

## Fuel and Costs Savings at the Terminal

**ZF-AS** Tronic mid for Terminal Tractors

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## Do you know ZF?

























## ZF 1915 - today







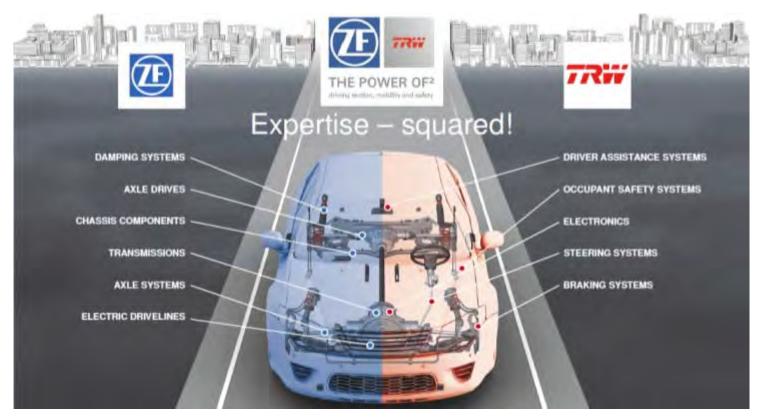


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## ZF & TRW – THE POWER OF<sup>2</sup>





## The Idea: Transportation At The Port





#### The Product: Terminal Tractors





- 24 hours/7 days operation
- stop and go
- Unskilled drivers
- Low emission
- Low fuel consumption
- Low service cost

## The Challenge





## Automatic system: easy Operation









Just two pedals & a range selector

## Low fuel consumption: 12-Speed transmission





- picking the right gear out of 12
- Skip gears
- run the most economic engine speed
- Make high acceleration available
- Get maximum productivity

## Engine off – no fuel is burned

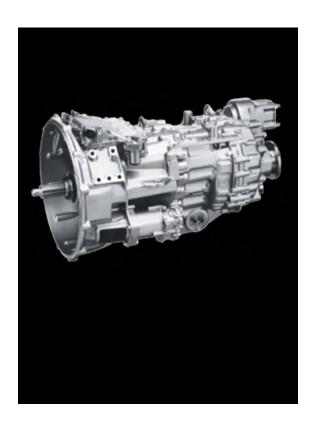




- Don't burn your money!
- Turns engine off while waiting with start stop systems!
- Yes, WE can!
  ZF AS Tronic is start-stop ready to save YOUR money!

#### The Transmission: ZF-AS Tronic mid

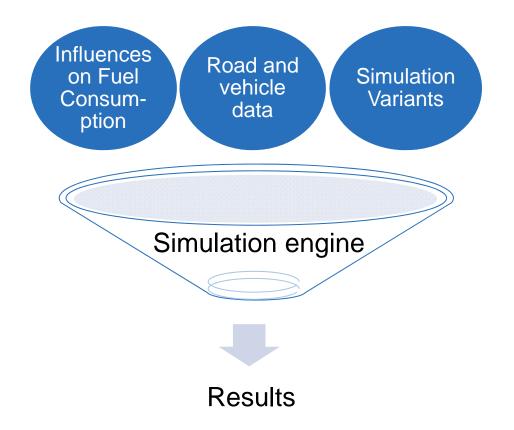




- 12 gear automatic transmission system
- 10% reduced fuel consumption
- 4 years oil change interval
- Reduced life cycle cost

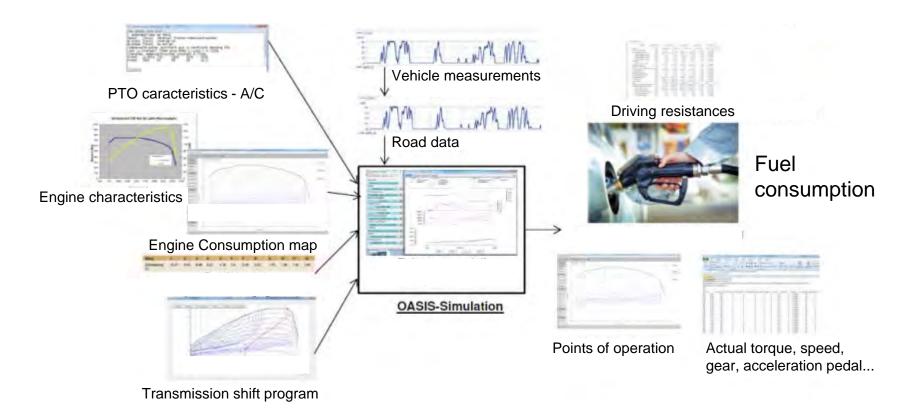
#### The Simulation





#### How we REALLY did the Simulation

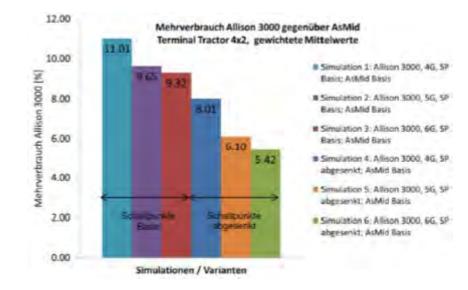




#### The Simulation Results



- The fuel consumption with the AS Tronic transmission is **6% 11% lower** than the power shift transmission
- The 5th speed on the power shift transmission reduces the fuel consumption only by 2%
- The 6<sup>th</sup> speed on the power shift transmission gives NO extra benefit.



## The Test: Results from Port of Singapore





- 8% lower FUEL consumptionthan a 6-speed power shift transmission
- 1 oil change in 4 years
- no oil filter change
- 1 overhaul in 8 years vehicle life time

Tested on 750 vehicles

## The Test: Ports of Malaysia and Europe in 2010





- 20% lower FUEL consumption than a4-speed power shift transmission
- 1 oil change in 4 years
- no oil filter change
- 1 overhaul in 8 years vehicle life time

## And what it REALLY means for the Operator





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Save
1700 liters to 3300 liters
of FUEL
per YEAR and
per VEHICLE

### ZF-AS Tronic mid – Conclusion of your Advantages



#### **Economic efficiency**

■ 10 % Fuel savings and emission reduction

#### Comfort

Automatic gear changing and easy handling



Safe driving



Service and Life Cycle cost

- 4 years oil change intervals
- No oil filter change
- Transmission overhaul after 8 years



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