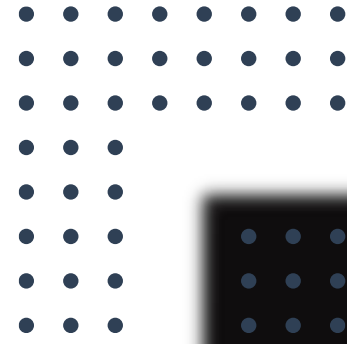
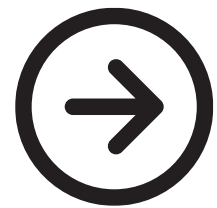


April, 2026
Porto, Portugal

Leveraging Black Sea & Caucasus as a Regional Hub
through AI-Driven / Digital Supply-Chain Strategy

Speaker:
Tamta Robakidze

**Hello,
everyone!**



Today's Agenda



The big Picture
A Statistical Revolution



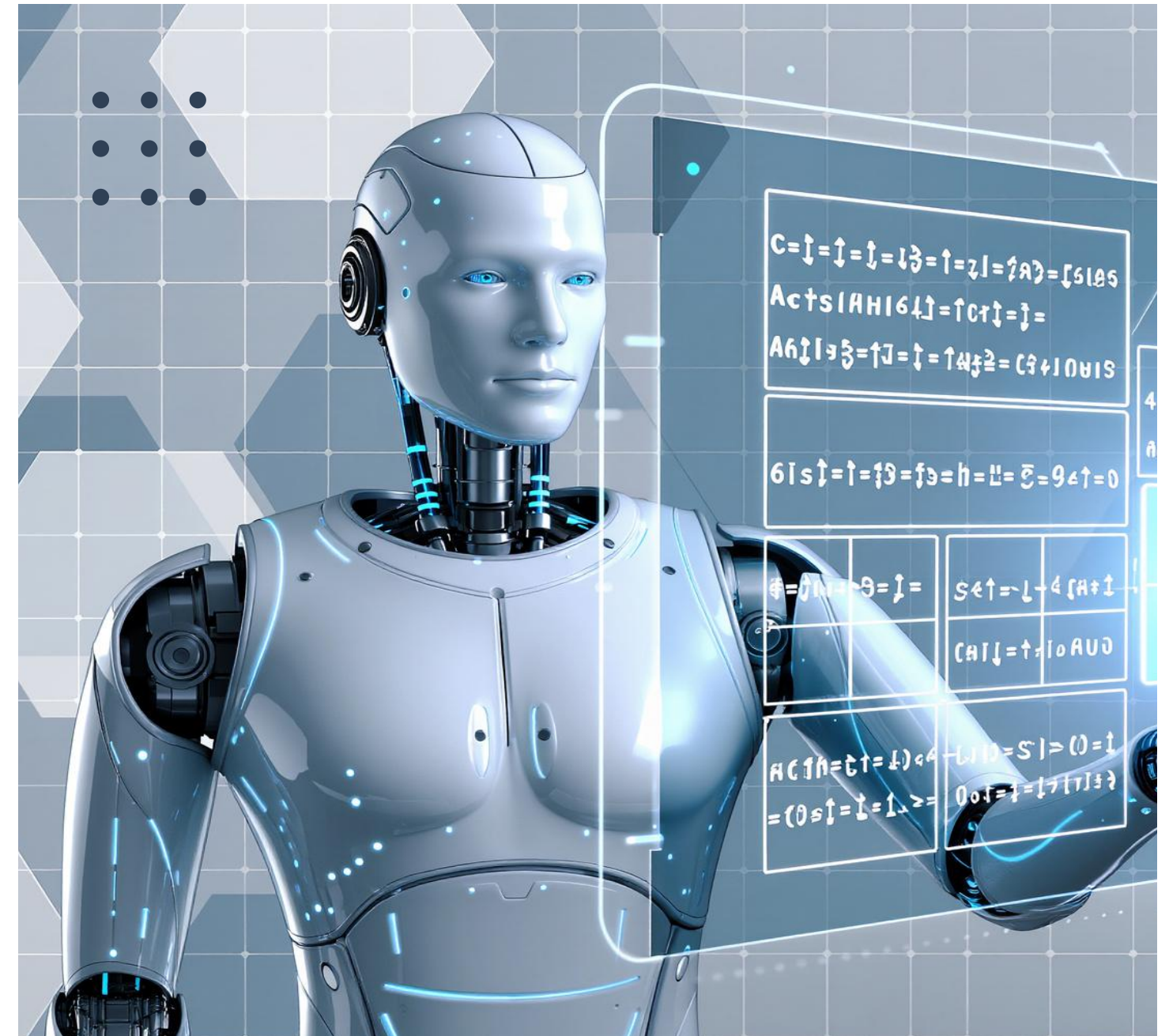
Solving "Hard" Challenges
Digital Twins & Infrastructure



Solving "Soft" Challenges
Digital Harmony & Sustainability

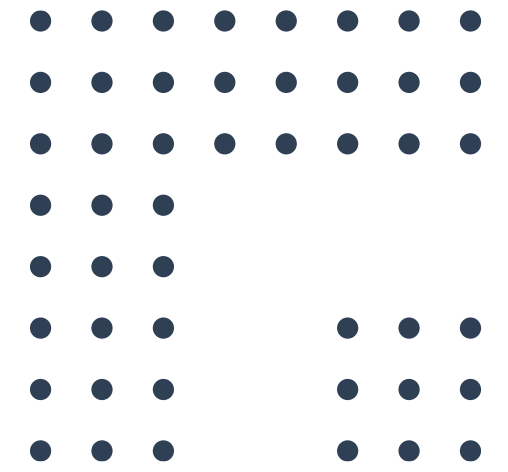


**The Predictive "Pit Stop" in Georgia
& Conclusion**
The Predictive Pit Stop and the call to action



Introduction

The Middle Corridor connecting EU and Asia



Today, the Middle Corridor is a strategic necessity. The Black Sea and the Caucasus have evolved into the fastest 'intelligent artery' binding East and West."



The Statistical Revolution

Total Transit in TEU

76,900

+80%

2025

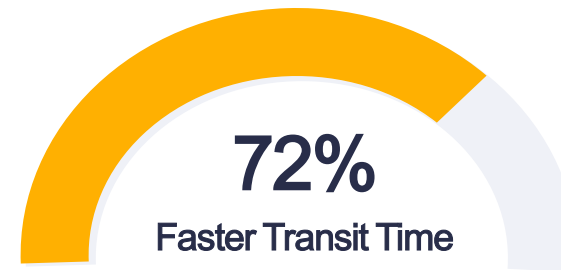
Number of Trucks

40,000 + units

x2

2025

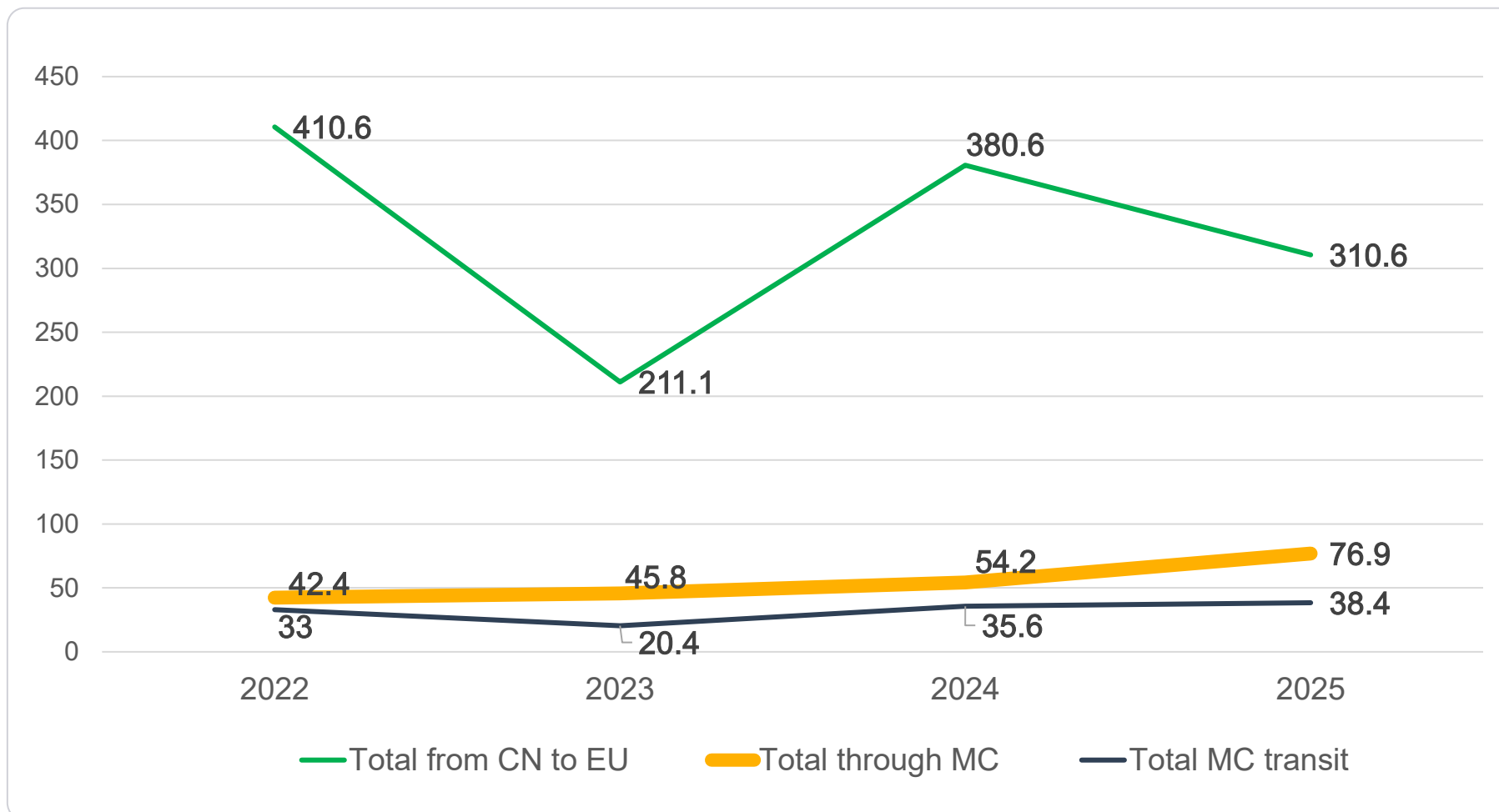
Caucasus



2025

- Transit Time (China to EU): Reduced from 38–53 days (2022) to 12–15 days (2025)
- Middle Corridor Market Share: Tripled from 8.2% to nearly 25% in 3 years
- Road as a "Relief Valve": 40,000+ trucks annually, 3–5 days faster than rail
- Total Truck Crossings (Kazakhstan-Uzbekistan-Azerbaijan): 145,000 trucks annually.

Middle Corridor Transit Growth (2022–2025)



38-53 days

Middle Corridor Transit time in 2022

3.41 MT

Total CN to Eu in mln tons 2025

24.8 %

Middle Corridor Share in TTL in 2025

Operational Efficiency in Trucks



92% -efficiency in border transit time

Target Flow via Caspian Sea by 2030

11 MT

Target Transit Time by 2030

12 days

*the latest World Bank (2023-2026) and TITR Association (2025/2026) data

Breaking the "Hard" Barriers with Digital Twins



Infrastructure

The joint Venture of Georgia, Azerbaijan and Kazakhstan in pushing for a Corridor –wide Digital Twin.

The impact of automotive OEMs in using AI Orchestration and Digital Twins to increase reliability.

2025

+40%

In Container Turnover

Decarbonization

Intelligent Fleet Optimization;
AI doesn't just look at the "shortest" path; it looks at the "most efficient" path.



The "Digital Handshake" (Customs & Compliance)



Corridor coordination and Management

Agentic AI Orchestrators



Regulatory Fragmentation

Unified Smart Customs & "Agentic" Documentation
Kazakhstan's Tez Customs



Cross-Border Interoperability

Predictive Border Congestion Tools



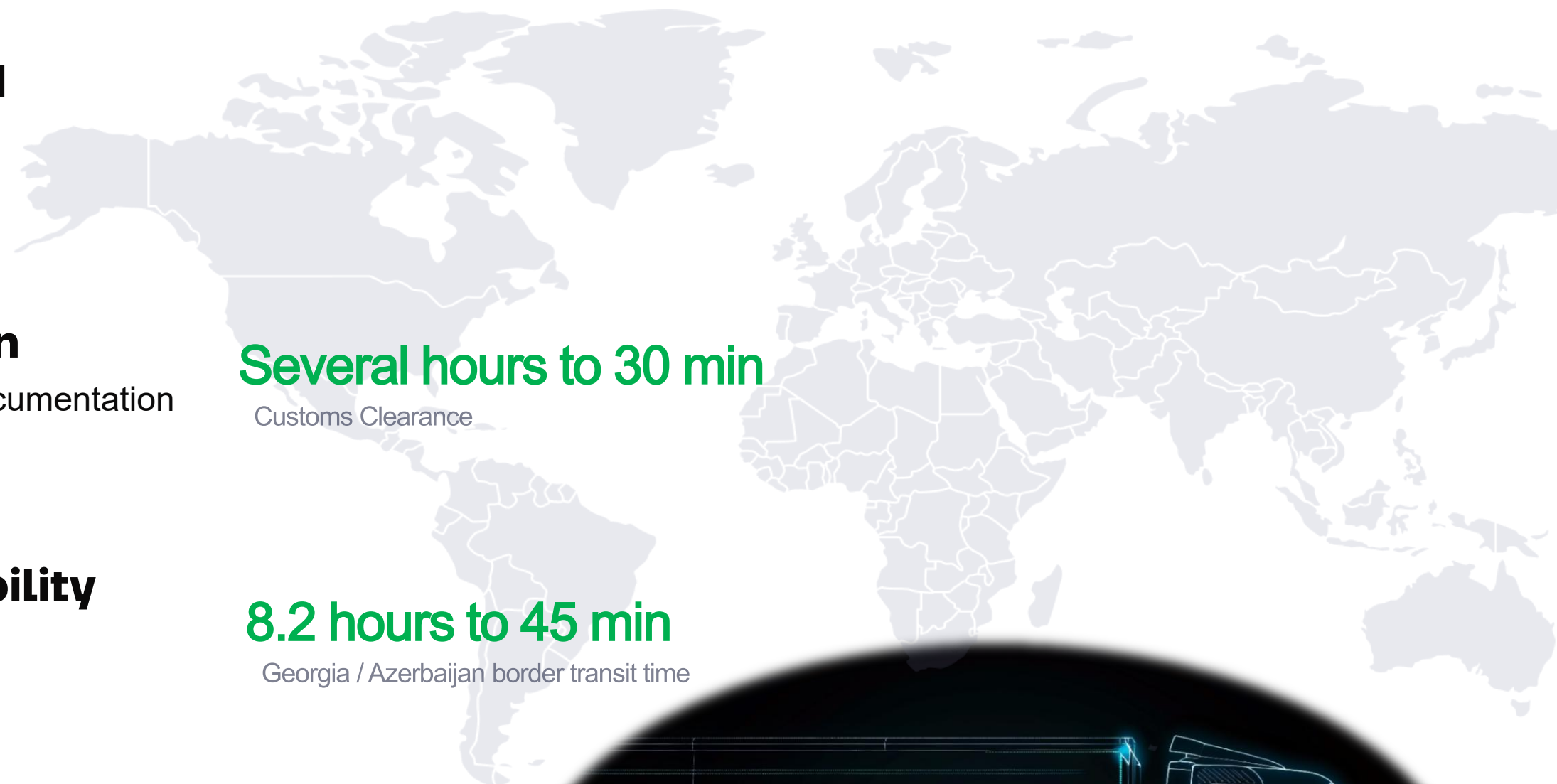
Track and Trace

Digital Nervous System



Structural Uncertainty

Predictive Risk & Resilience Analytics



Zero-Tax Environment

0% Corporate Tax on IT exports via Virtual Zone Status

NCTS Phase 5

NCTS Phase 5: Georgia now speaks the same digital language as Porto and Valencia



Georgia: The "Agile Orchestrator"



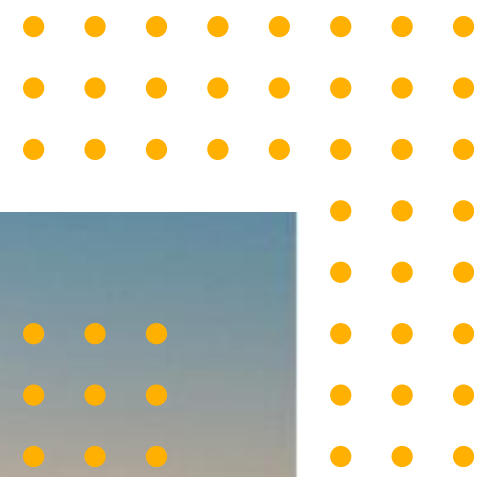
Value-Add Services

Warehouses, where goods are not just stored, sorted, repackaged, but can be even partially assembled.

Free Trade Agreements

The only country having Free Trade Agreements (FTAs) with both the European Union (DCFTA) and China





Predictive “Pit Stop,”



We ensure your fleet never stops moving

- ❖ Located strategically on the Tbilisi bypass, at the intersection of the main transit flows from Turkey, Azerbaijan, Armenia, and Central Asia, is a Category A facility.
- ❖ A massive 4 ha facility capable of servicing over 31 heavy-duty vehicles simultaneously.
- ❖ Since its full opening GEZI branch has served 20,000 trucks, now operating at its peak capacity of ~1,500–2,500 vehicles per month.



Thank you!

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