



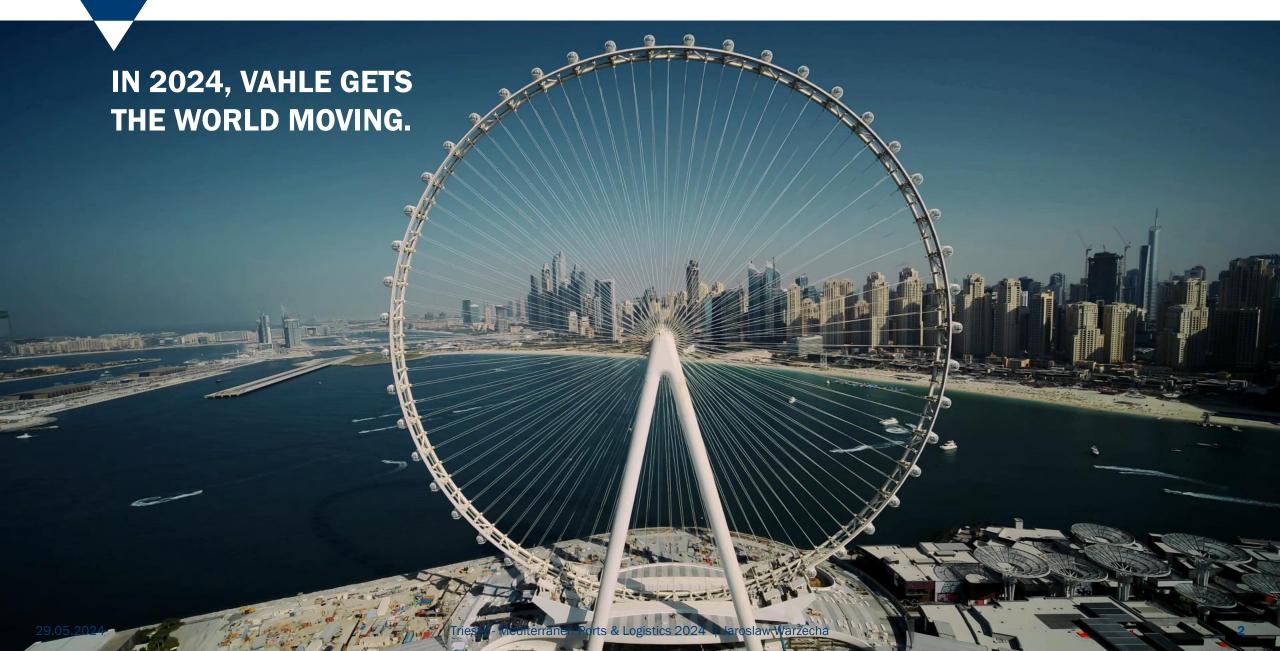
HOW TO INCREASE OPERATOR CARGO VOLUMES

WITH AUTOMATED CONTAINER HANDLING









VAHLE at a glance





185 Mio. 3 > 800

TURNOVER IN EURO (2023)

EMPLOYEES

14

MARKET ORGANIZATIONS **₩**5

PRODUCT GROUPS



TARGET MARKETS

VAHLE at a glance







TURNOVER IN EURO (2023)

EMPLOYEES



MARKET ORGANIZATIONS

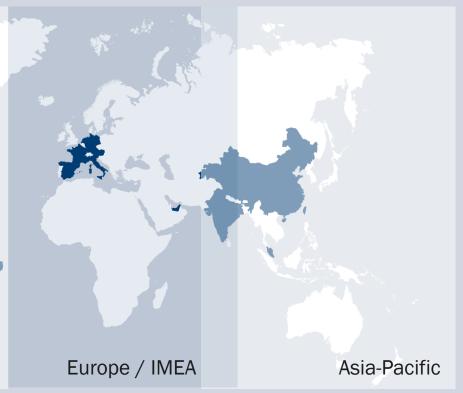


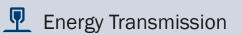
PRODUCT GROUPS

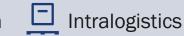


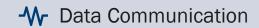
TARGET MARKETS

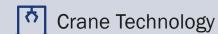




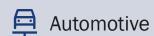


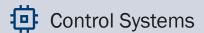






Positioning







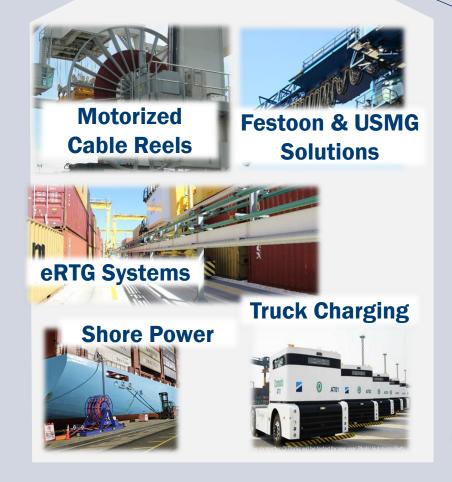
System Solutions

Business Unit Port





PORT TECHNOLOGY — CONTAINER HANDLING





SPECIAL PROJECTS Ferris Wheels, ...





PEOPLE MOVER TRAMS, TRAINS, ...

Simplified Container Terminal Overview







Automation of Port Equipment

Upgrade to any Yard Crane | Increase of flexibilty







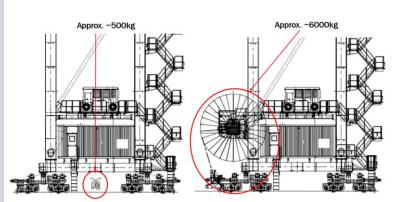
Technical benefits...

- ✓ Minimize weight movement
- ✓ High trolley speed, up to 600 m/min
- ✓ No influences by wind / heavy rain / ice
- ✓ No cable loops and no storage area
- ✓ Extremely low maintenance

Operator's benefits...

- ✓ Faster container handling through speed increase of the main hoist (trolley & lift)
- ✓ Higher container stacking level
- ✓ High availability and absolute reliable
- ✓ Optimized Total Cost of Ownership

RMG/ ASC



Technical benefits...

- Reduce weight on board of the ASC and cost of the ASC
- Reduce cost of control system (no cable reel drive, considerable smaller transformer and switch gear)
- ✓ Increase speed & performance
- Extremely low maintenance

Operator's benefits...

- ✓ Faster container handling through increased travel speed
- High availability and absolute reliable Data Communication & Positioning system
- ✓ Optimized Total Cost of Ownership

eARTGC



Technical benefits...

- ✓ Flexible yard operation
- ✓ Automatic connection system
- ✓ Autosteering
- Seamless synchronisation
- Reduced GenSet maintenance cost

Operator's benefits...

- ✓ Flexible yard operation
- Optimized OPEX by reduced fuel cost and idle time
- ✓ Reduction of CO2 and Noise Pollution
- ✓ Smart / Remote Maintenance
- ✓ Optimized Total Cost of Ownership

Container Terminal Automation

Step by step approach





1.0 Electrification

Insulated conductor rails 1000V, 1000A with aluminium/ stainless steel

2.0 Positioning

precise position feedback with a contactless reading head

3.0 Data Communication

interferencefree and safe data & video

✓ 2016 - 40 Mbps

✓ 2017 - 80 Mbps

2020-300 Mbps

2023-600 Mbps

4.0 - Automation

Combination of electrification, positioning and data com. for remote control



Increase of energy and resource **efficiency**





Benefits of VAHLE Electrification & Automation Solutions





ECONOMIC

- Optimized OPEX by reduced fuel cost and idle time
- Reduced dependency on fossil fuel supplies
- Reduced GenSet maintenance cost
- Smart / remote maintenance
- Personnel costs are saved
- Productivity is increased
- Optimized Total Cost of Ownership



ECOLOGIC

- Reduction of CO₂ emissions and noise pollution
- Sustainable and green at best with renewables



EFFICIENT

- Flexible yard operation
- Automatic connection system
- Autosteering
- Seamless synchronization
- Human Safety



Case study - Great Britain, HPH UK - Port of Felixstowe

Container Terminal Automation







2015 - today



Retrofit

66 ZPMC RTGs

Greenfield

8 new remote ZPMC eRTGCs

2024-26: 17 new remote Konecranes AeRTGCs



Retrofit

59 blocks (15,322 m)

Greenfield

8 container blocks



Automation with **SMGX data communication** and positioning







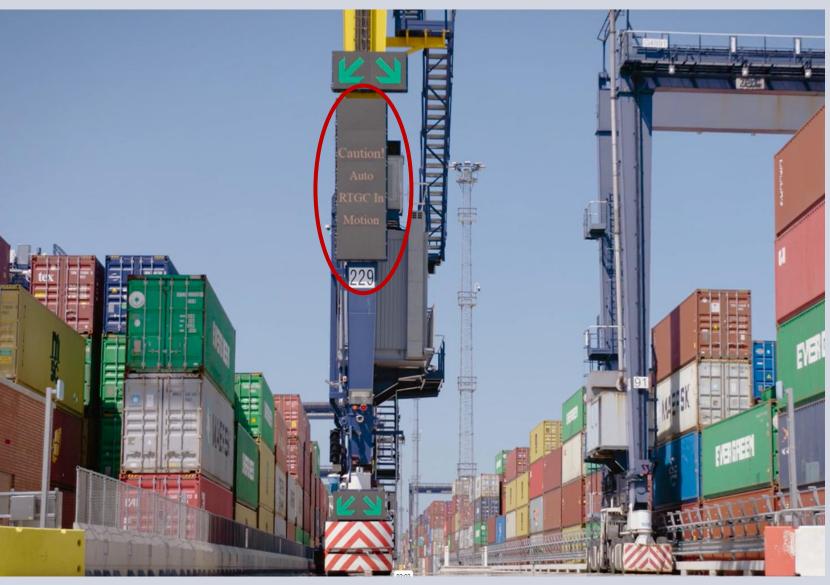
Case study – Great Britain, HPH UK – Port of Felixstowe







Container Terminal Automation



Case study - Thailand, Laem Chabang - HPT Terminal D









2017 - today



Remote operation with 20 new AERTGCs

Update 2024: 8 new AERTGCs 2025: 8 further new AERTGCs

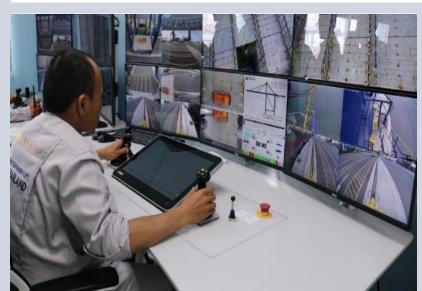
World's first fully automated terminal





Automation of 20 container blocks in Phase 1 – 5,040 m 2024-2025: Phase 2 with 12 new container blocks – 3,024 m

Automation with **SMGX data communication** and positioning





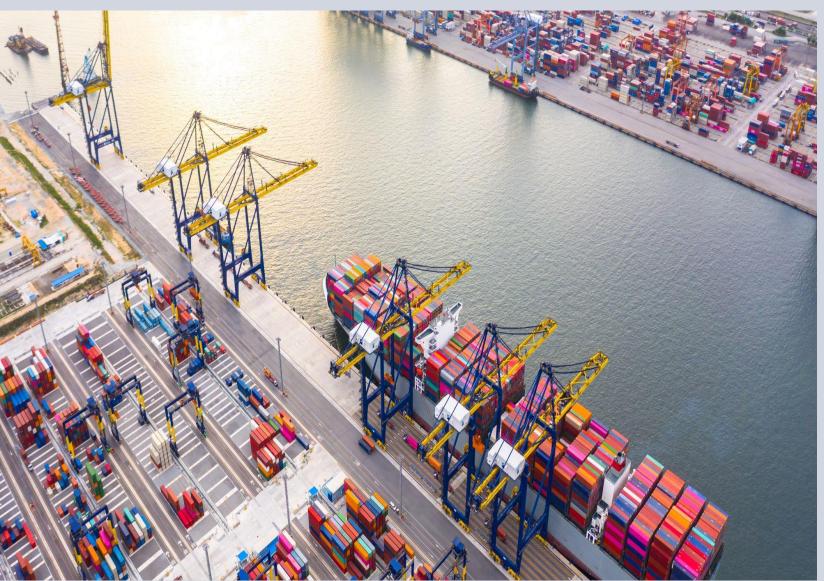


Case study – Thailand, Laem Chabang – HPT Terminal D Container Terminal Automation









PRODUCT OVERVIEW

eRTG CRANES- Trimotion











YOUR VISION COUNTS: WE ARE READY





