



ADRIA PORT

INTEGRATING A NEW TERMINAL DEVELOPMENT INTO
A SHIFTING LANDSCAPE

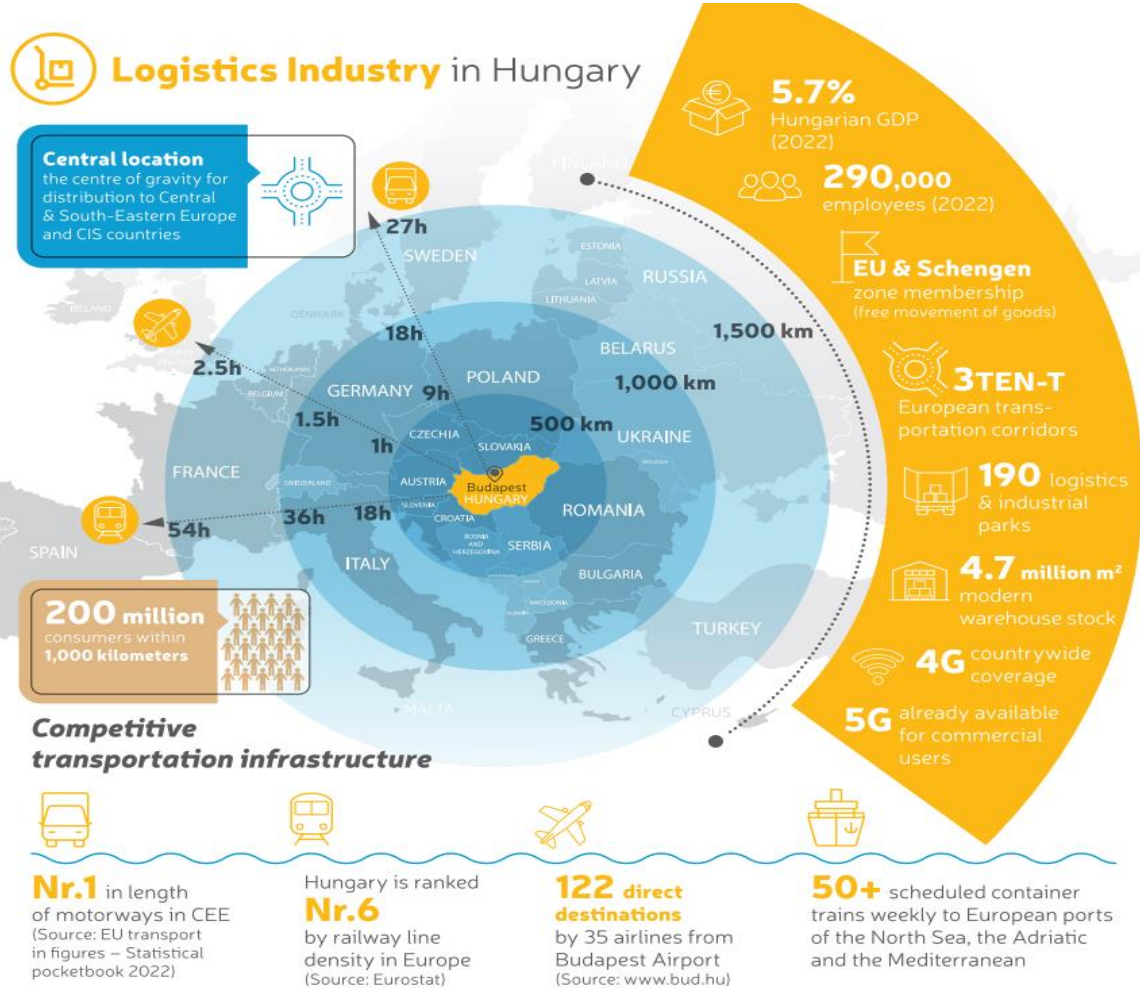
Péter Garai
CEO

Shifting Tides: Evolving Dynamics of Hungarian Trade Routes



- North Adriatic ports historically dominant in Hungarian trade, geopolitical shifts lessen disadvantage
- 2023 traffic: 69% North Adriatic, 28% North European, 3% Silk Road
- Growth expected in automotive, battery, electronics industries from increased investments
- Uncertainties due to global events like largest election year and geopolitical instability
- Container shipping overcapacity projected in late 2024, significant increase in new build capacity in 2025
- Market influenced by APM's new terminal in Rijeka and Maersk-Hapag Lloyd collaboration in Gemini Cooperation
- Need for strategic reassessment among Northern Adriatic operators

Navigating Success: The Logistics Industry in Hungary



- Vital hub for logistics and transportation
- Well-developed infrastructure: road, rail, waterway networks
- Logistics sector: innovative solutions, advanced technologies, dynamic workforce
- Significant contribution to economic growth
- Robust ecosystem for businesses: warehousing, distribution, freight forwarding, supply chain management

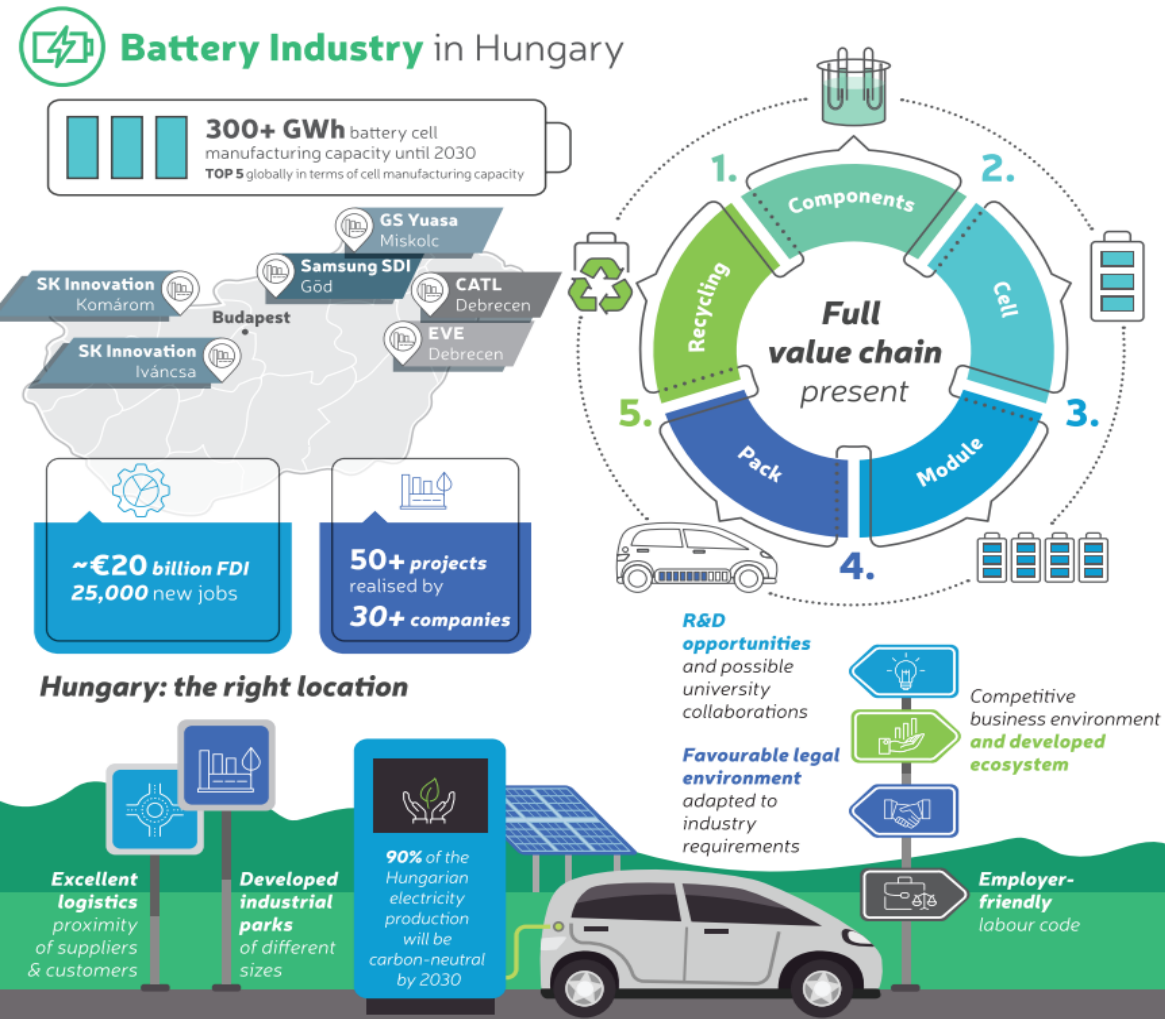
Our partners in stepping into the future

Top 10 distribution centres (Company / nr. of countries served)

DAF	Ford	HUAWEI	HYUNDAI MOBIS	JYSK	KONICA MINOLTA	MSD	ORIFLAME	sanofi	Schneider Electric
23	15	50	14	7	15	14	12	17	21

Source: HIPA

Powering Progress: The Battery Industry in Hungary



- Emerging key player in the electrification revolution
- Favorable business environment attracting significant investments
- Rapid growth and innovation in the EV battery industry
- Establishment of production facilities and research centers
- Leveraging skilled workforce and strong engineering tradition
- Offering expertise, innovation, and manufacturing capabilities to meet global demand for sustainable transportation solutions

Our partners in powering the new energy transition

Source: HIPA

Driving Forward: The Automotive Industry in Hungary



Hungary is pioneering the new era of mobility
e-mobility & autonomous driving

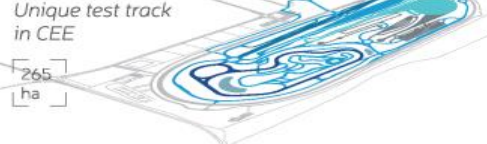


- Copper foil • Aluminium jack
- Separator films • Electrolyte
- Recycling • Aluminium anode foil
- Battery modules • Battery cells

- Components for electric drivetrain systems
- E-engine • Semiconductors
- Modules for inverters • Electric drives
- High-tech electronics products

- ADAS • AI • V2V • V2X
- Public road testing

ZalaZone
Complex automotive proving ground
Unique test track in CEE



Autonomous & electric vehicle
test environment with classic dynamic elements

5G high speed mobile network & high speed CAV testing

AV road tests
supported by the local legislation

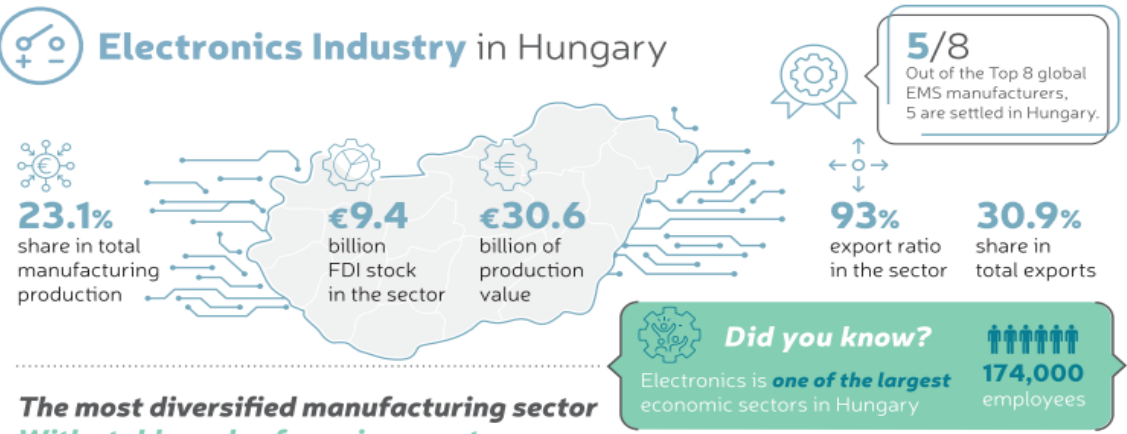
- Strong emphasis on innovation and efficiency
- Leading automotive manufacturers established production facilities
- Driving technological advancements and sustainable practices
- Focus on research and development
- Developing cutting-edge technologies (electric vehicles, autonomous driving systems, lightweight materials)
- Initiatives promoting environmental sustainability and resource efficiency

Our partners in stepping into the future

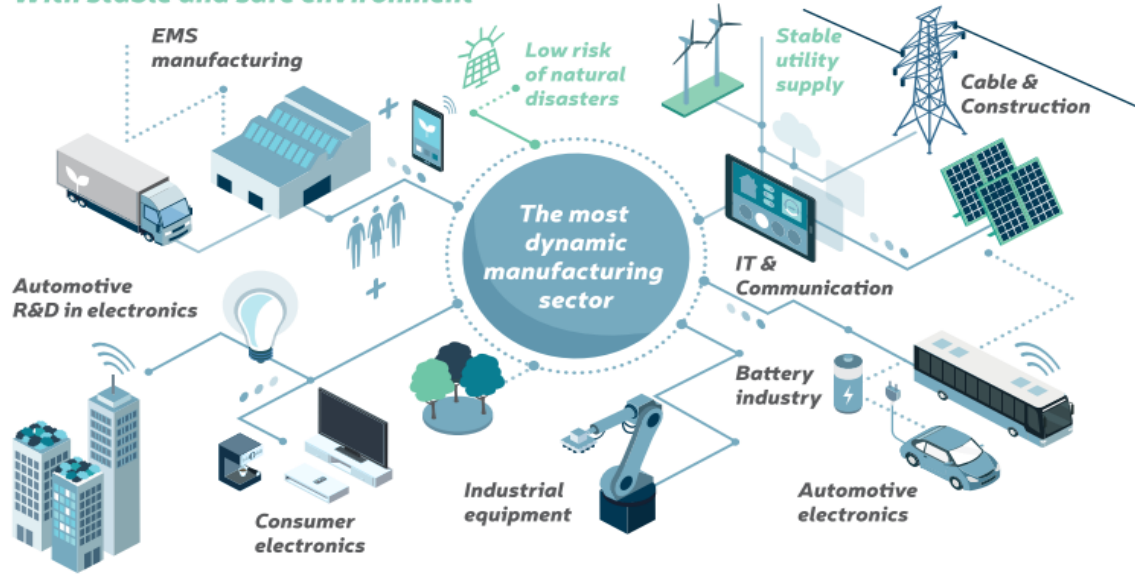


Source: HIPA

Energizing Excellence: The Electronics Industry in Hungary



The most diversified manufacturing sector
With stable and safe environment



- Diverse range of activities in the electronics industry
- Hosts multinational corporations and innovative startups
- At the forefront of the dynamic electronics industry
- Offering expertise, ingenuity, and commitment to excellence
- Fueling continued growth and success

Our partners in stepping into the future

Source: HIPA

Grasping the Context: Crafting a Strategy for Progress

Understanding the backdrop:

- Hungarian economy anchored by key sectors
 - Recent upheaval in global supply chains due to events like COVID-19 and geopolitical instability
 - Surge in nearshoring and growth of short sea/RoRo transportation in Mediterranean / North Adriatic region
 - Clear path forward for development of new neutral terminal independent of specific shipping lines
- Navigating an evolving economic and logistical landscape

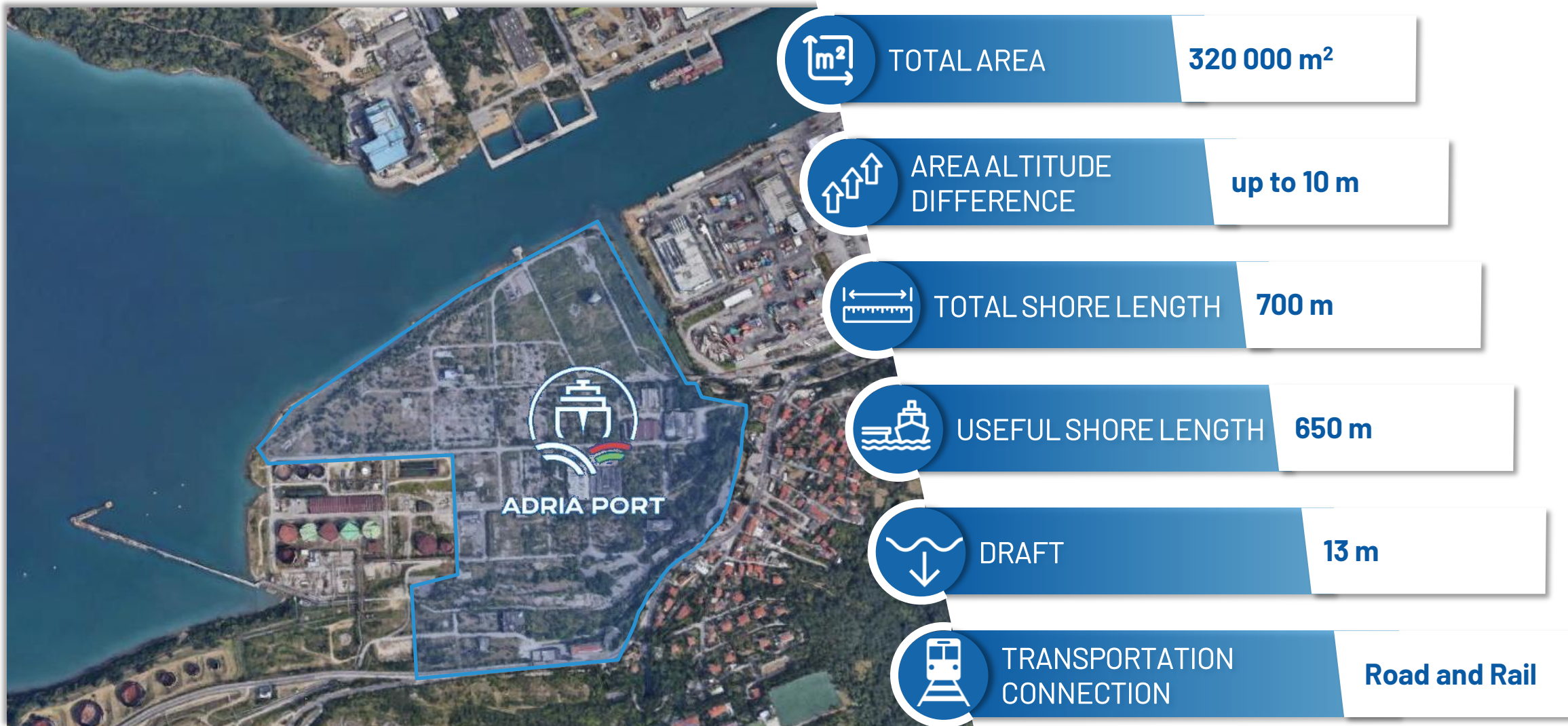


Hungarian connections of Port of Trieste

- Baltic – Adriatic corridor
- Mediterranean corridor



Development area of Adria Port, Trieste



Preliminary layout of the multipurpose Adria Port terminal



*Preliminary layout



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Activities at Adria Port Multipurpose Terminal

GENERAL CARGO



RO-RO



CONTAINER



Adria Port Multipurpose Terminal will offer versatile services catering to container handling, Roll-on/Roll-off operations, and general cargo services. With a focus on efficiency and flexibility, our terminal facilitates seamless handling of diverse cargo types to meet your shipping needs.





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