



## Optimizing Port Operations:

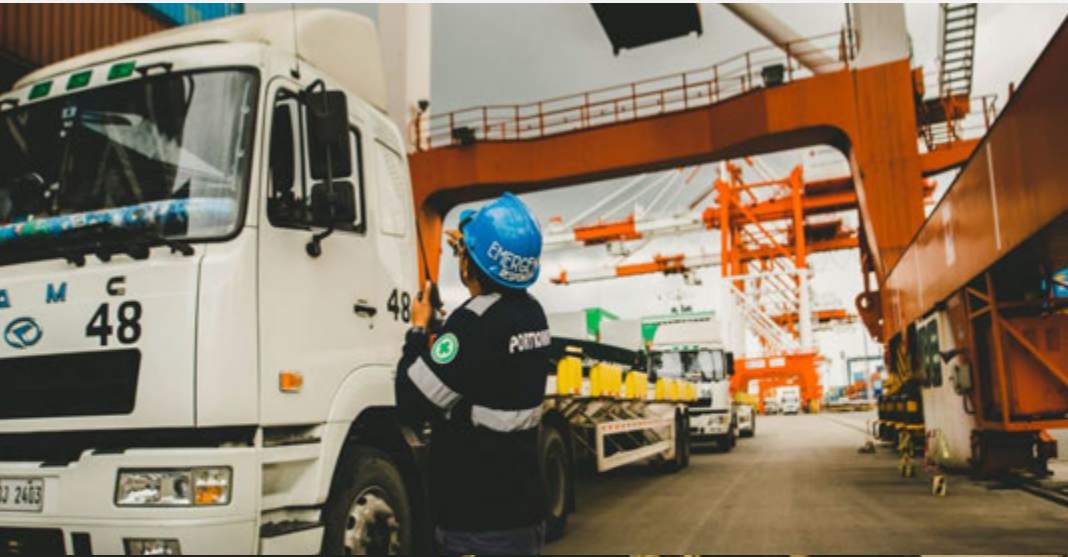
*A Workers-Owned Cargo Handling Enterprise's Experience in a Dynamic Global Environment*

- ☐ OPASCOR Profile
- ☐ Cebu Port
- ☐ Developments in Cebu International Port
  - a) Infrastructure Development
  - b) Equipment Modernization
  - c) Process and Workflow Improvement
  - d) Manpower Development
  - e) Collaboration and Integration
  - f) Cost-Savings Program
- ☐ OPASCOR Subsidiaries and Recognitions



**Oriental Port and Allied Services Corporation (OPASCOR)**  
is a workers'-owned and -operated Filipino company providing port  
services to vessels calling at the ***Cebu International Port (CIP)*** of  
**Cebu City, Philippines.**

## Optimizing Port Operations: *A Workers-Owned Cargo Handling Enterprise's Experience in a Dynamic Global Environment*



Since its establishment in **1990**, **OPASCOR** has developed expertise in cargo handling and other allied port services through more than ***30 years of experience.***

**Atty. Democrito T. Mendoza Sr.**





Its incorporation paved the way to the birth of a *workers' enterprise*.

Its founding and establishment was aptly called by then DTI Secretary Jose Concepcion as the *“birth of people's capitalism”* in the Philippines.

- Located in **Cebu City** and is divided into:
  - Cebu International Port – 14 hectares
  - Cebu Baseport  
Domestic Zone – 21 hectares
- It is owned and regulated by **Cebu Port Authority (CPA)**.
- The Cebu International Port (CIP) is operated by **Oriental Port and Allied Services Corporation (OPASCOR)**.

# PORT OF CEBU





## CEBU Carrier Origin and Destination Service

**RCL**  
Regional Container Lines

**RSP6 (SUN – MON)**

Singapore – Cebu –  
CDO – Gen San –  
Zamboanga

**WAN HAI LINES LTD.**  
WE CARRY, WE CARE

**MHT (SUN – MON)**

Shekou – Hongkong  
- Kaohsiung – Subic  
– Cebu - Cagayan

**APL CMA CGM**

**CP2 (MON)**

Shekou – Hongkong  
– Batangas – Cebu  
– CDO

**MAERSK LINE**

**PH9 (MON – TUE)**

Hongkong – Cebu  
- CDO

**SITC**

**CPX6 (TUE)**

Shanghai – Qingdao –  
Wenzhou – Xiamen –  
Subic – Manila – Cebu –  
CDO

**WAN HAI LINES LTD.**  
WE CARRY, WE CARE

**MHT (TUE – WED)**

Shekou – Hongkong -  
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**APL CMA CGM**

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Shekou – Hongkong  
– Batangas – Cebu  
– CDO

**SITC**

**CPX1 (WED – TUE)**

Shanghai – Qingdao  
– Wenzhou –  
Xiamen – Subic –  
Manila – Cebu –  
CDO

**BTL X-PRESS FEEDERS**

**KCX (THU – FRI)**

Kaohsiung – Cebu

**EVERGREEN**

**CPH (FRI – SAT)**

Kaohsiung –  
Hongkong – Cebu –  
Davao

**EVERGREEN**

**KCS (SAT – SUN)**

Kaohsiung – Cebu

✓ *This also shows CIP's Connectivity with International Ports*

# DEVELOPMENTS IN CEBU INTERNATIONAL PORT

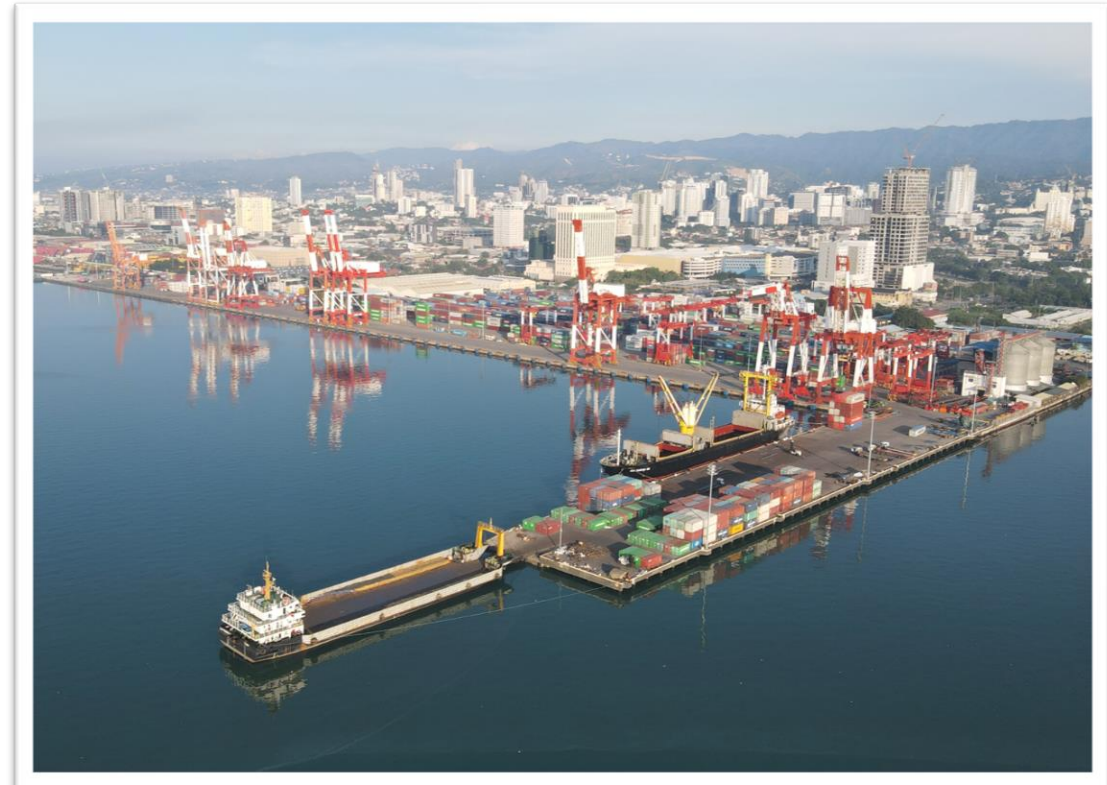


# A. Infrastructure Development

**Ready** and **Well-built** infrastructure to accommodate vessels and goods.



Reefer Storage Facility

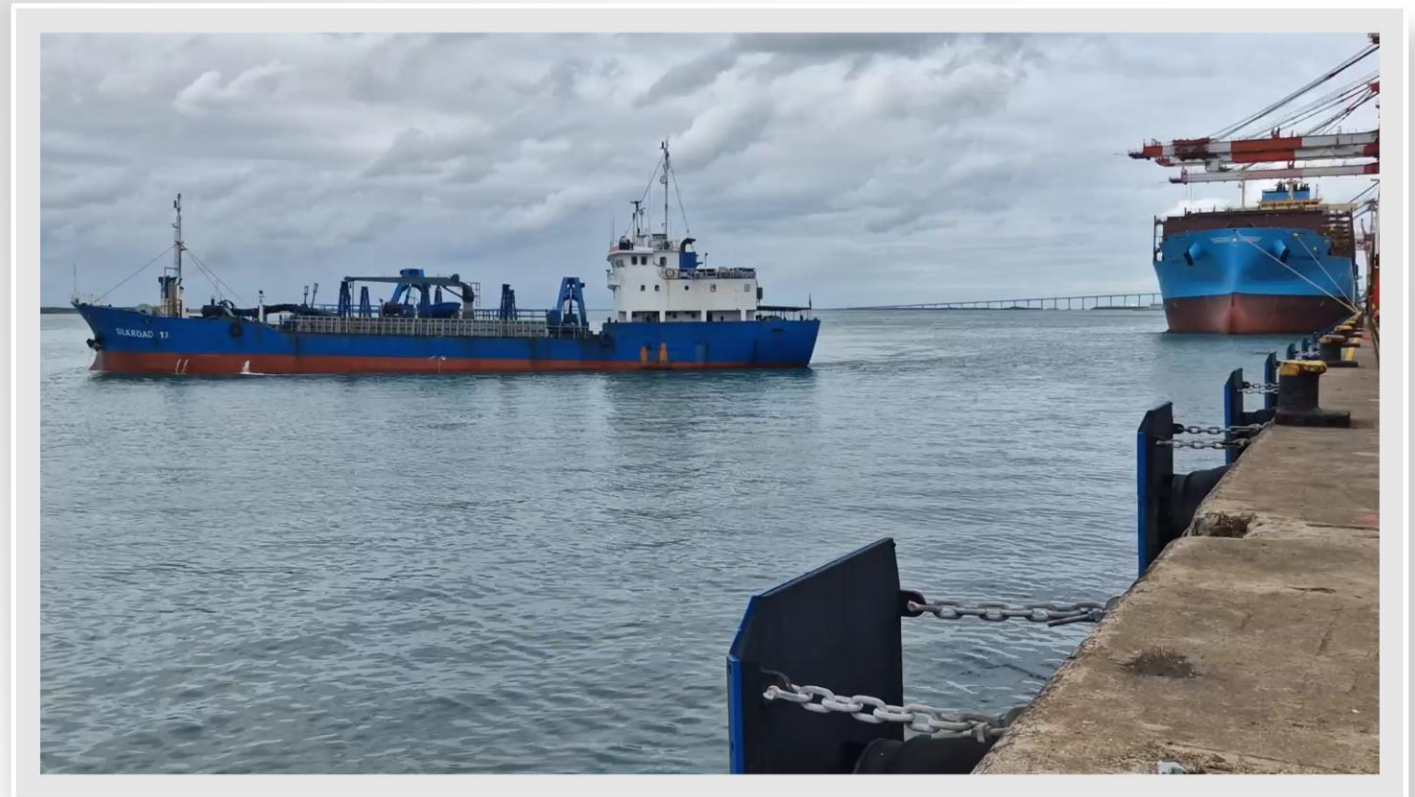


Finger Pier Facility

## Infrastructure Development

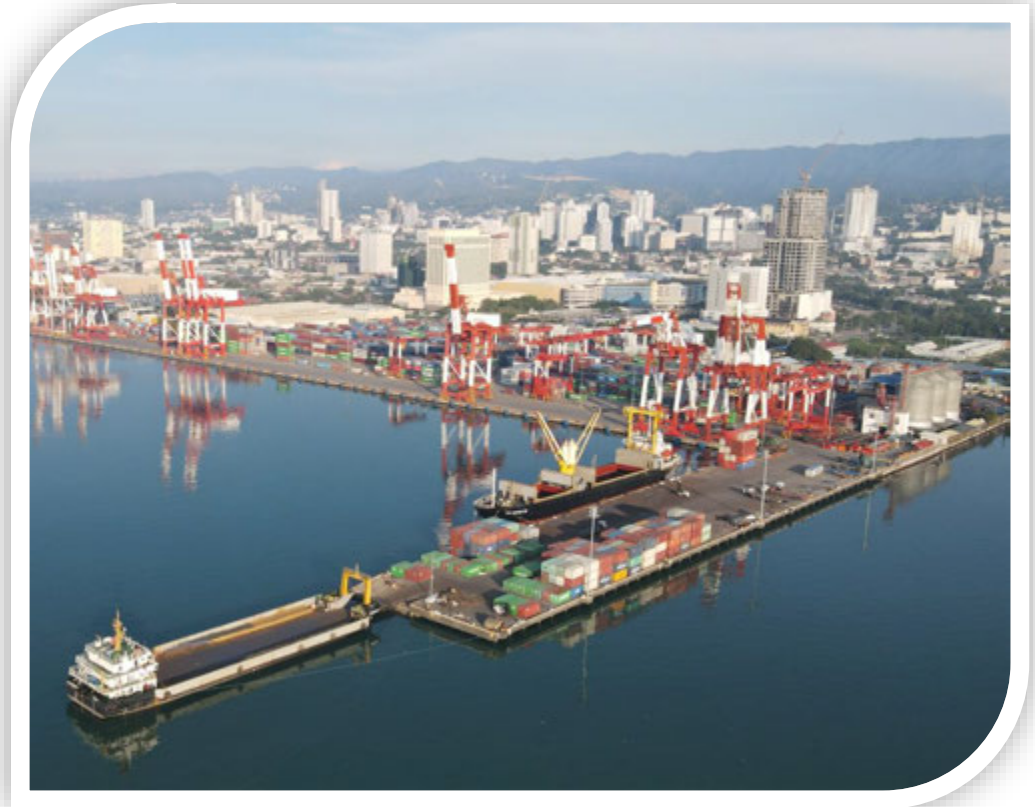
In **2017**, CPA dredged the channel going to CIP and in **December 2023**, OPASCOR continued the dredging on the navigational area going to CIP.

OPASCOR dredging project will be completed in the 3<sup>rd</sup> *quarter of 2024*. The new draft will be **12 meters**.



## Infrastructure Development

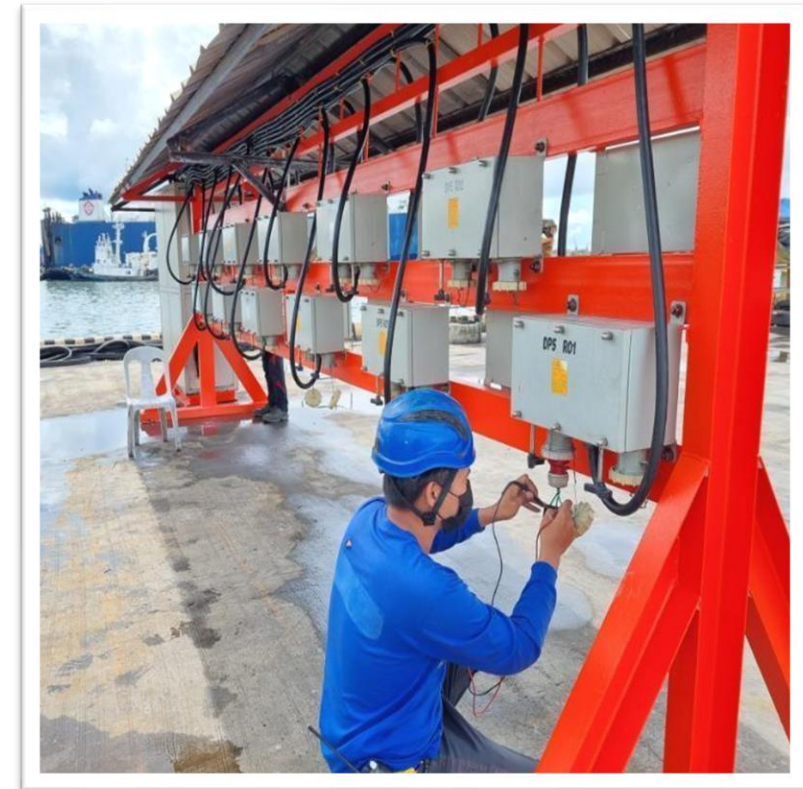
In **2018**, OPASCOR built a *1-hectare Finger Pier facility* on the north side dedicated for general cargoes. It started operating in **October 2019**.



**Finger Pier Inauguration**  
**30 September 2019**

# Infrastructure Development

## REEFER FACILITY



## B. Equipment Modernization

- ✓ Sufficient complement
- ✓ Available, Reduced downtime
- ✓ Well-maintained



# Equipment Modernization

- In **2012**, OPASCOR started its *equipment modernization program* by acquiring its first set of Brand New Heavy Equipment composed of *1 Unit Gantry Crane* and *2 Units RTGs*.



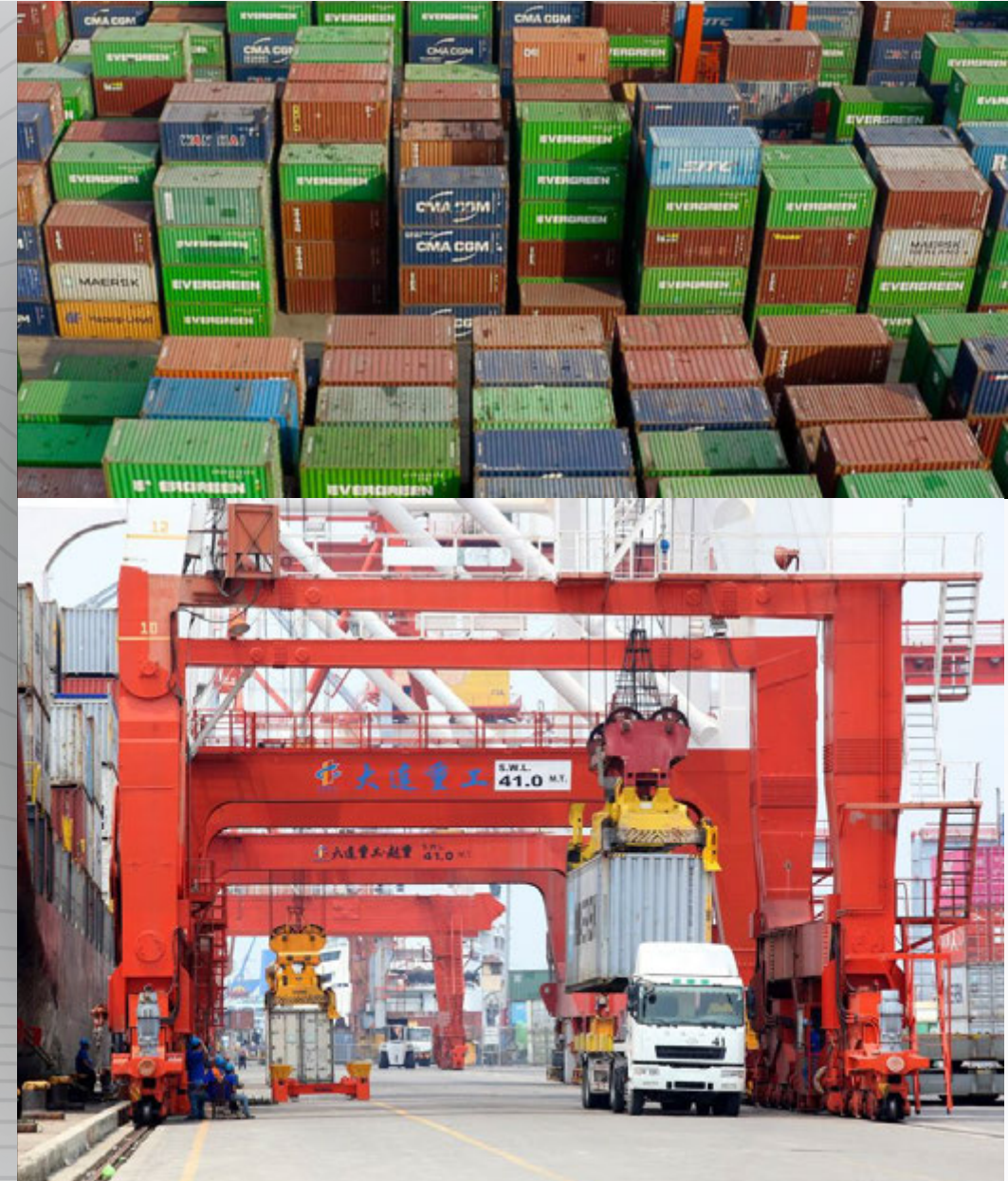
# Equipment Modernization

- Now, we have 5 *Quay Cranes* and 16 *RTGs*.
- We have coming 1 *QC* and 2 *RTGs* arriving in mid-April 2024.



## EQUIPMENT COMPLEMENT

- 5 Quay Cranes
- 16 Rubber tyred Gantry Cranes
- 5 Reach Stackers
- 4 Side Lifters
- 20 Forklifts
- 32 Prime Movers
- 35 Double Axle Trailer
- 2 Double axle Low Bed



# Equipment Modernization



In **2008**, OPASCOR built a Bulk Handling facility otherwise known as the **Cebu Bulk Grain Terminal (CBGT)**. The facility is located within the CIP and a joint project between the Cebu Port Authority and OPASCOR. It began its commercial operations in 2010. The facility primarily handles **wheat, soya meal, soya beans, corn and other bulk grain cargoes**.

## C. Process and Workflow Improvement

Improving workflows and optimizing processes minimize idle time and maximize service throughput.



## Process and Workflow Improvement

**OPASCOR** is an Integrated Management System (IMS)-certified company that adheres to international standards on:

- ✓ **Quality** (ISO 9001:2015)
- ✓ **Occupational Health and Safety** (ISO 45001:2018)
- ✓ **Environment** (ISO 14001:2015)

**Cebu Port Authority** is also an ISO-certified government agency with Quality and Environment Management Certifications.



# Process and Workflow Improvement

- **Business Plans**
  - ✓ Strategic Plan
  - ✓ Business Continuity Plan
- **Automation and Technology Integration**
- **Optimize Operational Processes**
- **Effective Planning, Implementation and Review**



## D. Manpower Optimization

*“People are an organization’s most valuable asset and the **key to its success.**”*

**-Dave Bookbinder**

*“People are not your most valuable assets, the **right people** are.”*

**-Jim Collins**



# Manpower Optimization

- ✓ Sufficient, Competent and Well-trained
- ✓ Professionalizing of workforce
- ✓ Hiring/Promotion of professionals in the management team
- ✓ Merit-based incentives
- ✓ Program for Under-performers



## **E. Collaboration and Integration**



# Collaboration and Integration

Foster collaboration and cooperation among port stakeholders.

- Pandemic
- Typhoon Odette



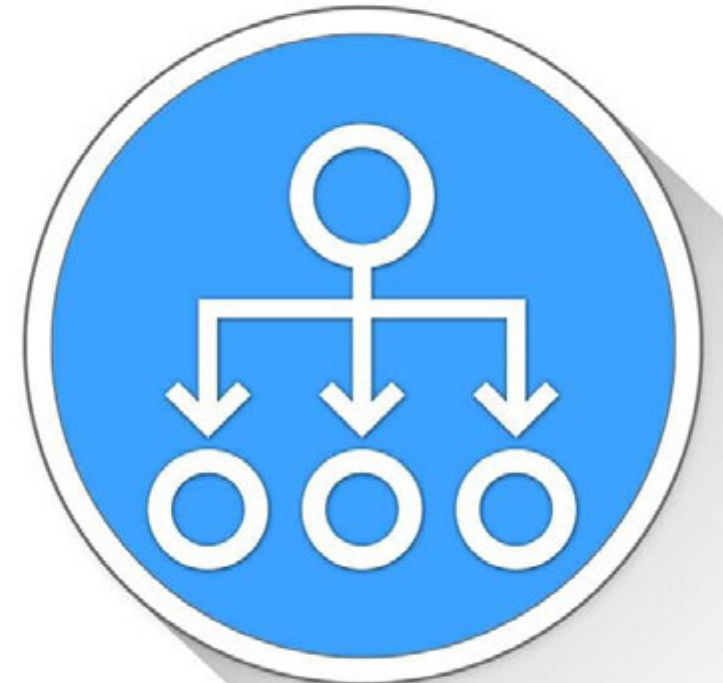
## F. Cost-Savings Program



# Cost-Savings Program

- ✓ Labor cost
- ✓ Fuel
- ✓ Electricity
- ✓ Equipment and materials
  - Cost efficient and environment friendly
  - Proper canvassing of materials
  - Currency / Exchange Rate

# SUBSIDIARIES AND RECOGNITIONS





# Subsidiaries



# Awards & Recognitions

INTERNATIONAL	
AWARD	ORGANIZATION
<b>European Award for Best Practices (2022)</b>	European Society for Quality Research (ESQR) Brussels, Belgium
<b>Golden European Award for Quality and Business Prestige (2016)</b>	WBA Socrates Award Barcelona, Spain
<b>International Golden Crown Award - Gold Category (2010)</b>	B.I.D London, UK London, UK

# OPASCOR Corporate Video Clip



*Thank you!*

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