy

MTL, Hong Kong

**Noell Crane Systems, Germany** 

NTB, Bremerhaven, Germany

Port of Tacoma, USA

PORTEK International Ltd., Singapore

PSA International, Singapore

Red Sea Gateway Terminal, Jeddah, KSA

SPIA ICTSI, Columbia

Tata Consultancy Services, India

TecPlata ICTSI, Buenos Aires, Argentina

**Terminal Investment Ltd, Netherlands** 

TotalSoftBank, Korea

**TPT, South Africa** 

**Warsteiner Brewery, Germany** 

## How to improve terminal's efficiency





**TOS**Control system

**Equipment** 



The first ALV of KMI





**Process automation** 

**Terminal staff** 





## Terminal's productivity is driven by

- The equipment
- The control system (TOS)
- The processes

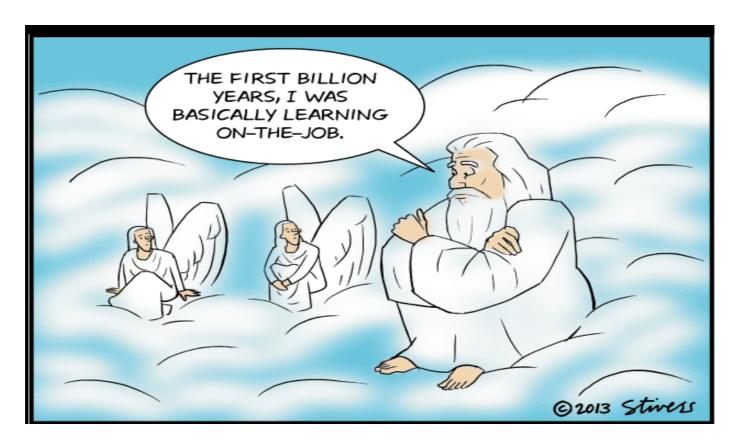
Terminal Automation (processes as well as equipment) prepares for optimised operation, but more than ever very skilled control staff is required.

The last sentence within the Singapore Maritime Gallery (opened 09/2012):

" It is man making the difference"











train your control staff (as shipping lines do)



© ISL 2016



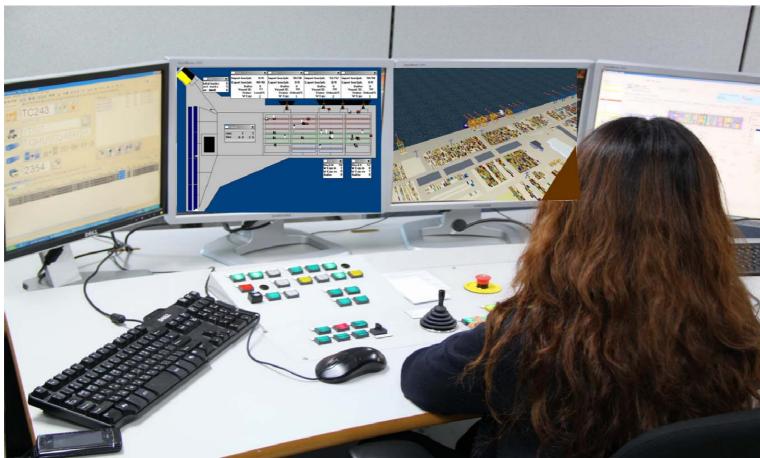


train your control terminal staff (as you do with crane drivers)











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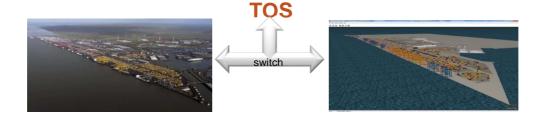
what you can do with CHESSCON

### Emulation:

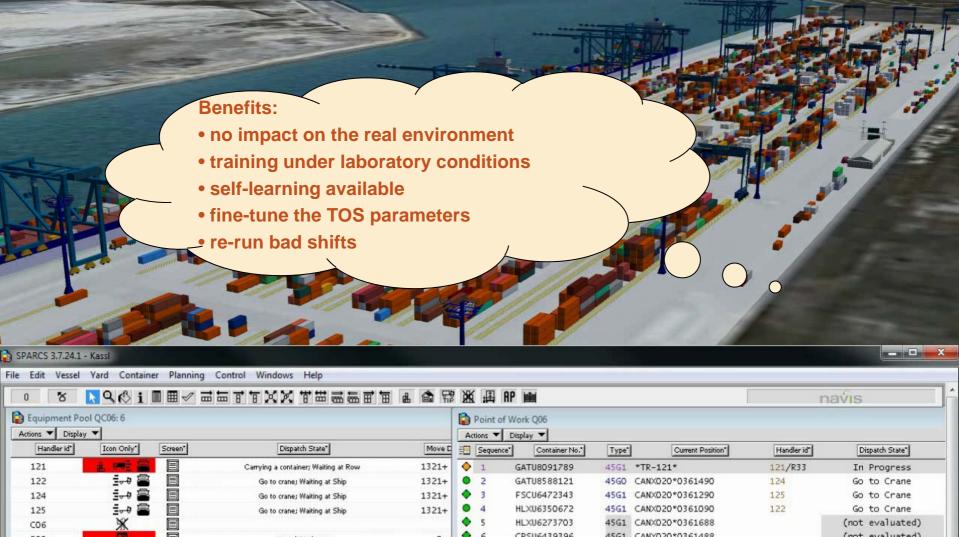
use your Terminal Operation System (TOS)

use your software interfaces

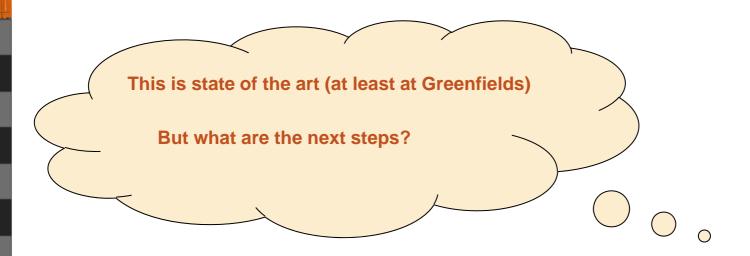
but use a Virtual Container Terminal



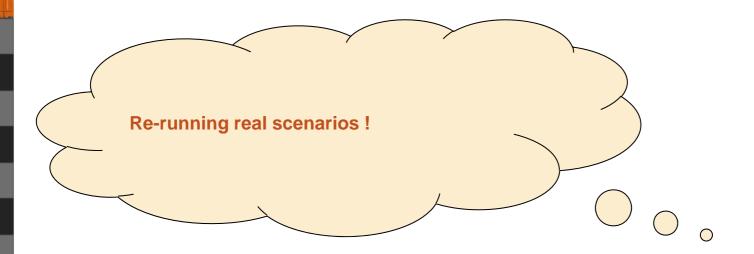






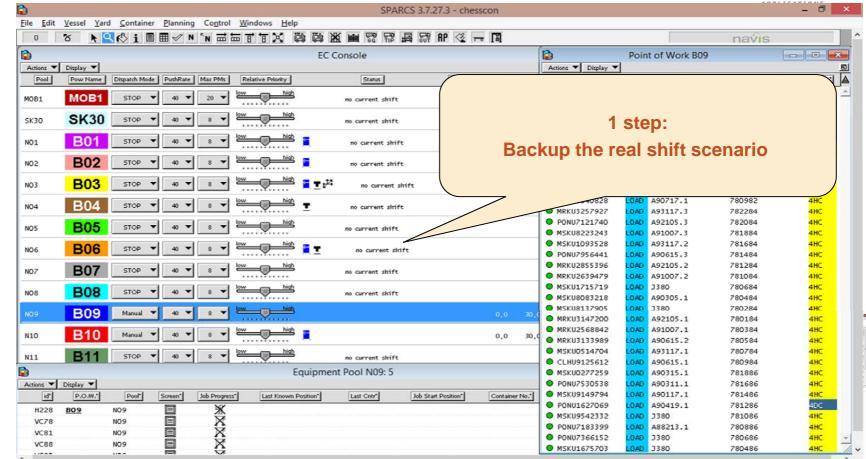


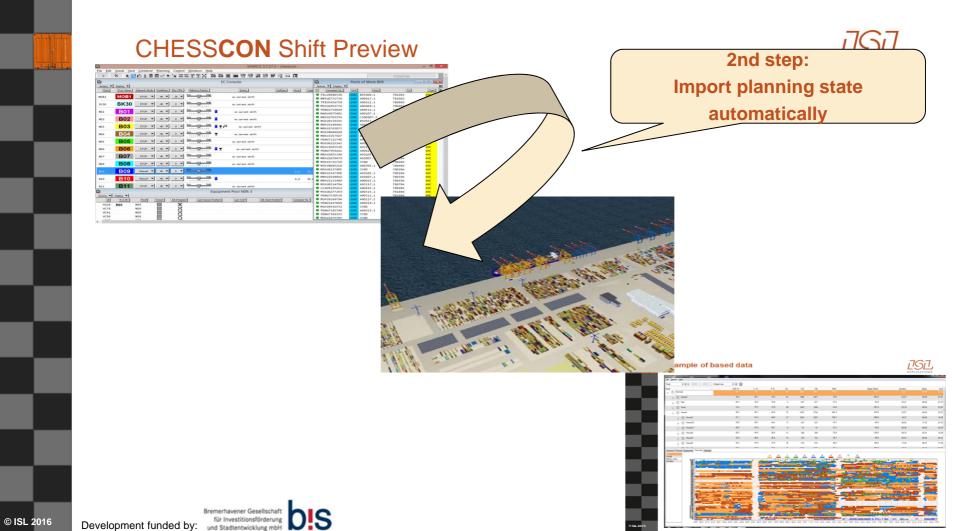




## CHESSCON Shift Preview



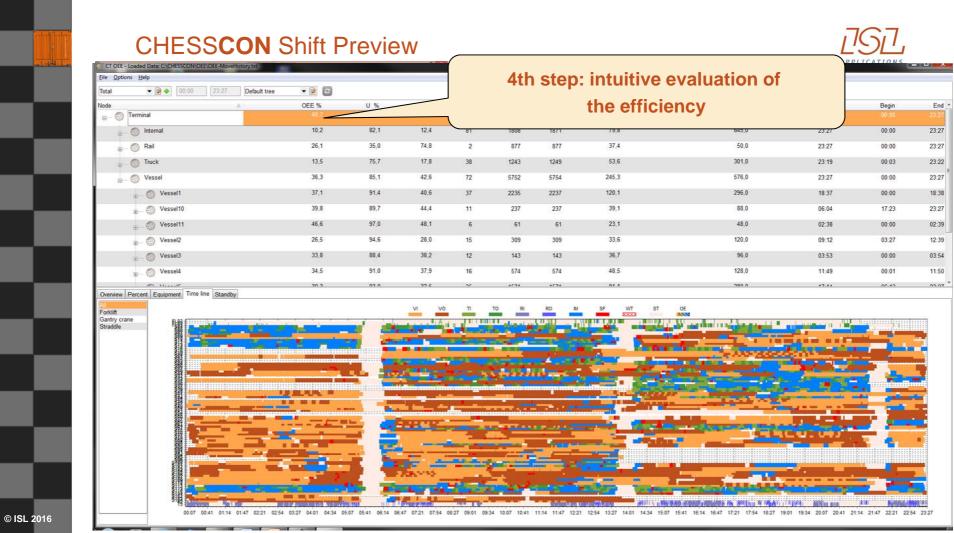




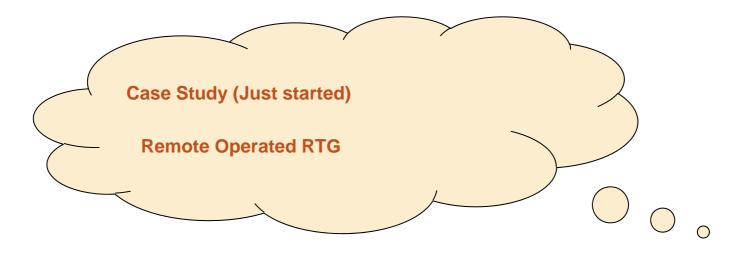
# CHESSCON Shift Preview

# 3rd step: fast simulation of the shift











## **Case Study - Remote Operated RTG**



Base Scenario: Re-run the real shift

13 RTG have been in operation during the shift at least 13 RTG drivers

1. Scenario: Remote operated, semi-automated RTG

Automated operation within the block

Remote operated handshake for the truck operation

Delay time for activating the Remote Operator some 10-20 sec. per move

Max. 6 remote operators are required (max 6 requests in parallel) 6 RTG drivers

#### More scenarios to come:

use standard RTG instead of semi-automated ones

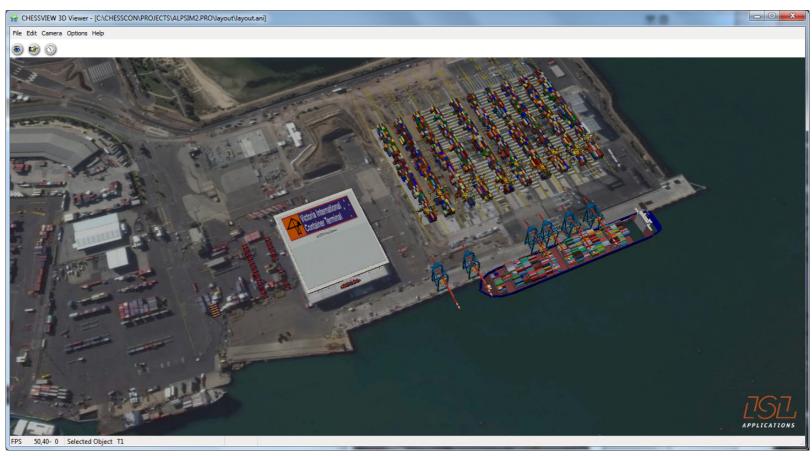
High workload RTG (discharge/load operation) may get dedicated drivers (no remote control)

. . .

Results will be published soon

## **Case Study - ALP at Melbourne terminal**

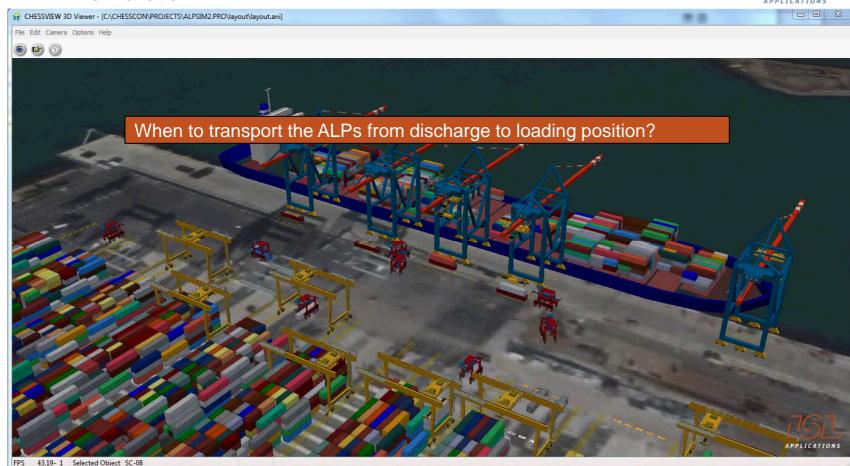






## **ALP** emulator

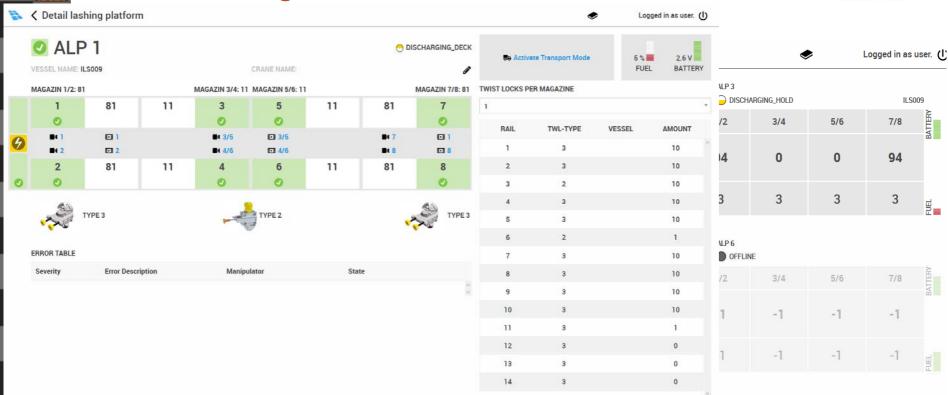






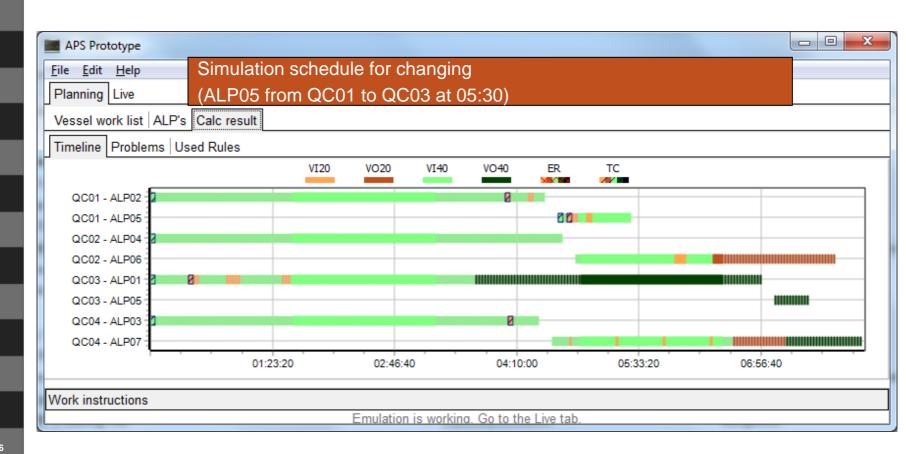
## **AOS** calculating the utilisations

















a joint venture of APM Terminals and the Eurogate group

CHESSCON Shift Preview was developed out of our demands for a fast simulation of the current state of shift planning.

Together we (NTB) and ISL Applications GmbH defined a module, which is based on operational as well as IT expertise.

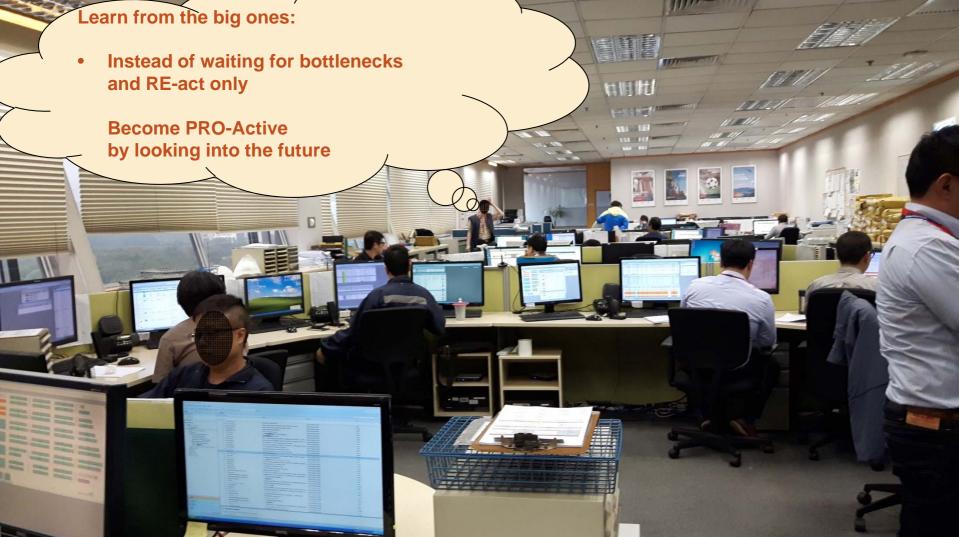
The result is easy to use and supports short term optimisation of the day-to-day shift planning.

Why Shift Preview?

Terminals,

which today are not in the position to analyse their operation predictively, are living yesterday

Marc Dieterich, Operations Manager at NTB







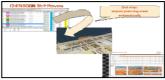
**Train your staff with Virtual Terminals** 



**Fine-tune your Terminal Operating System** 



Look into the future operation



# How to improve terminal's efficiency Instead of investing in more and more man and machines: Get more out of your existing resources

The first ALV of KMI



CHESSCON UIRTUAL TERMINAL

# I'm looking forward to the following discussion!

Holger Schuett, Prof. Dr.-Ing., CEO

