

# Port Efficiency, Capacity and Sustainability in Support of the Philippine Economy



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10<sup>th</sup> Philippine Ports & Shipping Conference  
21 February 2019, Thursday | Hotel Sofitel , Pasay City

# Discussion Points



- Overview of Terminals
- ATI Record Year 2018 (Operations Highlights)
- Project Updates – Efficiency and Capacity Enhancements
- Trade Solutions for a Healthier Supply Chain
- Giving Back to our Communities - Corporate Sustainability Best Practices

ATI offers comprehensive and competitive port services for containerized, non-containerized, bulk & break bulk, and passengers – a synergy of services and expertise for the Philippine Supply Chain.



**Batangas Container Terminal**



**South Cotabato Integrated Port**



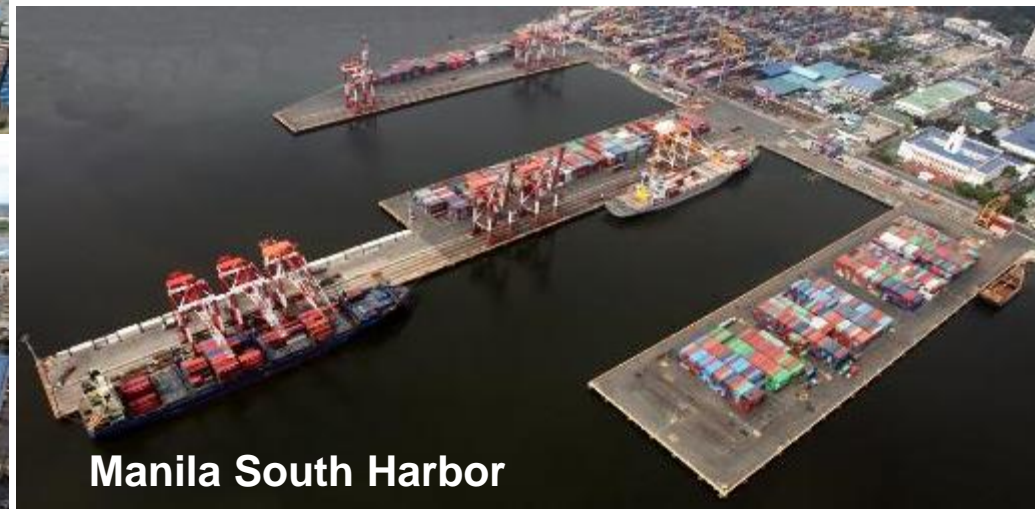
**Batangas Passenger and RoRo Port**



**Inland Clearance Depot Laguna**



**Sta. Mesa Container Yard**



**Manila South Harbor**



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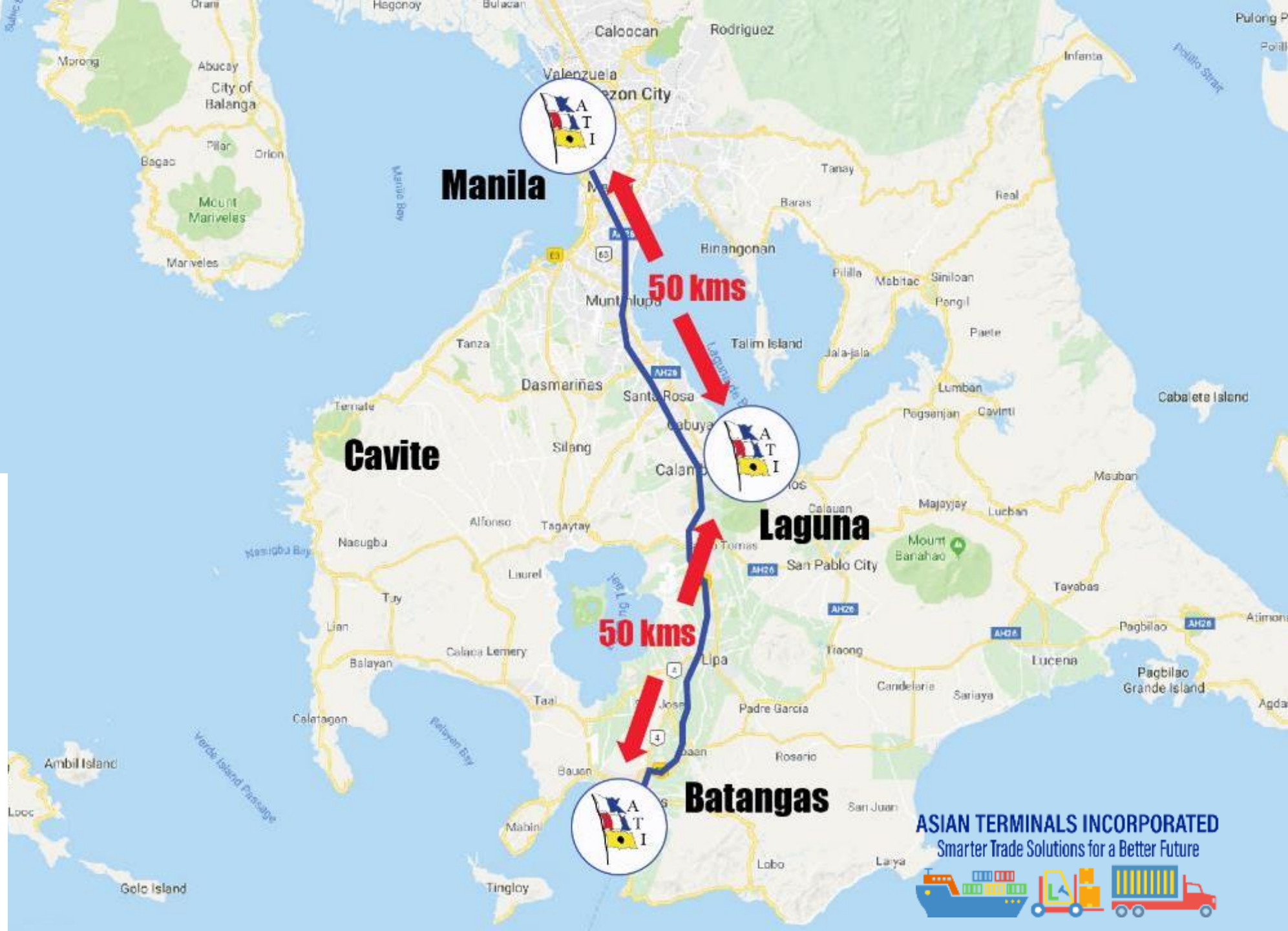


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experience

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Quality, Health &  
Safety, Environment,  
and Security











## South Harbor Terminal Footprint

- International Container Operations – 1.25m teus/yr
- General Stevedoring Operations – 1mmt/yr
- Cruise Terminal Operations – 3,000 pax/day





## Manila South Harbor

### Consistent cargo growth

- +1.17m teus in 2018
- New operations record in >30yrs

### Terminal Upgrade

- 2 New QCs Deployed
- Yard expansion projects start-up

## 2018 Highlights

### Strong Cruise Tourism

- 101 cruise vessels handled
- Manila Homeporting
- +200k passengers catered to





## CURRENT & FUTURE DEVELOPMENTS



### Blk 143-145

- Block 143: 730 teus Completed – Oct. 2018
- Block 145: 387 teus Completion: 2Q2019



### CFS Expansion

- Capacity: 450teus
- Completion: 3Q 2019



### Cruise Terminal

- Capacity: 3,000 pax
- Completed: 1Q2018



### QC Upgrade

- 2 units ZPMC
- Completed: 1Q2018



### Pier 3 Extension

- 240m Berth Expansion
- 2 Additional QC (20 row)
- Start: End-2019
- Completion: 4Q2020



### EIB In-Filling

- 8 hectare Yard Expansion
- Stage 1: 3<sup>rd</sup>Q2019
- Completion: 4Q2020
- Capacity: 23,200teus





## Manila South Harbor

### Container Capacity

- 1.25m teus annually  
28-30K teus at any given time

### Berth and Depth alongside

- 4 berths
- 12meters deep

## Current Footprint

### QC & RTG fleet

- 9 QCs
- 23 RTGs





## Manila South Harbor

### Container Capacity

- **1.9m** teus annually
- 48-50K teus at any given time

### Berth and Depth alongside

- 5 berths
- 13 meters deep

## Perspective by 2020

### QC & RTG fleet

- 11 QCs
- **29** RTGs





## Batangas Port Terminal Footprint

- International Container Operations: +350k teus/yr
- International RORO Operations: +200k units/yr
- Domestic Passenger Operations: +2m/yr
- Domestic RORO Operations: +200k units/yr





## Batangas Port

### Solid Y-o-Y cargo growth

- +248k teus in 2018; new record since start-up in 2010
- More vessel calls

### Int'l RORO Upgrade

- Multilevel Car Storage complex
- +5k slots; +13,000 slots

## 2018 Highlights

### Container Terminal Upgrade

- +2 QCs; +4 RTGs
- +12 ITVs; +4 Loaders (RS/SL)
- Berth and Yard expansion projects





## Batangas Port

## Efficiency & Capacity Expansion



### Equipment Acquisition

- 2 new Quay Cranes
- 4 RTGs
- 12 ITV units
- 2 Reach Stackers
- 2 Side Loaders



### Berth & Yard Expansion

- Plus 230m; extending berth to 600m
- Plus 200k teus annually, increasing BCT capacity to >450k/yr
- Completion: 1Q2019



### Multilevel CBU Storage Facility

- Storage capacity: 5,400 cbus; increases Batangas' capacity to >13,000 cbus
- Completed: September 2018



### Domestic Port Modernization

- Seating capacity: 5,000 pax; >4M pax/yr
- Berthing space for bigger RoRo ships and fast craft
- Completion: 2020





## TRADE SOLUTIONS

## Empty Evacuation

- ATI and Shipping Lines collaborating to evacuate empties in Manila and nearby locations through Manila South Harbor
- Shared vessel resources and dedicated terminal assets to expedite vessel turnaround time
- 10,000 teus for pullout weekly





## TRADE SOLUTIONS

## POM One-Stop-Shop

- Newly renovated billing office, customer helpdesk, PPA Verification, Receipting and Monitoring Unit all in one location
- Showcase of homegrown IT applications: Self-help kiosks, Online Payment portals, Gatepass printing, TABS booking



## Traffic Light System for Empty Returns



OPEN

Shipping line's empty allocation is still open; ready to accommodate empties

WARNING

Nearly 10 slots remaining in a shipping line's empty allocation

CLOSE

Shipping line's empty allocation is full. Empty containers will no longer be accepted.

## Webtrack and MPort App



## ePayment Options



## TRADE SOLUTIONS

## IT Infrastructure and Apps

- Electronic options and mobile apps developed internally by ATI's IT experts
- Facilitate faster and more transparent transactions
- Why wait in line, when you can pay online?





## COMMUNITY INVESTMENT

- Giving back to our communities through ATI's Corporate Sustainability initiatives
- New Cribs Center in Antipolo, health and wellness program for stakeholders, youth empowerment and nutrition and environmental initiatives

## Corporate Sustainability



Thank you.



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