



DP WORLD

TRANSFORMING TRADE TOGETHER

Enabling growth through end-to-end logistics,
infrastructure synergy and cutting-edge technology

Our Vision:

**TO LEAD THE FUTURE
OF WORLD TRADE**

Our Purpose:

**WE MAKE TRADE FLOW
TO CHANGE WHAT'S
POSSIBLE FOR EVERYONE**

By leveraging our portfolio of world-class infrastructure, strengthening global supply chains and generating sustainable economic growth.

We're on a mission to reimagine the global supply chain, making the flow of trade smarter, faster and more sustainable.

By building better ways to bring goods to more people, we can all thrive in ways we never thought possible.



DP WORLD

Transforming Trade Together

FROM PORT OPERATOR TO END-TO-END SUPPLY CHAIN LEADER

1972 - 1998

1999 - 2004

2005 - 2017

2018 - PRESENT

**LOCAL PORT
OPERATOR**

**REGIONAL PORT
OPERATOR**

**GLOBAL PORT
OPERATOR**

**SUPPLY CHAIN SOLUTIONS
PROVIDER**

1972

Development of Port Rashid

1979

Opening of Jebel Ali Port

1991

Port Rashid and Jebel Ali combined, creating Dubai Ports Authority

1999

Dubai Ports International (DPI) formed

2000

Concession won in Jeddah (KSA) and Doraleh (Djibouti)

2002 - 2004

Concessions won in Visakhapatnam (India), Constanta (Romania) and Cochin (India)

2005 - 2006

CSX World Terminals and P&O acquired. Global network and market position increased

2013 - 2014

Opening of London Gateway (UK) deep sea port and logistics park

2015 - 2017

Jebel Ali Freezone (JAFZA) acquired
Partnered with CDPG to create global investment platform

2018 - present

Dubai Maritime City and Drydocks World (UAE) acquisitions

Acquisition of Unifeeder

Acquisition of syncreon, Imperial Logistics, Unico, Savan Logistics, Legend Logistics, Cargo Services, Edge Worldwide Logistics, Unique Logist and Famous Holdings including Shinyei Shipping – becoming an integrated logistics provider

OPTIMIZING GLOBAL SUPPLY CHAINS

With our end-to-end solutions



PORTS & TERMINALS

Global leader in container terminal operations managing 100M+ TEU of capacity across 72 locations in 40+ markets.

CAPABILITIES

- Container Terminals
- Container Parks
- Landside Logistics



LOGISTICS

Integrating best-in-class facilities, multimodal transport and digital solutions, as well as market access capabilities into seamless end-to-end supply chains.

CAPABILITIES

- Landside Logistics
- Freight Forwarding
- Contract Logistics
- Market Access
- Industrial Parks & Economic Zones
- NVOCC
- Supply Chain Management



MARINE SERVICES

Supporting multimodal shipping with 520 vessels across 30+ countries, Unifeeder ranks among the largest feeder and short-sea operators globally with 150 container ships moving 5.4M TEUs p.a.

CAPABILITIES

- Laden/empty container services
- Freight bookings
- Load/discharge
- Specialty and vessel services



TECHNOLOGY

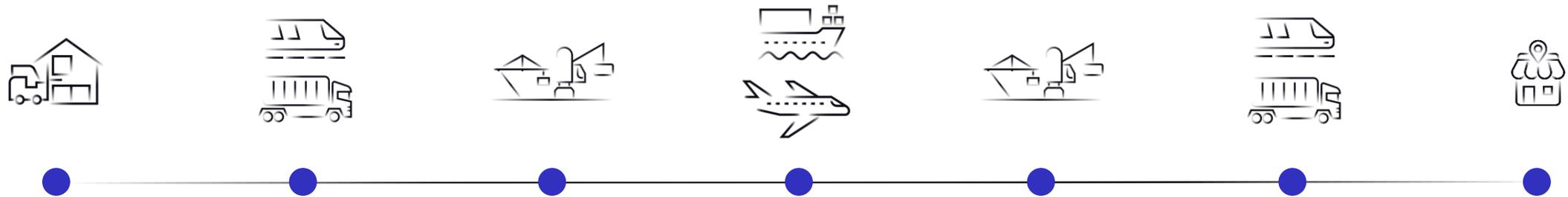
Enabling automation and transparency to control efficiencies in supply chains via Cargoes, Trade Finance, Dubuy, DF Alliance and World Logistics Passport (WLP).

CAPABILITIES

- Cargo & road tracking
- Predictive ETA with port-level milestones
- Carbon emissions visibility
- Trade, logistics and inventory financing

COVERING EVERY STEP OF YOUR LOGISTICS NEEDS

Your end-to-end supply chain partner – across land, sea, port and data



BRAND OWNER / EXPORTER / MANUFACTURER	MULTIMODAL TRANSPORT	TERMINAL HANDLING	SEA / AIR LEG	TERMINAL HANDLING	MULTIMODAL TRANSPORT	IMPORTER / DISTRIBUTOR / CONSUMER / RETAILER
MARKET ACCESS	LOGISTICS	PORTS AND TERMINALS	MARINE SERVICES	PORTS AND TERMINALS	LOGISTICS	MARKET ACCESS
TRADE FINANCE	ECONOMIC ZONES	MARINE SERVICES	TECHNOLOGY	MARINE SERVICES	ECONOMIC ZONES	TRADE FINANCE
TECHNOLOGY	TECHNOLOGY	TECHNOLOGY		TECHNOLOGY	TECHNOLOGY	TECHNOLOGY

TECHNOLOGY-LED SOLUTIONS TO REDUCE INEFFICIENCIES ACROSS THE SUPPLY CHAIN

Visibility and transparency, automated planning, digital rates, instant access and control, trade finance and insurance, enterprise IT solutions and systems plus B2B eCommerce.

INTEGRATED SUPPLY CHAIN SOLUTIONS

Connecting infrastructure, logistics services and technology to optimize cargo flow



LANDSIDE LOGISTICS

Connecting port to hinterland via container parks, Inland Container Depots (ICDs), customs capabilities, value-added services and logistics management.



FREIGHT FORWARDING

Managing multimodal export-import logistics and services from freight rate negotiation, to inventory management.



CONTRACT LOGISTICS

Managing and providing domestic logistics including warehousing, transportation and value-added services.



MARKET ACCESS

Facilitating entry into new markets, especially for areas where distribution is challenging.



PARKS & ECONOMIC ZONES

Optimising cargo handling at/near ports with financial incentives via bonded facilities including warehouses, manufacturing units and yards with good air/seaport connectivity.



NVOCC

Offering container fleet and our own House Bill of Lading for aggregated shipment volumes and better per unit (FCL/LCL) rates.



SUPPLY CHAIN MANAGEMENT

Optimising the flow of cargo, information and finances across the entire supply chain to maximise efficiency and reduce costs across the supply chain via PO management, 4PL control tower, value-added services and other SCM systems.

ACROSS OUR GLOBAL NETWORK

AMERICAS

Regional HQ:
Charlotte, North
Carolina

34+ Freight
Forwarding
branches

70+
Countries

125,000+
Employees

102M TEU
Global capacity handling
~10% of world container
port throughput

\$41.6BN
Average capital employed

CENTRAL ASIA

Regional HQ: Moscow, Russia

8+ Freight Forwarding
branches

GULF COOPERATION COUNCIL (GCC)

Global HQ: Dubai

9+ Freight
Forwarding
branches

ASIA PACIFIC

Regional HQ:
Singapore

62+ Freight
Forwarding
branches

EUROPE

Regional HQ:
London, UK

51+ Freight
Forwarding
branches

SUB-SAHARAN AFRICA

Regional HQ: Johannesburg

18+ Freight Forwarding
branches

SCO & MENA

Regional HQ: India

28+ Freight Forwarding
branches

— Chinese Sea Boundaries



**SYNERGY FOR
THE PHILIPPINE
SUPPLY CHAIN**

ATI's COMPREHENSIVE CAPABILITIES

CONTAINER CARGOES

ATI operates two major international container terminals each located in Manila and Batangas serving as main gateways for foreign trade to and from Metro and Mega Manila and Southern Luzon, primarily Calabarzon



INT'L ROLLING CARGOES

ATI's Batangas Port is the biggest car carrier terminal in the country, equipped with open and covered storage areas to accommodate the growing importations of major car brands for ease of distribution to Manila and other parts of the Philippines



ANCILLARY SERVICES

As a one-stop-shop, ATI extends value-added services to customers for all their cargo needs from the port floor to production and distribution corridor, affording them the efficiency, reliability, and convenience they deserve as loyal clients



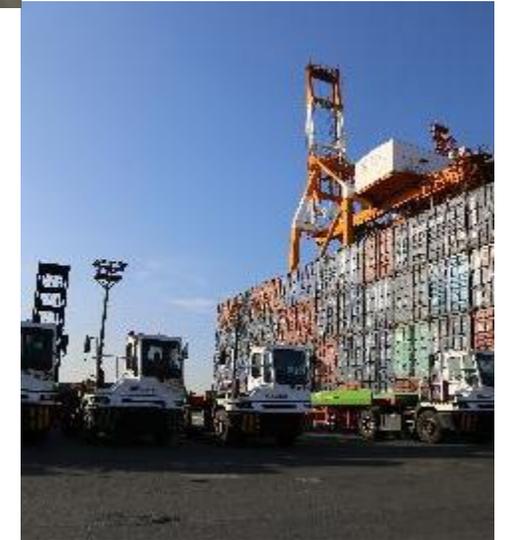
NON-CONTAINER CARGOES

As a pioneer in the port industry, ATI serves as benchmark for safe and efficient handling of non-containerized cargo in support of high impact industries such as power, construction, transportation, mining, among others



LOCAL & INT'L PASSENGERS

Manila caters to foreign travelers thru cruise liners and international navies, while Batangas is the country's biggest and most modern domestic marine hub, connecting mainland Luzon with Mimaropa, Visayas and Mindanao





1986

Incorporated as Marina Port Services Inc.



1996

Listed with the Philippine Stock Exchange



INLAND CLEARANCE DEPOT

1998

Established the Laguna Inland Clearance Depot



2000

Launched Webtrack, pioneer Phl cargo tracking



DP WORLD

2006

DP World acquires P&O Ports, enters Phl market



1990

Renamed ATI with entry of P&O Ports



1997

Batangas Port concession via Aries Arrastre acquisition



South Cotabato Integrated Port Services, Inc.

1999

Ventured to Miindanao via SCIPSI



2004

ISPS Code compliance accreditation

2007

MSH 25-year concession extension



2016

MSH hits 1.0-m TEU throughput mark



2019

Expanded BCT to 600,000-teu



2024

Biggest PHL Passenger Hub unveiled in Batangas

Cavite Barge Container Terminal commences



2010

Wins Batangas Container Terminal concession



2018

Unveiled Multilevel Car Storage Facility in Batangas



2022

DP World Ph & DP World Logistics Ph launched



2025

Expanded Pier 3, new QCs and 15 e-ITVs commissioned

STRATEGIC LOCATIONS



DPW Offices:
HQ: Makati
Branches
Cebu
Davao



Manila South Harbor



Batangas
Integrated Port



Tanza Barge
Container Terminal



South Cotabato
Integrated Port



Manila ILT



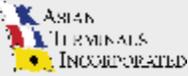
Laguna ILT



Batangas ILT

ATI & DPW CAPABILITIES

PORT & TERMINAL

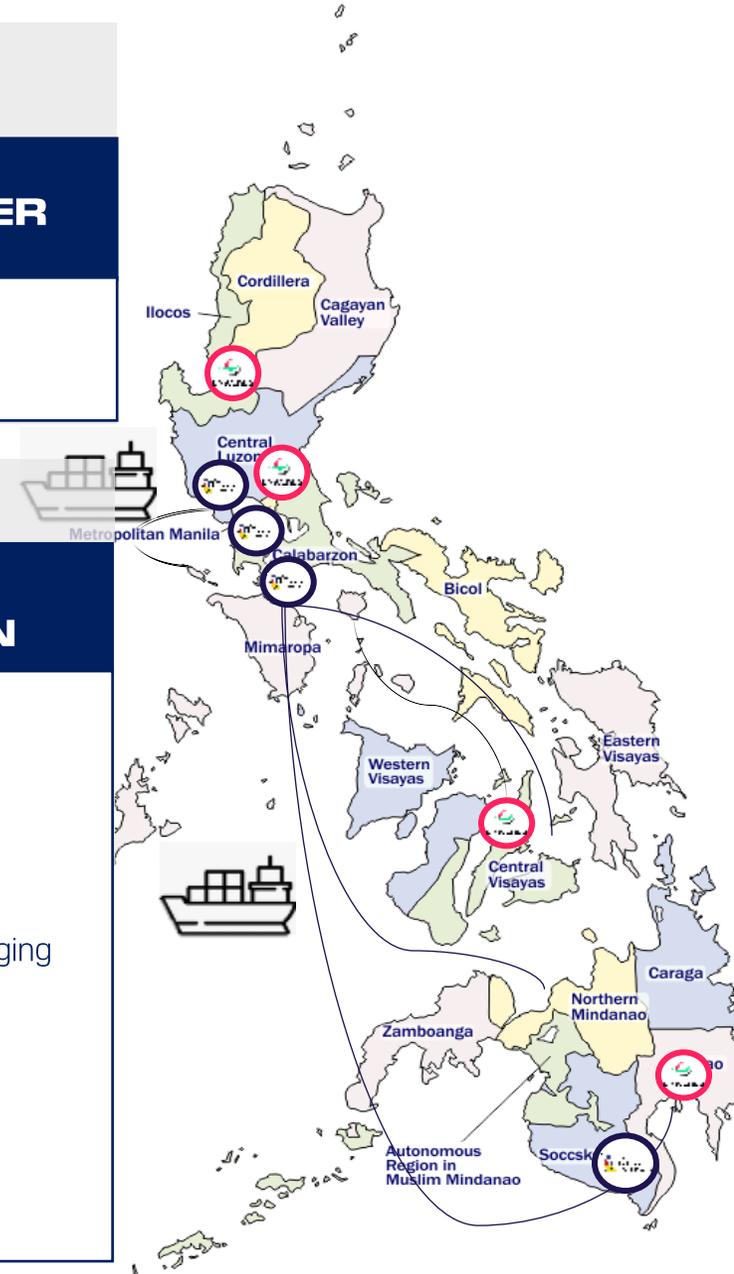


CONTAINERIZED CARGO HANDLING	GENERAL CARGO HANDLING	ROLL ON –ROLL OFF	PASSENGER
<ul style="list-style-type: none"> ✓ International ✓ Domestic 	<ul style="list-style-type: none"> ✓ International ✓ Domestic 	<ul style="list-style-type: none"> ✓ International ✓ Domestic 	<ul style="list-style-type: none"> ✓ International ✓ Domestic

LOGISTICS



LANDSIDE LOGISTICS	FREIGHT MANAGEMENT	CONTRACT LOGISTICS	BARGE SOLUTION
<ul style="list-style-type: none"> ✓ Empty Container Servicing ✓ Container Storage Services ✓ Laden Container Services ✓ Warehousing ✓ Customs Services ✓ Transportation & Handling ✓ Value-added Services ✓ International ✓ Domestic 	<ul style="list-style-type: none"> ✓ Ocean Freight ✓ Air Freight ✓ Trucking and Customs Clearance ✓ Road Transport Services ✓ Ro-Ro Handling 	<ul style="list-style-type: none"> ✓ Inventory Management ✓ Import/Export Packing ✓ Fulfillment, Ecommerce & Value Added Services ✓ Reverse & Repair Service Parts 	<ul style="list-style-type: none"> ✓ Domestic Barging Services



MANILA SOUTH HARBOR (MSH)



TERMINAL	AREA	BERTHS	DEPTH	REEFER	DAILY CAP.	ANNUAL CAP.
CONTAINER	61-ha	5	13m	524 plugs	43,263 TEUs	~2.0 m TEUs
NON-CONTAINER	9.0-ha	5	9 to 11m	N/A	21,076 MT	1.0 m MT

Port Operations

Foreign Container Terminal
Operations



1

Storage

Value-Added Services



2

Container Park

Empty Return and Container
Maintenance



3

VALUE PROPOSITION



TANZA CONTAINER TERMINAL

TERMINAL SPECS	DETAILS
YARD AREA	4.2-ha
CAUSEWAY	1-km (length) 10-m (width)
DEPTH	4.5m
STATIC CAP.	1,500 teus

- Operationally linked to Manila South Harbor with priority berthing
- Customs-registered facility allowing immediate container transfers
- Located within the 43-ha. Metrocas Industrial Estate Special Export Zone
- 2 Barges now serving TCTI: Topaz Zeya and Centaurus



SEAMLESS PROCESS



1 Containers arrive in MSH and loaded into barge



2 Barge arrives in TCTI with BOC eTracc monitoring



3 Containers discharged in TCTI using cranes & ITVs



4 Containers stacked in yard for consignee pickup



5 External trucks pick-up containers from yard



6 Containers meet Just in Time production in CEZ

INTEGRATED BATANGAS PORT



TERMINAL	AREA	STATIC CAP	ANNUAL CAP
BATANGAS CONTAINER TERMINAL	18-ha	15,000 TEUs	600k TEUs
INTERNATIONAL RORO TERMINAL	22-ha	13,000 CBUs	250k CBUs
GENERAL CARGO TERMINAL		580 TEUs	30k TEUs / +500k mt
PASSENGER TERMINAL		8,000 pax	12M pax (in/out-bound)

VALUE PROPOSITION



3

2

1

4

Port Operations
Foreign Container
Terminal Operations

Storage & ICDs
Value-Added Services

Container Park
Empty Return and
Container Maintenance

Port Operations
Domestic Container
Terminal Operations



1

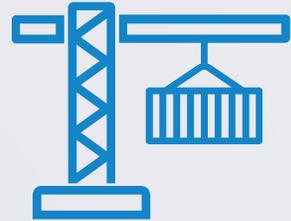
2

3

4

Integrated Logistics for Laguna/Batangas Industries (JITs)

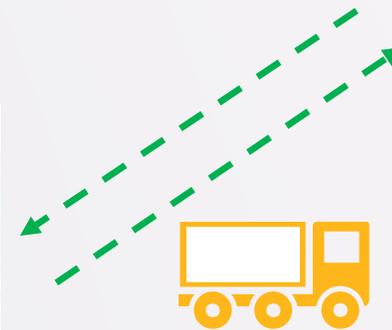
Manila South Harbor



Batangas Container Terminal



Laguna/Batangas ILT



IMPORT →

EXPORT ←

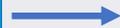
EMPTIES - - -

Integrated Logistics for Completely-Built Units (CBUs)



Batangas Port

- Largest car carrier port in PHL
- +13,000 cars at any one time
- Handles majority of car brands
- Within a few km to distributors
- Connectivity to local market through Domestic RoRo



Pre-Delivery Inspection



Consignee Pickup

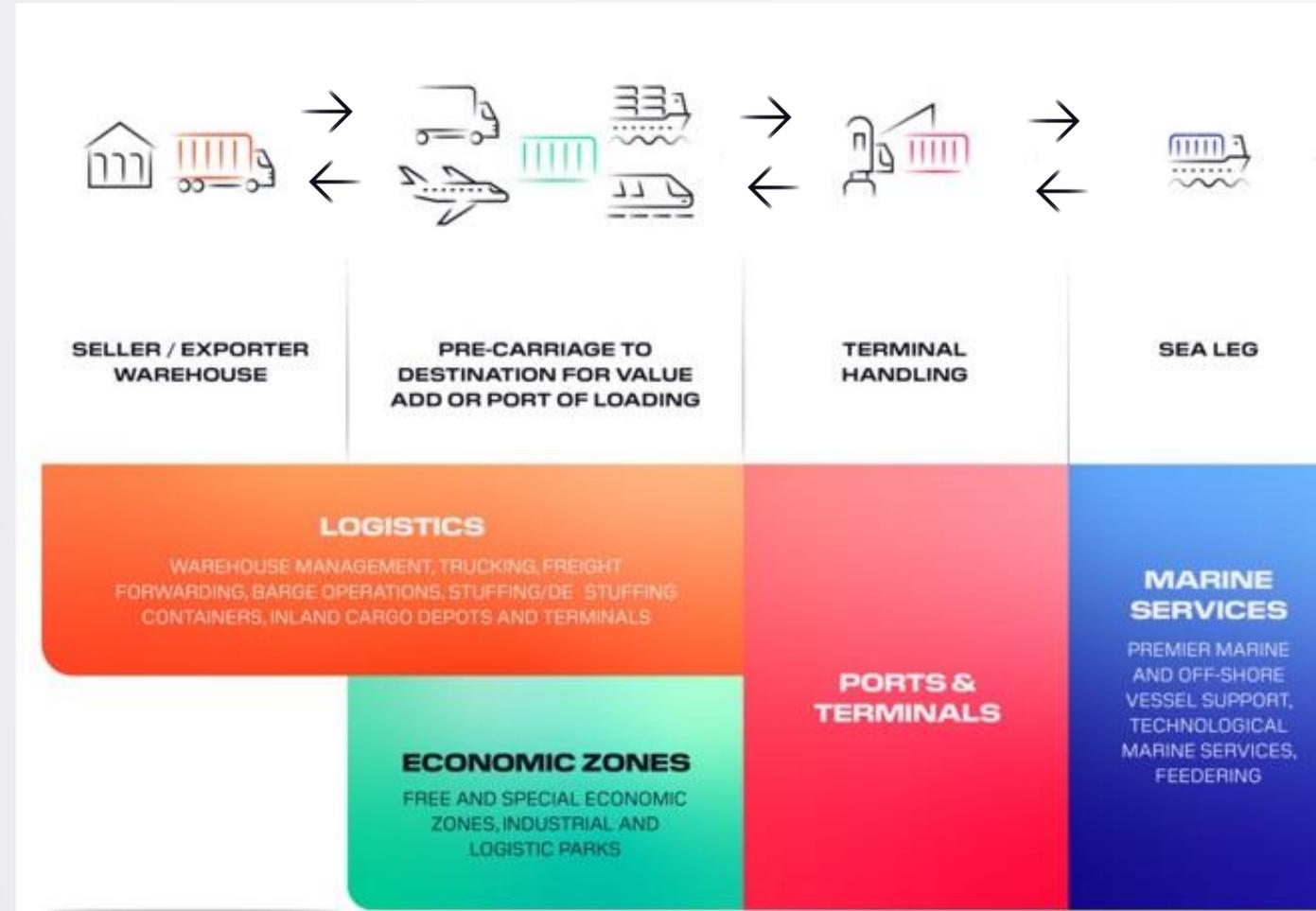


Local redistribution thru Domestic RoRo



Delivery to Local Dealers

END-TO-END LOGISTICS CONNECTIVITY





ATI Value Proposition: Integrated Ports and Logistics Connectivity



Global Brands in Major Economic Zones





THANK YOU!