

Liebherr maritime cranes in Africa

Intermodal Africa 2022

LIEBHERR

Liebherr-Africa (PTY) Limited



Presentation outline

01 Liebherr – a family business

02 Liebherr headquarter in South Africa

03 Maritime cranes product portfolio

- Port equipment
- Offshore cranes
- Ship cranes
- Floating transfer solutions

04 Maritime cranes production sites

- Liebherr Rostock, Germany
- Liebherr Killarney, Ireland
- Liebherr Sunderland, England

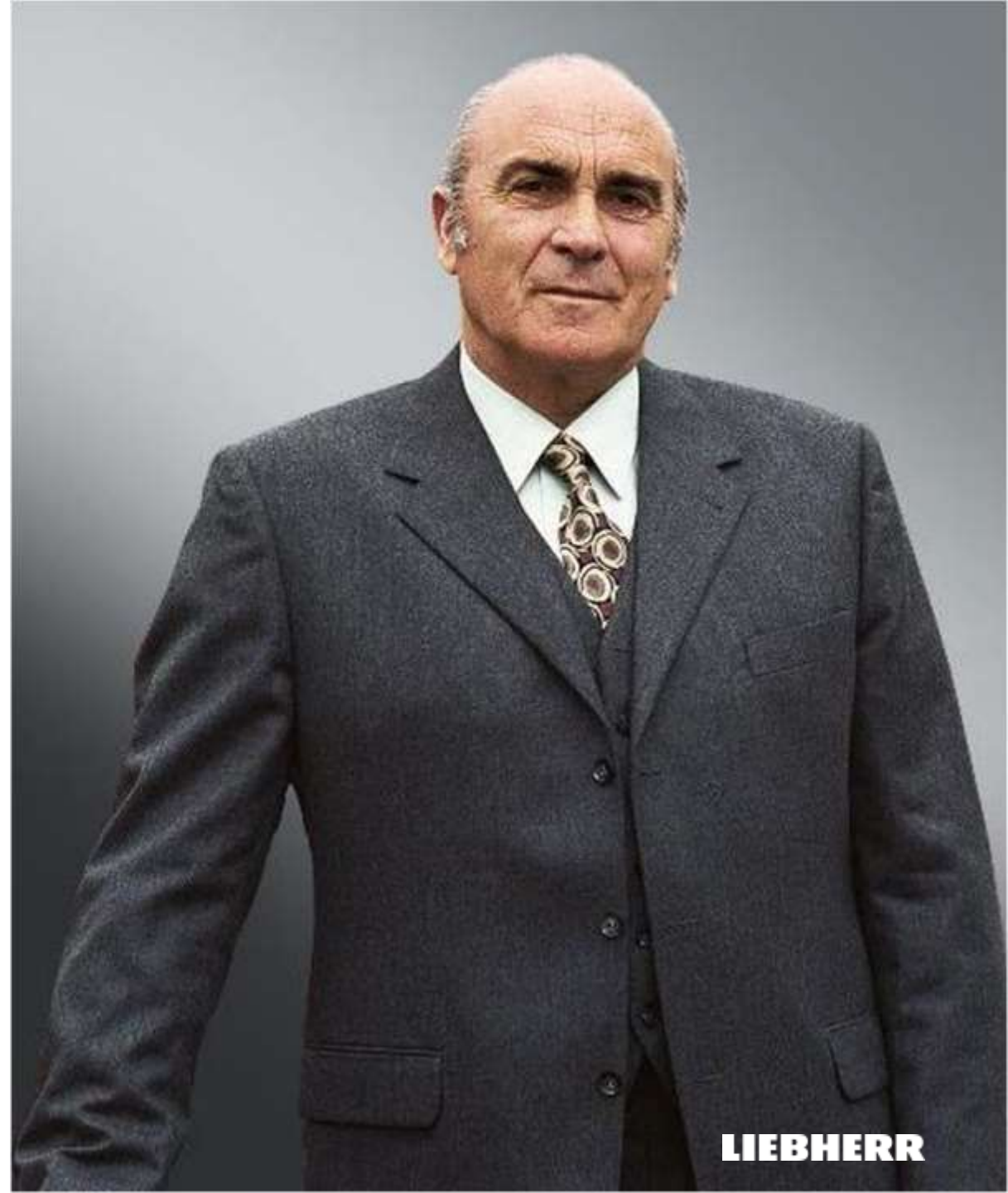
05 Worldwide shipping & conclusion

01 Liebherr – a family business

The Liebherr Group

Liebherr – a family business

- Company founded in 1949 by Dr.-Ing. E.h. Hans Liebherr
- The Liebherr Group today:
over 140 companies worldwide,
49,611 employees and
€ 11,600 million turnover (2021)
- Decentralised structure with straightforward,
autonomous corporate units – divisional
structure



The Liebherr Group

Liebherr – a family business



left to right: Jan Liebherr, Stéfanie Wohlfarth, Sophie Albrecht, Philipp Liebherr, Patricia Rüf, Johanna Platt, Isolde Liebherr und Willi Liebherr

Product segments



Earthmoving



Concrete
Technology



Refrigeration
and Freezing



Mining



Maritime Cranes



Components



Mobil and
Crawler Cranes



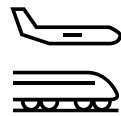
Deep Foundation
Machines



Hotels



Tower Cranes



Aerospace and
Transportation Systems



Material Handling
Technology



Gear Technology and
Automation Systems

- broadly diversified product portfolio, which includes a total of 13 product segments.
- The creative exchange between the segments promotes the development of innovations and visionary products and services, which make a real difference.

02

Liebherr headquarter in South Africa



Liebherr headquarters in South Africa

Relevant numbers

- Established in 1958
- 454 Employees
- 2.7 Billion Rand Turnover in 2021
- 1 Billion Rand Stock Holding
- 5 Nationwide Branches



Liebherr headquarters in South Africa

Product segments within Liebherr-Africa



Earthmoving



Concrete
Technology



Refrigeration
and Freezing



Mining



Maritime Cranes



Components



Mobil and
Crawler Cranes



Deep Foundation
Machines



Hotels



Tower Cranes



Aerospace and
Transportation Systems



Material Handling
Technology



Gear Technology and
Automation Systems

– broadly diversified product portfolio, which includes a total of 8 product segments.



Liebherr headquarters in South Africa

Customer service

Liebherr-Africa is committed in offering its customer's with "Value added" services like:

- Full maintenance and service contract
- 24/7 dedicated Customer Service Team
- Operator, maintenance and technical training
- Parts and service packages
- Guaranteed parts and service

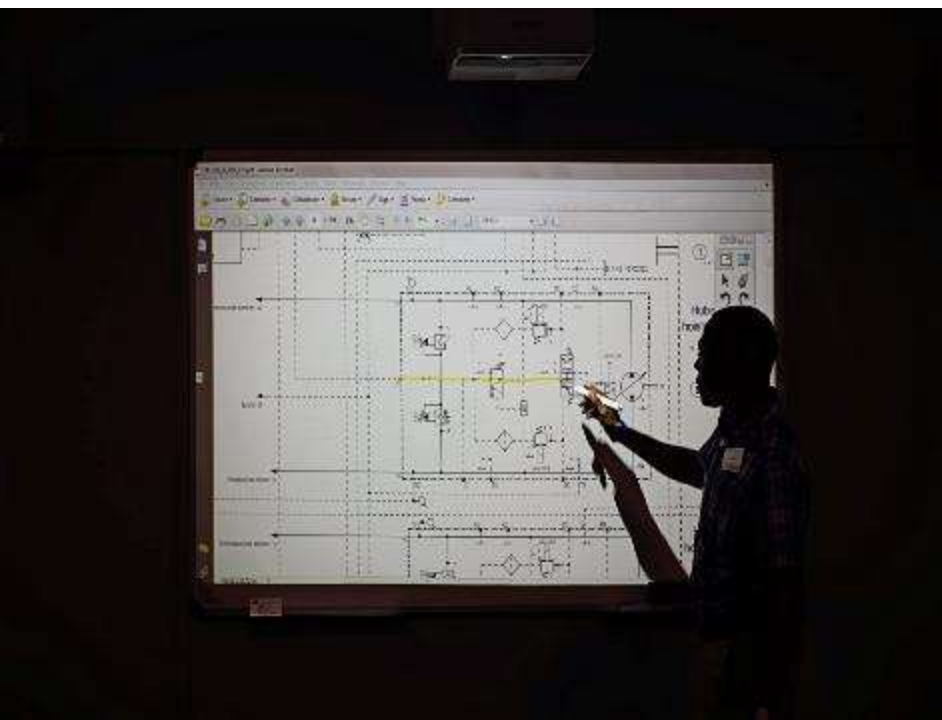


Liebherr headquarters in South Africa

Maritime training centre

State-of-the-art simulators

- Operator training on Liebherr maritime cranes
- Technical and mechanical training
- Located in Durban, South Africa



03

Maritime cranes
product portfolio



Port equipment

Mobile harbour cranes

- Multipurpose crane for container, bulk and break bulk operation
- Versatile design for operation on wheels, barges, pedestals, rails and mobile portals
- Global market leader in the mobile harbour crane segment



Port equipment

Container cranes

Ship-to-shore crane



Rail mounted gantry crane



Rubber tyre gantry crane



04

Maritime cranes production sites



Maritime cranes production sites

Liebherr Rostock

[Germany]

Foundation	2002
Total area	451.000 m ²
Employees	1.660 <small>(Dec. 2020)</small>

Products

- Mobile harbour cranes
- Ship cranes
- Offshore cranes



Liebherr Container Cranes Ltd.

Maritime cranes production sites

Liebherr Killarney (Ireland)

Foundation	1958
Total Area	202.000 m ²
Employees	788 (Dec. 2020)

Products

- Rail-mounted ship-to-shore container cranes
- Rail-mounted container stacking cranes
- Rubber tyre gantry cranes

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Liebherr Sunderland Works Ltd.

Maritime cranes production sites

Liebherr Sunderland (Great Britain)

Foundation	1989
Total Area	70.500 m ²
Employees	153 (Dec. 2020)

Products

- Ship cranes
- Offshore cranes
- Special cranes

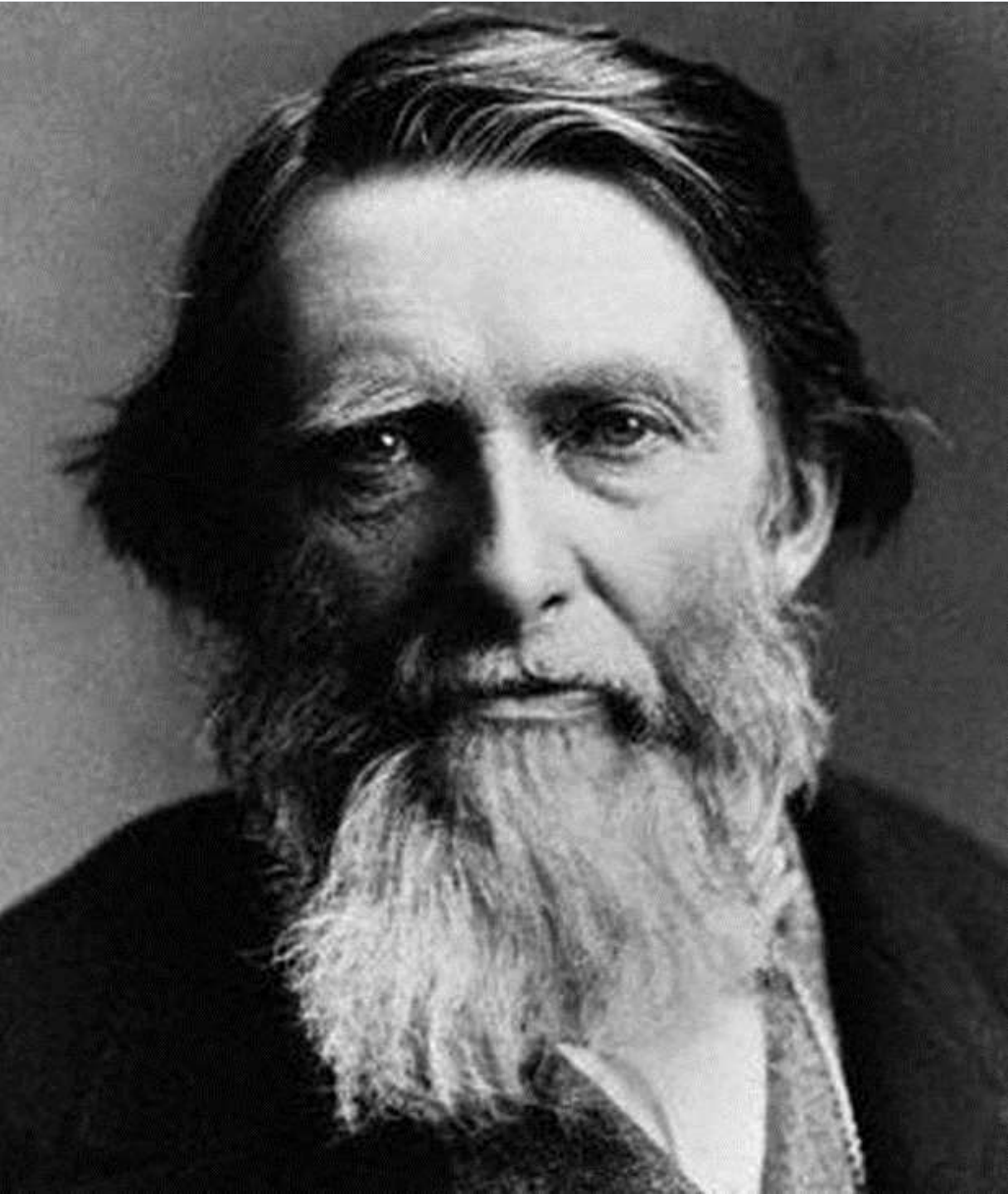
05

Worldwide shipping & conclusion

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From Rostock to the World





Conclusion

"It is unwise to pay too much, but it is worse to pay too little. When you pay too much you lose a little money and that is all, but when you pay too little you sometimes lose everything, because the thing that you've bought isn't capable of doing the thing it was bought to do.

The common law of business balance prohibits you from paying a little and receiving a lot – it can't be done. If you deal with the lowest bidder it would be as well to add something for the risk you run, and if you can do that you can afford to buy something better."

~ John Ruskin

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Thank you for your time and attention